

WEALTH

CONVERSATIONS

March 2024





FundsIndia's Wealth Conversations is a visual curation of interesting investment insights.

Here we focus on long-term insights related to Equity, Debt, Gold, Real Estate, Asset Allocation and Diversification.

This can help you set the right expectations, reduce behavioral blindspots, and become a better investor.

We'd be glad if you enjoy reading it as much as we enjoyed creating it.

Happy Investing!

This is published every month on our blog where you can read it along with other interesting insights.

Explore Blog





Long Term Asset Class Performance

Indian Equities have outperformed all other asset classes over the long run; ~15% returns over 20 years



| Index | | Compound A | nnualized Ret | urns (%) – as o | n 29-Feb-2024 | 1 |
|-------------------------------------|------------|------------|---------------|------------------------|---------------|------|
| index | 1 Y | 3 Y | 5Y | 10 Y | 15Y | 20Y |
| India – Equity (Nifty 50 TRI) | 28.5 | 16.2 | 16.7 | 14.7 | 16.2 | 14.8 |
| US – Equity (S&P 500 TRI in INR) | 30.4 | 16.2 | 18.4 | 16.0 | 19.8 | 13.3 |
| Gold (in INR) | 12.6 | 9.9 | 12.6 | 7.5 | 8.7 | 11.9 |
| Real Estate* | 1.9 | 5.0 | 4.8 | 4.4 | 6.6 | 8.2 |
| Debt* | 7.4 | 5.5 | 6.6 | 7.3 | 7.3 | 7.3 |

Indian Equities multiplied 16 times in 20 years!



| Index | | No of times y | our money mı | u ltiplied – as o | n 29-Feb-2024 | l |
|-------------------------------------|------|---------------|--------------|--------------------------|---------------|---------|
| inuex | 1Y | 3 Y | 5Y | 10Y | 15Y | 20Y |
| India – Equity (Nifty 50 TRI) | 1.3x | 1.6x | 2.2x | 4.0x | 9.5x | (15.8x) |
| US – Equity (S&P 500 TRI in INR) | 1.3x | 1.6x | 2.3x | 4.4x | 15.1x | 12.1x |
| Gold (in INR) | 1.1x | 1.3x | 1.8x | 2.1x | 3.5x | 9.5x |
| Real Estate* | 1.0x | 1.2x | 1.3x | 1.5x | 2.6x | 4.9x |
| Debt* | 1.1x | 1.2x | 1.4x | 2.0x | 2.9x | 4.1x |

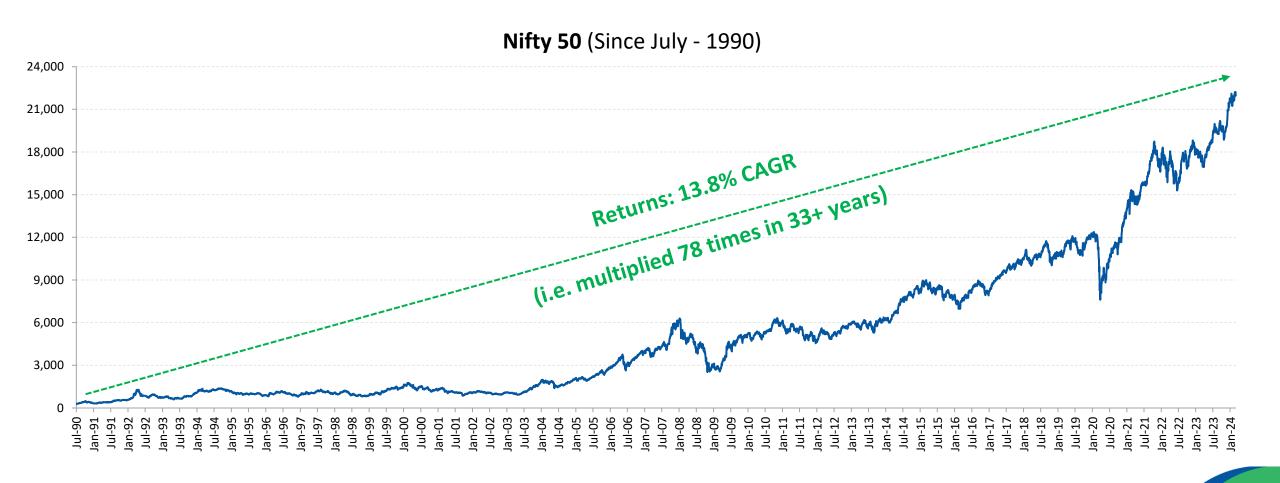




Understanding Equity Returns & Volatility



Indian Equities – The long term story... 13.8% i.e 78 times in last 33+ years



Mid & Small Caps have delivered 20-23% returns in the last 15 years...



| | | Compound | ed Annualized Ret | urns (%) – as on 2 | 9-Feb-2024 | |
|------------------------|------|------------|-------------------|--------------------|------------|------|
| Index | 1Y | 3 Y | 5Y | 10Y | 15Y | 20Y |
| | | La | arge Cap | | | |
| S&P BSE Sensex TRI | 24.6 | 15.3 | 16.5 | 14.6 | 16.6 | 15.2 |
| Nifty 50 TRI | 28.5 | 16.2 | 16.7 | 14.7 | 16.2 | 14.8 |
| Nifty 100 TRI | 33.3 | 16.7 | 16.8 | 15.3 | 16.9 | 15.2 |
| | | N | Mid Cap | | | |
| S&P BSE Mid Cap TRI | 64.7 | 26.8 | 23.8 | 21.1 | 20.9 | |
| Nifty Midcap 150 TRI | 57.3 | 27.5 | 25.4 | 22.9 | 23.0 | |
| | | Sı | mall Cap | | | |
| S&P BSE Small Cap TRI | 66.8 | 32.0 | 28.2 | 22.6 | 20.9 | |
| Nifty Smallcap 250 TRI | 68.8 | 30.6 | 26.2 | 21.0 | 20.9 | |
| | | F | lexi Cap | | | |
| Nifty 500 TRI | 39.7 | 19.4 | 18.8 | 16.6 | 17.5 | 15.5 |

Nifty 500 index up 18 times in the last 20 years!



| | | No of time | es your money mu | ltiplied – as on 29 | -Feb-2024 | |
|------------------------|------------|------------|------------------|---------------------|-----------|-------|
| Index | 1 Y | 3Y | 5Y | 10Y | 15Y | 20Y |
| | | La | arge Cap | | | |
| S&P BSE Sensex TRI | 1.2x | 1.5x | 2.1x | 3.9x | 10.0x | 16.9x |
| Nifty 50 TRI | 1.3x | 1.6x | 2.2x | 4.0x | 9.5x | 15.8x |
| Nifty 100 TRI | 1.3x | 1.6x | 2.2x | 4.1x | 10.4x | 16.9x |
| | | N | Mid Cap | | | |
| S&P BSE Mid Cap TRI | 1.6x | 2.0x | 2.9x | 6.8x | 17.3x | |
| Nifty Midcap 150 TRI | 1.6x | 2.1x | 3.1x | 7.8x | 22.2x | |
| | | Sr | mall Cap | | | |
| S&P BSE Small Cap TRI | 1.7x | 2.3x | 3.5x | 7.7x | 17.3x | |
| Nifty Smallcap 250 TRI | 1.7x | 2.2x | 3.2x | 6.7x | 17.2x | |
| | | F | lexi Cap | | | |
| Nifty 500 TRI | 1.4x | 1.7x | 2.4x | 4.6x | 11.3x | 18.0x |

Many Well Managed Diversified Equity Mutual Funds have outperformed Index over long run

| 1 |
|---|
| |

| | | Compounded A | nnualized Ret | urns (%) – as or | າ 29-Feb-2024 | |
|---|------|--------------|---------------|------------------|---------------|--------|
| Scheme | 1Y | 3Y | 5Y | 10Y | 15Y | 20Y |
| | La | rge Cap | | | | |
| Franklin India Bluechip - Growth | 29.6 | 13.0 | 14.5 | 13.7 | 16.0 | [15.1] |
| HDFC Top 100 Fund - Growth | 37.9 | 20.0 | 17.2 | 15.9 | 18.0 | 17.6 |
| | | Mid Cap | | | | |
| Franklin India Prima Fund - Growth | 46.0 | 20.2 | 19.2 | 19.9 | 22.5 | 18.6 |
| Nippon India Growth Fund - Reg - Growth | 54.3 | 27.7 | 25.6 | 21.1 | 20.6 | 20.7 |
| | F | lexi Cap | | | | |
| Aditya Birla Sun Life Flexi Cap Fund - Growth | 35.7 | 16.9 | 16.9 | 17.6 | 18.4 | 17.7 |
| Franklin India Flexi Cap Fund - Growth | 44.1 | 21.7 | 19.8 | 17.9 | 19.1 | 18.1 |
| HDFC Flexi Cap Fund - Growth | 42.4 | 25.1 | 20.8 | 18.0 | 20.4 | 18.8 |

17% to 19% returns over 20 years

Many Well Managed Diversified Flexi-Cap Equity Funds are up 26-30 times in the last 20 years!



| College of the colleg | | No of Times Yo | our Money Mu | tiplied – as on | 29-Feb-2024 | |
|--|------|----------------|--------------|-----------------|-------------|-------|
| Scheme | 1Y | 3Y | 5Y | 10Y | 15Y | 20Y |
| | La | arge Cap | | | | |
| Franklin India Bluechip - Growth | 1.3x | 1.4x | 2.0x | 3.6x | 9.3x | 16.6x |
| HDFC Top 100 Fund - Growth | 1.4x | 1.7x | 2.2x | 4.4x | 12.0x | 25.6x |
| | | Mid Cap | | | | |
| Franklin India Prima Fund - Growth | 1.5x | 1.7x | 2.4x | 6.1x | 21.0x | 30.1x |
| Nippon India Growth Fund - Reg - Growth | 1.5x | 2.1x | 3.1x | 6.8x | 16.7x | 43.2x |
| | F | lexi Cap | | | | |
| Aditya Birla Sun Life Flexi Cap Fund - Growth | 1.4x | 1.6x | 2.2x | 5.0x | 12.7x | 26.1x |
| Franklin India Flexi Cap Fund - Growth | 1.4x | 1.8x | 2.5x | 5.2x | 13.7x | 28.1x |
| HDFC Flexi Cap Fund - Growth | 1.4x | 2.0x | 2.6x | 5.2x | 16.2x | 31.1x |

multiplied 26-30 times in 20 years

Nasdaq 100 has delivered ~18% returns in the last 20 years 🍄 FundsIndia



| Inday (in INID) | Compoun | ded Annualiz | ed Returns (9 | %, in INR term | ns) – as on 29 | -Feb-2024 |
|---|------------|--------------|---------------|----------------|----------------|------------|
| Index (in INR) | 1 Y | 3 Y | 5Y | 10 Y | 15Y | 20Y |
| Nasdaq 100 | 51.6 | 17.1 | 25.4 | 21.9 | 25.6 | 17.9 |
| S&P 500 | 30.4 | 16.2 | 18.4 | 16.0 | 19.8 | 13.3 |
| MSCI World (represents Developed Markets) | 23.3 | 11.1 | 13.4 | 10.3 | | |
| MSCI Emerging Markets | 6.2 | -5.1 | 2.6 | 3.5 | | |

Nasdaq 100 up ~27 times in last 20 years



| Index (in INR) | | Multip | les (x times) - | – as on 29-Fe | b-2024 | |
|---|------------|------------|------------------------|---------------|--------|-------|
| muex (m mvk) | 1 Y | 3 Y | 5 Y | 10 Y | 15Y | 20Y |
| Nasdaq 100 TR | 1.5x | 1.6x | 3.1x | 7.3x | 30.6x | 26.9x |
| S&P 500 TR | 1.3x | 1.6x | 2.3x | 4.4x | 15.1x | 12.1x |
| MSCI World (represents Developed Markets) | 1.2x | 1.4x | 1.9x | 2.7x | | |
| MSCI Emerging Markets | 1.1x | 0.9x | 1.1x | 1.4x | | |



83% of the times Indian Equities gave more than 10% returns over 7 years

No instance of negative returns over 7 years - Lowest return is 5%!

| | Rolling F | Returns (Comp | ound Annual | ised) for Nifty | 50 TRI Since | Inception i.e. | Jun-99 |
|------------------------------|-----------|---------------|-------------|--|--------------|----------------|------------|
| | 15 Y | 12 Y | 10 Y | 7 Y | 5 Y | 3 Y | 1 Y |
| | | , | | , | | | |
| Average | 14% | 14% | 14% | 15% | 15% | 15% | 16% |
| Maximum | 19% | 22% | 22% | 30% | 47% | 62% | 108% |
| Minimum | 9% | 6% | 5% | 1 5% | -1% | -15% | -55% |
| | i | | | 1 | | | |
| % No. of Times | | | | | | | |
| Less than 0% | 0% | 0% | 0% | 0% | 0.1% | 7% | 24% |
| | | | | | | | |
| Less than 7% | 0% | 2% | 1% | 2% | 14% | 23% | 37% |
| Less than 7% Greater than 7% | 100% | 98% | 1% 99% | 98% | 14% 86% | 23% 77% | 37% 63% |
| | | | | | | | |
| Greater than 7% | 100% | 98% | 99% | 98% | 86% | 77% | 63% |

80% of the times Indian Equities have tripled in 10-11 years

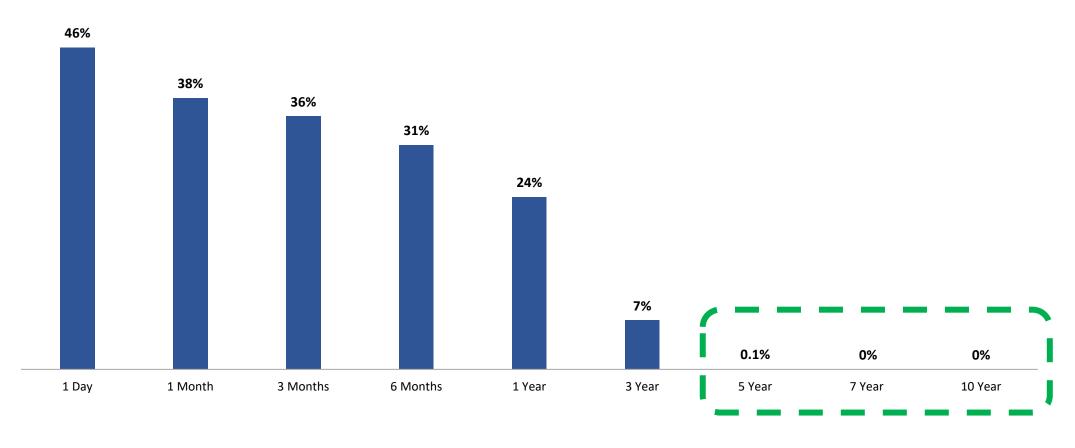


| na lital | | | | | | No. of Year | S | | | | | |
|----------|--------------------|--------|--------|--------|---------------|-------------|---------|---------|---------|---------|--------|--|
| Multiply | 5 Year | 6 Year | 7 Year | 8 Year | 8 Year 9 Year | | 11 Year | 12 Year | 13 Year | 14 Year | 15 Yea | |
| 2 times | 37% 64% 79% | | 93% | 94% | 98% | 100% | 100% | 100% | 100% | 100% | | |
| 3 times | 14% | 24% | 26% | | 59% | 72% | 85% | 92% | 93% | 100% | 100% | |
| 4 times | 8% | 10% | 15% | 17% | 25% | 43% | 54% | 66% | 80% | 90% | 96% | |
| 5 times | 4% | 3% | 8% | 11% | 15% | 23% 29% | | 39% | 52% | 67% | 86% | |
| | | | , | | - | , | • | | | | | |

Longer the time frame, lower the odds of negative returns



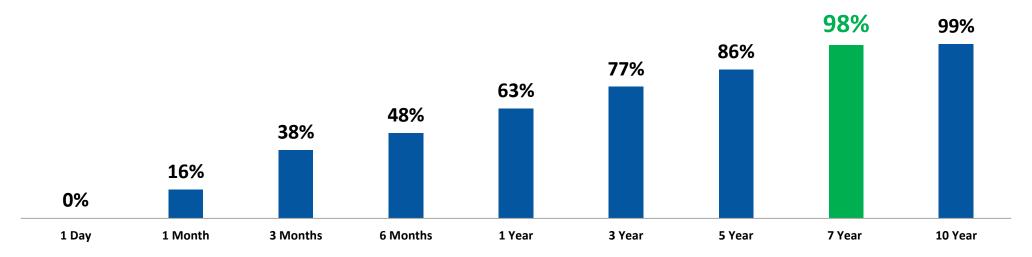
Nifty 50 TRI - % Instances of Negative Returns since Inception (Jun-1999)

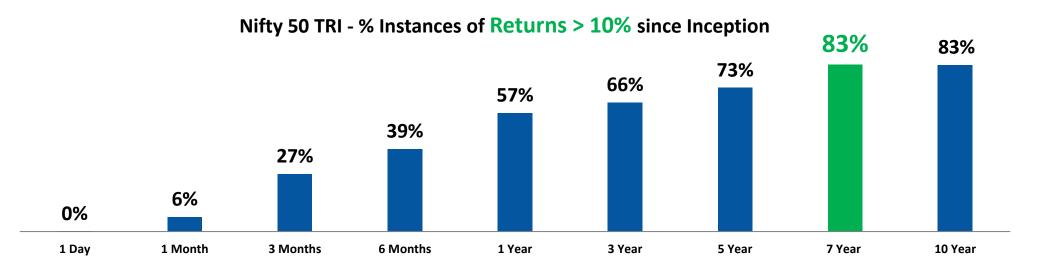


Longer the time frame, higher the odds of better returns



Nifty 50 TRI - % Instances of Returns > 7% since Inception





Equities have beaten Inflation over the long run



Year wise Outperformance of Nifty 50 TRI vs Inflation (2000 to 2023)

| Average | 11% | 9% | 9% | 10% | 9% | 9% | 8% | 8% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 8% | 8% | 9% | 9% | 9% | 8% | 8% | 7% |
|------------------|------------|--------------|-----------|-----------|-------------|------------|------------|-----------|----------|-----------|----------|------------|----------|-------------|------------------|----------|----------|----------|------------|------------|-------|-----|----|----|
| Max | 75% | 41% | 39% | 38% | 39% | 32% | 23% | 21% | 19% | 14% | 12% | 13% | 12% | 10% | 12% | 11% | 11% | 11% | 11% | 11% | 11% | 10% | 9% | 7% |
| Min | -58% | -21% | -14% | -14% | -10% | -8% | -3% | -5% | -4% | 0% | 0% | 0% | 1% | 2% | 3% | 4% | _5% | 6% | _7%_ | Z % | 7% | 7% | 7% | 7% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | / 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| Jan-00 | -24% | -21% | -14% | 4% | 5% | 10% | 13% | 17% | 4% | 10% | 10% | 6% | 6% | 6% | 7% | 6% | 6% | 7% | 7 % | 7% | 7% | 7% | 7% | 7% |
| Jan-01 | -20% | -9% | 13% | 13% | 17% | 20% | 23% | 9% | 15% | 14% | 8% | 9% | 8% | 9% | 8% | 8% | 9% | 8% | 8% | 8% | 9% | 8% | 9% | |
| Jan-02 | 2% | 34% | 26% | 28% | 30% | 32% | 13% | 20% | 19% | 12% | 12% | 11% | 12% | 10% | 10% | 11% | 10% | 10% | 10% | 11% | 10% | 10% | | |
| Jan-03 | 75% | 39% | 38% | 38% | 39% | 15% | 23% | 21% | 13% | 13% | 12% | 13% | 11% | 10% | 12% | 11% | 11% | 11% | 11% | 11% | 11% | | | |
| Jan-04 | 11% | 22% | 27% | 31% | 5% | 15% | 14% | 7% | 7% | 6% | 8% | 7 % | 6% 0% | 7 % | 8% 7 % | 8% | 8% | 8% | 8% | 8% | | | | |
| Jan-05 | 35% | 36% | 39% | 4% | 16% | 14% | 6% 4% | 6% 3% | 6% 5% | 8% 40/ | 6% 2% | 6% 5% | 8% 5% | 7% 5% | 7% 6% | 7% | 8% 6% | 8% 6% | 9% | | | | | |
| Jan-06 | 38% 45% | 41% -21% | -4% 4% | 12% 5% | 11% -5% | 2% -2% | 4% -2% | 3% 1% | 5% 0% | 4% 1% | 3% 2% | 5% 3% | 5% 3% | 5% 4% | 6% 5% | 6% 4% | 6% 5% | 6% | | | | | | |
| Jan-07 Jan-08 | -58% | -21% -11% | -6% | -14% | -3% -10% | -2% -8% | -2% -3% | 1% -5% | -4% | 1% 0% | 0% | 0% | 3% 1% | 2% | 3% | 4% 4% | 3% | | | | | | | |
| Jan-09 | 73% | 38% | 8% | 10% | 7% | 11% | 7% | 7% | 9% | 8% | 8% | 8% | 10% | 9% | \ 9% | 4/0 | | | | , | • | | | |
| Jan-10 | 6% | -17% | -8% | -7% | 0% | -1% | -1% | 2% | 2% | 3% | 4% | 5% | 4% | 5% | > | | | | | | | | | |
| Jan-11 | -34% | -15% | -11% | -2% | -3% | -2% | 1% | 2% | 2% | 3% | 5% | 5% | 6% | 0 ,0 | | محدنا ا | الممال | . = | ما ممنط | | | | | |
| Jan-12 | 10% | 4% | 12% | 7% | 6% | 9% | 7% | 8% | 9% | 10% | 9% | 9% | | | | | rically | | | | | | | |
| Jan-13 | -2% | 12% | 5% | 5% | 8% | 7% | 7 % | 8% | 9% | 8% | 9% | | | | | outpe | rform | ied In | itlatio | n by 6 | 5-8%. | | | |
| Jan-14 | 27% | 9% | 7% | 11% | 9% | 9% | 9% | 11% | 10% | 11% | | | | | | | | | | | | | | |
| Jan-15 | -7% | -1% | 6% | 6% | 6% | 7% | 9% | 8% | 9% | | | | | | | | | | | | | | | |
| Jan-16 | 4% | 13% | 10% | 10% | 9% | 11% | 10% | 11% | | | | | | | | | | | | | | | | |
| Jan-17 | 23% | 12% | 12% | 11% | 13% | 11% | 11% | | | | | | | | | | | | | | | | | |

Outperformance >= 0%
Outperformance < 0%

9%

11%

9%

11%

10%

12%

Jan-18

Jan-19

Jan-20

Jan-21

Jan-22

Jan-23

3%

9%

11%

21%

1%

16%

10%

16%

10%

8%

13%

10%

Investing in Indian Equities with a time frame of 7+ Years has led to a good experience



Year wise Lumpsum Returns of Nifty 50 TRI (2000 to 2023)

| | | | | | | | | | • | | | | • | • | | | • | | | | | | | |
|---------|------|------|------|-----|-----|-----|-----|-----|-----|-------------|-------|--------|-------|-------|------|------|-------|------|------|-------|--------|--------|-----|-----|
| Average | 16% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 14% | 14% | 14% | 14% | 14% | 14% | 14% | 14% | 15% | 15% | 15% | 15% | 15% | 14% | 13% | 13% |
| Max | 97% | 59% | 60% | 48% | 47% | 37% | 30% | 28% | 26% | 22% | 21% | 22% | 20% | 20% | 19% | 19% | 18% | 18% | 18% | 18% | 17% | 17% | 15% | 14% |
| Min | -53% | -19% | -13% | -6% | 0% | 2% | 6% | 4% | 4% | 6% | 7% | 6% | 7% | 8% | 9% | 9% | 11% | 12% | 12% | 10% | 12% | 12% | 12% | 13% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| Jan-00 | -14% | -14% | -8% | 9% | 9% | 14% | 17% | 22% | 10% | 15% | 16% | 12% | 13% | 13% | 14% | 13% | 12% | 13% | 13% | 13% | 13% | 13% | 13% | 13% |
| Jan-01 | -15% | -5% | 17% | 16% | 20% | 23% | 28% | 14% | 19% | 19% | 14% | 16% | 15% | 16% | 15% | 14% | 15% | 14% | 14% | 14% | 15% | 14% | 15% | |
| Jan-02 | 6% | 38% | 28% | 31% | 33% | 37% | 18% | 24% | 24% | 18% | 19% | 18% | 19% | 17% | 16% | 17% | 16% | 16% | 16% | 17% | 16% | 16% | | |
| Jan-03 | 79% | 41% | 40% | 41% | 44% | 20% | 27% | 26% | 19% | 20% | 19% | 20% | 18% | 17% | 18% | 17% | 17% | 17% | 17% | 17% | 17% | | | |
| Jan-04 | 11% | 24% | 30% | 36% | 11% | 20% | 20% | 13% | 15% | 14% | 16% | 14% | 13% | 14% | 14% | 14% | 14% | 14% | 14% | 14% | | | | |
| Jan-05 | 39% | 40% | 46% | 11% | 22% | 21% | 13% | 15% | 15% | 16% | 14% | 13% | 15% | 14% | 14% | 14% | 15% | 14% | 15% | | Retur | ns >=1 | 0% | |
| Jan-06 | 42% | 49% | 4% | 18% | 18% | 10% | 13% | 12% | 14% | 12% | 11% | 13% | 12% | 12% | 13% | 13% | 13% | 13% | | | 7 to < | :10% | | |
| Jan-07 | 57% | -11% | 11% | 13% | 4% | 8% | 8% | 11% | 9% | 9% | 10% | 10% | 10% | 11% | 12% | 11% | 12% | | | | 0 to < | 7% | | |
| Jan-08 | -50% | -7% | 1% | -6% | 0% | 2% | 6% | 4% | 4% | 7% | 7% | 7% | 8% | 9% | 9% | 10% | | | | | Less t | han 0% | 6 | i |
| Jan-09 | 73% | 44% | 16% | 20% | 17% | 20% | 16% | 15% | 16% | 15% | 15% | 15% | 16% | 15% | 15% | | | | | | | | | |
| Jan-10 | 19% | -5% | 6% | 6% | 11% | 9% | 8% | 10% | 10% | 10% | 11% | 12% | 11% | 12% | | | | | | | | | | |
| Jan-11 | -24% | 0% | 2% | 9% | 7% | 6% | 9% | 9% | 9% | 10% | 11% | 11% | 12% | | | | | | | | | | | |
| Jan-12 | 30% | 18% | 23% | 16% | 13% | 16% | 14% | 14% | 15% | 16% | 15% | 15% | | | | | | | | | | | | |
| Jan-13 | 7% | 19% | 11% | 10% | 13% | 12% | 12% | 13% | 14% | 13% | 14% | | | | | | | | | | | | | |
| Jan-14 | 33% | 14% | 10% | 15% | 13% | 13% | 13% | 15% | 14% | 15 <u>]</u> | in mo | ost ii | nsta | nces | a 7 | year | י tim | e-fr | ame | | | | | |
| Jan-15 | -3% | 1% | 9% | 9% | 9% | 11% | 13% | 12% | 13% | i | ncre | nses | the | odd | s of | reti | irns | > 10 | % | | | | | |
| Jan-16 | 4% | 16% | 13% | 13% | 13% | 15% | 14% | 15% | | | | | | | | | | | | . 109 | , | | | |
| Jan-17 | 29% | 17% | 16% | 16% | 18% | 16% | 16% | | | | n ra | | | | _ | | | | | | | | | |
| Jan-18 | 6% | 10% | 12% | 15% | 13% | 14% | | | | e | exter | ndina | g the | e tim | e fr | ame | by 1 | -2 y | ears | help | OS. | | | |
| Jan-19 | 13% | 15% | 18% | 15% | 16% | | | | | | | | | | | | • | • | | | | | | |
| Jan-20 | 16% | 21% | 15% | 17% | | | | | | | | | | | | | | | | | | | | |
| Jan-21 | 25% | 15% | 17% | | | | | | | | | | | | | | | | | | | | | |
| Jan-22 | 6% | 13% | | | | | | | | | | | | | | | | | | | | | | |
| Jan-23 | 21% | | | | | | | | | | | | | | | | | | | | | | | |

In rare instances where 7 year returns were < 10% extending the time frame by few years helped to recover performance



Year wise Lumpsum Returns of Nifty 50 TRI (2000 to 2023)

| | Average | 15% | 15% | 14% | 14% | 14% | 14% | |
|----|---------|-----|------------|------------|------------|------------|-----|----|
| | Max | 30% | 28% | 26% | 22% | 21% | 22% | |
| | Min | 6% | 4% | 4% | 6% | 7% | 6% | |
| | Period | 7 | 8 | 9 | 10 | 11 | 12 | |
| | Apr-06 | 9% | 10% | 12% | 10% | 11% | 11% | |
| | May-06 | 9% | 10% | 11% | 10% | 10% | 11% | |
| | Sep-06 | 8% | 13% | 11% | 11% | 12% | 12% | |
| | Oct-06 | 8% | 12% | 11% | 10% | 11% | 11% | |
| | Nov-06 | 9% | 12% | 10% | 10% | 11% | 10% | |
| | Dec-06 | 8% | 11% | 9% | 9% | 10% | 10% | |
| | Jan-07 | 8% | 11% | 9% | 9% | 10% | 10% | |
| | Feb-07 | 7% | 11% | 8% | 9% | 11% | 10% | |
| | Mar-07 | 9% | 12% | 9% | 10% | 11% | 10% | |
| | May-07 | 8% | 10% | 9% | 10% | 10% | 10% | |
| | Jun-07 | 9% | 10% | 9% | 10% | 10% | 10% | |
| | Oct-07 | 8% | 7% | 7 % | 8% | 9% | 8% | |
| | Nov-07 | 6% | 5% | 6% | 7 % | 7 % | 7% | |
| | Dec-07 | 7% | 5% | 5% | 7% | 7% | 8% | Н |
| | Jan-08 | 6% | 4% | 4% | 7 % | 7 % | 7% | H. |
| | Feb-08 | 9% | 6% | 7% | 9% | 8% | 8% | |
| | Mar-08 | 9% | 5% | 7 % | 8% | 8% | 8% | н |
| | May-08 | 8% | 7 % | 8% | 9% | 9% | 7% | |
| ٠, | Jun-08 | 9% | 8% | 9% | 9% | 10% | 7% | |
| | Oct-09 | 9% | 10% | 10% | 10% | 9% | 12% | |
| | Dec-09 | 8% | 10% | 10% | 10% | 10% | 12% | |
| | Jan-10 | 8% | 10% | 10% | 10% | 11% | 12% | |
| | Apr-10 | 9% | 10% | 11% | 6% | 11% | 12% | |
| | Oct-10 | 8% | 9% | 8% | 8% | 11% | 10% | |
| | Nov-10 | 9% | 8% | 9% | 8% | 12% | 11% | |
| | Dec-10 | 9% | 9% | 9% | 10% | 11% | 11% | |
| | Jan-11 | 9% | 9% | 9% | 10% | 11% | 11% | |
| | Apr-13 | 7% | 14% | 15% | 13% | | | |
| | May-13 | 9% | 13% | 14% | | | | |
| | Jun-13 | 9% | 14% | 13% | | | | |

Except for lumpsum investments done during 2008 bubble, in all other instances the performance recovered (>10%) in the next few years

Returns >=10%

7 to <10%

0 to <7%

Less than 0%

On average your money multiplied more than 2 times over 7+ Years (Nifty 50 TRI)



Number of Times your Money Multiplied over the years - Nifty 50 TRI (2000 to 2023)

| | | | | | | | | | | - | - | | | - | | - | • | | | - | | | |
|---------|------|------|------|------|------|------|------|------|------|------|------|------|-------|-------|-------------|-------|-------|-------|-------|-------|-------|----------|------|
| Average | 1x | 1.2x | 1.4x | 1.7x | 1.9x | 2.3x | 2.6x | 2.9x | 3.2x | 3.6x | 4.1x | 4.6x | 5.2x | 6x | 6.9x | 7.8x | 9.2x | 10.9x | 13.1x | 15.4x | 17.9x | 19.2x | 19x |
| Max | 1.1x | 2.1x | 2.6x | 3.8x | 5.3x | 7x | 7.5x | 6.3x | 7.2x | 7.9x | 7.1x | 9.4x | 11.4x | 11.2x | 13.4x | 14.2x | 14.7x | 17.4x | 20.5x | 24.2x | 28.6x | 28.1x | 32.9 |
| Min | 0х | 0.5x | 0.6x | 0.6x | 0.9x | 1x | 1.1x | 1.5x | 1.4x | 1.6x | 1.8x | 2.1x | 1.6x | 2.5x | 3.4x | 3.2x | 5.5x | 7.1x | 7.9x | 8.9x | 6.9x | 11.1x | 12.4 |
| Period | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| Jan-00 | 0.9x | 0.7x | 0.8x | 1.4x | 1.5x | 2.2x | 3x | 4.9x | 2.4x | 4x | 5.1x | 3.9x | 4.9x | 5.5x | 7.1x | 7.1x | 6.9x | 9x | 10.2x | 11.5x | 13x | 14.7x | 16.8 |
| Jan-01 | 0.9x | 0.9x | 1.6x | 1.8x | 2.5x | 3.5x | 5.6x | 2.9x | 4.8x | 5.7x | 4.2x | 5.9x | 6.2x | 8x | 8.1x | 8.1x | 10.8x | 10.6x | 12.1x | 13.7x | 18.8x | 17.9x | 23.8 |
| Jan-02 | 1.1x | 1.9x | 2.1x | 2.9x | 4.2x | 6.6x | 3.2x | 5.6x | 6.9x | 5.2x | 6.8x | 7.3x | 9.6x | 9x | 9.3x | 12.3x | 12.5x | 14.5x | 16.8x | 23.1x | 22.6x | 26.2x | |
| Jan-03 | 1.8x | 2x | 2.7x | 4x | 6.2x | 3x | 5.3x | 6.4x | 4.8x | 6.2x | 6.8x | 8.9x | 8.6x | 9x | 12 x | 12.3x | 14.4x | 16.9x | 19.7x | 23.1x | 27x | | |
| Jan-04 | 1.1x | 1.5x | 2.2x | 3.4x | 1.7x | 3x | 3.6x | 2.7x | 3.5x | 3.7x | 5.1x | 4.8x | 4.9x | 6.3x | 7.1x | 8.1x | 9.3x | 10.6x | 12.1x | 13.7x | | | |
| Jan-05 | 1.4x | 2x | 3.1x | 1.5x | 2.7x | 3.1x | 2.4x | 3.1x | 3.5x | 4.4x | 4.2x | 4.3x | 6.2x | 6.3x | 7.1x | 8.1x | 10.8x | 10.6x | 14.2x | | | | |
| Jan-06 | 1.4x | 2.2x | 1.1x | 1.9x | 2.3x | 1.8x | 2.4x | 2.5x | 3.3x | 3.1x | 3.2x | 4.3x | 4.4x | 4.9x | 6.3x | 7.1x | 8x | 9x | | | Retu | ırns >=1 | L0% |
| Jan-07 | 1.6x | 0.8x | 1.4x | 1.6x | 1.2x | 1.6x | 1.7x | 2.3x | 2.2x | 2.4x | 2.9x | 3.1x | 3.5x | 4.3x | 5.5x | 5.3x | 6.9x | | | | 7 to | <10% | |
| Jan-08 | 0.5x | 0.9x | 1x | 0.8x | 1x | 1.1x | 1.5x | 1.4x | 1.4x | 2x | 2.1x | 2.3x | 2.7x | 3.3x | 3.6x | 4.6x | | | | | 0 to | <7% | |
| Jan-09 | 1.7x | 2.1x | 1.6x | 2.1x | 2.2x | 3x | 2.8x | 3.1x | 3.8x | 4x | 4.7x | 5.4x | 6.9x | 7.1x | 8.1x | | | | | | Less | than 0 | % |
| Jan-10 | 1.2x | 0.9x | 1.2x | 1.3x | 1.7x | 1.7x | 1.7x | 2.1x | 2.4x | 2.6x | 3.2x | 3.9x | 3.9x | 4.9x | | | | | | | | | |
| Jan-11 | 0.8x | 1x | 1.1x | 1.4x | 1.4x | 1.4x | 1.8x | 2x | 2.2x | 2.6x | 3.2x | 3.5x | 4.4x | | | | | | | | | | |
| Jan-12 | 1.3x | 1.4x | 1.9x | 1.8x | 1.8x | 2.4x | 2.5x | 2.9x | 3.5x | 4.4x | 4.7x | 5.4x | | | | | | | | | | | |
| Jan-13 | 1.1x | 1.4x | 1.4x | 1.5x | 1.8x | 2x | 2.2x | 2.7x | 3.3x | 3.4x | 4.2x | | | | | | | | | | | | |
| Jan-14 | 1.3x | 1.3x | 1.3x | 1.7x | 1.8x | 2.1x | 2.4x | 3.1x | 3.3x | 4x | | | | | | | | | | | | | |
| Jan-15 | 1x | 1x | 1.3x | 1.4x | 1.5x | 1.9x | 2.4x | 2.5x | 3x | | | | | | | | | | | | | | |
| Jan-16 | 1x | 1.3x | 1.4x | 1.6x | 1.8x | 2.3x | 2.5x | 3.1x | | | | | | | | | | | | | | | |
| Jan-17 | 1.3x | 1.4x | 1.6x | 1.8x | 2.3x | 2.4x | 2.8x | | | | | | | | | | | | | | | | |
| Jan-18 | 1.1x | 1.2x | 1.4x | 1.7x | 1.8x | 2.2x | | | | | | | | | | | | | | | | | |
| Jan-19 | 1.1x | 1.3x | 1.6x | 1.7x | 2.1x | | | | | | | | | | | | | | | | | | |
| Jan-20 | 1.2x | 1.5x | 1.5x | 1.9x | | | | | | | | | | | | | | | | | | | |
| Jan-21 | 1.3x | 1.3x | 1.6x | | | | | | | | | | | | | | | | | | | | |
| Jan-22 | 1.1x | 1.3x | | | | | | | | | | | | | | | | | | | | | |
| lan-23 | 1.2x | | | | | | | | | | | | | | | | | | | | | | |

Year wise Lumpsum Returns of HDFC Flexi Cap Fund (1995 to 2023)



20%

21%

21% 21%

23%

19%

19% 18% 19% 28 18% 19%

| | | 1- | | | | | 02 | | | | | | | | | | | | | | | | | | | | |
|---|------------------|-----------|-----------|------------|-----------|-----------|-----------|------------|------------|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| ſ | Average | 25% | 23% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 21% | 22% | 22% | 22% | 22% | 22% | 21% | 21% | 21% | 21% | 21% |
| Ī | Max | 155% | 102% | 78% | 63% | 60% | 52% | 43% | 43% | 44% | 42% | 40% | 36% | 34% | 33% | 29% | 29% | 29% | 29% | 26% | 26% | 26% | 24% | 23% | 24% | 23% | 23% |
| | Min | -52% | -25% | -12% | -2% | -1% | 4% | 7% | 7% | 5% | 6% | 9% | 9% | 8% | 9% | 12% | 12% | 14% | 16% | 17% | 15% | 17% | 18% | 17% | 19% | 17% | 18% |
| | Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| | Jan-95 | -27% | -25% | -12% | -2% | 19% | 11% | 9% | 11% | 20% | 21% | 24% | 25% | 27% | 19% | 23% | 24% | 20% | 21% | 20% | 21% | 20% | 19% | 20% | 19% | 18% | 18% |
| | Jan-96 | -22% | -3% | 8% | 34% | 21% | 16% | 18% | 28% | 28% | 31% | 31% | 33% | 24% | 28% | 28% | 24% | 24% | 23% | 25% | 23% | 22% | 23% | 21% | 21% | 20% | 21% |
| | Jan-97 | 20% | 28% | 61% | 35% | 26% | 26% | 37% | 36% | 39% | 38% | 40% | 28% | 33% | 33% | 28% | 28% | 26% | 28% | 26% | 25% | 25% | 24% | 23% | 22% | 23% | 23% |
| | Jan-98 | 37% | 86% | 40% | 28% | 28% | 41% | 38% | 41% | 41% | 42% | 29% | 34% | 34% | 28% | 29% | 27% | 28% | 26% | 25% | 26% | 24% | 23% | 22% | 23% | 23% | 23% |
| | Jan-99 | 154% | 42% | 25% | 25% | 41% | 39% | 42% | 41% | 42% | 29% | 34% | 34% | 28% | 28% | 26% | 28% | 26% | 24% | 25% | 24% | 23% | 22% | 22% | 22% | 23% | |
| | Jan-00 | -20% | -12% | -1% | 22% | 23% | 29% | 30% | 33% | 19% | 26% | 26% | 20% | 22% | 20% | 22% | 20% | 19% | 20% | 19% | 18% | 18% | 18% | 18% | 19% | | |
| | Jan-01 | -3% | | 41% | 37% | 42% | 41% | 43% | 25% | 32% | 32% | 25% | 26% | 24% | 26% | 24% | 22% | 23% | 22% | 21% | 20% | 21% | 21% | 21% | | | |
| | Jan-02 | 26% | 69% | 53% | 56% | 52% | 52% | 30% | 37% | 36% | 28% | 29% | 26% | 28% | 26% | 24% | 25% | 23% | 22% | 21% | 22% | 22% | 22% | | | | |
| | Jan-03 | 128% | | 67% | 59% | 58% | 31% | 39% | 38% | 28% | 29% | 27% | 29% | 26% | 24% | 25% | 23% | 22% | 21% | 22% | 22% | 22% | | | | | |
| | Jan-04 | 26% | 43% | 41% | 44% | 17% | 28% | 28% | 20% | 21% | 19% | 22% | 20% | 19% | 20% | 18% | 17% | 17% | 18% | 18% | 18% | | | | | | |
| | Jan-05 | 63% | 49% | 51% | 15% | 29% | 29% | 19% | 21% | 19% | 22% | 19% | 18% | 19% | 18% | 17% | 16% | 17% | 17% | 18% | | | | | | | |
| | Jan-06 | 36% | 45% | 2% | 21% | 23% | 13% | 16% | 14% | 18% | 15% | 15% | 16% | 15% | 14% | 14% | 15% | 15% | 16% | | | | | | | | |
| | Jan-07 | 54% | -11% | | 20% | 9% | 13% | 11% | 16% | 13% | 13% | 15% | 13% | 13% | 12% | 14% | 14% | 15% | | | | | | | | | |
| | Jan-08 | -49% | 1% | 10% | -1% | 6% | 5% | 11% | 9% | 9% | 11% | 10% | 10% | 9% | 11% | 12% | 13% | | | | | | | | | | |
| | Jan-09 | 102% | | 24% | 27% | 22% | 27% | 22% | 20% | 21% | 19% | 18% | 17% | 18% | 18% | 19% | | | | | | | | | | | |
| | Jan-10 | 29% | -3% | 9% | 7% | 15% | 12% | 11% | 14% | 12% | 11% | 11% | 13% | 13% | 14% | | | | | | | | | | | | |
| | Jan-11 | -27% | 0% | 1% | 12% | 8% | 8% | 12% | 10% | 9% | 9% | 11% | 12% | 13% | | | | | | | | | | | | | |
| | Jan-12 | 36% | 18% | 29% | 20% | 17% | 20% | 16% | 15% | 14% | 16% | 16% | 17% | | | | | | | | | | | | | | |
| | Jan-13 | 3% 54% | 26% | 15% | 13% | 17% | 13% | 12% | 12% | 14% | 15% | 16% | | | | | | | | | | | | | | | |
| | Jan-14 Jan-15 | | 21% 1% | 16% 11% | 21% | 16% 8% | 14% 7% | 13% 11% | 16% 12% | 16% 14% | 17% | | | | | | | | | | | | | | | | |
| | Jan-15 Jan-16 | -5% 6% | 20% | 12% | 8% 11% | 10% | 14% | 14% | 16% | 14/0 | | | | | | | | | | | | | | | | | |
| | Jan-17 | 36% | 15% | 12% | 11% | 15% | 16% | 18% | 10/0 | | | | | | | | | | | | | | | | | | Re |
| | Jan-18 | -2% | 2% | 4% | 11% | 12% | 15% | | | | | | | | | | | | | | | | | | | | 7 t |
| | Jan-19 | 7% | 7% | 15% | 16% | 19% | 13/0 | ı | | | | | | | | | | | | | | | | | | | 0 t |
| | Jan-20 | 7% | 20% | 20% | 22% | | 1 | | | | | | | | | | | | | | | | | | | | Les |
| | Jan-21 | 35% | | 28% | , | ı | | | | | | | | | | | | | | | | | | | | | - |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | |

Returns >=10% to <10% to <7%

Jan-22

Jan-23

18% 24%

Number of Times Money Multiplied - Lumpsum Investment in SprindsIndia HDFC Flexi Cap Fund (1995 to 2023)



149.4x

206.6x

115.3x

28

115.3x

206.6x

150.6x

150.6x

150.6x

29

150.6x

| Average | 1.3x | 1.6x | 2x | 2.4x | 3x | 3.7x | 4.7x | 6.1x | 7.8x | 9.5x | 11.3x | 13.5x | 16.1x | 19.3x | 22.6x | 26.5x | 31.9x | 38.7x | 47.5x | 57.2x | 66.4x | 74.8x | 85.5x | 105.3x | 132.9x | 153.9x | 159.8x | |
|------------------|------------|------|------|--------------|------------|--------------|-------|-------|-------|-------|---------------|-------|--------|-------|-------|-------|-------|-------|---------------|--------|--------|--------|--------|--------|--------|---------|--------|--|
| Max | 2.6x | 4.1x | 5.6x | 7.1x | 10.5x | 12.3x | 12.2x | 17.5x | 26.6x | 33.3x | 40.5x | 40x | 44.9x | 54.2x | 45.6x | 58.8x | 75.9x | 97.9x | 80.7x | 101.7x | 128.2x | 113.6x | 126.9x | 162.8x | 182.3x | 223.8x | 266.2x | |
| Min | 0.5x | 0.6x | 0.7x | 0.9x | 1x | 1.3x | 1.6x | 1.7x | 1.6x | 1.8x | 2.6x | 2.8x | 2.7x | 3.3x | 5.5x | 6.1x | 9.3x | 14.5x | 19.7x | 16.4x | 27x | 38.1x | 40.6x | 62.6x | 48.6x | 72x | 97.5x | |
| Period | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | |
| Jan-95 | 0.7x | 0.6x | 0.7x | 0.9x | 2.4x | 1.9x | 1.8x | 2.3x | 5.2x | 6.7x | 10.7x | 14.6x | 22.4x | 11.4x | 22.3x | 31.2x | 22.2x | 30.9x | 31.9 x | 45.3x | 46x | 45.9x | 65x | 63.4x | 67.5x | 72x | 97.5x | |
| Jan-96 | 0.8x | 0.9x | 1.3x | 3.2x | 2.6x | 2.4x | 3.2x | 7.2x | 9.2x | 14.9x | 19.5x | 30.6x | 16.4x | 31.7x | 40.6x | 31.2x | 38.7x | 41.5x | 69.4x | 62.8x | 65.1x | 95x | 87x | 92.6x | 98.8x | 133.7x | 158.2x | |
| Jan-97 | 1.2x | 1.6x | 4.2x | 3.3x | 3.2x | 4x | 9.1x | 11.7x | 19.4x | 25x | 40.5x | 19.3x | 40.7x | 54.2x | 40.6x | 51.9x | 50.9x | 85.1x | 80.7x | 86.7x | 108.4x | 113.6x | 119.1x | 127x | 171.9x | 203.4x | 265.6x | |
| Jan-98 | 1.4x | 3.5x | 2.7x | 2.7x | 3.4x | 7.9x | 9.5x | 15.6x | 22x | 33.3x | 16.5x | 33.5x | 44.9x | 31.7x | 45.6x | 45.8x | 66.5x | 64.1x | 69.4x | 101.7x | 91.6x | 95x | 106.1x | 143.6x | 169.8x | 221.8x | | |
| Jan-99 | 2.5x | 2x | 2x | 2.4x | 5.6x | 7.2x | 11.6x | 15.6x | 23.5x | 12.8x | 25x | 33.5x | 24.8x | 31.7x | 32x | 51.9x | 50.9x | 48x | 69.4x | 73.9x | 77.3x | 79.4x | 104.9x | 124.1x | 162.1x | | | |
| Jan-00 | 0.8x | 0.8x | 1x | 2.2x | 2.8x | 4.6x | 6.3x | 9.8x | 4.8x | 10.1x | 12.7 x | 8.9x | 13.3x | 12.8x | 19.7x | 18.5x | 19.2x | 26.6x | 27.3x | 27.4x | 32.3x | 38.1x | 48.9x | 63.8x | | | | |
| Jan-01 | 1x | 1.2x | 2.8x | 3.5x | 5.8x | 7.9x | 12.2x | 6x | 12.2x | 16.1x | 11.6x | 16x | 16.4x | 25.4x | 25.2x | 24.1x | 33.8x | 35.8x | 37.4x | 38.3x | 54.8x | 66.3x | 80.1x | | | | | |
| Jan-02 | 1.3x | 2.9x | 3.6x | 5.9x | 8.1x | 12.3x | 6.3x | 12.4x | 15.9x | 11.8x | 16.5x | 16x | 24.8x | 25.4x | 25.2x | 35.5x | 33.8x | 35.8x | 37.4x | 53.4x | 65.1x | 79.4x | | | | | | |
| Jan-03 | 2.3x | 2.9x | 4.7x | 6.4x | 9.8x | 5.1x | 10x | 13.2x | 9.2x | 12.8x | 13.9x | 21.2x | 20.2x | 20.3x | 28.4x | 27.4x | 29.4x | 30.9x | 43.7x | 53.4x | 65.1x | | | | | | | |
| Jan-04 | 1.3x | 2x | 2.8x | 4.3x | 2.2x | 4.4x | 5.6x | 4.3x | 5.6x | 5.7x | 8.9x | 8.9x | 9.6x | 12.8x | 12x | 12.3x | 14.4x | 19.7x | 23.2x | 27.4x | | | | | | | | |
| Jan-05 | 1.6x | 2.2x | 3.4x | 1.7x | 3.6x | 4.6x | 3.4x | 4.6x | 4.8x | 7.3x | 6.8x | 7.3x | 9.6x | 10.1x | 10.5x | 10.7x | 14.4x | 16.9x | 23.2x | | | | | | | | | |
| Jan-06 | 1.4x | 2.1x | 1.1x | 2.1x | 2.8x | 2.1x | 2.8x | 2.9x | 4.4x | 4x | 4.7x | 5.9x | 6.2x | 6.3x | 7.1x | 9.4x | 10.8x | 14.5x | | | | | | | | | | |
| Jan-07 | 1.5x | 0.8x | 1.6x | 2.1x | 1.5x | 2.1x | 2.1x | 3.3x | 3x | 3.4x | 4.7x | 4.3x | 4.9x | 4.9x | 7.1x | 8.1x | 10.8x | | | | | | | | | | | |
| Jan-08 | 0.5x | 1x | 1.3x | 1x | 1.3x | 1.3x | 2.1x | 2x | 2.2x | 2.8x | 2.9x | 3.1x | 3.1x | 4.3x | 5.5x | 7.1x | | | | | | | | | | | | |
| Jan-09 | 2x | 2.6x | 1.9x | 2.6x | 2.7x | 4.2x | 4x | 4.3x | 5.6x | 5.7x | 6.2x | 6.6x | 8.6x | 10.1x | 13.6x | | | | | | | | | | | | | |
| Jan-10 | 1.3x | 0.9x | 1.3x | 1.3x | 2x | 2x | 2.1x | 2.9x | 2.8x | 2.8x | 3.2x | 4.3x | 4.9x | 6.3x | | | | | | | | | | | | | | |
| Jan-11 | 0.7x | 1x | 1x | 1.6x | 1.5x | 1.6x | 2.2x | 2.1x | 2.2x | 2.4x | 3.2x | 3.9x | 4.9x | | | | | | | | | | | | | | | |
| Jan-12 | 1.4x | 1.4x | 2.1x | 2.1x | 2.2x | 3x | 2.8x | 3.1x | 3.3x | 4.4x | 5.1x | 6.6x | | | | | | | | | | | | | | | | |
| Jan-13 | 1x | 1.6x | 1.5x | 1.6x | 2.2x | 2.1x | 2.2x | 2.5x | 3.3x | 4x | 5.1x | | | | | | | | | | | | | | | | | |
| Jan-14 | 1.5x | 1.5x | 1.6x | 2.1x | 2.1x | 2.2x | 2.4x | 3.3x | 3.8x | 4.8x | | | | | | | | | | | | | | | | | | |
| Jan-15 | 1x | 1x | 1.4x | 1.4x | 1.5x | 1.5x | 2.1x | 2.5x | 3.3x | | | A | lump: | sum i | inves | tmer | nt in | HDF | C Fle | xi Co | ib Fu | ind oi | n an | | | | | |
| Jan-16 | 1.1x | 1.4x | 1.4x | 1.5x | 1.6x | 2.2x | 2.5x | 3.3x | | | | | | | | | | | | | • | | | | | | | |
| Jan-17 Jan-18 | 1.4x 1x | 1.3x | 1.4x | 1.5x 1.5x | 2x 1.8x | 2.4x 2.3x | 3.2x | | | | •••• | αν | er.age | e mu | прп | za m | ore t | nan | < IIm | ies ov | ver. a | i / ye | car. | | Ret | :urns > | =10% | |
| l lqII-TQ | TX | 1x | 1.1x | T.2X | T.OX | Z.3X | | | | | | 4: | L | | | | | | | | | | | | | | 10,3 | |

1.5x

1.7x

2.1x

Jan-19

Jan-20

Jan-21

Jan-22

Jan-23

1.1x

1.1x

1.4x

1.2x

1.3x

1.1x

1.4x

1.6x

1.5x

1.8x

2.2x

2.4x

time frame

Returns >=10% 7 to <10% 0 to <7% Less than 0%

Year wise Lumpsum Returns of Franklin India Flexicap Fund (1995 to 2023)



18%

19%

20% 18%

20%

22%

22%

| | | | • | | | | | | _ | | | | | | | | | | | | | | | | | | |
|---------|------|-------------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---|
| | | | 1 | | | | | | 1 | | | | | | | | 1 | | | | 1 | | | | | | _ |
| Average | 23% | 21% | 21% | 21% | 21% | 20% | 21% | 21% | 21% | 21% | 21% | 21% | 21% | 20% | 20% | 20% | 21% | 21% | 21% | 21% | 21% | 20% | 20% | 20% | 20% | 20% | ļ |
| Max | 209% | | 72% | 58% | 56% | 50% | 39% | 41% | 41% | 40% | 37% | 33% | 31% | 30% | 28% | 27% | 28% | 26% | 26% | 26% | 24% | 23% | 23% | 23% | 22% | 22% | ļ |
| Min | -48% | -22% | -12% | -3% | -2% | 4% | 7% | 8% | 7% | 7% | 9% | 8% | 8% | 9% | 11% | 12% | 13% | 16% | 16% | 14% | 16% | 16% | 16% | 17% | 16% | 17% | L |
| Period | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | |
| Jan-95 | -23% | -18% | -9% | 1% | 26% | 14% | 11% | 12% | 20% | 21% | 23% | 25% | 27% | 19% | 22% | 22% | 19% | 20% | 19% | 21% | 20% | 19% | 20% | 19% | 18% | 18% | |
| Jan-96 | -13% | -2% | 10% | 42% | 23% | 18% | 18% | 27% | 27% | 29% | 30% | 32% | 23% | 26% | 26% | 23% | 23% | 22% | 24% | 23% | 22% | 22% | 21% | 20% | 20% | 21% | |
| Jan-97 | 11% | 24% | 68% | 34% | 25% | 24% | 34% | 33% | 34% | 36% | 37% | 27% | 30% | 29% | 25% | 26% | 24% | 26% | 25% | 24% | 24% | 23% | 22% | 21% | 22% | 21% | ļ |
| Jan-98 | 38% | 107% | 43% | 29% | 27% | 38% | 36% | 37% | 39% | 40% | 28% | 31% | 31% | 26% | 27% | 25% | 27% | 26% | 24% | 25% | 23% | 22% | 22% | 23% | 22% | 22% | í |
| Jan-99 | 209% | 45% | 26% | 24% | 38% | 36% | 37% | 39% | 41% | 28% | 31% | 30% | 26% | 26% | 24% | 26% | 25% | 24% | 24% | 22% | 21% | 21% | 22% | 21% | 22% | | |
| Jan-00 | -32% | -20% | -8% | 13% | 15% | 20% | 24% | 27% | 16% | 20% | 20% | 17% | 18% | 17% | 19% | 18% | 17% | 18% | 17% | 16% | 16% | 17% | 16% | 17% | | | |
| Jan-01 | -5% | 7% | 33% | 31% | 34% | 37% | 39% | 24% | 28% | 27% | 22% | 23% | 22% | 24% | 22% | 21% | 22% | 20% | 19% | 19% | 20% | 19% | 20% | | | | |
| Jan-02 | 20% | 58% | 47% | 47% | 47% | 49% | 28% | 33% | 31% | 26% | 26% | 24% | 26% | 25% | 23% | 24% | 22% | 21% | 21% | 21% | 21% | 21% | | | | | |
| Jan-03 | 108% | 62% | 57% | 55% | 55% | 30% | 35% | 33% | 26% | 27% | 25% | 27% | 25% | 23% | 24% | 22% | 21% | 21% | 21% | 21% | 21% | | | | | | |
| Jan-04 | 25% | 36% | 40% | 44% | 18% | 25% | 24% | 18% | 20% | 18% | 21% | 20% | 19% | 19% | 18% | 17% | 17% | 18% | 17% | 18% | | | | | | | |
| Jan-05 | 48% | 48% | 51% | 16% | 25% | 24% | 17% | 19% | 18% | 21% | 19% | 18% | 19% | 17% | 16% | 16% | 17% | 17% | 17% | | | | | | | | |
| Jan-06 | 49% | 52 % | 7% | 20% | 20% | 13% | 16% | 14% | 18% | 17% | 16% | 17% | 15% | 14% | 14% | 16% | 15% | 16% | | | | | | | | | |
| Jan-07 | 55% | -9% | 12% | 14% | 7% | 11% | 10% | 15% | 14% | 13% | 14% | 13% | 12% | 12% | 14% | 13% | 14% | | | | | | | | | | |
| Jan-08 | -47% | -5% | 3% | -2% | 4% | 4% | 10% | 9% | 9% | 11% | 9% | 9% | 9% | 11% | 11% | 12% | | | | | | | | | | | |
| Jan-09 | 69% | 42% | 19% | 22% | 19% | 24% | 21% | 19% | 20% | 18% | 16% | 16% | 18% | 17% | 18% | | | | | | | | | | | | |
| Jan-10 | 19% | 0% | 10% | 8% | 17% | 15% | 13% | 15% | 13% | 12% | 12% | 14% | 14% | 15% | | | | | | | | | | | | | |
| Jan-11 | -16% | 5% | 5% | 16% | 14% | 12% | 14% | 12% | 11% | 12% | 14% | 13% | 14% | | | | | | | | | | | | | | |
| Jan-12 | 32% | 18% | 30% | 23% | 19% | 21% | 17% | 15% | 15% | 17% | 16% | 17% | | | | | | | | | | | | | | | |
| Jan-13 | 5% | 28% | 20% | 16% | 19% | 15% | 13% | 13% | 16% | 15% | 16% | | | | | | | | | | | | | | | | |
| Jan-14 | 57% | 28% | 20% | 22% | 17% | 14% | 15% | 17% | 16% | 17% | | | | | | | | | | | | | | | | | |
| Jan-15 | 5% | 5% | 12% | 8% | 7% | 9% | 13% | 12% | 14% | | | | | | | | | | | | | | | | | | |
| Jan-16 | 4% | 16% | 9% | 8% | 9% | 14% | 13% | 15% | | | | | | | | | | | | | | | | | | | |
| Jan-17 | 30% | 12% | 9% | 11% | 16% | 14% | 16% | | | | | | | | | | | | | | | | | | | | |
| Jan-18 | -4% | 0% | 5% | 13% | 11% | 14% | | ' | | | | | | | | | | | | | | | | | | | |
| Jan-19 | 3% | 10% | 19% | 15% | 18% | | | | | | | | | | | | | | | | | | | | | | |
| Jan-20 | 16% | 27% | 20% | 22% | | | | | | | | | | | | | | | | | | | | | | | |
| Jan-21 | 40% | 21% | 24% | | | | | | | | | | | | | | | | | | | | | | | | |

Returns >=10% 7 to <10% 0 to <7% Less than 0%

5% 17%

31%

Jan-22

Jan-23

Number of Times Money Multiplied - Lumpsum Investment in SprindsIndia Franklin India Flexicap Fund (1995 to 2023)



124.1x 119.3x 202.8x 156x

92.2x 28 104.8x 137.1x 177x

97x

| | | | | | | | |) | | | | | | | | | | | | | | | | | | | | |
|------------------|------|------|------|--------------|--------------|--------------|--------------|--------------|--------------|-------|-------|-------------|-------|--------|-------|-------|-------|-------|-------|---------------|-------|-------|--------|--------|--------|--------|--------|-----|
| Averag | e 1x | 1.3x | 1.6x | 2x | 2.4x | 2.9x | 3.6x | 4.4x | 5.6x | 7.1x | 8.5x | 10.1x | 11.9x | 14x | 16.5x | 19.4x | 23.2x | 28x | 34.6x | 42.2x | 50.4x | 57.1x | 63.9x | 73.5x | 91.6x | 110.3x | 124.6x | : : |
| Max | 1.1x | 3.8x | 4.9x | 5.6x | 6.8x | 10x | 13.1x | 12.1x | 18x | 22.5x | 27.1x | 31.8x | 30x | 35.8x | 33.7x | 38.3x | 48.6x | 70.7x | 67.9x | 85.5x | 91.7x | 96.7x | 100.1x | 117.9x | 144.8x | 156.3x | 173.1x | ιŢ |
| Min | 0.9x | 0.5x | 0.7x | 0.6x | 0.9x | 0.9x | 1.3x | 1.5x | 2x | 1.7x | 2x | 2.9x | 1.8x | 2.8x | 4.4x | 4.3x | 7.3x | 9.6x | 15x | 17.4x | 14.2x | 23.4x | 27.2x | 30.1x | 53.5x | 41.4x | 68.9x | T |
| Perio | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | |
| Jan-95 | 0.8x | 0.7x | 0.8x | 1x | 3.2x | 2.2x | 2.1x | 2.5x | 5.2x | 6.7x | 9.7x | 14.6x | 22.4x | 11.4x | 19.7x | 24.1x | 19.2x | 26.6x | 27.3x | 45.3x | 46x | 45.9x | 61.5x | 59.3x | 61.3x | 71.3x | 99.5x | |
| Jan-96 | 0.9x | 1x | 1.3x | 4.1x | 2.8x | 2.7x | 3.2x | 6.8x | 8.6x | 12.8x | 17.9x | 28x | 14.7x | 25.4x | 32x | 27.4x | 33.8x | 35.8x | 59.6x | 62.8x | 65.1x | 79.4x | 76.6x | 79.1x | 92.1x | 128.5x | 135.4x | |
| Jan-97 | 1.1x | 1.5x | 4.7x | 3.2x | 3.1x | 3.6x | 7.8x | 9.8x | 13.9x | 21.6x | 31.9x | 17.6x | 30.3x | 35.3x | 28.4x | 40.4x | 38.7x | 64.1x | 69.4x | 73.9 x | 91.6x | 95x | 90.8x | 105.6x | 147.4x | 155.3x | 203.1x | 1 |
| Jan-98 | 1.4x | 4.3x | 2.9x | 2.8x | 3.3x | 6.9x | 8.6x | 12.4x | 19.4x | 28.9x | 15.1x | 25.5x | 33.5x | 25.4x | 36.1x | 35.5x | 58.2x | 64.1x | 59.6x | 86.7x | 77.3x | 79.4x | 95.4x | 133.1x | 140.3x | 183.4x | | |
| Jan-99 | 3.1x | 2.1x | 2x | 2.4x | 5x | 6.3x | 9.1x | 13.9x | 22x | 11.8x | 19.5x | 23.3x | 20.2x | 25.4x | 25.2x | 40.4x | 44.4x | 48x | 59.6x | 53.4x | 54.8x | 66.3x | 96.4x | 101.6x | 132.8x | | | |
| Jan-00 | 0.7x | 0.6x | 0.8x | 1.6x | 2x | 3x | 4.5x | 6.8x | 3.8x | 6.2x | 7.4x | 6.6x | 8.6x | 9x | 13.6x | 14.1x | 14.4x | 19.7x | 19.7x | 19.5x | 22.6x | 31.6x | 32.9x | 43x | | | | |
| Jan-01 | 1x | 1.1x | 2.4x | 2.9x | 4.3x | 6.6x | 10x | 5.6x | 9.2x | 10.9x | 8.9x | 12 x | 13.3x | 20.3x | 19.7x | 21.1x | 29.4x | 26.6x | 27.3x | 32.4x | 46x | 45.9x | 63.1x | | | | | |
| Jan-02 | 1.2x | 2.5x | 3.2x | 4.7x | 6.9x | 10.9x | 5.6x | 9.8x | 11.4x | 10.1x | 12.7x | 13.2x | 20.2x | 22.7x | 22.3x | 31.2x | 29.4x | 30.9x | 37.4x | 45.3x | 54.8x | 66.3x | | | | | | |
| Jan-03 | 2.1x | 2.6x | 3.9x | 5.8x | 8.9x | 4.8x | 8.2x | 9.8x | 8x | 10.9x | 11.6x | 17.6x | 18.2x | 18.1x | 25.2x | 24.1x | 25.5x | 30.9x | 37.4x | 45.3x | 54.8x | | | | | | | |
| Jan-04 | 1.3x | | | 4.3x | 2.3x | 3.8x | 4.5x | 3.8x | 5.2x | 5.2x | 8.1x | 8.9x | 9.6x | 11.4x | 12x | 12.3x | 14.4x | 19.7x | 19.7x | 27.4x | | | | | | | | |
| Jan-05 | 1.5x | | 3.4x | 1.8x | 3.1x | 3.6x | 3x | 4x | 4.4x | 6.7x | 6.8x | 7.3x | 9.6x | 9x | 9.3x | 10.7x | 14.4x | 16.9x | 19.7x | | | | | | | | | |
| Jan-06 | | | | 2.1x | 2.5x | 2.1x | 2.8x | 2.9x | 4.4x | 4.8x | 5.1x | 6.6x | 6.2x | 6.3x | 7.1x | 10.7x | 10.8x | 14.5x | | | | | | | | | | |
| Jan-07 | | _ | | 1.7x | 1.4x | 1.9x | 1.9x | 3.1x | 3.3x | 3.4x | 4.2x | 4.3x | 4.4x | 4.9x | 7.1x | 7.1x | 9.3x | | | | | | | | | | | |
| Jan-08 | | | | 0.9x | 1.2x | 1.3x | 1.9x | 2x | 2.2x | 2.8x | 2.6x | 2.8x | 3.1x | 4.3x | 4.8x | 6.1x | | | | | | | | | | | | |
| Jan-09 | | | 1.7x | 2.2x | 2.4x | 3.6x | 3.8x | 4x | 5.2x | 5.2x | 5.1x | 5.9x | 8.6x | 9x | 12x | | | | | | | | | | | | | |
| Jan-10 | | | 1.3x | 1.4x | 2.2x | 2.3x | 2.4x | 3.1x | 3x | 3.1x | 3.5x | 4.8x | 5.5x | 7.1x | | | | | | | | | | | | | | |
| Jan-13 | | | | 1.8x | 1.9x | 2x | 2.5x | 2.5x | 2.6x | 3.1x | 4.2x | 4.3x | 5.5x | | | | | | | | | | | | | | | |
| Jan-12 | | | | 2.3x | 2.4x | 3.1x | 3x | 3.1x | 3.5x | 4.8x | 5.1x | 6.6x | | | | | | | | | | | | | | | | |
| Jan-13 | | 1.6x | | 1.8x | 2.4x | 2.3x | 2.4x | 2.7x | 3.8x | 4x | 5.1x | | | | | | | | | | | | | | | | | |
| Jan-14 Jan-15 | | | | 2.2x 1.4x | 2.2x 1.4x | 2.2x 1.7x | 2.7x 2.4x | 3.5x 2.5x | 3.8x 3.3x | 4.8x | | A | lumi | osum | inve | stme | nt in | Frai | nklin | India | ı Fle | xi Ca | p | | | | | |
| Jan-16 | _ | 1.1 | 1.4x | 1.4x 1.4 | 1.4x | 2.2 | 2.4x 2.4 | 3.1 | | | | | | | | | | | l mor | | | | | r | | | | |
| Jan-17 | | 1.3 | 1.3 | 1.5 | 2.1 | 2.2 | 2.4 | 3.1 | | | •••• | | | | _ | | | Pileo | 11101 | C 1110 | A11 C | 11110 | 5000 | • | | Re | eturns | > |
| Jan-18 | | 1.0 | 1.2 | 1.6 | 1.7 | 2.2 | 1 2.0 |] | | | | a | 1 ye | ar tii | me ti | rame | | | | | | | | | | | | |
| Jan-19 | | 1.2 | 1.7 | 1.7 | 2.3 | | | | | | | | | | | | | | | | | | | | | | to <10 | |

>=10% 0 to <7% Less than 0%

Jan-20

Jan-21

Jan-22

Jan-23

1.1

1.3

1.7

1.9

1.5

1.4

2.2

If you are hesitant to invest large lumpsum money in Equity, stagger entry over 6 months



| | | | | | | , | Year w | ise 6N | /I STP | Returi | ns of N | lifty 50 | 0 TRI (| 2000 t | o 2023 | 3) | | | | | | | | |
|---------|------|-------|------|------|-------|-------|--------|--------|--------|-------------|---------|-------------|---------|-------------|--------|-------------|-----|-----|-----|-----|-----|-----|-----|-----|
| Average | 13% | 14% | 14% | 15% | 15% | 15% | 15% | 14% | 14% | 14% | 14% | 14% | 14% | 14% | 14% | 14% | 14% | 15% | 15% | 15% | 15% | 14% | 13% | 13% |
| Max | 93% | 50% | 49% | 45% | 46% | 36% | 28% | 27% | 24% | 21% | 20% | 21% | 20% | 18% | 19% | 18% | 17% | 17% | 18% | 17% | 17% | 16% | 15% | 13% |
| Min | -49% | -20% | -12% | -2% | 1% | 1% | 6% | 6% | 6% | 6% | 7% | 6% | 7% | 8% | 9% | 9% | 11% | 12% | 12% | 11% | 12% | 13% | 13% | 13% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| Jan-00 | -15% | -15% | -8% | 8% | 9% | 13% | 17% | 21% | 10% | 15% | 15% | 11% | 13% | 12% | 14% | 13% | 12% | 13% | 13% | 13% | 13% | 13% | 13% | 13% |
| Jan-01 | -13% | -4% | 18% | 16% | 21% | 24% | 28% | 14% | 19% | 19% | 15% | 16% | 15% | 16% | 15% | 14% | 15% | 15% | 14% | 15% | 15% | 15% | 15% | |
| Jan-02 | 3% | 35% | 27% | 30% | 32% | 36% | 18% | 24% | 23% | 17 % | 18% | 17 % | 19% | 17 % | 16% | 17 % | 16% | 16% | 16% | 16% | 16% | 16% | | |
| Jan-03 | 93% | 46% | 44% | 43% | 46% | 22% | 28% | 27% | 20% | 21% | 20% | 21% | 19% | 18% | 18% | 18% | 17% | 17% | 18% | 17% | 17% | | | |
| Jan-04 | 20% | 29% | 33% | 39% | 13% | 21% | 21% | 14% | 16% | 15% | 17% | 15% | 14% | 15% | 14% | 14% | 14% | 15% | 14% | 15% | | | | |
| Jan-05 | 41% | 41% | 46% | 12% | 22% | 22% | 14% | 16% | 15% | 16% | 15% | 14% | 15% | 14% | 14% | 14% | 15% | 14% | 15% | | | | | |
| Jan-06 | 29% | 42% | 0% | 15% | 16% | 8% | 11% | 10% | 13% | 11% | 10% | 12% | 11% | 12% | 12% | 13% | 12% | 13% | | | | | | |
| Jan-07 | 55% | -12% | 10% | 12% | 4% | 8% | 8% | 11% | 9% | 9% | 10% | 10% | 10% | 11% | 12% | 11% | 12% | | | | | | | |
| Jan-08 | -41% | 1% | 7% | -2% | 4% | 4% | 8% | 7% | 6% | 8% | 8% | 9% | 9% | 10% | 10% | 11% | | | | | | | | |
| Jan-09 | 64% | 40% | 14% | 18% | 16% | 18% | 15% | 14% | 15% | 14% | 14% | 14% | 15% | 15% | 15% | | | | | | | | | |
| Jan-10 | 22% | -4% | 7% | 7% | 12% | 9% | 8% | 11% | 10% | 10% | 11% | 12% | 12% | 12% | | | | | | | | | | |
| Jan-11 | -18% | 3% | 5% | 11% | 8% | 7% | 10% | 10% | 10% | 11% | 12% | 11% | 12% | | | | | | | | | | | |
| Jan-12 | 18% | 13% | 19% | 13% | 11% | 14% | 13% | 13% | 13% | 14% | 14% | 14% | | | | | | | | | | | | |
| Jan-13 | 8% | 20% | 12% | 10% | 13% | 12% | 12% | 13% | 14% | 13% | 14% | | • | | | | | | | | | | | |
| Jan-14 | 28% | 12% | 9% | 14% | 12% | 12% | 13% | 14% | 13% | 14% | | • | | | | | | | | | | | | |
| Jan-15 | -6% | -1% | 8% | 8% | 9% | 10% | 12% | 11% | 12% | | • | | | | | | | | | | | | | |
| Jan-16 | 7% | 18% | 14% | 13% | 14% | 16% | 14% | 15% | | • | | | | | | | | | | | | | | |
| | 400/ | 4.004 | | 400/ | 4.00/ | 4.00/ | 4=0/ | | | | | | | | | | | | | | | | | |

Returns >=10% 7 to <10% 0 to <7% Less than 0%

Jan-17

Jan-18

Jan-19

Jan-20

Jan-22

Jan-23

12%

13%

31%

14%

23%

12%

11%

17%

22%

15%

14%

22%

16%

13%

15%

Year wise 6M STP Returns of HDFC Flexicap Fund (1995 to 2023)



19%

21%

23%

20%

21%

19%

28 19%

21%

19%

19%

19%

| 7 | Average | 19% | 20% | 21% | 21% | 21% | 21% | 21% | 22% | 22% | 22% | 22% | 21% | 21% | 21% | 21% | 21% | 21% | 22% | 22% | 22% | 22% | 21% | 21% | 21% | 21% | 21% | |
|---|------------------|-------------|------------|------------|-----------|-----------|-----------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------|---|
| | Max | 123% | 91% | 67% | 60% | 57% | 49% | 43% | 42% | 41% | 41% | 39% | 34% | 34% | 33% | 29% | 28% | 28% | 28% | 26% | 25% | 25% | 24% | 23% | 23% | 23% | 23% | _ |
| | Min | -48% | -22% | -11% | -1% | -1% | 2% | 8% | 7% | 5% | 6% | 9% | 9% | 8% | 10% | 12% | 13% | 14% | 15% | 17% | 16% | 17% | 18% | 18% | 18% | 17% | 18% | |
| | Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | |
| | Jan-95 | -21% | -22% | -10% | 0% | 21% | 13% | 10% | 12% | 21% | 22% | 25% | 26% | 28% | 20% | 24% | 24% | 20% | 21% | 20% | 22% | 20% | 20% | 20% | 19% | 19% | 18% | |
| | Jan-96 | -20% | -2% | 9% | 35% | 21% | 17% | 18% | 28% | 28% | 31% | 32% | 33% | 24% | 28% | 28% | 24% | 25% | 23% | 25% | 23% | 22% | 23% | 22% | 21% | 20% | 21% | |
| | Jan-97 | 16% | 26% | 59% | 34% | 26% | 26% | 37% | 35% | 38% | 38% | 39% | 28% | 33% | 32% | 27% | 28% | 26% | 28% | 26% | 25% | 25% | 24% | 23% | 22% | 23% | 23% | L |
| | Jan-98 | 27% | 80% | 37% | 26% | 26% | 39% | 37% | 40% | 39% | 41% | 28% | 33% | 33% | 27% | 28% | 26% | 28% | 26% | 25% | 25% | 24% | 23% | 22% | 23% | 22% | 23% | |
| | Jan-99 | 112% | 30% | 18% | 20% | 36% | 34% | 38% | 38% | 40% | 26% | 32% | 32% | 26% | 26% | 25% | 26% | 24% | 23% | 24% | 22% | 22% | 21% | 21% | 21% | 22% | | |
| | Jan-00 | -21% | -12% | -1% | 22% | 23% | 29% | 30% | 32% | 19% | 26% | 26% | 20% | 21% | 20% | 22% | 20% | 19% | 20% | 19% | 18% | 18% | 18% | 18% | 19% | | | |
| | Jan-01 | 0% | 12% | 42% | 38% | 43% | 41% | 43% | 26% | 33% | 32% | 25% | 26% | 24% | 26% | 24% | 23% | 23% | 22% | 21% | 20% | 21% | 21% | 21% | | | | |
| | Jan-02 | 10% | 58% | 47% | 50% | 47% | 49% | 28% | 35% | 34% | 26% | 27% | 25% | 27% | 24% | 23% | 24% | 22% | 21% | 20% | 21% | 21% | 21% | | | | | |
| | Jan-03 | 123% | 67% | 66% | 58% | 57% | 30% | 39% | 37% | 28% | 29% | 26% | 28% | 25% | 24% | 25% | 23% | 22% | 21% | 22% | 22% | 22% | | | | | | |
| | Jan-04 | 28% | 44% | 41% | 44% | 17% | 28% | 29% | 20% | 21% | 19% | 22% | 20% | 19% | 20% | 18% | 17% | 17% | 18% | 18% | 18% | | | | | | | |
| | Jan-05 | 60% | 47% | 50% | 14% | 28% | 28% | 18% | 20% | 18% | 21% | 19% | 18% | 19% | 17% | 17% | 16% | 17% | 17% | 18% | | | | | | | | |
| | Jan-06 | 24% | 38% | -1% | 18% | 20% | 11% | 14% | 13% | 17% | 14% | 14% | 15% | 14% | 13% | 13% | 14% | 14% | 15% | | | | | | | | | |
| | Jan-07 | 50% | -12% | 16% 17% | 19% | 8% 10% | 12% | 11% 14% | 15% 12% | 13% 11% | 12% 13% | 14% 12% | 13% | 12% 11% | 12% 13% | 13% 13% | 14% 14% | 15% | | | | | | | | | | |
| | Jan-08 Jan-09 | -38% 98% | 12% 60% | 23% | 4% 26% | 21% | 9% 26% | 21% | 19% | 21% | 18% | 17% | 11% 16% | 18% | 18% | 19% | 14% | | | | | | | | | | | |
| | Jan-10 | 28% | -3% | 8% | 7% | 15% | 12% | 11% | 14% | 12% | 11% | 11% | 13% | 13% | 14% | 13/0 | | | | | | | | | | | | |
| | Jan-11 | -22% | 3% | 3% | 14% | 10% | 9% | 13% | 11% | 10% | 10% | 12% | 12% | 14% | 1470 | | | | | | | | | | | | | |
| | Jan-12 | 20% | 11% | 24% | 16% | 14% | 17% | 14% | 13% | 13% | 15% | 15% | 16% | 21,0 | | | | | | | | | | | | | | |
| | Jan-13 | 7% | 29% | 16% | 14% | 18% | 14% | 13% | 12% | 15% | 15% | 16% | | | | | | | | | | | | | | | | |
| | Jan-14 | 45% | 18% | 14% | 19% | 14% | 13% | 12% | 15% | 15% | 17% | | | | | | | | | | | | | | | | | |
| | Jan-15 | -5% | 0% | 11% | 8% | 7% | 7% | 11% | 12% | 14% | | | | | | | | | | | | | | | | | | |
| | Jan-16 | 14% | 25% | 15% | 13% | 12% | 15% | 16% | 17% | | | | | | | | | | | | | | | | | | | |
| | Jan-17 | 22% | 9% | 8% | 8% | 13% | 14% | 16% | | | | | | | | | | | | | | | | | | | | |
| | Jan-18 | 1% | 4% | 5% | 12% | 13% | 16% | | 7 | | | | | | | | | | | | | | | | | | Return | n |
| | Jan-19 | 3% | 5% | 14% | 15% | 18% | | | | | | | | | | | | | | | | | | | | | 7 to < | 1 |
| | Jan-20 | 29% | 32% | 28% | 28% | | | | | | | | | | | | | | | | | | | | | | 0 to < | 7 |

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

21%

23%

15%

31%

Jan-21

Jan-22

Jan-23

Year wise 6M STP Returns of Franklin India Flexicap Fund (1995 to 2023)



18% 19% 18% 29

| Average | 18% | 19% | 20% | 20% | 20% | 20% | 20% | 20% | 21% | 21% | 21% | 20% | 20% | 20% | 20% | 20% | 20% | 21% | 21% | 21% | 21% | 20% | 20% | 20% | 20% | 20% | 20% | 19% |
|---------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|----------|-------|-----|
| Max | 150% | 99% | 68% | 56% | 55% | 46% | 39% | 38% | 38% | 39% | 37% | 32% | 31% | 29% | 26% | 26% | 27% | 26% | 25% | 24% | 24% | 23% | 22% | 23% | 22% | 22% | 22% | 20% |
| Min | -44% | -21% | -11% | -3% | -2% | 3% | 7% | 8% | 7% | 7% | 10% | 8% | 8% | 10% | 11% | 12% | 13% | 15% | 17% | 15% | 15% | 17% | 17% | 17% | 16% | 17% | 18% | 18% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 |
| Jan-95 | -19% | -16% | -8% | 2% | 27% | 15% | 11% | 13% | 21% | 21% | 23% | 25% | 27% | 20% | 22% | 22% | 20% | 20% | 19% | 21% | 20% | 19% | 20% | 19% | 18% | 18% | 19% | 18% |
| Jan-96 | -17% | -4% | 8% | 41% | 22% | 17% | 17% | 26% | 26% | 28% | 30% | 32% | 23% | 26% | 25% | 22% | 23% | 22% | 23% | 22% | 21% | 22% | 21% | 20% | 20% | 20% | 20% | 20% |
| Jan-97 | 7% | 21% | 66% | 33% | 24% | 23% | 33% | 32% | 34% | 35% | 37% | 27% | 29% | 29% | 25% | 25% | 24% | 26% | 25% | 23% | 24% | 22% | 21% | 21% | 22% | 21% | 22% | |
| Jan-98 | 26% | 98% | 38% | 26% | 25% | 36% | 34% | 36% | 37% | 39% | 27% | 31% | 30% | 26% | 26% | 25% | 26% | 25% | 24% | 24% | 23% | 22% | 21% | 22% | 21% | 22% | | |
| Jan-99 | 150% | 30% | 17% | 18% | 32% | 31% | 33% | 35% | 37% | 25% | 28% | 28% | 24% | 24% | 23% | 25% | 23% | 22% | 23% | 21% | 20% | 20% | 21% | 20% | 21% | | | |
| Jan-00 | -26% | -16% | -6% | 15% | 17% | 22% | 25% | 29% | 17% | 21% | 21% | 17% | 18% | 17% | 20% | 19% | 18% | 18% | 17% | 16% | 16% | 17% | 17% | 17% | | | | |
| Jan-01 | -5% | 7% | 34% | 31% | 35% | 37% | 39% | 24% | 28% | 27% | 22% | 23% | 22% | 24% | 22% | 21% | 22% | 20% | 19% | 19% | 20% | 19% | 20% | | | | | |
| Jan-02 | 7% | 49% | 41% | 42% | 44% | 46% | 26% | 31% | 30% | 24% | 25% | 23% | 25% | 24% | 22% | 23% | 21% | 20% | 20% | 21% | 20% | 20% | | | | | | |
| Jan-03 | 109% | 62% | 57% | 55% | 55% | 30% | 35% | 33% | 26% | 27% | 25% | 27% | 25% | 24% | 24% | 22% | 21% | 21% | 22% | 21% | 21% | | | | | | | |
| Jan-04 | 26% | 37% | 41% | 44% | 18% | 25% | 25% | 19% | 20% | 18% | 21% | 20% | 19% | 19% | 18% | 17% | 17% | 18% | 17% | 18% | | | | | | | | |
| Jan-05 | 45% | 47% | 50% | 16% | 25% | 24% | 17% | 19% | 17% | 21% | 19% | 18% | 19% | 17% | 16% | 16% | 17% | 17% | 17% | | | | | | | | | |
| Jan-06 | 33% | 43% | 3% | 17% | 17% | 11% | 14% | 13% | 17% | 15% | 14% | 16% | 14% | 13% | 13% | 15% | 14% | 15% | | | | | | | | | | |
| Jan-07 | 52% | -10% | 11% | 13% | 7% | 10% | 10% | 15% | 14% | 13% | 14% | 12% | 12% | 12% | 14% | 13% | 14% | | | | | | | | | | | |
| Jan-08 | -36% | 4% | 9% | 2% | 7% | 7% | 13% | 12% | 11% | 13% | 11% | 11% | 11% | 13% | 12% | 13% | | | | | | | | | | | | |
| Jan-09 | 66% | 41% | 18% | 21% | 18% | 24% | 21% | 19% | 20% | 17% | 16% | 16% | 18% | 17% | 18% | | | | | | | | | | | | | |
| Jan-10 | 19% | 0% | 9% | 8% | 17% | 15% | 13% | 15% | 13% | 12% | 12% | 14% | 14% | 15% | | | | | | | | | | | | | | |
| Jan-11 | -12% | 7% | 7% | 17% | 15% | 13% | 15% | 13% | 12% | 12% | 14% | 14% | 15% | | | | | | | | | | | | | | | |
| Jan-12 | 21% | 13% | 26% | 20% | 17% | 19% | 15% | 14% | 14% | 16% | 15% | 17% | | | | | | | | | | | | | | | | |
| Jan-13 | 8% | 30% | 21% | 17% | 19% | 15% | 13% | 14% | 16% | 15% | 17% | | | | | | | | | | | | | | | | | |
| Jan-14 | 50% | 25% | 18% | 21% | 15% | 13% | 14% | 17% | 15% | 17% | | | | | | | | | | | | | | | | | | |
| Jan-15 | 0% | 2% | 11% | 7% | 6% | 8% | 12% | 11% | 13% | | | | | | | | | | | | | | | | | | | |
| Jan-16 | 6% | 18% | 10% | 8% | 10% | 14% | 13% | 15% | | | | | | | | | | | | | | | | | | O aturas | >=100 | , |
| Jan-17 | 18% | 6% | 5% | 8% | 14% | 12% | 15% | | | | | | | | | | | | | | | | | | | | >=10% | 0 |
| Jan-18 | -2% | 1% | 6% | 13% | 12% | 15% | | • | | | | | | | | | | | | | | | | | 7 | 7 to <10 |)% | |
| Jan-19 | 1% | 9% | 18% | 15% | 18% | | | | | | | | | | | | | | | | | | | | (|) to <79 | % | |

Less than 0%

Jan-20

Jan-21

Jan-22

Jan-23

7%

33%

26%

20%

Equity SIPs over 7+ Years have historically given a good return experience



15% 14% 24 15%

Year wise SIP Returns of Nifty 50 TRI (2000 to 2023)

| | | | | | | | 16 | ai wisi | e SIP n | vetui ii | 2 OI IV | iity 50 | INI (Z | טטט ננ | 2023 |) | | | | | | | |
|---------|------|-------------|------|-----|-----|-----|-----|---------|---------|----------|-------------|-------------|--------|--------|-------------|-----|-----|-----|-----|-----|----------|------|-----|
| Average | 17% | 16% | 16% | 17% | 16% | 16% | 15% | 15% | 14% | 14% | 14% | 13% | 13% | 13% | 14% | 13% | 14% | 14% | 14% | 14% | 14% | 15% | 15% |
| Max | 141% | 67% | 54% | 49% | 48% | 44% | 40% | 35% | 25% | 24% | 22% | 18% | 18% | 18% | 18% | 16% | 16% | 16% | 15% | 16% | 16% | 15% | 15% |
| Min | -65% | -40% | -22% | -8% | -4% | -2% | 0% | 2% | 3% | 4% | 5% | 6% | 6% | 6% | 7% | 8% | 9% | 10% | 11% | 11% | 13% | 14% | 14% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| Jan-00 | -18% | -14% | -2% | 28% | 23% | 27% | 30% | 35% | 14% | 22% | 21% | 15% | 16% | 15% | 17 % | 15% | 14% | 15% | 14% | 14% | 14% | 15% | 15% |
| Jan-01 | -9% | 4% | 42% | 30% | 33% | 35% | 40% | 15% | 23% | 23% | 15% | 17 % | 16% | 17% | 15% | 14% | 15% | 15% | 15% | 15% | 15% | 15% | 15% |
| Jan-02 | 13% | 67% | 39% | 39% | 40% | 44% | 15% | 24% | 23% | 15% | 17 % | 16% | 17% | 15% | 14% | 15% | 14% | 14% | 14% | 15% | 15% | 15% | |
| Jan-03 | 141% | 47% | 44% | 43% | 47% | 12% | 23% | 23% | 13% | 15% | 14% | 17% | 14% | 13% | 14% | 14% | 14% | 14% | 15% | 14% | 14% | | |
| Jan-04 | 41% | 43% | 42% | 48% | 5% | 21% | 20% | 10% | 13% | 12% | 15% | 13% | 11% | 13% | 13% | 13% | 13% | 14% | 13% | 14% | | | |
| Jan-05 | 58% | 46% | 53% | -2% | 19% | 19% | 7% | 12% | 11% | 14% | 11% | 10% | 13% | 12% | 12% | 12% | 13% | 13% | 13% | | | | |
| Jan-06 | 42% | 57 % | -15% | 16% | 17% | 4% | 10% | 9% | 13% | 10% | 9% | 12% | 11% | 11% | 12% | 13% | 12% | 13% | | | | | |
| Jan-07 | 81% | -29% | 17% | 18% | 2% | 9% | 9% | 13% | 10% | 9% | 12% | 11% | 11% | 12% | 13% | 13% | 13% | | | | | | |
| Jan-08 | -47% | 28% | 24% | 1% | 10% | 10% | 15% | 11% | 10% | 13% | 12% | 12% | 12% | 14% | 13% | 14% | | | | | | | |
| Jan-09 | 74% | 35% | -1% | 11% | 10% | 16% | 11% | 10% | 13% | 12% | 12% | 13% | 14% | 13% | 14% | | | | | | | | |
| Jan-10 | 28% | -13% | 8% | 8% | 16% | 10% | 9% | 13% | 11% | 12% | 12% | 14% | 13% | 14% | | | | | | | | | |
| Jan-11 | -25% | 12% | 10% | 19% | 11% | 9% | 13% | 12% | 12% | 13% | 15% | 13% | 14% | | | | | | | | | | |
| Jan-12 | 26% | 14% | 23% | 12% | 9% | 14% | 12% | 12% | 13% | 15% | 14% | 15% | | | | | | | | | | | |
| Jan-13 | 15% | 27% | 10% | 7% | 14% | 12% | 12% | 13% | 15% | 14% | 15% | | | | | | | | | | | | |
| Jan-14 | 31% | 4% | 4% | 13% | 11% | 11% | 13% | 15% | 14% | 15% | | | | | | | | | | | | | |
| Jan-15 | -7% | 1% | 14% | 11% | 12% | 14% | 16% | 14% | 15% | | | | | | | | | | | | | | |
| Jan-16 | 3% | 20% | 12% | 13% | 15% | 18% | 15% | 16% | | | | | | | | | | | | | | | |
| Jan-17 | 21% | 9% | 11% | 15% | 18% | 15% | 17% | J | | | | | | | | | | | | R | eturns > | =10% | |
| Jan-18 | 4% | 11% | 18% | 20% | 16% | 17% | | | | | | | | | | | | | | | to <10% | | |
| Jan-19 | 14% | 25% | 25% | 17% | 19% | | | | | | | | | | | | | | | | to <7% | | |

0 to <7%

Less than 0%

20%

33%

11%

21%

22%

10%

33%

19%

17%

Jan-20

Jan-21

Jan-22 Jan-23

Year wise SIP Returns of HDFC Flexicap Fund (1995 to 2023)



| Average | 27% | 25% | 24% | 24% | 23% | 22% | 22% | 22% | 22% | 22% | 22% | 21% | 21% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 21% | 21% | 21% | 21% |
|---------|------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---------|-------|-----|-----|
| Max | 177% | 127% | 92% | 69% | 60% | 54% | 51% | 46% | 43% | 43% | 42% | 40% | 37% | 34% | 33% | 30% | 27% | 27% | 27% | 26% | 24% | 24% | 23% | 22% | 22% | 22% | 21% | 21% | 21% |
| Min | -63% | -40% | -23% | -13% | -8% | -5% | -1% | 1% | 2% | 3% | 4% | 6% | 6% | 7% | 8% | 10% | 11% | 13% | 15% | 15% | 16% | 17% | 18% | 18% | 18% | 20% | 20% | 20% | 21% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| Jan-95 | -27% | -24% | -2% | 13% | 46% | 25% | 18% | 20% | 33% | 32% | 36% | 36% | 37% | 25% | 31% | 30% | 25% | 26% | 24% | 26% | 24% | 23% | 23% | 22% | 21% | 20% | 21% | 21% | 21% |
| Jan-96 | -25% | 5% | 22% | 61% | 31% | 21% | 22% | 37% | 35% | 39% | 38% | 40% | 26% | 32% | 32% | 26% | 27% | 25% | 26% | 24% | 23% | 24% | 22% | 21% | 21% | 21% | 21% | 21% | |
| Jan-97 | 14% | 32% | 82% | 34% | 22% | 23% | 40% | 38% | 41% | 40% | 42% | 27% | 33% | 33% | 26% | 27% | 25% | 27% | 24% | 23% | 24% | 22% | 21% | 20% | 21% | 21% | 21% | | |
| Jan-98 | 46% | 115% | 33% | 18% | 20% | 42% | 38% | 42% | 41% | 43% | 26% | 33% | 33% | 25% | 26% | 24% | 26% | 24% | 22% | 23% | 22% | 21% | 20% | 21% | 20% | 21% | | | |
| Jan-99 | 163% | 13% | 6% | 13% | 42% | 38% | 43% | 41% | 43% | 24% | 32% | 32% | 24% | 25% | 23% | 25% | 23% | 21% | 22% | 21% | 20% | 19% | 20% | 20% | 20% | | | | |
| Jan-00 | -22% | -4% | 10% | 48% | 41% | 46% | 44% | 46% | 24% | 33% | 32% | 24% | 25% | 22% | 25% | 22% | 21% | 22% | 20% | 19% | 18% | 19% | 19% | 20% | | | | | |
| Jan-01 | 11% | 20% | 68% | 52% | 55% | 50% | 51% | 25% | 35% | 34% | 24% | 25% | 23% | 26% | 22% | 21% | 22% | 20% | 19% | 18% | 19% | 19% | 20% | | | | | | |
| Jan-02 | 18% | 95% | 59% | 61% | 53% | 54% | 22% | 34% | 33% | 22% | 24% | 21% | 25% | 21% | 20% | 21% | 19% | 18% | 17% | 18% | 18% | 19% | | | | | | | |
| Jan-03 | 177% | 66% | 66% | 54% | 54% | 17% | 32% | 32% | 19% | 22% | 19% | 23% | 19% | 18% | 20% | 18% | 17% | 16% | 17% | 17% | 18% | | | | | | | | |
| Jan-04 | 51% | 63% | 49% | 52% | 8% | 28% | 28% | 15% | 18% | 16% | 20% | 17% | 16% | 18% | 16% | 15% | 14% | 16% | 16% | 17% | | | | | | | | | |
| Jan-05 | 84% | 49% | 53% | -1% | 26% | 27% | 12% | 16% | 14% | 19% | 16% | 14% | 17% | 15% | 14% | 13% | 15% | 15% | 16% | | | | | | | | | | |
| Jan-06 | 35% | 52% | -14% | 24% | 26% | 8% | 14% | 12% | 18% | 14% | 13% | 16% | 14% | 13% | 12% | 14% | 15% | 16% | | | | | | | | | | | |
| Jan-07 | 75% | -28% | 28% | 29% | 7% | 14% | 12% | 19% | 14% | 13% | 16% | 14% | 13% | 12% | 14% | 15% | 16% | | | | | | | | | | | | |
| Jan-08 | -43% | 48% | 38% | 7% | 16% | 12% | 21% | 15% | 14% | 17% | 14% | 13% | 12% | 15% | 15% | 16% | | | | | | | | | | | | | |
| Jan-09 | 119% | 52% | 3% | 16% | 12% | 22% | 15% | 13% | 17% | 14% | 13% | 12% | 15% | 15% | 16% | | | | | | | | | | | | | | |
| Jan-10 | | -16% | 9% | 7% | 21% | 13% | 12% | 16% | 13% | 12% | 11% | 14% | 14% | 16% | | | | | | | | | | | | | | | |
| Jan-11 | -32% | 12% | 9% | 25% | 15% | 12% | 17% | 13% | 12% | 11% | 14% | 15% | 17% | | | | | | | | | | | | | | | | |
| Jan-12 | 30% | 14% | 33% | 16% | 13% | 19% | 14% | 12% | 11% | 15% | 15% | 17% | | | | | | | | | | | | | | | | | |
| Jan-13 | 21% | 43% | 16% | 12% | 19% | 13% | 11% | 11% | 15% | 15% | 17% | | | | | | | | | | | | | | | | | | |
| Jan-14 | 50% | 8% | 7% | 18% | 11% | 10% | 10% | 14% | 15% | 17% | | | | | | | | | | | | | | | | | | | |
| Jan-15 | -6% | 4% | 19% | 10% | 9% | 9% | 15% | 16% | 18% | | | | | | | | | | | | | | | | | | | | |
| Jan-16 | 11% | 27% | 11% | 9% | 10% | 16% | 17% | 19% | | | | | | | | | | | | | | | | | Re | eturns | >=10% | | |
| Jan-17 | 29% | 7% | 6% | 9% | 17% | 17% | 20% | | | | | | | | | | | | | | | | | | | to <10 | | | |
| Jan-18 | 3% | 5% | 11% | 20% | 19% | 22% | | | | | | | | | | | | | | | | | | | | | | | |
| Jan-19 | 6% | 17% | 25% | 23% | 25% | | | | | | | | | | | | | | | | | | | | 0 | to <7% | 1 | | |
| Jan-20 | 53% | 38% | 28% | 29% | | | | | | | | | | | | | | | | | | | | | Le | ss thai | า 0% | | |
| Jan-21 | 25% | 21% | 27% | | | | | | | | | | | | | | | | | | | | | | | | | | _ |
| Jan-22 | 21% | 31% | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Jan-23 | 44% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

Year wise SIP Returns of Franklin India Flexicap Fund (1995 to 2023)



20%

19%

28

20%

20%

20%

20%

20%

29

20%

21%

19%

27

20%

20%

20%

21%

18%

20%

| Average | 25% | 23% | 23% | 23% | 22% | 21% | 21% | 21% | 21% | 21% | 21% | 20% | 20% | 20% | 20% | 19% | 19% | 19% | 20% | 20% | 20% | 20% | 19% | 19% | 19% |
|---------|------|------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|--------|
| Max | 245% | 144% | 101% | 75% | 57% | 52% | 49% | 43% | 41% | 41% | 40% | 38% | 35% | 30% | 29% | 28% | 25% | 25% | 25% | 25% | 23% | 23% | 22% | 21% | 21% |
| Min | -57% | -34% | -22% | -14% | -10% | -6% | -2% | 1% | 3% | 4% | 5% | 6% | 6% | 7% | 8% | 9% | 11% | 13% | 14% | 14% | 15% | 16% | 17% | 17% | 17% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| Jan-95 | -26% | -18% | -4% | 12% | 53% | 26% | 18% | 18% | 30% | 29% | 32% | 33% | 35% | 24% | 28% | 27% | 23% | 24% | 22% | 24% | 23% | 22% | 22% | 21% | 20% |
| Jan-96 | -19% | 0% | 19% | 70% | 30% | 20% | 20% | 33% | 32% | 34% | 36% | 38% | 25% | 29% | 28% | 24% | 24% | 23% | 25% | 23% | 22% | 23% | 21% | 20% | 20% |
| Jan-97 | 1% | 26% | 97% | 34% | 20% | 20% | 36% | 34% | 36% | 38% | 40% | 25% | 29% | 28% | 24% | 24% | 23% | 25% | 23% | 22% | 23% | 21% | 20% | 20% | 21% |
| Jan-98 | 36% | 143% | 32% | 16% | 17% | 36% | 34% | 37% | 38% | 41% | 25% | 29% | 28% | 23% | 24% | 22% | 24% | 23% | 22% | 22% | 20% | 19% | 19% | 20% | 19% |
| Jan-99 | 245% | 12% | 3% | 10% | 35% | 33% | 36% | 38% | 41% | 23% | 28% | 27% | 22% | 23% | 21% | 24% | 22% | 21% | 21% | 19% | 18% | 18% | 19% | 18% | 19% |
| Jan-00 | -27% | -9% | 5% | 40% | 36% | 39% | 41% | 43% | 23% | 28% | 27% | 21% | 22% | 20% | 23% | 22% | 20% | 21% | 19% | 18% | 18% | 19% | 18% | 19% | |
| Jan-01 | 3% | 14% | 58% | 45% | 46% | 47% | 49% | 24% | 30% | 29% | 22% | 23% | 21% | 24% | 22% | 20% | 21% | 19% | 18% | 18% | 19% | 18% | 19% | | |
| Jan-02 | 14% | 83% | 54% | 52% | 51% | 52% | 22% | 30% | 28% | 21% | 22% | 20% | 23% | 21% | 20% | 21% | 18% | 17% | 17% | 18% | 18% | 18% | | | |
| Jan-03 | 161% | 62% | 56% | 53% | 54% | 18% | 28% | 26% | 18% | 20% | 18% | 22% | 20% | 18% | 19% | 17% | 16% | 16% | 18% | 17% | 18% | | | | |
| Jan-04 | 46% | 50% | 50% | 52% | 10% | 24% | 23% | 14% | 17% | 15% | 20% | 18% | 16% | 18% | 15% | 14% | 14% | 16% | 15% | 16% | | | | | |
| Jan-05 | 63% | 54% | 55% | 2% | 21% | 21% | 11% | 15% | 13% | 19% | 17% | 15% | 17% | 14% | 13% | 14% | 16% | 15% | 16% | | | | | | |
| Jan-06 | 51% | 58% | -10% | 18% | 18% | 7% | 13% | 11% | 18% | 16% | 14% | 16% | 14% | 13% | 13% | 15% | 14% | 16% | | | | | | | |
| Jan-07 | 76% | -25% | 18% | 19% | 6% | 12% | 11% | 19% | 16% | 14% | 16% | 14% | 12% | 13% | 15% | 14% | 16% | | | | | | | | |
| Jan-08 | -40% | 31% | 25% | 6% | 14% | 12% | 21% | 17% | 15% | 17% | 14% | 13% | 13% | 16% | 15% | 16% | | | | | | | | | |
| Jan-09 | 79% | 35% | 4% | 15% | 12% | 23% | 18% | 15% | 18% | 14% | 13% | 13% | 16% | 15% | 16% | | | | | | | | | | |
| Jan-10 | 22% | -9% | 11% | 9% | 23% | 18% | 15% | 17% | 13% | 12% | 13% | 16% | 14% | 16% | | | | | | | | | | | |
| Jan-11 | -20% | 15% | 11% | 28% | 20% | 15% | 18% | 14% | 12% | 13% | 16% | 15% | 17% | | | | | | | | | | | | |
| Jan-12 | 30% | 14% | 35% | 22% | 16% | 19% | 14% | 11% | 13% | 16% | 15% | 17% | | | | | | | | | | | | | |
| Jan-13 | 18% | 46% | 22% | 15% | 19% | 13% | 10% | 12% | 16% | 15% | 17% | | | | | | | | | | | | | | |
| Jan-14 | 62% | 17% | 10% | 17% | 10% | 8% | 11% | 16% | 14% | 17% | l | | | | | | | | | | | | | | |
| Jan-15 | -1% | 2% | 16% | 7% | 6% | 10% | 16% | 14% | 17% | | | | | | | | | | | | | | | | |
| Jan-16 | 2% | 20% | 7% | 5% | 10% | 18% | 15% | 18% | | | | | | | | | | | | | | | | | |
| Jan-17 | 23% | 3% | 3% | 11% | 19% | 15% | 19% | | | | | | | | | | | | | | | | | Ret | turns |
| Jan-18 | -3% | 2% | 14% | 23% | 17% | 21% | | | | | | | | | | | | | | | | | | 7 to | o <10 |
| Jan-19 | 5% | 23% | 30% | 20% | 24% | | | | | | | | | | | | | | | | | | | 0 to | o <7% |
| Jan-20 | 59% | 43% | 23% | 27% | | | | | | | | | | | | | | | | | | | | | s tha |
| Jan-21 | 31% | 13% | 23% | | | | | | | | | | | | | | | | | | | | | Les | 5 tild |

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

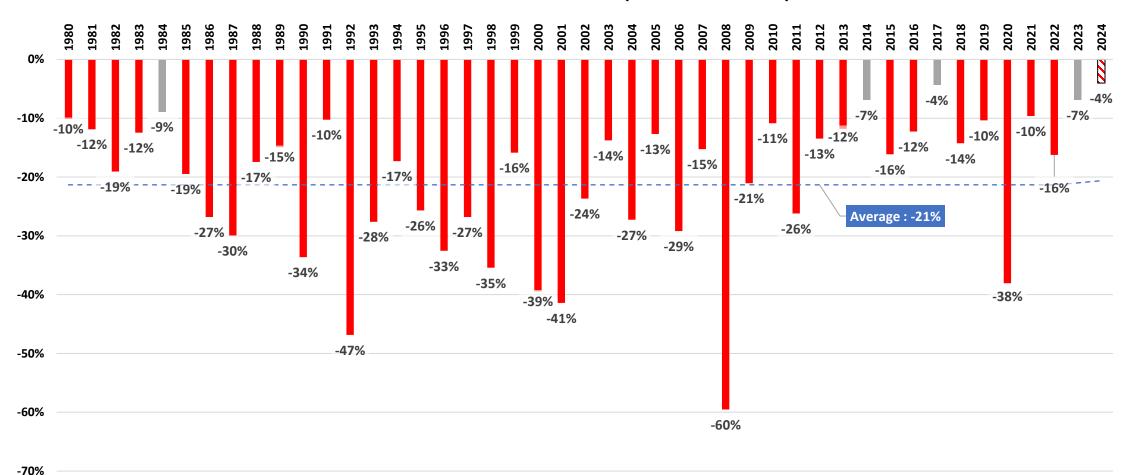
11%

Jan-22 Jan-23

Equity Markets witness 10-20% temporary declines almost every year



Sensex: Year-wise Drawdown (1980 to 2024 YTD)



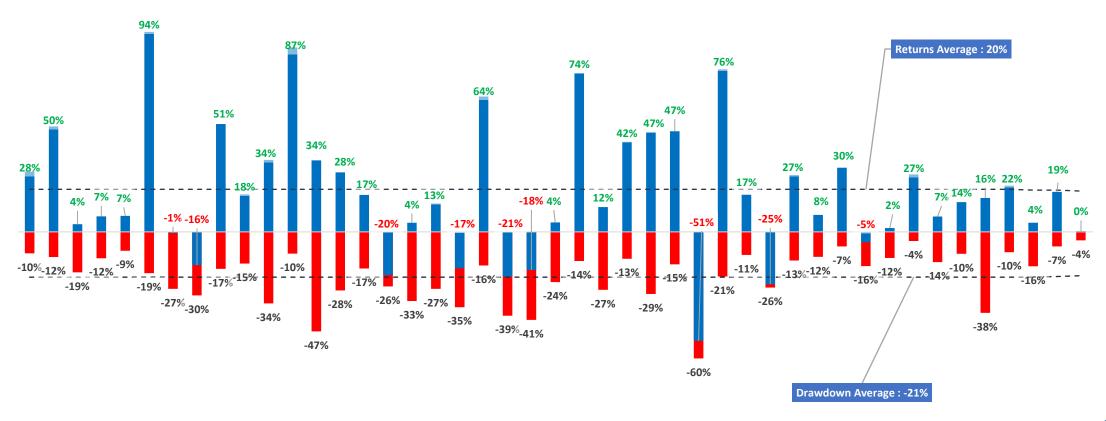
Only 4 out of the last 44 calendar years, had intra-year declines less than 10%

Despite an intra-year decline of more than 10% almost every year, 3 out of 4 years ended with positive returns!



Sensex (1980 to 2024 YTD) - Calendar Year Returns vs Drawdown





Despite the markets having intra-year declines every year, 35 out of 44 years ended with positive returns

Temporary declines are more frequent – 35% of the days Sensex is down more than 10% from their peak



| Drawdown from Peak (Since Jan-2004) | % of days Sensex traded below the drawdown threshold | % of days Nifty Midcap 100 traded below the drawdown threshold | % of days Nifty Smallcap 100 traded below the drawdown threshold |
|---|--|--|--|
| < 0% | 91% | 91% | 92% |
| < -5% | 56% | 67% | 74% |
| < -10% | 35% | 51% | 67% |
| < -20% | 12% | 31% | 50% |
| < -30% | 5% | 11% | 41% |
| < -40% | 3% | 6% | 27% |
| < -50% | 2% | 3% | 9% |

Falls are more frequent in Mid & Smallcaps - 51% and 67% of the days it is down more than 10% from their peak.

Large Falls are more frequent Smallcaps - 41% of the days it is down more than 30% from their peak.

Temporary market declines of 30-60%, historically has occurred once every 7-10 years



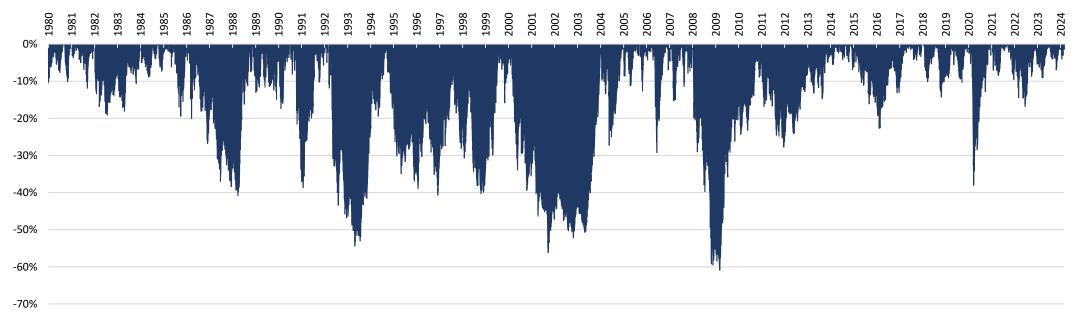
| Peak Date | Peak Value | Trough Date | Trough Value | Fall from Peak | Recovery Date | Sensex Value | Time Taken for Fall (in yrs) | Time Taken to Recover (in yrs) | Fall & Recovery (in yrs) |
|-----------|------------|-------------|--------------|----------------|---------------|--------------|------------------------------------|--------------------------------------|-----------------------------|
| 94-Jun-86 | 659 | 28-Mar-88 | 390 | -41% | 30-Sep-88 | 663 | 1Y 10M | 6M | 2Y 4M |
| 9-Oct-90 | 1,559 | 25-Jan-91 | 956 | -39% | 26-Jul-91 | 1,600 | 4M | 6M | 10M |
| 2-Apr-92 | 4,467 | 26-Apr-93 | 2,037 | -54% | 12-Aug-94 | 4,508 | 12M | 1Y 4M | 2Y 4M |
| 2-Sep-94 | 4,631 | 04-Dec-96 | 2,745 | -41% | 14-Jul-99 | 4,710 | 2Y 3M | 2Y 7M | 4Y 10M |
| 1-Apr-98 | 4,281 | 20-Oct-98 | 2,764 | -35% | 05-Jul-99 | 4,306 | 6M | 8M | 1Y 2M |
| 1-Feb-00 | 5,934 | 21-Sep-01 | 2,600 | -56% | 02-Jan-04 | 6,027 | 1Y 7M | 2Y 3M | 3Y 10M |
| 08-Jan-08 | 20,873 | 09-Mar-09 | 8,160 | -61% | 04-Nov-10 | 20,894 | 1Y 2M | 1Y 8M | 2Y 10M |
| 14-Jan-20 | 41,952 | 23-Mar-20 | 25,981 | -38% | 09-Nov-20 | 42,597 | 2M | 8M | 10M |
| | | | | | | • | 47/484 | 47/ 284 | 2V 454 |
| | | | | | | Average | 1Y 1M | 1Y 3M | 2Y 4M |

Every decade saw 1 or 2 sharp temporary falls >30% in Largecaps



Frequency of Market Declines

Sensex - Drawdown (1980 - 2024 YTD)



| Decade | Number of declines in the given range | | | | | | | | | |
|---------|---------------------------------------|-----------|-----------|-----------|-----------|----------|--|--|--|--|
| Decade | 10 to 20% | 20 to 30% | 30 to 40% | 40 to 50% | 50 to 60% | CAGR (%) | | | | |
| 1981-90 | 7 | | | 1 | | 21.3% | | | | |
| 1991-00 | 2 | | 1 | 1 | 1 | 14.2% | | | | |
| 2001-10 | 3 | 2 | | | 2 | 17.8% | | | | |
| 2011-20 | 2 | 2 | 1 | | | 8.8% | | | | |
| 2021-24 | 2 | | | | | 23.2% | | | | |



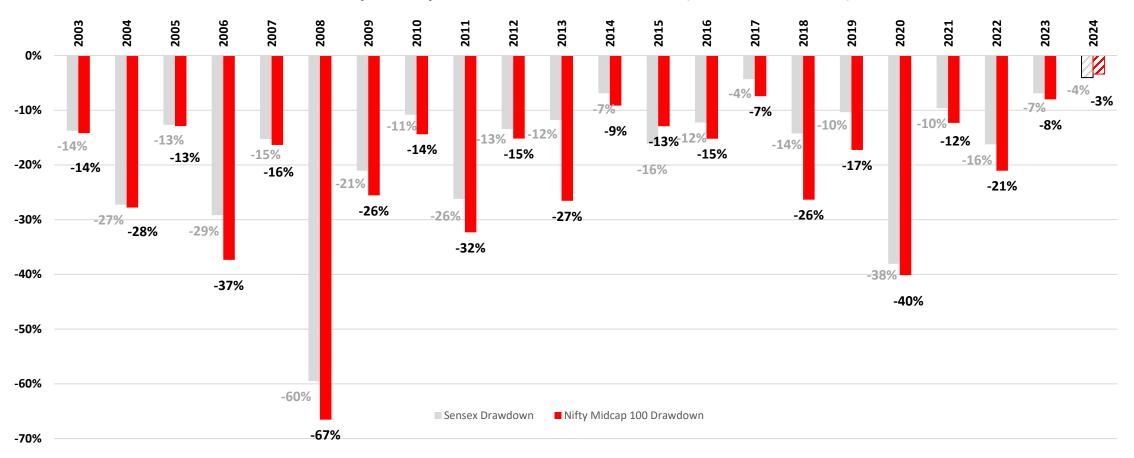


India Mid Cap Returns & Volatility

Midcaps are more volatile than Largecaps - witness 15-25% PundsIndia temporary declines almost every year



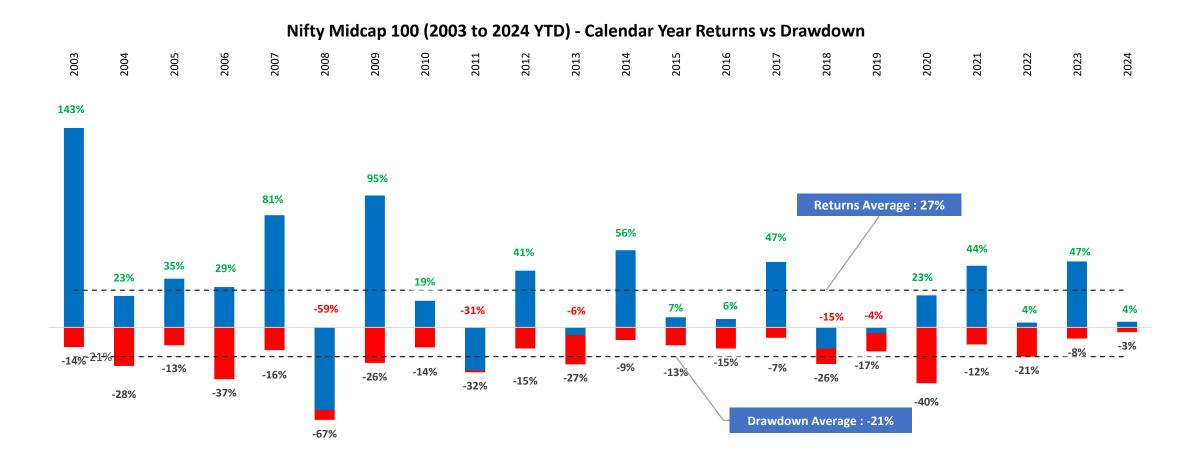
Sensex VS Nifty Midcap 100: Year-wise Drawdown (2003 to 2024 YTD)



Only in 3 out of the last 21 calendar years, Midcaps had intra-year declines less than 10%

Despite an intra-year decline of more than 15% almost every year in Midcaps, 3 out of 4 years ended with positive returns!





Despite the markets having intra-year declines every year, 16 out of 21 years ended with positive returns

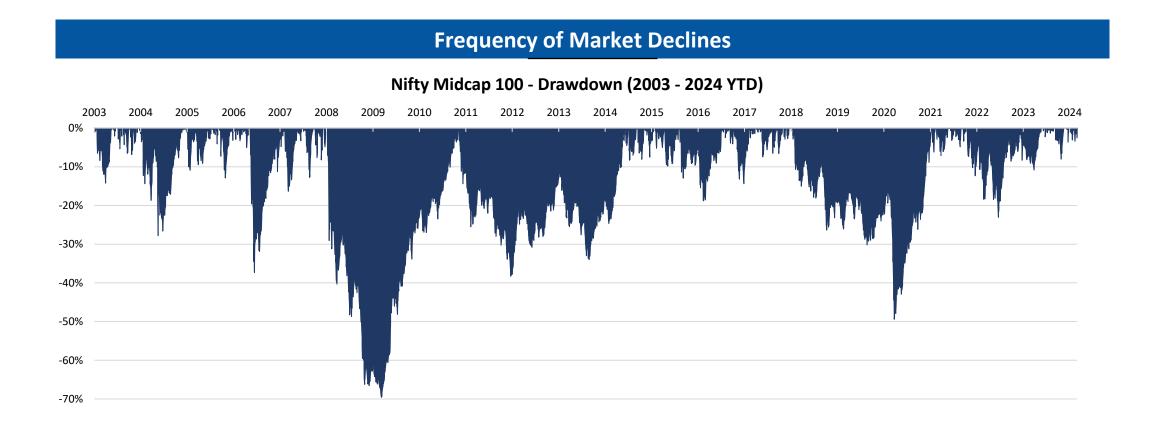
Temporary market declines of more than 30%, historically has occurred once every 8-10 years



| | His | torically, large ma | arket falls (of mo | re than 30%) and | d subsequent reco | veries have take | en around 2-3 yea | rs | |
|-----------|------------|---------------------|--------------------|------------------|-------------------|------------------------------|------------------------------------|--------------------------------------|-----------------------------|
| Peak Date | Peak Value | Trough Date | Trough Value | Fall from Peak | Recovery Date | Nifty Midcap 100 Value | Time Taken for Fall (in yrs) | Time Taken to Recover (in yrs) | Fall & Recovery (in yrs) |
| 10-May-06 | 5,323 | 14-Jun-06 | 3,335 | -37% | 29-Jan-07 | 5,326 | 1M | 7M | 8M |
| 07-Jan-08 | 9,655 | 09-Mar-09 | 2,938 | -70% | 04-Nov-10 | 9,673 | 1Y 2M | 1Y 8M | 2Y 10M |
| 10-Nov-10 | 9,783 | 29-Dec-11 | 6,078 | -38% | 19-May-14 | 9,908 | 1Y 2M | 2Y 5M | 3Y 7M |
| 23-Jan-18 | 21,732 | 23-Mar-20 | 10,991 | -49% | 07-Jan-21 | 21,965 | 2Y 2M | 10M | 3Y 0M |
| | | | | | | | | | |
| | | | | | | Average | 1Y 2M | 1Y 4M | 2Y 6M |
| | | | | | | Max | 2Y 2M | 2Y 5M | 3Y 7M |
| | | | | | | Min | 1M | 7M | 8M |

Last two decades saw frequent sharp temporary falls >30% in Midcaps





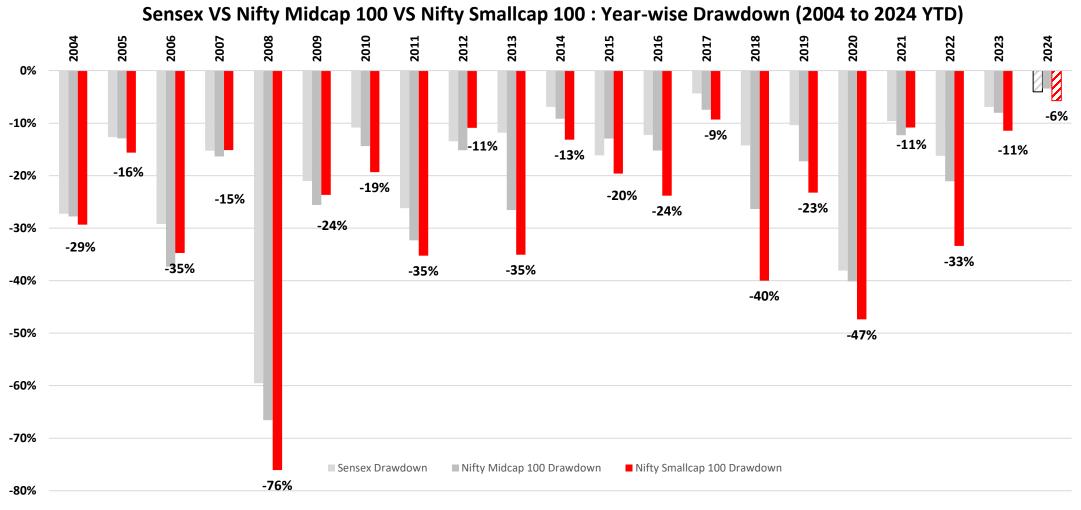




India Small Cap Returns & Volatility

Smallcaps are more volatile than Large & Midcaps - witness 🔷 FundsIndia 15-25% temporary declines almost every year

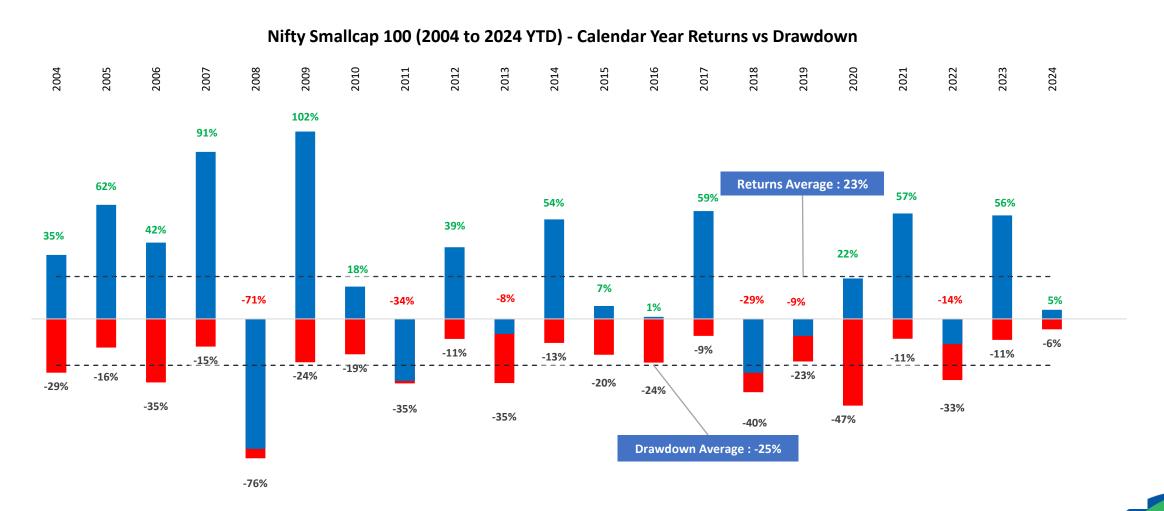




Only in 1 out of the last 20 calendar years, Smallcaps had intra-year declines less than 10%

Despite an intra-year decline of more than 15% almost every year in Smallcaps, 3 out of 4 years ended with positive returns!





Despite the markets having intra-year declines every year, 14 out of 20 years ended with positive returns

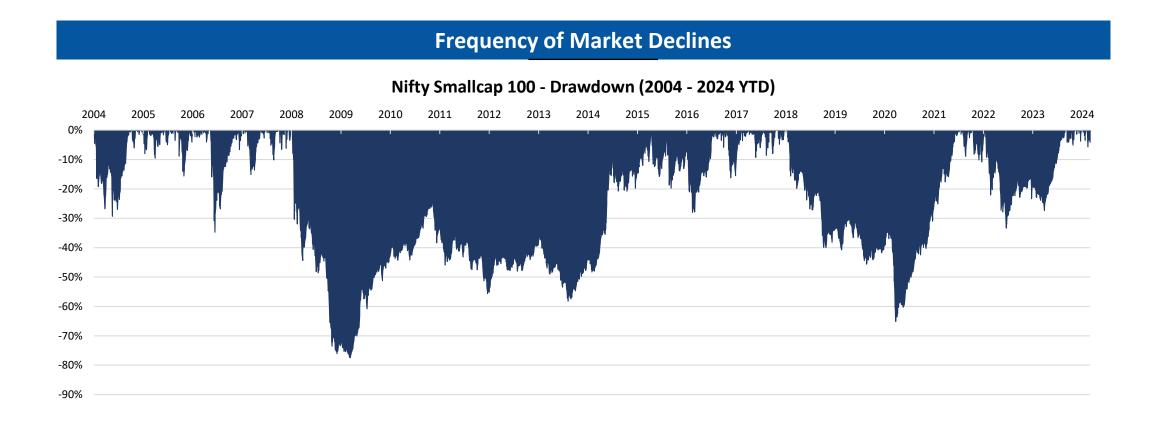
Temporary market declines of more than 30%, historically has occurred once every 8-10 years



| | His | torically, large ma | arket falls (of mo | re than 30%) and | d subsequent reco | veries have take | en around 2-3 yea | rs | |
|-----------|------------|---------------------|--------------------|------------------|-------------------|--------------------------------|------------------------------------|--------------------------------------|-----------------------------|
| Peak Date | Peak Value | Trough Date | Trough Value | Fall from Peak | Recovery Date | Nifty Smallcap 100 Value | Time Taken for Fall (in yrs) | Time Taken to Recover (in yrs) | Fall & Recovery (in yrs) |
| 10-May-06 | 3,050 | 14-Jun-06 | 1,991 | -35% | 10-Nov-06 | 3,052 | 1M | 5M | 6M |
| 07-Jan-08 | 6,048 | 09-Mar-09 | 1,362 | -77% | 28-Jul-16 | 6,094 | 1Y 2M | 7Y 5M | 8Y 7M |
| 15-Jan-18 | 9,580 | 24-Mar-20 | 3,340 | -65% | 07-Jun-21 | 9,623 | 2Y 2M | 1Y 3M | 3Y 5M |
| 17-Jan-22 | 11,981 | 20-Jun-22 | 7,983 | -33% | 29-Aug-23 | 12,022 | 5M | 1Y 2M | 1Y 7M |
| | | | | | | Average | 1Y | 2Y 6M | 3Y 6M |
| | | | | | | Max | 2Y 2M | 7Y 5M | 8Y 7M |
| | | | | | | Min | 1M | 5M | 6M |

Last two decades saw frequent sharp temporary falls >30% in Smallcaps



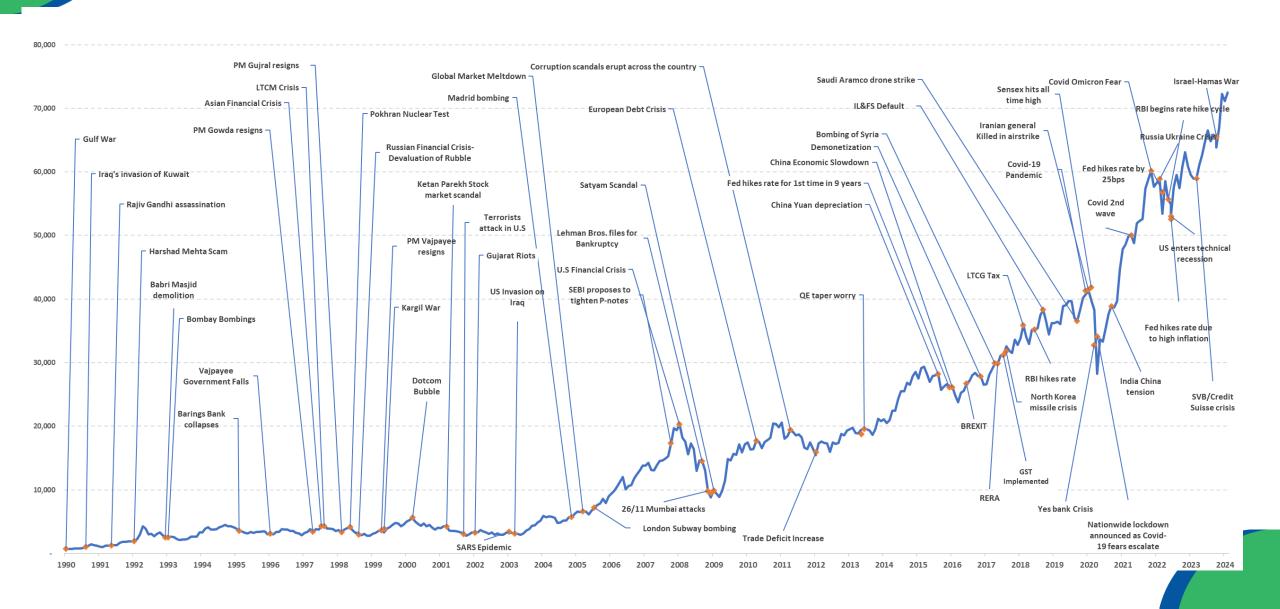






There is always a reason not to buy Equities





Despite several intermittent crises, Indian Equities have gone up over the long run mirroring earnings growth





Every crisis in the past has been followed by a recovery and further upside



Sensex - Market Decline and Recovery (1980 to 2024 YTD)

Upsides are much higher than the Declines!





Even if you invested right before a market crash, over long time frames the returns have still turned out to be decent

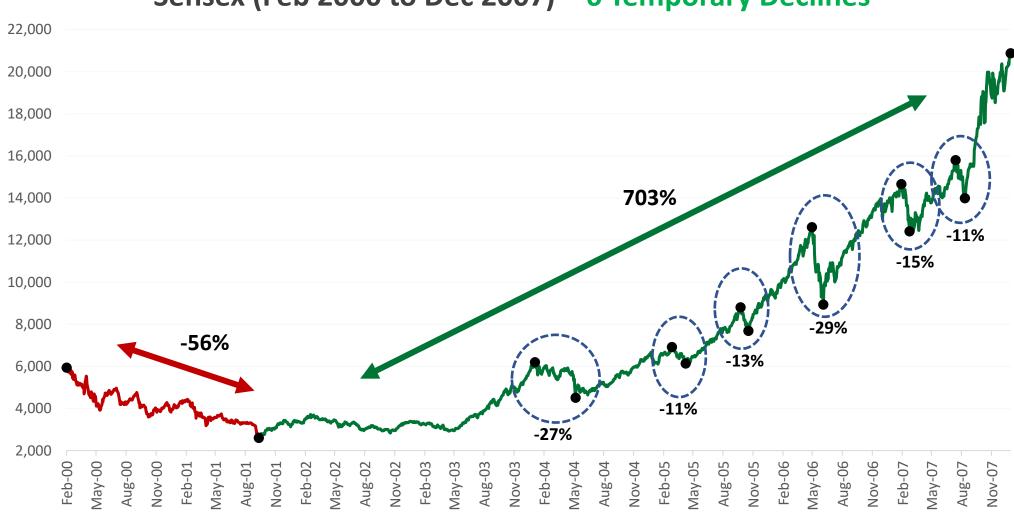


| Major Falls > 20% since 2000 | Absolute Decline | Nifty 50 TRI | Debt | Inflation |
|---|------------------|--------------|---------------------|----------------|
| | | Annualize | d Returns – from Pe | ak till Feb-24 |
| 2000 Dotcom Bubble | -50% | 13% | 8% | 6% |
| 2004 Indian Election Uncertainty | -30% | 14% | 7% | 6% |
| 2006 Global Rate Hike Selloff | -30% | 12% | 8% | 6% |
| 2008 Global Financial Crisis | -59% | 9% | 7% | 6% |
| 2010 European Debt Crisis | -27% | 11% | 8% | 6% |
| 2015 Global Market Selloff (Yuan Devaluation) | -22% | 12% | 7% | 4% |
| 2020 Covid Crash | -38% | 16% | 6% | 5% |

Even Bull Markets have several intermittent declines







Even Bull Markets have several intermittent declines



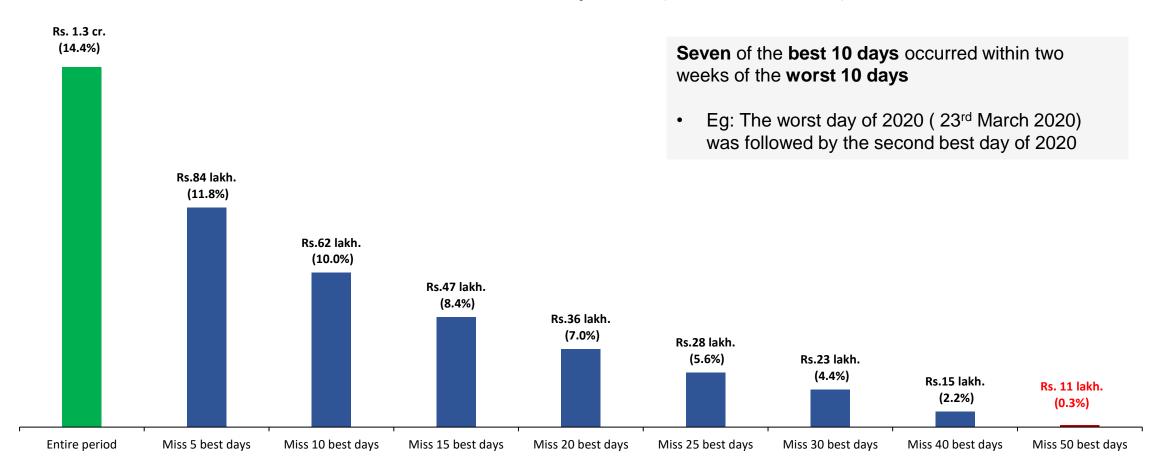
Sensex (Jan 2008 to Jan 2020) – 5 Temporary Declines



Equity Returns are non-linear - Missing few best days in the market significantly reduces returns



Rs.10 Lakh invested in Nifty 50 TRI (2005 to 2024 YTD)



If you missed the 10 best days in the last 18+ years, your portfolio value was lower by 50%

Many of the best days occur in the middle of a market



2006: FII & DII - Heavy sell off

crash

Market Fall: -30%

3 of Top 30 Best Days

| Best | Day No | Date | Returns |
|------|--------|-----------|---------|
| | 8 | 15-Jun-06 | 6.3% |
| | 19 | 09-Jun-06 | 5.2% |
| | 30 | 30-Jun-06 | 4.4% |

2008: Global Financial Crisis

Market Fall: -60%

22 of Top 30 Best Days

| 22 (| n rop so bes | c Buys |
|--------------------|--------------|---------|
| Best Day No | Date | Returns |
| 1 | 18-May-09 | 17.7% |
| 3 | 31-Oct-08 | 7.0% |
| 4 | 25-Jan-08 | 7.0% |
| 6 | 13-Oct-08 | 6.4% |
| 7 | 28-Oct-08 | 6.4% |
| 9 | 23-Jan-08 | 6.2% |
| 10 | 10-Nov-08 | 5.9% |
| 12 | 25-Mar-08 | 5.8% |
| 13 | 23-Oct-07 | 5.6% |
| 14 | 23-Jul-08 | 5.6% |
| 15 | 14-Feb-08 | 5.5% |
| 16 | 21-Nov-08 | 5.5% |
| 17 | 03-Nov-08 | 5.5% |
| 20 | 04-May-09 | 5.2% |
| 21 | 10-Dec-08 | 5.2% |
| 22 | 19-Sep-08 | 5.1% |
| 23 | 02-Jul-08 | 5.0% |
| 24 | 04-Dec-08 | 5.0% |
| 25 | 02-Apr-09 | 4.9% |
| 26 | 09-Oct-07 | 4.8% |
| 28 | 23-Mar-09 | 4.7% |
| 29 | 15-Oct-07 | 4.5% |

2020: Covid-19 Pandemic

Market Fall: -40%

4 of Top 30 Best Days

| Best Day No | Date | Returns | | | | | | | |
|--------------------|-----------|---------|--|--|--|--|--|--|--|
| 2 | 07-Apr-20 | 8.8% | | | | | | | |
| 5 | 25-Mar-20 | 6.6% | | | | | | | |
| 11 | 20-Mar-20 | 5.8% | | | | | | | |
| 27 | 01-Feb-21 | 4.7% | | | | | | | |
| | | | | | | | | | |

Others

1 of Top 30 Best Days

| Best Day No | Date | Returns |
|--------------------|-----------|---------|
| 18 | 20-Sep-19 | 5.3% |

4 of the top 30 best days (from Jan 2005 to Dec 2021) occurred during the 2020 market crash.

| Best Days | Returns |
|------------------|---------|
| Top 5 Best Days | 47.1% |
| Top 10 Best Days | 78.3% |
| Top 15 Best Days | 106.6% |
| Top 20 Best Days | 133.3% |

All Time Highs are a natural part of any growing asset class and not something to be feared







🔷 FundsIndía

All Time Highs automatically don't imply a market fall. The average 1Y returns when invested in Nifty 50 TRI during an all-time high, is ~14%

| Nifty 50 TRI Performance post All-Time Highs | 1 Y Returns | 3 Y Returns | 5 Y Returns |
|--|-------------|-------------|-------------|
| Average Returns (CAGR) | 14% | 12% | 11% |
| % | of times | | |
| >20% returns | 36% | 16% | 8% |
| >15% returns | 47% | 28% | 19% |
| >12% returns | 56% | 41% | 52% |
| >10% returns | 59% | 50% | 66% |
| >8% returns | 64% | 64% | 75% |
| >0% returns | 76% | 89% | 100% |
| <0% returns | 24% | 11% | 0% |

Never interrupt compounding – Profit booking at market highs underperforms over long term



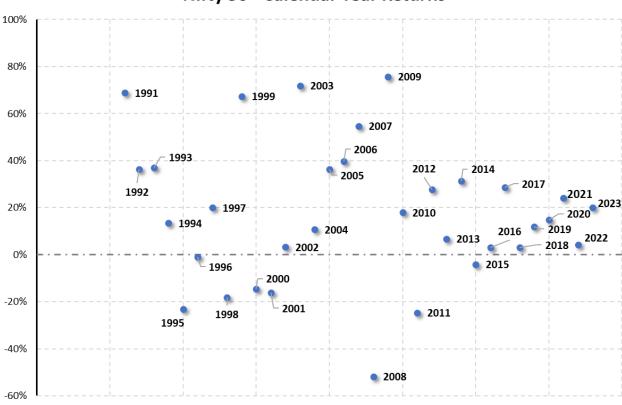
| | 'Buy & Hold' | Annualized Outperformance of 'Buy & Hold' vs 'Profit Booking' Strategies | | | | | | | |
|--------------|--------------------|--|-------------------------------|-------------------------------|------------------------------------|--|--|--|--|
| 10Y Period | Annualized Returns | Profit Booking @ 20% Gains | Profit Booking @ 30% Gains | Profit Booking @ 50% Gains | Profit Booking @ All-time Highs | | | | |
| 2000 to 2009 | 15.2% | 3.2% | 2.8% | 2.6% | 3.5% | | | | |
| 2001 to 2010 | 19.1% | 5.1% | 5.0% | 4.5% | 5.4% | | | | |
| 2002 to 2011 | 17.7% | 2.9% | 2.6% | 2.0% | 2.8% | | | | |
| 2003 to 2012 | 20.1% | 4.2% | 3.9% | 3.3% | 4.2% | | | | |
| 2004 to 2013 | 14.2% | 0.9% | 0.7% | 0.9% | 1.5% | | | | |
| 2005 to 2014 | 16.2% | 2.1% | 2.0% | 1.6% | 2.6% | | | | |
| 2006 to 2015 | 12.2% | -0.2% | 0.1% | 0.4% | 0.3% | | | | |
| 2007 to 2016 | 8.8% | -1.1% | -1.2% | -1.7% | I -0.7% I | | | | |
| 2008 to 2017 | 6.7% | 0.3% | 0.4% | 0.1% | 0.4% | | | | |
| 2009 to 2018 | 15.0% | 1.5% | 1.1% | 1.4% | 0.2% | | | | |
| 2010 to 2019 | 10.2% | 0.9% | 0.7% | 0.4% | 0.6% | | | | |
| 2011 to 2020 | 9.9% | 0.9% | 0.8% | 0.6% | 1.2% | | | | |
| 2012 to 2021 | 15.5% | 3.0% | 3.0% | 2.6% | 3.3% | | | | |
| 2013 to 2022 | 13.1% | 2.2% | 2.2% | 1.8% | 1 2.6% | | | | |
| 2014 to 2023 | 14.6% | 3.0% | 2.8% | 2.7% | 3.3% | | | | |

Source: FundsIndia Research, MFI; 'Buy & Hold' Investor invests into equities and holds the same for the entire period; 'Profit Booking @ X% Gains' indicates portfolios of investors who deploy the profits made in equity into debt whenever the absolute gains reach 20%, 30% and 50% levels; 'Profit Booking @ All-time Highs' indicates the portfolio of an investor who deploys the profits made in equity into debt whenever the Nifty index touches an all-time high; Nifty 50 TRI is considered as the equity option and HDFC Money Market Fund is considered as the debt option; Taxation impact has not been factored for simplicity.

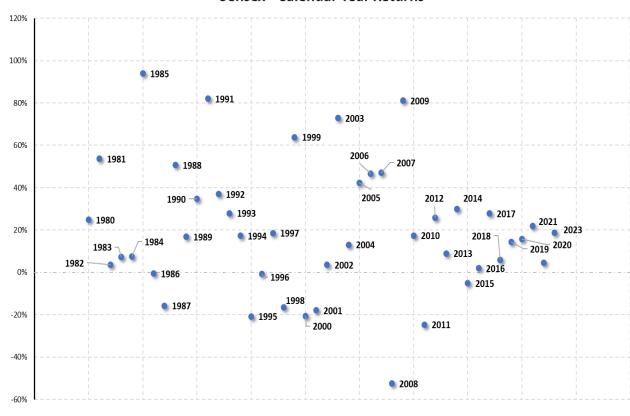
Calendar year returns are volatile & rarely resemble long term averages



Nifty 50 - Calendar Year Returns



Sensex - Calendar Year Returns

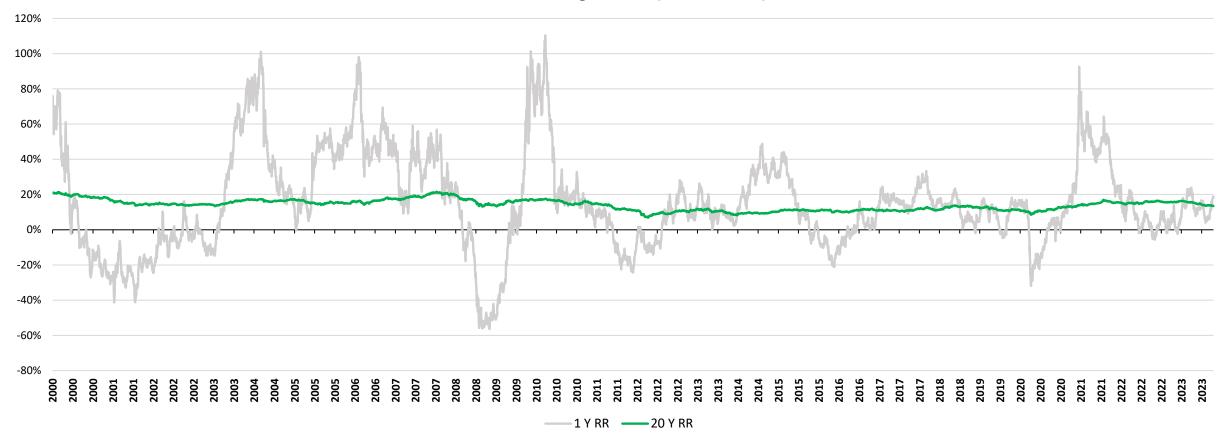




Equities are less volatile over longer time horizons







Indian Equity - Takeaways



- 1. Over the Long Term (10-15 years) Equity has provided returns above inflation
- 2. Long Term Return Expectation = Inflation + 4-6% but...
- 3. 10-20% decline happens almost every year
- 4. 30-60% Decline should be a part of expectation for every 7-10 years



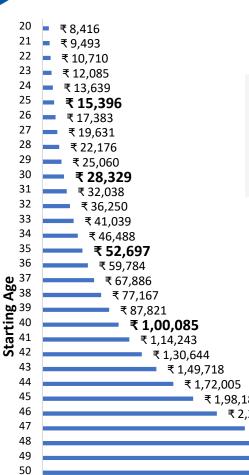


Power Of Compounding

Start your SIP early



₹ 12,12,322

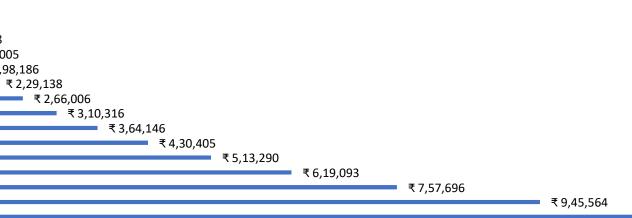


Monthly SIP Amount Required to Reach Rs 10 crore at 60 years (@12% returns per annum)

If you start investing via SIP at the age of 25, the monthly SIP required is only Rs 15,000.

But if you delay and start at the age of 30 the monthly SIP required is 2 times more at Rs 28,000!

If you delay and start at the age of 40 the monthly SIP required is 6 times more at Rs 1,00,000!

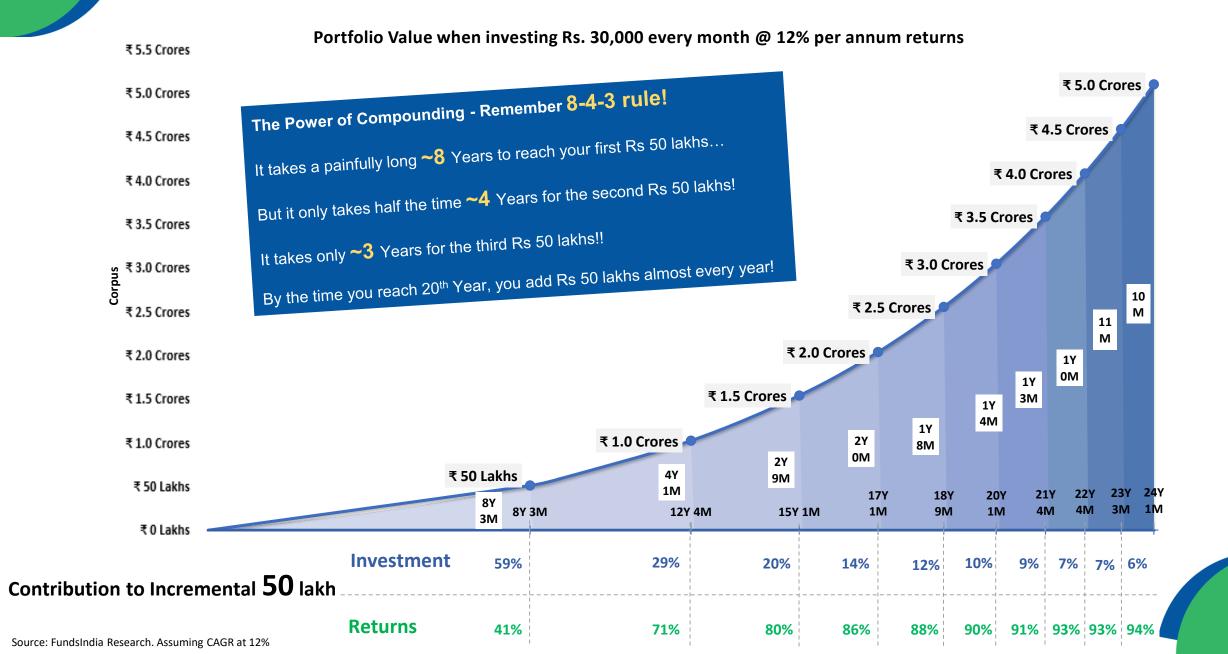


51

52 53

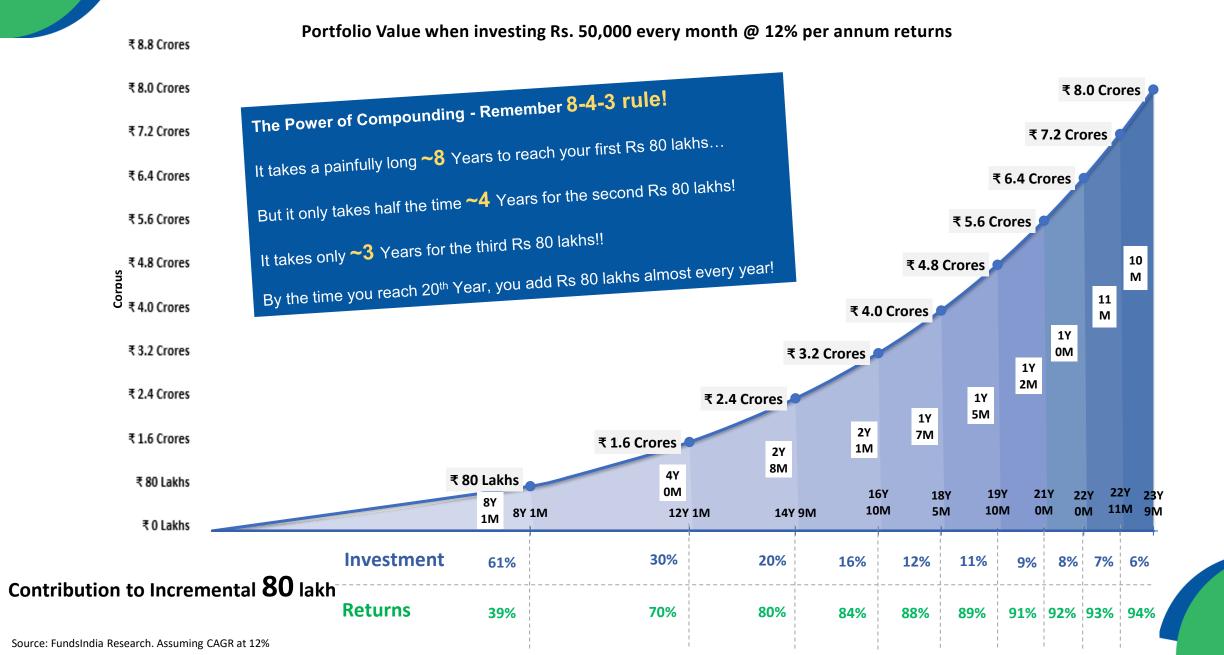
Power of Compounding - SLOWLY & THEN SUDDENLY





Power of Compounding - SLOWLY & THEN SUDDENLY





Power of Compounding - SLOWLY & THEN SUDDENLY



Portfolio Value when investing Rs. 70,000 every month @ 12% per annum returns



How To Reach Your Target Amount (with No Annual Increase in SIP Investment)?



| SIP Amount | | Target Amount @ 12% CAGR | | | | | | | | | | | |
|-------------------------|--------------|--------------------------|--------------|--------------|--------------|-------------|--------------|--------------|--------------|--------------|--------------|---------------|--|
| (0% Annual Increase) | Rs. 10 Lakhs | Rs. 20 Lakhs | Rs. 30 Lakhs | Rs. 50 Lakhs | Rs. 75 Lakhs | Rs. 1 Crore | Rs. 2 Crores | Rs. 3 Crores | Rs. 4 Crores | Rs. 5 Crores | Rs. 7 Crores | Rs. 10 Crores | |
| Rs. 10,000 | 5Y 10M | 9Y 2M | 11Y 7M | 15Y 0M | 17Y 11M | 20Y 1M | 25Y 6M | 28Y 9M | 31Y 1M | 32Y 11M | 35Y 8M | 38Y 7M | |
| Rs. 20,000 | 3Y 5M | 5Y 10M | 7Y 8M | 10Y 6M | 13Y 0M | 15Y 0M | 20Y 1M | 23Y 2M | 25Y 6M | 27Y 3M | 30Y 0M | 32Y 11M | |
| Rs. 25,000 | 2Y 10M | 4Y 11M | 6Y 7M | 9Y 2M | 11Y 7M | 13Y 5M | 18Y 4M | 21Y 5M | 23Y 8M | 25Y 6M | 28Y 2M | 31Y 1M | |
| Rs. 30,000 | 2Y 5M | 4Y 3M | 5Y 10M | 8Y 2M | 10Y 6M | 12Y 4M | 17Y 0M | 20Y 1M | 22Y 3M | 24Y 0M | 26Y 8M | 29Y 7M | |
| Rs. 40,000 | 1Y 11M | 3Y 5M | 4Y 8M | 6Y 9M | 8Y 10M | 10Y 6M | 15Y 0M | 17Y 11M | 20Y 1M | 21Y 9M | 24Y 5M | 27Y 3M | |
| Rs. 50,000 | 1Y 7M | 2Y 10M | 3Y 11M | 5Y 10M | 7Y 8M | 9Y 2M | 13Y 5M | 16Y 3M | 18Y 4M | 20Y 1M | 22Y 8M | 25Y 6M | |
| Rs. 75,000 | 1Y 1M | 2Y 0M | 2Y 10M | 4Y 3M | 5Y 10M | 7Y 1M | 10Y 10M | 13Y 5M | 15Y 5M | 17Y 0M | 19Y 6M | 22Y 3M | |
| Rs. 100,000 | 0Y 10M | 1Y 7M | 2Y 3M | 3Y 5M | 4Y 8M | 5Y 10M | 9Y 2M | 11Y 7M | 13Y 5M | 15Y 0M | 17Y 5M | 20Y 1M | |

How To Reach Your Target Amount (with 5% Annual Increase in SIP Investment)?



| SIP Amount | | Target Amount @ 12% CAGR | | | | | | | | | | | |
|-------------------------|--------------|--------------------------|--------------|--------------|--------------|-------------|--------------|--------------|--------------|--------------|--------------|---------------|--|
| (5% Annual Increase) | Rs. 10 Lakhs | Rs. 20 Lakhs | Rs. 30 Lakhs | Rs. 50 Lakhs | Rs. 75 Lakhs | Rs. 1 Crore | Rs. 2 Crores | Rs. 3 Crores | Rs. 4 Crores | Rs. 5 Crores | Rs. 7 Crores | Rs. 10 Crores | |
| Rs. 10,000 | 5Y 5M | 8Y 4M | 10Y 5M | 13Y 5M | 15Y 11M | 17Y 10M | 22Y 9M | 25Y 9M | 27Y 11M | 29Y 8M | 32Y 3M | 35Y 1M | |
| Rs. 20,000 | 3Y 3M | 5Y 5M | 7Y 1M | 9Y 6M | 11Y 8M | 13Y 5M | 17Y 10M | 20Y 8M | 22Y 9M | 24Y 4M | 26Y 11M | 29Y 8M | |
| Rs. 25,000 | 2Y 9M | 4Y 8M | 6Y 1M | 8Y 4M | 10Y 5M | 12Y 1M | 16Y 4M | 19Y 1M | 21Y 1M | 22Y 9M | 25Y 3M | 27Y 11M | |
| Rs. 30,000 | 2Y 4M | 4Y 1M | 5Y 5M | 7Y 6M | 9Y 6M | 11Y 0M | 15Y 2M | 17Y 10M | 19Y 10M | 21Y 5M | 23Y 10M | 26Y 6M | |
| Rs. 40,000 | 1Y 10M | 3Y 3M | 4Y 5M | 6Y 3M | 8Y 1M | 9Y 6M | 13Y 5M | 15Y 11M | 17Y 10M | 19Y 5M | 21Y 9M | 24Y 4M | |
| Rs. 50,000 | 1Y 6M | 2Y 9M | 3Y 9M | 5Y 5M | 7Y 1M | 8Y 4M | 12Y 1M | 14Y 6M | 16Y 4M | 17Y 10M | 20Y 2M | 22Y 9M | |
| Rs. 75,000 | 1Y 1M | 2Y 0M | 2Y 9M | 4Y 1M | 5Y 5M | 6Y 6M | 9Y 10M | 12Y 1M | 13Y 9M | 15Y 2M | 17Y 5M | 19Y 10M | |
| Rs. 100,000 | 0Y 10M | 1Y 6M | 2Y 2M | 3Y 3M | 4Y 5M | 5Y 5M | 8Y 4M | 10Y 5M | 12Y 1M | 13Y 5M | 15Y 6M | 17Y 10M | |

How To Reach Your Target Amount (with 10% Annual Increase in SIP Investment)?



| SIP Amount | Target Amount @ 12% CAGR | | | | | | | | | | | | | | |
|--------------------------|--------------------------|--------------|--------------|--------------|--------------|-------------|--------------|--------------|--------------|--------------|--------------|---------------|--|--|--|
| (10% Annual Increase) | Rs. 10 Lakhs | Rs. 20 Lakhs | Rs. 30 Lakhs | Rs. 50 Lakhs | Rs. 75 Lakhs | Rs. 1 Crore | Rs. 2 Crores | Rs. 3 Crores | Rs. 4 Crores | Rs. 5 Crores | Rs. 7 Crores | Rs. 10 Crores | | | |
| Rs. 10,000 | 5Y 1M | 7Y 8M | 9Y 6M | 12Y 0M | 14Y 3M | 15Y 10M | 20Y 1M | 22Y 8M | 24Y 7M | 26Y 1M | 28Y 5M | 30Y 11M | | | |
| Rs. 20,000 | 3Y 2M | 5Y 1M | 6Y 6M | 8Y 8M | 10Y 7M | 12Y 0M | 15Y 10M | 18Y 3M | 20Y 1M | 21Y 6M | 23Y 8M | 26Y 1M | | | |
| Rs. 25,000 | 2Y 8M | 4Y 5M | 5Y 8M | 7Y 8M | 9Y 6M | 10Y 10M | 14Y 7M | 16Y 11M | 18Y 8M | 20Y 1M | 22Y 3M | 24Y 7M | | | |
| Rs. 30,000 | 2Y 4M | 3Y 10M | 5Y 1M | 6Y 11M | 8Y 8M | 10Y 0M | 13Y 7M | 15Y 10M | 17Y 7M | 18Y 11M | 21Y 1M | 23Y 5M | | | |
| Rs. 40,000 | 1Y 10M | 3Y 2M | 4Y 2M | 5Y 10M | 7Y 5M | 8Y 8M | 12Y 0M | 14Y 3M | 15Y 10M | 17Y 2M | 19Y 3M | 21Y 6M | | | |
| Rs. 50,000 | 1Y 6M | 2Y 8M | 3Y 7M | 5Y 1M | 6Y 6M | 7Y 8M | 10Y 10M | 13Y 0M | 14Y 7M | 15Y 10M | 17Y 10M | 20Y 1M | | | |
| Rs. 75,000 | 1Y 1M | 1Y 11M | 2Y 8M | 3Y 10M | 5Y 1M | 6Y 1M | 8Y 11M | 10Y 10M | 12Y 4M | 13Y 7M | 15Y 5M | 17Y 7M | | | |
| Rs. 100,000 | 0Y 10M | 1Y 6M | 2Y 1M | 3Y 2M | 4Y 2M | 5Y 1M | 7Y 8M | 9Y 6M | 10Y 10M | 12Y 0M | 13Y 10M | 15Y 10M | | | |

How many times does your money multiply?



Number of Times your Original Investments Multiply

| Years | Annual Return | | | | | | | | | | | | | |
|-------|---------------|-------|-------|------|-------|--------|--------|--|--|--|--|--|--|--|
| Years | 5% | 8% | 10% | 12% | 15% | 18% | 20% | | | | | | | |
| 2 Y | 1.1x | 1.2x | 1.2x | 1.3x | 1.3x | 1.4x | 1.4x | | | | | | | |
| 3 Y | 1.2x | 1.3x | 1.3x | 1.4x | 1.5x | 1.6x | 1.7x | | | | | | | |
| 4 Y | 1.2x | 1.4x | 1.5x | 1.6x | 1.7x | 1.9x | 2.1x | | | | | | | |
| 5 Y | 1.3x | 1.5x | 1.6x | 1.8x | 2x | 2.3x | 2.5x | | | | | | | |
| 6 Y | 1.3x | 1.6x | 1.8x | 2x | 2.3x | 2.7x | 3x | | | | | | | |
| 7 Y | 1.4x | 1.7x | 1.9x | 2.2x | 2.7x | 3.2x | 3.6x | | | | | | | |
| 8 Y | 1.5x | 1.9x | 2.1x | 2.5x | 3.1x | 3.8x | 4.3x | | | | | | | |
| 9 Y | 1.6x | 2x | 2.4x | 2.8x | 3.5x | 4.4x | 5.2x | | | | | | | |
| 10 Y | 1.6x | 2.2x | 2.6x | 3.1x | 4x | 5.2x | 6.2x | | | | | | | |
| 11 Y | 1.7x | 2.3x | 2.9x | 3.5x | 4.7x | 6.2x | 7.4x | | | | | | | |
| 12 Y | 1.8x | 2.5x | 3.1x | 3.9x | 5.4x | 7.3x | 8.9x | | | | | | | |
| 13 Y | 1.9x | 2.7x | 3.5x | 4.4x | 6.2x | 8.6x | 10.7x | | | | | | | |
| 14 Y | 2x | 2.9x | 3.8x | 4.9x | 7.1x | 10.1x | 12.8x | | | | | | | |
| 15 Y | 2.1x | 3.2x | 4.2x | 5.5x | 8.1x | 12x | 15.4x | | | | | | | |
| 16 Y | 2.2x | 3.4x | 4.6x | 6.1x | 9.4x | 14.1x | 18.5x | | | | | | | |
| 17 Y | 2.3x | 3.7x | 5.1x | 6.9x | 10.8x | 16.7x | 22.2x | | | | | | | |
| 18 Y | 2.4x | 4x | 5.6x | 7.7x | 12.4x | 19.7x | 26.6x | | | | | | | |
| 19 Y | 2.5x | 4.3x | 6.1x | 8.6x | 14.2x | 23.2x | 31.9x | | | | | | | |
| 20 Y | 2.7x | 4.7x | 6.7x | 9.6x | 16.4x | 27.4x | 38.3x | | | | | | | |
| 25 Y | 3.4x | 6.8x | 10.8x | 17x | 32.9x | 62.7x | 95.4x | | | | | | | |
| 30 Y | 4.3x | 10.1x | 17.4x | 30x | 66.2x | 143.4x | 237.4x | | | | | | | |

What is the Annual Return required (to multiply your original investment)?



| | | | | | | | A | nnual | Retur | n Req | uired | | | | | | | | |
|------------|------|-------|-------|-------|-------|-------|-------|------------|-----------|-----------|----------|----------|-------|-------|-------|-------|-------|-------|-------|
| Multiply | | | | | | | No | . of Years | s to mult | iply your | original | investme | ents | | | | | | |
| iviuitipiy | 2Y | 3Y | 4Y | 5Y | 6Y | 7Y | 8Y | 9Y | 10Y | 11Y | 12Y | 13Y | 14Y | 15Y | 16Y | 17Y | 18Y | 19Y | 20Y |
| 2 times | 41% | 26.0% | 18.9% | 14.9% | 12.2% | 10.4% | 9.1% | 8.0% | 7.2% | 6.5% | 5.9% | 5.5% | 5.1% | 4.7% | 4.4% | 4.2% | 3.9% | 3.7% | 3.5% |
| 3 times | 73% | 44% | 32% | 24.6% | 20.1% | 17.0% | 14.7% | 13.0% | 11.6% | 10.5% | 9.6% | 8.8% | 8.2% | 7.6% | 7.1% | 6.7% | 6.3% | 6.0% | 5.6% |
| 4 times | 100% | 59% | 41% | 32% | 26.0% | 21.9% | 18.9% | 16.7% | 14.9% | 13.4% | 12.2% | 11.3% | 10.4% | 9.7% | 9.1% | 8.5% | 8.0% | 7.6% | 7.2% |
| 5 times | 124% | 71% | 50% | 38% | 31% | 25.8% | 22.3% | 19.6% | 17.5% | 15.8% | 14.4% | 13.2% | 12.2% | 11.3% | 10.6% | 9.9% | 9.4% | 8.8% | 8.4% |
| 6 times | 145% | 82% | 57% | 43% | 35% | 29.2% | 25.1% | 22.0% | 19.6% | 17.7% | 16.1% | 14.8% | 13.7% | 12.7% | 11.8% | 11.1% | 10.5% | 9.9% | 9.4% |
| 7 times | 165% | 91% | 63% | 48% | 38% | 32% | 27.5% | 24.1% | 21.5% | 19.4% | 17.6% | 16.1% | 14.9% | 13.9% | 12.9% | 12.1% | 11.4% | 10.8% | 10.2% |
| 8 times | 183% | 100% | 68% | 52% | 41% | 35% | 29.7% | 26.0% | 23.1% | 20.8% | 18.9% | 17.3% | 16.0% | 14.9% | 13.9% | 13.0% | 12.2% | 11.6% | 11.0% |
| 9 times | 200% | 108% | 73% | 55% | 44% | 37% | 32% | 27.7% | 24.6% | 22.1% | 20.1% | 18.4% | 17.0% | 15.8% | 14.7% | 13.8% | 13.0% | 12.3% | 11.6% |
| 10 times | 216% | 115% | 78% | 58% | 47% | 39% | 33% | 29.2% | 25.9% | 23.3% | 21.2% | 19.4% | 17.9% | 16.6% | 15.5% | 14.5% | 13.6% | 12.9% | 12.2% |
| 11 times | 232% | 122% | 82% | 62% | 49% | 41% | 35% | 31% | 27.1% | 24.4% | 22.1% | 20.3% | 18.7% | 17.3% | 16.2% | 15.1% | 14.2% | 13.5% | 12.7% |
| 12 times | 246% | 129% | 86% | 64% | 51% | 43% | 36% | 32% | 28.2% | 25.3% | 23.0% | 21.1% | 19.4% | 18.0% | 16.8% | 15.7% | 14.8% | 14.0% | 13.2% |
| 13 times | 261% | 135% | 90% | 67% | 53% | 44% | 38% | 33% | 29.2% | 26.3% | 23.8% | 21.8% | 20.1% | 18.6% | 17.4% | 16.3% | 15.3% | 14.5% | 13.7% |
| 14 times | 274% | 141% | 93% | 70% | 55% | 46% | 39% | 34% | 30% | 27.1% | 24.6% | 22.5% | 20.7% | 19.2% | 17.9% | 16.8% | 15.8% | 14.9% | 14.1% |
| 15 times | 287% | 147% | 97% | 72% | 57% | 47% | 40% | 35% | 31% | 27.9% | 25.3% | 23.2% | 21.3% | 19.8% | 18.4% | 17.3% | 16.2% | 15.3% | 14.5% |
| 16 times | 300% | 152% | 100% | 74% | 59% | 49% | 41% | 36% | 32% | 28.7% | 26.0% | 23.8% | 21.9% | 20.3% | 18.9% | 17.7% | 16.7% | 15.7% | 14.9% |
| 17 times | 312% | 157% | 103% | 76% | 60% | 50% | 42% | 37% | 33% | 29.4% | 26.6% | 24.4% | 22.4% | 20.8% | 19.4% | 18.1% | 17.0% | 16.1% | 15.2% |
| 18 times | 324% | 162% | 106% | 78% | 62% | 51% | 44% | 38% | 34% | 30% | 27.2% | 24.9% | 22.9% | 21.3% | 19.8% | 18.5% | 17.4% | 16.4% | 15.5% |
| 19 times | 336% | 167% | 109% | 80% | 63% | 52% | 44% | 39% | 34% | 31% | 27.8% | 25.4% | 23.4% | 21.7% | 20.2% | 18.9% | 17.8% | 16.8% | 15.9% |
| 20 times | 347% | 171% | 111% | 82% | 65% | 53% | 45% | 39% | 35% | 31% | 28.4% | 25.9% | 23.9% | 22.1% | 20.6% | 19.3% | 18.1% | 17.1% | 16.2% |





Debt Returns

Debt historically has delivered 6-8% over 5+ years



Year wise Lumpsum Returns of Debt (2000 to 2023)

| | | | | | | ľ | eai w | ise Lu | ıııpsuı | III KEL | uiiis c | ט ט וע | i (200 | 0 10 21 | UZ3) | | | | | | | | |
|---------|-----|------------|------------|----|-----|----|------------|------------|------------|---------|------------|------------|--------|------------|------|------------|------------|----|------------|----|------------|-----|----|
| | | | | | (-1 | | | | | | | | | | | | | | | | | | |
| Average | 8% | 8% | 8% | 7% | 7% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 7% | 7% | 7% | 7% | 7% |
| Max | 14% | 12% | 10% | 9% | 9% | 9% | 9% | 8% | 9% | 9% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 7% |
| Min | 1% | 3% | 5% | 5% | 6% | 7% | 6% | 6% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| Jan-01 | 11% | 11% | 9% | 8% | 7% | 7% | 8% | 8% | 7% | 7% | 7% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 7% |
| Jan-02 | 10% | 8% | 6% | 6% | 6% | 7% | 8% | 7 % | 7% | 7% | 7% | 7% | 7% | 8% | 8% | 8% | 8% | 8% | 8% | 7% | 7 % | 7% | I |
| Jan-03 | 6% | 5% | 5% | 5% | 6% | 7% | 7 % | 6% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7 % | 8% | 7% | 7% | 7 % | | |
| Jan-04 | 3% | 4% | 5% | 6% | 8% | 7% | 6% | 7% | 7 % | 7% | 7 % | 7 % | 8% | 7% | 7% | 7 % | 8% | 7% | 7 % | 7% | | | |
| Jan-05 | 5% | 6% | 7 % | 9% | 7% | 7% | 7 % | 7 % | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 7% | 7% | | | | |
| Jan-06 | 7% | 8% | 10% | 8% | 7% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | | | | | |
| Jan-07 | 10% | 12% | 8% | 7% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | | | | | | |
| Jan-08 | 14% | 7 % | 6% | 7% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 7 % | | | | | | | |
| Jan-09 | 1% | 3% | 5% | 6% | 6% | 7% | 7 % | 7 % | 7 % | 7% | 7 % | 8% | 7% | 7 % | 7% | | | | | | | | |
| Jan-10 | 5% | 7 % | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | | | | | | | | | |
| Jan-11 | 9% | 9% | 9% | 9% | 9% | 9% | 9% | 8% | 8% | 9% | 8% | 8% | 8% | | | | | | | | | | |
| Jan-12 | 10% | 9% | 9% | 9% | 9% | 9% | 8% | 8% | 9% | 8% | 8% | 8% | | | | | | | | | | | |
| Jan-13 | 8% | 9% | 9% | 9% | 8% | 8% | 8% | 8% | 8% | 7% | 7% | | | | | | | | | | | | |
| Jan-14 | 10% | 9% | 9% | 8% | 8% | 8% | 8% | 8% | 7 % | 7% | | | | | | | | | | | | | |
| Jan-15 | 8% | 9% | 8% | 8% | 8% | 8% | 8% | 7% | 7 % | | | | | | | | | | | | | | |
| Jan-16 | 9% | 8% | 7 % | 8% | 8% | 7% | 7% | 7% | | | | | | | | | | | | | | | |
| Jan-17 | 7% | 7% | 7% | 8% | 7% | 7% | 7% | | | | | | | | | | | | | | | | |
| Jan-18 | 7% | 8% | 8% | 7% | 7% | 7% | | | | | | | | | | | | | | | | | |
| Jan-19 | 9% | 9% | 7 % | 6% | 7% | | | | | | | | | | | | | | | Re | turns > | =6% | |

Returns >=6%
0 to <6%
Less than 0%

How to read the table: Column 1 indicates the starting date of SIP. The Row named 'Year' indicates the time frame on investment −1Y, 2Y, 3Y etc

7%

6%

5%

4%

4%

7%

Jan-20

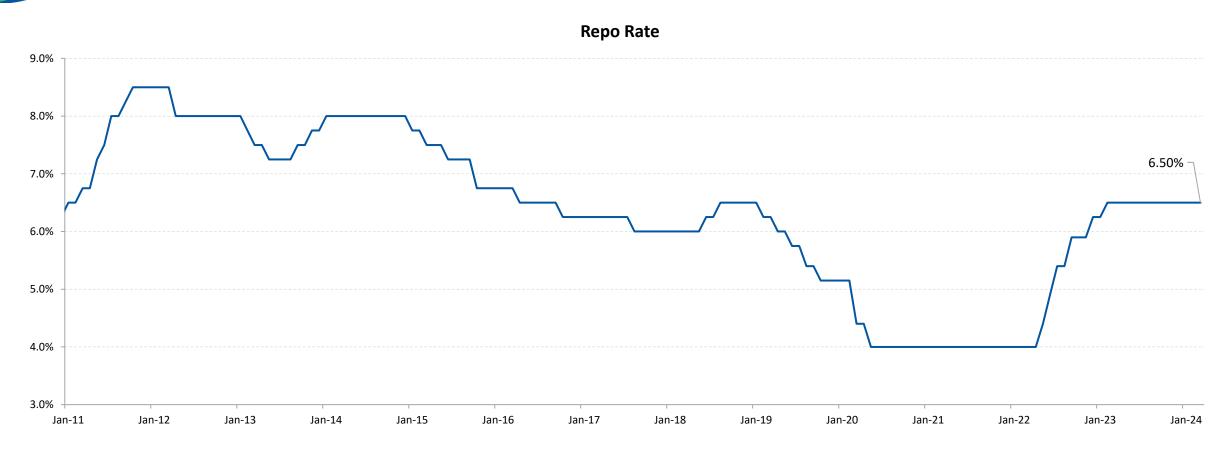
Jan-21

Jan-22

Jan-23

India Rate Hike Cycle – PAUSE for now





RBI continues to prioritize controlling inflation -

In its last monetary policy update (8-Feb-2024), RBI kept the repo rate unchanged.

- Inflation forecast for FY25 at 4.5%
- Growth forecast for FY25 at 7.0%

1Y & 10Y Indian Government Bond Yields may have

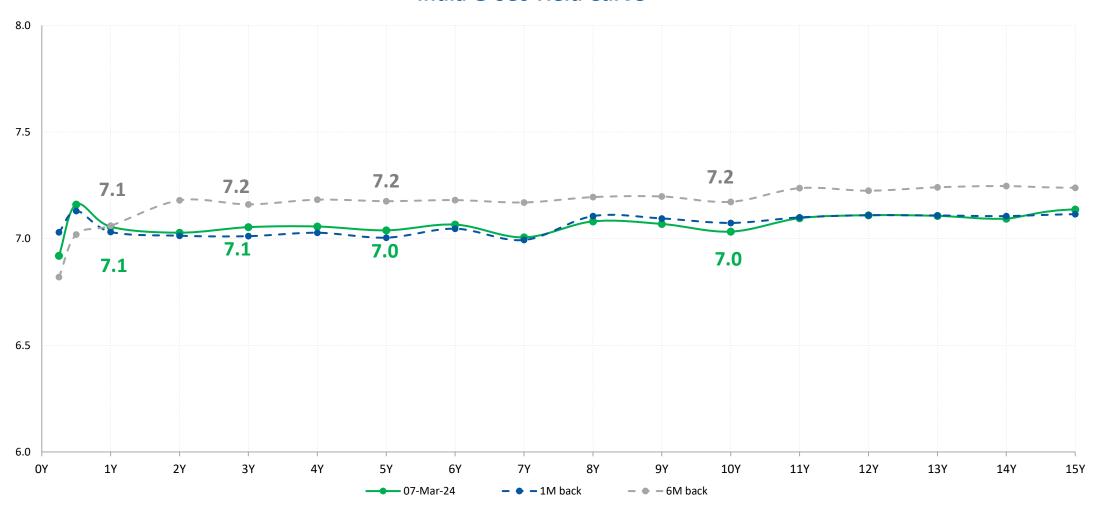




Yields continue to remain elevated



India G-Sec Yield Curve



US & India Inflation – Early signs of easing

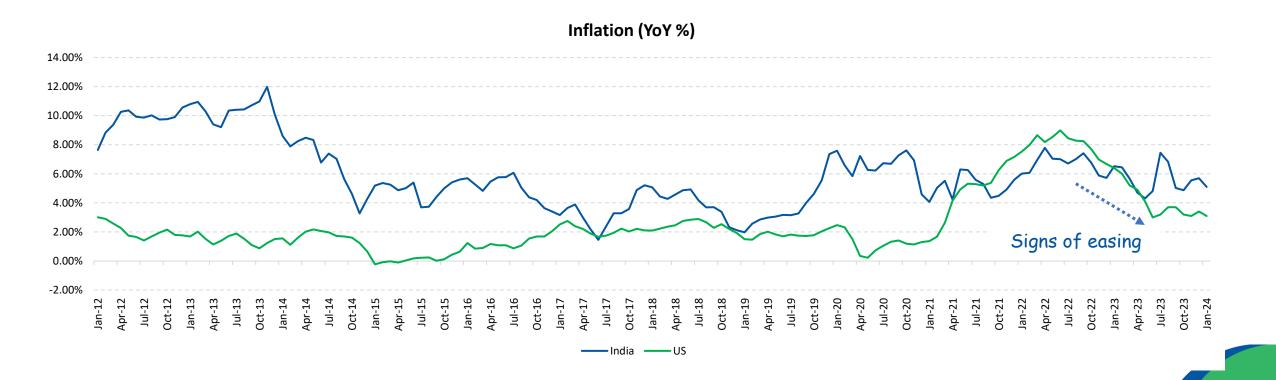


India CPI Latest: 5.1%

1 month back: 5.7% 6 months back: 7.4%

U.S. CPI Latest: 3.1%

1 month back: 3.4% 6 months back: 3.2%



FD Rates have increased in the recent past – but post tax returns* are still low



| | | Fixed Deposi | t Rates of Large | Banks | |
|----------|-----------|--------------|------------------|----------|-----------------|
| | | | 6 Months | | |
| | HDFC Bank | ICICI Bank | SBI Bank | PNB Bank | Bank FD Average |
| Pre-Tax | 4.50 | 4.75 | 5.75 | 6.00 | 5.25 |
| Post-Tax | 3.14 | 3.31 | 4.01 | 4.18 | 3.66 |
| | | | 1 Year | | |
| | HDFC Bank | ICICI Bank | SBI Bank | PNB Bank | Bank FD Average |
| Pre-Tax | 6.60 | 6.70 | 6.80 | 6.75 | 6.71 |
| Post-Tax | 4.62 | 4.69 | 4.76 | 4.73 | 4.70 |
| | | | 2 Years | | |
| | HDFC Bank | ICICI Bank | SBI Bank | PNB Bank | Bank FD Average |
| Pre-Tax | 7.00 | 7.20 | 7.00 | 6.80 | 7.00 |
| Post-Tax | 4.95 | 5.09 | 4.95 | 4.81 | 4.95 |
| | | | 3 Years | | |
| | HDFC Bank | ICICI Bank | SBI Bank | PNB Bank | Bank FD Average |
| Pre-Tax | 7.00 | 7.00 | 6.75 | 7.00 | 6.94 |
| Post-Tax | 5.00 | 5.00 | 4.82 | 5.00 | 4.95 |
| | | | 5 Years | | |
| | HDFC Bank | ICICI Bank | SBI Bank | PNB Bank | Bank FD Average |
| Pre-Tax | 7.00 | 7.00 | 6.50 | 6.50 | 6.75 |
| Post-Tax | 5.09 | 5.09 | 4.72 | 4.72 | 4.90 |

Indian Debt - Takeaways



- 1. Over the Long Term (10-15 years) Debt has provided returns above inflation
- 2. Long Term Return Expectation = Inflation + 1-2%
- 3. High Credit Quality, Shorter Duration Debt Funds should form a part of your Core Debt Portfolio





Gold Returns

Gold has beaten Inflation over the long run



Year wise Outperformance of Gold vs Inflation (1995 to 2023)

| Average | 4% | 4% | 4% | 4% | 4% | 4% | 4% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 4% | 4% | 4% | 4% | 3% | 4% | 4% |
|------------------|-----------|-----------|-----------|-----------|----------|------------------|----------|-----|-----|-----|-----|-----|-----|----|----|----|----|----|----|----|----|--------|-----------|--------|---------|--------|----|----|----|
| Maximum | 23% | 20% | 17% | 17% | 16% | 15% | 16% | 14% | 14% | 14% | 12% | 11% | 10% | 9% | 8% | 6% | 6% | 6% | 7% | 7% | 6% | 6% | 6% | 6% | 5% | 5% | 4% | 4% | 4% |
| Minimum | -27% | -18% | -14% | -13% | -8% | -7% | -6% | -3% | -1% | -1% | 0% | 0% | 2% | 2% | 4% | 4% | 4% | 3% | 2% | 2% | 2% | 2% | 3% | 3% | 3% | 3% | 3% | 3% | 4% |
| Years | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| Jan-95 | 4% | -4% | -10% | -8% | -6% | -6% | -6% | -2% | -1% | -1% | 1% | 2% | 2% | 3% | 4% | 5% | 6% | 5% | 3% | 3% | 2% | 2% | 3% | 3% | 3% | 4% | 3% | 3% | 4% |
| Jan-96 | -12% | -16% | -11% | -8% | -8% | -7% | -3% | -2% | -1% | 0% | 2% | 2% | 3% | 5% | 5% | 6% | 5% | 3% | 2% | 2% | 3% | 3% | 3% | 3% | 4% | 3% | 3% | 4% | |
| Jan-97 | -20% | -12% | -8% | -8% | -6% | -2% | 0% | 0% | 1% | 3% | 4% | 4% | 6% | 6% | 7% | 6% | 4% | 3% | 2% | 3% | 3% | 3% | 4% | 4% | 4% | 4% | 4% | | |
| Jan-98 | -4% | 0% | -3% | -2% | 2% | 4% | 3% | 5% | 7% | 6% | 8% | 8% | 8% | 9% | 8% | 5% | 5% | 4% | 5% | 4% | 4% | 5% | 5% | 5% | 5% | 5% | | | |
| Jan-99 | 3% | -3% | -2% | 3% | 5% | 4% | 6% | 7% | 7% | 8% | 10% | 10% | 10% | 9% | 6% | 5% | 5% | 5% | 5% | 4% | 5% | 6% | 5% | 5% | 5% | | | | |
| Jan-00 | -9% | -4% | 4% | 6% | 4% | 7% | 8% | 8% | 8% | 10% | 10% | 11% | 9% | 7% | 6% | 4% | 5% | 5% | 5% | 5% | 6% | 5% | 5% | 6% | | | | | |
| Jan-01 | -1% | 10% | 10% | 7% | 10% | 11% | 9% | 11% | 12% | 12% | 12% | 11% | 8% | 7% | 5% | 6% | 6% | 5% | 6% | 7% | 6% | 6% | 6% | | | | | | |
| Jan-02 | 21% | 15% | 10% | 12% | 13% | 11% | 13% | 14% | 14% | 14% | 12% | 8% | 7% | 6% | 6% | 6% | 6% | 6% | 7% | 6% | 6% | 6% | | | | | | | |
| Jan-03 | 10% | 5% | 10% | 11% | 10% | 12% | 13% | 13% | 13% | 11% | 8% | 7% | 5% | 5% | 5% | 5% | 6% | 6% | 6% | 6% | 6% | | | | | | | | |
| Jan-04 | 0% | 8% | 11% | 10% | 11% | 13% | 13% | 14% | 11% | 7% | 5% | 5% | 4% | 4% | 5% | 5% | 6% | 5% | 5% | 6% | | | | | | | | | / |
| Jan-05 | 18% | 18% | 13% | 15% | 16% | 15% | 16% | 13% | 7% | 7% | 5% | 5% | 5% | 5% | 5% | 6% | 5% | 6% | 6% | | | | | { | | | | | |
| Jan-06 | 17% | 11% | 14% | 16% | 15% | 15% | 13% | 7% | 5% | 4% | 4% | 3% | 4% | 5% | 6% | 5% | 5% | 5% | | | | | | | | | | | |
| Jan-07 | 5% | 13% | 15% | 14% | 15% | 12% | 5% | 3% | 2% | 3% | 2% | 3% | 4% | 5% | 4% | 4% | 4% | | | | | | | | | | | | |
| Jan-08 | 21% | 20% | 17% | 17% | 13% | 5% | 4% | 1% | 2% | 3% | 3% | 3% | 5% | 4% | 5% | 5% | l | | | | | | | | | | | | |
| Jan-09 | 19% | 16% | 16% | 11% | 2% | 1% | -2% | 0% | 1% | 1% | 2% | 3% | 3% | 3% | 4% | | | | | | | Gold | has c | outpe | rtori | ned | | | |
| Jan-10 | 11% | 15% | 8% | -3% | -2% | -4% | -3% | -2% | -1% | 1% | 3% | 1% | 2% | 2% | | | | | | | | : () | والمراجعة | 2 | 10/ | | | | |
| Jan-11 | 19% | 5% | -7% | -6% | -8% | -4% | -4% | -3% | -1% | 1% | 1% | 2% | 2% | | | | | | | | | inflat | rion c |)y 2-4 | 4 / 0 0 | ver ti | 1e | | |
| Jan-12 | -8% | -18% | -13% | -13% | -8% | -7% | -6% | -2% | 0% | -1% | 0% | 0% | | | | | | | | | | long i | | • | | | | | |
| Jan-13 | -27% | -15% | -14% | -9% | -7% | -5% | -2% | 0% | -1% | 0% | 1% | | | | | | | | | | | iong i | un | | | | | | |
| Jan-14 | -4% | -8% | -2% | -1% | 0% | 2% | 5% | 4% | 4% | 5% | | | | | | | | | | | | | | | | | | | |
| Jan-15 | -12% | -1% | 0% | 1% | 4% | 6% 7 % | 4% | 5% | 6% | | | | | | | | | | | | | | | | | | | | |
| Jan-16 | 11% | 5% | 5% | 8% | 10% | 7% | 7% 7% | 8% | | | | | | | | | | | | | | | | | | | | | |
| Jan-17 | 0% 5% | 2% 11% | 8% 15% | 10% 9% | 7% 9% | 7% 8% | 7% | l | | | | | | | | | | | | | | | | | | | | | |
| Jan-18 Jan-19 | 5% 17% | 19% | 10% | 9% | 9% 9% | 0/0 | | | | | | | | | | | | | | | | | | | | | | | |
| Jan-19 Jan-20 | 23% | 6% | 7% | 7% | 3/0 | | | | | | | | | | | | | | | | | | | | | | | | |
| Jan-20 | 23/0 | 070 | 1/0 | 7 /0 | | | | | | | | | | | | | | | | | | | | | | | | | |

Outperformance >= 0%
Outperformance < 0%

Gold Returns = Inflation + 2-4% over long run



| А | verage | 10% | 9% | 9% | 9% | 9% | 9% | 9% | 9% | 9% | 9% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 9% | 9% | 9% | 9% | 9% | 9 |
|----------|------------------|------|-----|-----|-----|------------|-----|------------|-----|-----|------------|------------|------------|------------|-----|------------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|-----|-----|
| | Max | 31% | 27% | 24% | 25% | 24% | 23% | 23% | 22% | 19% | 20% | 19% | 18% | 16% | 15% | 15% | 13% | 12% | 12% | 13% | 13% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 11% | 11% | 11% | 10% | 10% | 10% | 11% | 10% | 10% 1 | 10% | 10 |
| | Min | -22% | -9% | -8% | -5% | -3% | -1% | 1% | 1% | 3% | 4% | 4% | 5% | 6% | 6% | 7% | 7% | 5% | 6% | 5% | 5% | 5% | 5% | 6% | 6% | 6% | 7% | 7% | 8% | 8% | 9% | 9% | 9% | 9% | 9% | 8% | 8% | 8% | 8% | 8 |
| | Years | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 | 36 | 37 | 38 | 3 |
| J | lan-80 | 10% | -7% | 1% | -1% | -2% | -1% | 3% | 5% | 4% | 5% | 5% | 7% | 7% | 8% | 7% | 8% | 7% | 6% | 6% | 6% | 5% | 5% | 6% | 6% | 6% | 7% | 7% | 8% | 8% | 9% | 9% | 10% | 10% | 9% | 9% | 8% | 8% | 8% | 8 |
| J | lan-81 | -22% | -3% | -5% | -5% | -3% | 2% | 4% | 4% | 4% | 4% | 6% | 6% | 8% | 7% | 7% | 7% | 5% | 6% | 5% | 5% | 5% | 6% | 6% | 6% | 7% | 7% | 8% | 8% | 9% | 9% | 10% | 10% | 9% | 9% | 8% | 8% | 8% | 8% | 8 |
| J | lan-82 | 19% | 5% | 2% | 2% | 7% | 9% | 8% | 8% | 7% | 10% | 9% | 11% | 10% | 10% | 9% | 7% | 7% | 7% | 7% | 7% | 8% | 8% | 7% | 8% | 9% | 9% | 10% | 10% | 10% | 11% | 11% | 10% | 10% | 9% | 9% | 9% | 9% | 9% | 10 |
| J | lan-83 | -8% | -6% | -3% | 4% | 7% | 6% | 6% | 6% | 9% | 8% | 10% | 9% | 9% | 8% | 7% | 7% | 7% | 6% | 6% | 7% | 7% | 7% | 8% | 8% | 8% | 9% | 10% | 10% | 11% | 11% | 10% | 9% | 9% | 9% | 9% | 9% | 9% 1 | 10% | 9 |
| J | lan-84 | -4% | -1% | 8% | 11% | 9% | 9% | 8% | 11% | 10% | 12% | 11% | 11% | 10% | 8% | 8% | 7% | 7% | 7% | 8% | 8% | 8% | 8% | 9% | 9% | 10% | 10% | 11% | 11% | 11% | 10% | 10% | 9% | 9% | 9% | 9% | 10% | 10% | 10% | 10 |
| J | lan-85 | 2% | 15% | 17% | 12% | 12% | 10% | 13% | 12% | 14% | 12% | 12% | 11% | 9% | 9% | 8% | 8% | 8% | 9% | 9% | 8% | 9% | 9% | 10% | 11% | 11% | 11% | 12% | 12% | 11% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% 1 | 10% | 10 |
| J | lan-86 | 29% | 25% | 16% | 14% | 12% | 15% | 14% | 15% | 13% | 13% | 12% | 9% | 9% | 9% | 8% | 8% | 9% | 9% | 9% | 9% | 10% | 10% | 11% | 11% | 12% | 12% | 12% | 11% | 11% | 10% | 10% | 10% | 10% | 10% | 11% | 10% | 10% 1 | 10% | |
| J | lan-87 | 21% | 10% | 9% | 8% | 12% | 11% | 13% | 11% | 12% | 10% | 8% | 8% | 7% | 7% | 7 % | 8% | 8% | 8% | 8% | 9% | 9% | 10% | 11% | 11% | 12% | 12% | 10% | 10% | 9% | 10% | 9% | 9% | 10% | 10% | 10% | 10% | 10% | | |
| J | lan-88 | 0% | 4% | 4% | 10% | 10% | 12% | 10% | 11% | 9% | 6% | 7% | 6% | 6% | 6% | 7 % | 7% | 7% | 8% | 8% | 9% | 10% | 10% | 11% | 11% | 11% | 10% | 10% | 9% | 9% | 9% | 9% | 9% | 10% | 10% | 10% | 10% | | | |
| J | lan-89 | 8% | 7% | 14% | 12% | 15% | 12% | 12% | 10% | 7% | 7% | 7% | 6% | 6% | 7% | 8% | 7% | 8% | 9% | 9% | 10% | 11% | 11% | 12% | 12% | 11% | 10% | 9% | 10% | 9% | 9% | 10% | 10% | 10% | 10% | 10% | | | | |
| J | lan-90 | 5% | 17% | 13% | 17% | 13% | 13% | 10% | 7% | 7% | 7% | 6% | 6% | 7% | 8% | 7% | 8% | 9% | 9% | 10% | 11% | 11% | 12% | 12% | 11% | 10% | 9% | 10% | 9% | 9% | 10% | 10% | 10% | 10% | 10% | | | | | |
| J | lan-91 | 31% | 18% | 21% | 15% | 14% | 11% | 7% | 7% | 7% | 6% | 6% | 8% | 8% | 7% | 8% | 9% | 10% | 11% | 11% | 12% | 12% | 12% | 11% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | | | | | | |
| J | lan-92 | 6% | 16% | 10% | 11% | 8% | 4% | 4% | 4% | 4% | 4% | 6% | 6% | 6% | 7% | 8% | 8% | 9% | 10% | 11% | 12% | 12% | 10% | 10% | 9% | 9% | 9% | 9% | 9% | 10% | 9% | 9% | 10% | | | | | | | |
| | lan-93 | | | | | 3% | 4% | 4% | 4% | 4% | 6% | 6% | 6% | 7% | 8% | 9% | 10% | 10% | 11% | 12% | 12% | 10% | 10% | 9% | 9% | 9% | 9% | 9% | 10% | 10% | 10% | 10% | | | | | | | | |
| | lan-94 | | | 3% | -2% | 0% | 1% | 1% | 1% | 3% | 4% | 4% | 5% | 7% | 7% | 9% | 9% | 10% | 11% | 11% | 9% | 9% | 8% | 8% | 8% | 8% | 9% | 9% | 9% | 9% | 9% | | | | | | | | | |
| | lan-95 | | | -2% | 0% | 1% | 1% | 1% | 4% | 5% | 5% | 6% | 7% | 8% | 9% | 10% | 11% | 12% | 12% | 10% | 10% | 9% | 9% | 9% | 9% | | 10% | 9% | | 10% | | | | | | | | | | |
| | | -3% | -9% | -3% | -2% | -1% | 0% | 3% | 4% | 4% | 5% | 7% | 8% | 9% | 10% | 11% | 12% | 12% | 10% | 9% | 9% | 9% | 9% | 9% | 9% | 10% | 9% | | 10% | | | | | | | | | | | |
| | lan-97 | | | -2% | -1% | 0% | 4% | 5% | 5% | 6% | 8% | 9% | 10% | 11% | 12% | 13% | 13% | 11% | 10% | 9% | 9% | 9% | 9% | 10% | | 10% | | 10% | | | | | | | | | | | | |
| | lan-98 | | 5% | 4% | 4% | 8% | 9% | 8% | 9% | | 11% | 13% | | 14% | 15% | 15% | 12% | 12% | 11% | | | | | | 11% | | 11% | | | | | | | | | | | | | |
| | lan-99 | | 2% | 3% | 8% | 9% | 8% | 10% | 11% | 12% | 13% | 14% | 15% | 16% | 15% | 13% | 12% | 11% | 11% | 11% | 10% | 11% | | 11% | | 11% | | | | | | | | | | | | | | |
| | lan-00 | | | 10% | | 8% | 11% | 12% | 13% | 14% | 15% | 16% | 17% | 16% | 14% | 13% | 11% | 11% | 11% | 11% | | | | | | | | | | | | | | | | | | | | |
| | lan-01 | | | 14% | | 13% | 14% | 14% | 16% | 16% | 17% | 18% | 18% | 15% | 14% | 12% | | 12% | 11% | | | | 12% | 12% | | | | | | | | | | | | | | | | |
| | lan-02 | | | 12% | | 16% | 16% | 18% | 18% | 19% | 20% | 19% | 15% | 14% | 13% | 12% | 12% | 12% | 12% | | | | 12% | | | | | | | | | | | | | | | | | |
| | lan-03 | | | | 14% | | 17% | 17% | 18% | 19% | 18% | 15% | 14% | 12% | 12% | | | | | 12% | | 12% | | | | | | | | | | | | | | | | | | |
| | lan-04 | | | | 15% | 17% | 18% | 19% | 20% | 19% | 15% | 13% | 12% | 11% | 11% | | 11% | | | 11% | 12% | | | | | | | | | | | | | | | | | | | |
| | lan-05 lan-06 | | | 20% | 22% | 22% | 22% | 23% | 16% | 10% | 15% | 13% 12% | 12% 11% | 12% 11% | 12% | 12% 13% | | | 12% | 12% | | | | | | | | | | | | | | | | | | | | |
| | lan-07 | | | | | 22% 24% | 23% | 22% 15% | 13% | 11% | 12% 11% | 10% | | 11% | | 11% | | | 12/0 | | | | | | | | | | | | | | | | | | | | | |
| | lan-08 | | | | | | 15% | 13% | | 10% | | 10% | | 12% | | 11% | | 11/0 | | | | | | | | | | | | | | | | | | | | | | |
| | lan-09 | | | | | 12% | 10% | 7% | 8% | 8% | 8% | 9% | 10% | | | 10% | 11/0 | | | | | | | | | | | | | | | | | | | | | | | |
| | lan-10 | | | | | | 6% | 6% | 6% | 7% | 8% | 10% | | 9% | 9% | | | | | | | | | | | | | | | | | | | | | | | | | |
| | lan-11 | | | | 5% | 2% | 4% | 4% | 4% | 6% | 8% | 7% | 8% | 8% | 0,0 | | | | | | | | | | | | | | | | | | | | | | | | | |
| | lan-12 | | | -2% | -4% | -1% | 0% | 1% | 4% | 6% | 5% | 6% | 6% | 0,0 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | lan-13 | | | -8% | -4% | -2% | 0% | 3% | 5% | 4% | 5% | 6% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | lan-14 | | -3% | | 3% | 4% | 6% | 9% | 8% | 8% | 9% | | _ | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | -8% | 1% | 3% | 4% | | 10% | | 9% | 10% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | lan-16 | | | | | 14% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | R | ₹e |
| | lan-17 | | | | | 12% | | | | - | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 7 1 |
| J | lan-18 | 8% | 15% | 19% | 13% | 13% | 13% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| J | lan-19 | 21% | 24% | 15% | 14% | 14% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0 |) t |
| J | lan-20 | 28% | 11% | 12% | 12% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | .e |
| . | lan-21 | -3% | 4% | 8% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | حا | C |

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

Year wise Lumpsum Returns of Gold (1980 to 2023)

Jan-22 12% 13%

Jan-23 15%

However, Gold has underperformed Equities over longer time frames



Year wise Outperformance of Gold vs Nifty 50 TRI (2000 to 2023)

| | | | | | | | | | | | | | , | | | , | | | | | | | | |
|---------|------|------|------|------|------|------|------------|------------|------|------|-----|-----|-------|--------|-------------|---------|---------|----------|--------|--------|-----|-----|-----|-----|
| Average | -4% | -3% | -3% | -4% | -3% | -3% | -3% | -2% | -2% | -2% | -2% | -2% | -2% | -2% | -2% | -2% | -3% | -3% | -3% | -3% | -3% | -3% | -3% | -1% |
| Maximum | 79% | 34% | 23% | 31% | 23% | 14% | 10% | 7% | 6% | 3% | 4% | 5% | 4% | 2% | 2% | 1% | -1% | -1% | -2% | -1% | -1% | -2% | -2% | -1% |
| Minimum | -65% | -34% | -28% | -27% | -29% | -21% | -14% | -10% | -10% | -11% | -9% | -9% | -7% | -6% | -7% | -6% | -5% | -5% | -5% | -5% | -5% | -4% | -3% | -1% |
| Years | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | / 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| Jan-00 | 15% | 17% | 18% | 2% | -1% | -3% | -5% | -9% | 4% | 0% | 0% | 5% | 3% | 1% | -1% | -2% | -1% | -2% | -2% | -2% | -1% | -2% | -2% | -1% |
| Jan-01 | 19% | 19% | -3% | -6% | -7% | -9% | -14% | 2% | -3% | -2% | 4% | 2% | 0% | -2% | -3% | -2% | -3% | -3% | -2% | -1% | -3% | -2% | -3% | I |
| Jan-02 | 19% | -19% | -16% | -16% | -17% | -21% | 0% | -6% | -5% | 2% | 0% | -3% | -5% | -4% | -4% | -5% | -4% | -4% | -3% | -5% | -4% | -4% | | |
| Jan-03 | -65% | -34% | -28% | -27% | -29% | -3% | -10% | -8% | 0% | -2% | -4% | -6% | -6% | -5% | -7% | -6% | -5% | -5% | -5% | -5% | -5% | | | |
| Jan-04 | -11% | -14% | -16% | -21% | 6% | -2% | -1% | 7% | 4% | 1% | -3% | -2% | -2% | -3% | -3% | -3% | -2% | -3% | -3% | -2% | 1 | | | |
| Jan-05 | -17% | -18% | -26% | 11% | 0% | 1% | 10% | 7 % | 1% | -1% | -1% | -1% | -3% | -2% | -2% | -1% | -3% | -2% | -3% | | 1.0 | | | |
| Jan-06 | -21% | -30% | 18% | 4% | 4% | 13% | 9% | 4% | 0% | 0% | 1% | -2% | -1% | 0% | 0% | -1% | -1% | -1% | | | - 1 | | | |
| Jan-07 | -40% | 34% | 11% | 9% | 20% | 14% | 7 % | 2% | 2% | 2% | 0% | 0% | 1% | 1% | -1% | 0% | -1% | | | | | | | |
| Jan-08 | 79% | 31% | 23% | 31% | 23% | 13% | 7 % | 6% | 6% | 3% | 3% | 3% | 4% | 2% | 2% | 1% | | | | | - 1 | | | |
| Jan-09 | -54% | -22% | 8% | 1% | -5% | -10% | -9% | -7% | -8% | -7% | -6% | -5% | -7% | -6% | -5% | | | | | | 1 | | | |
| Jan-10 | 5% | 32% | 16% | 4% | -2% | -3% | -2% | -4% | -3% | -2% | -1% | -4% | -2% | -3% | \ \ | | | | | | _ / | | | |
| Jan-11 | 53% | 20% | 4% | -4% | -5% | -2% | -5% | -5% | -3% | -2% | -4% | -3% | -4% | | | | | | | | | | | |
| Jan-12 | -18% | -22% | -25% | -20% | -14% | -16% | -13% | -10% | -9% | -11% | -9% | -9% | | | | • | | | | | | | | |
| Jan-13 | -25% | -27% | -19% | -14% | -15% | -12% | -9% | -8% | -10% | -8% | -8% | | | 4.5 | - 00 | • | | <u> </u> | | | | | | |
| Jan-14 | -31% | -17% | -9% | -12% | -9% | -7% | -4% | -7% | -6% | -6% | | | O | ver 15 | 5-20 y | ear pe | eriods | , Gold | has us | Sually | | | | |
| Jan-15 | -5% | 0% | -6% | -5% | -2% | -1% | -5% | -3% | -3% | | | | CH CH | ndern | erform | ned ed | nuities | by 2- | .3% | · | | | | |
| Jan-16 | 7% | -8% | -5% | -2% | 1% | -4% | -3% | -3% | | | | | a a | idei p | 01 1 01 1 | 1100 00 | 1411100 | , 5, - | 0 70 | | | | | |
| Jan-17 | -23% | -10% | -4% | -1% | -6% | -4% | -4% | | | | | | | | | | | | | | | | | |
| Jan-18 | 2% | 5% | 7% | -2% | 0% | -1% | | | | | | | | | | | | | | | | | | |
| Jan-19 | 8% | 9% | -3% | -1% | -2% | | | | | | | | | | | | | | | | | | | |
| Jan-20 | 12% | -10% | -3% | -5% | | | | | | | | | | | | | | | | | | | | |

Outperformance >= 0%
Outperformance < 0%

Jan-21

Jan-22

Jan-23

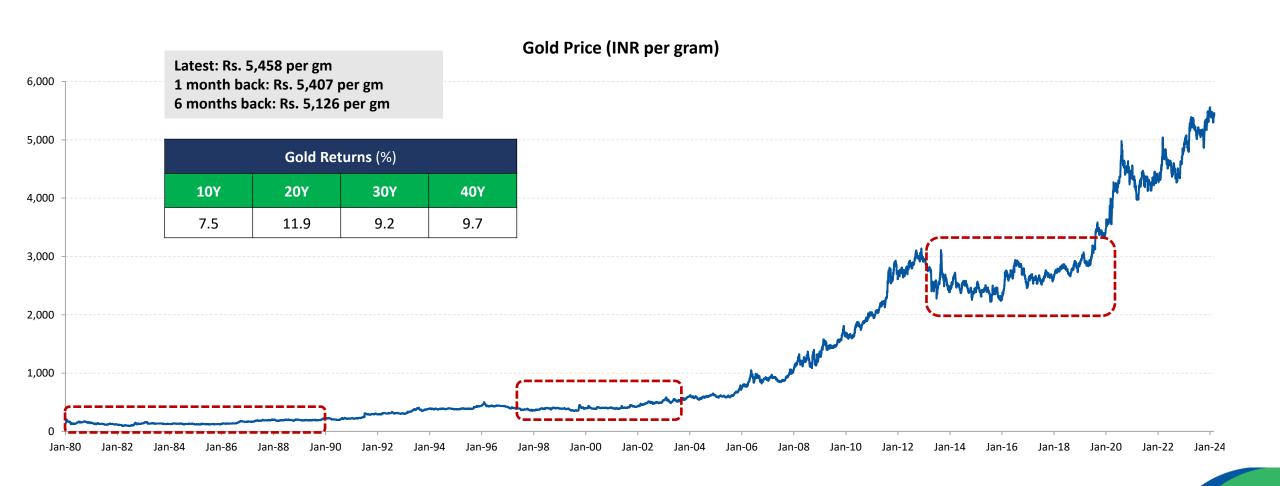
-11%

0%

-9%



Gold Returns have beaten inflation in the long term but goes through long intermittent periods of subdued returns



1980-1990: It took gold 10 years to hit its 1980 peak once again







1996-2003: It took gold 8 years to hit its 1996 peak once again







2012-2019: It took gold 7 years to hit its 2012 peak once again



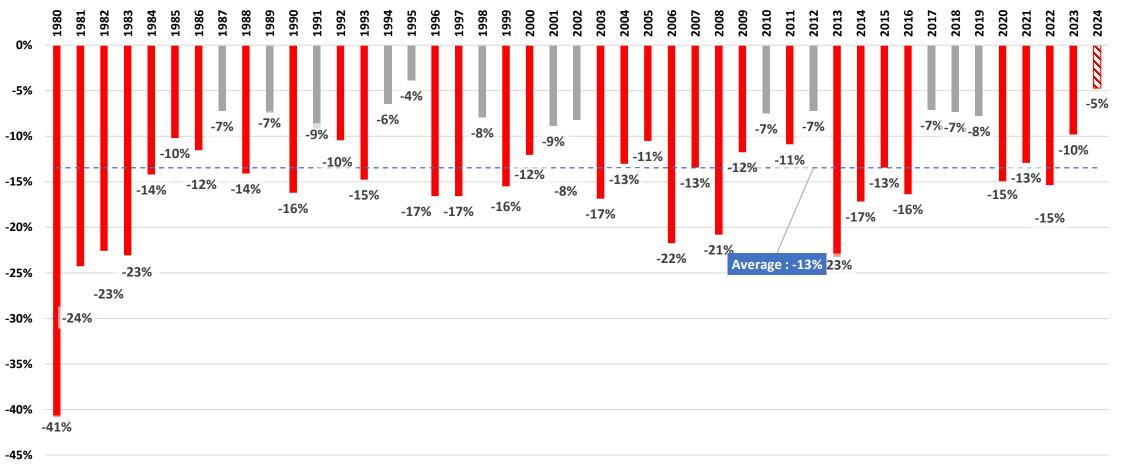




Gold witness 10-15% temporary declines almost every year



Gold: Year-wise Drawdown (1980 to 2024 YTD)

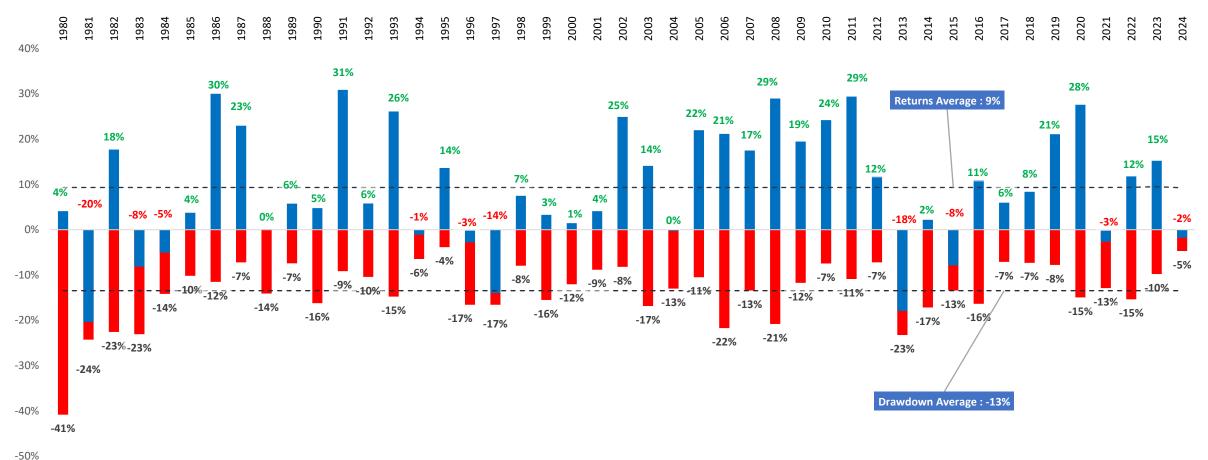


Only 13 out of the last 44 calendar years, had intra-year declines less than 10%

Despite an intra-year decline of more than 10% almost every year, 3 out of 4 years ended with positive returns!







Despite the markets having intra-year declines every year, 34 out of 44 years ended with positive returns

Temporary declines are frequent - 50% of the days, Gold is down more than 10% from the peak



| Drawdown from Peak | % of days Gold traded below the drawdown threshold (Since Jan-1980) | % of days Sensex traded below the drawdown threshold (Since Jan-1980) |
|-----------------------|---|---|
| < 0% | 96% | 93% |
| < -5% | 74% | 67% |
| < -10% | 52% | 50% |
| < -20% | 26% | 29% |
| < -30% | 11% | 16% |
| < -40% | 3% | 8% |
| < -50% | 1% | 2% |

Gold is as volatile as equities, 50% of the days Sensex is down more than 10% from the peak.

Temporary market declines of 30-60%, historically has occurred once every 10-15 years

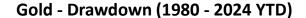


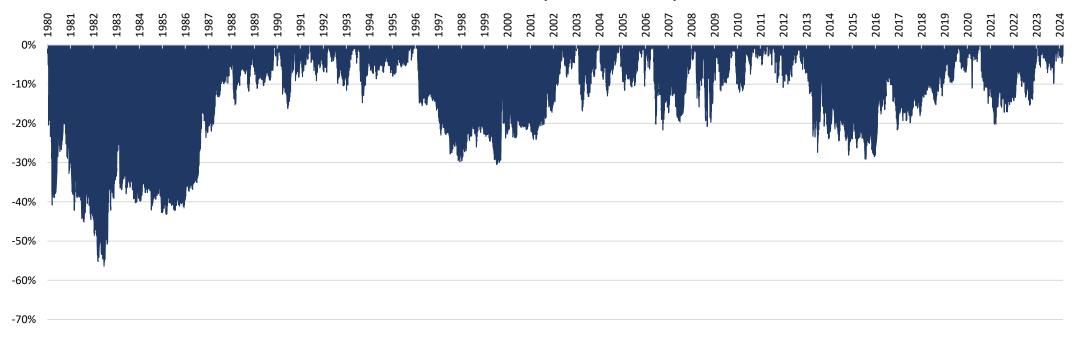
| | His | torically, large ma | arket falls (of mo | re than 30%) and | d subsequent reco | veries have tak | en around 7-8 yea | rs | |
|-----------|------------|---------------------|--------------------|------------------|-------------------|-----------------|------------------------------------|--------------------------------------|-----------------------------|
| Peak Date | Peak Value | Trough Date | Trough Value | Fall from Peak | Recovery Date | Gold Value | Time Taken for Fall (in yrs) | Time Taken to Recover (in yrs) | Fall & Recovery (in yrs) |
| 18-Jan-80 | 6,496 | 23-Jun-82 | 2,859 | -56% | 09-Nov-89 | 6,507 | 2Y 6M | 7Y 5M | 9Y 11M |
| 05-Feb-96 | 15,721 | 15-Jul-99 | 10,954 | -30% | 24-May-02 | 15,717 | 3Y 6M | 2Y 10M | 6Y 4M |
| 26-Nov-12 | 97,582 | 22-Jul-15 | 69,225 | -30% | 25-Jun-19 | 99,271 | 2Y 8M | 3Y 11M | 6Y 7M |
| | | | | | | Average | 2Y 8M | 4Y 7M | 7Y 6M |
| | | | | | | Max | 3Y 6M | 7Y 5M | 9Y 11M |
| | | | | | | Min | 2Y 6M | 2Y 10M | 6Y 4M |

Gold occasionally saw large temporary falls >30%



Frequency of Market Declines





| Docado | | Number (| of declines in th | e given range | | Returns | | | | | | |
|-------------|---|----------|-------------------|---------------|--|---------|--|--|--|--|--|--|
| Decade | 10 to 20% 20 to 30% 30 to 40% 40 to 50% 50 to 60% | | | | | | | | | | | |
| 1980-89 | 4 | 3 | | 1 | | 4.5% | | | | | | |
| 1990-99 | 6 | | | | | 6.2% | | | | | | |
| 2000-09 | 6 | 2 | | | | 14.9% | | | | | | |
| 2010-19 | 4 | 1 | | | | 7.9% | | | | | | |
| 2020-24 YTD | 3 | | | | | 9.4% | | | | | | |

Gold shows inverse correlation to US Real Yields



10 Yr Treasury Bond Real Yield

Latest: 1.92%

1 month back: 1.78% 6 months back: 1.83%

Gold Price (USD/Troy Ounce)

Latest: 2,048

1 month back: 2,023 6 months back: 1,930

US 10 Yr Real Yield (%) vs Gold (USD/Troy Ounce)



Gold - Takeaways



- 1. Over the Long Term (10-15 years) Gold has provided returns above inflation
- 2. Long Term Return Expectation = Inflation + 2-4% but...
- 3. Gold also goes through extended interim periods of subdued returns
- 4. Gold Returns in INR are driven by
 - 1. Gold Price (in USD) inversely correlated to US Real Yields
 - 2. Currency (USD-INR) movement





Real Estate Returns

Real Estate goes through cycles of 7-10 years



Calendar year returns of NHB Housing Price Index (Residex)



Source: NHB, Indiabudget.gov.in. Returns are calculated based on NHB Residex. YTD returns updated till Sep-23
Returns for the period Dec-02 to Dec-07 are considered for 5 cities- Delhi, Bangalore, Mumbai, Bhopal & Kolkatta. Post Dec-07, returns are considered for 15 cities which includes 10 additional cities- Hyderabad, Faridabad, Patna, Ahmedabad, Chennai, Jaipur, Lucknow, Pune, Surat and Kochi. *CAGR stands for compound annual growth rate, is the rate at which an investment grows annually.

WHEN you enter "Real Estate Cycle" is a key driver of long term returns



Year wise Lumpsum Returns of Real estate (2001 to 2022)

| | | | | | | | uc | | | | rica. co | (| .01 10 1 | -0, | | | | | | | |
|---------|-----|-----|-----|-----|-----|-----|-----|---------|---------|---------|----------|-----|----------|-----|-----|-----|-----|-----|-----|-----|-----|
| Average | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% |
| Max | 24% | 20% | 19% | 19% | 19% | 19% | 17% | 17% | 17% | 16% | 15% | 14% | 14% | 13% | 13% | 12% | 11% | 11% | 11% | 10% | 10% |
| Min | 1% | 3% | 3% | 4% | 4% | 4% | 4% | 4% | 4% | 5% | 5% | 6% | 7% | 7% | 7% | 8% | 8% | 9% | 9% | 10% | 10% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| Dec-01 | 18% | 18% | 18% | 19% | 18% | 19% | 17% | 16% | 17% | 16% | 15% | 14% | 14% | 13% | 13% | 12% | 11% | 11% | 11% | 10% | 10% |
| Dec-02 | 18% | 18% | 19% | 18% | 19% | 17% | 16% | 17% | 16% | 15% | 14% | 13% | 12% | 12% | 11% | 11% | 11% | 10% | 10% | 10% | |
| Dec-03 | 18% | 20% | 18% | 19% | 17% | 15% | 16% | 15% | 15% | 14% | 13% | 12% | 12% | 11% | 11% | 10% | 10% | 9% | 9% | | |
| Dec-04 | 22% | 18% | 19% | 17% | 15% | 16% | 15% | 14% | 13% | 13% | 12% | 11% | 10% | 10% | 10% | 9% | 9% | 9% | | | |
| Dec-05 | 14% | 18% | 15% | 13% | 15% | 14% | 13% | 12% | 12% | 11% | 10% | 9% | 9% | 9% | 9% | 8% | 8% | | | | |
| Dec-06 | 23% | 15% | 13% | 15% | 14% | 13% | 12% | 11% | 10% | 10% | 9% | 9% | 9% | 8% | 8% | 8% | | | | | |
| Dec-07 | 9% | 8% | 13% | 12% | 12% | 10% | 10% | 9% | 9% | 8% | 8% | 7% | 7% | 7% | 7% | | | | | | |
| Dec-08 | 7% | 15% | 13% | 12% | 11% | 10% | 9% | 9% | 8% | 7% | 7% | 7% | 7% | 7% | | | | | | | |
| Dec-09 | 24% | 16% | 14% | 12% | 10% | 9% | 9% | 8% | 8% | 7% | 7% | 7% | 7% | | | | | | | | |
| Dec-10 | 9% | 9% | 8% | 7% | 6% | 6% | 6% | 6% | 6% | 5% | 5% | 6% | | | | | | | | | |
| Dec-11 | 10% | 7% | 7% | 6% | 6% | 5% | 5% | 5% | 5% | 5% | 5% | | | | | | | | | | |
| Dec-12 | 5% | 5% | 4% | 5% | 4% | 4% | 5% | 4% | 4% | 5% | | | | | | | | | | | |
| Dec-13 | 5% | 4% | 5% | 4% | 4% | 5% | 4% | 4% | 5% | | | | | | | | | | | | |
| Dec-14 | 2% | 5% | 3% | 4% | 4% | 4% | 4% | 5% | | | | | | | | | | | | | |
| Dec-15 | 8% | 4% | 5% | 5% | 5% | 4% | 5% | | | | | | | | | | | | | | |

Source: NHB, Indiabudget.gov.in. Returns are calculated based on NHB Residex.

4%

5%

5%

3%

5%

For the period Dec-01 to Dec-07, returns for 5 cities are considered- Delhi, Bangalore, Mumbai, Bhopal & Kolkatta

4%

5%

4%

5%

Post Dec-07, returns for 15 cities are considered which includes 10 additional cities- Hyderabad, Faridabad, Patna, Ahmedabad, Chennai, Jaipur, Lucknow, Pune, Surat and Kochi

NAV is rebased to 100 from 2001

1%

6%

3%

Dec-16

Dec-17

Dec-18 Dec-19

Dec-20 Dec-21

How to read the table: Column 1 indicates the starting date of Lumpsum. The Row named 'Year' indicates the time frame on investment -1Y, 2Y, 3Y etc



Real estate has beaten Inflation over longer time frames provided the entry is right



Year wise Outperformance of Real estate vs Inflation (2001 to 2022)

| | rear wise outperformance of hear estate vs inflation (2001 to 2022) | | | | | | | | | | | | | | | | | | | | |
|---------|---|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|----|----|----|----|----|----|----|----|----|----|
| Average | 5% | 4% | 4% | 4% | 4% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 4% | 4% | 4% | 4% | 4% |
| Max | 18% | 16% | 15% | 15% | 14% | 14% | 13% | 11% | 11% | 10% | 9% | 8% | 7% | 6% | 6% | 5% | 5% | 5% | 5% | 4% | 4% |
| Min | -5% | -5% | -4% | -3% | -3% | -2% | -2% | -1% | -1% | -1% | -1% | 0% | 0% | 0% | 1% | 1% | 2% | 3% | 3% | 4% | 4% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| Dec-01 | 13% | 14% | 14% | 15% | 14% | 14% | 13% | 11% | 11% | 10% | 9% | 8% | 7% | 6% | 6% | 5% | 5% | 5% | 5% | 4% | 4% |
| Dec-02 | 14% | 14% | 15% | 14% | 14% | 13% | 10% | 11% | 9% | 8% | 7% | 6% | 5% | 5% | 5% | 5% | 5% | 4% | 4% | 4% | |
| Dec-03 | 14% | 16% | 14% | 15% | 12% | 10% | 10% | 9% | 8% | 6% | 6% | 5% | 5% | 4% | 4% | 4% | 4% | 3% | 3% | | |
| Dec-04 | 18% | 14% | 15% | 12% | 9% | 9% | 8% | 7% | 6% | 5% | 4% | 4% | 3% | 3% | 3% | 3% | 3% | 3% | | | |
| Dec-05 | 10% | 13% | 10% | 7% | 8% | 6% | 5% | 4% | 3% | 3% | 3% | 2% | 2% | 2% | 2% | 2% | 2% | | | | |
| Dec-06 | 16% | 10% | 6% | 7% | 5% | 5% | 3% | 2% | 2% | 2% | 1% | 2% | 2% | 1% | 1% | 1% | | | | | |
| Dec-07 | 3% | 1% | 4% | 3% | 3% | 1% | 0% | 0% | 0% | 0% | 0% | 1% | 0% | 0% | 1% | | | | | | |
| Dec-08 | -1% | 5% | 3% | 2% | 1% | 0% | -1% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | | | | | | | |
| Dec-09 | 12% | 5% | 4% | 1% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | | | | | | | | |
| Dec-10 | -2% | 0% | -2% | -2% | -3% | -1% | -2% | -1% | -1% | -1% | -1% | 0% | | | | | | | | | |
| Dec-11 | 2% | -2% | -3% | -3% | -1% | -2% | -1% | -1% | -1% | -1% | 0% | | | | | | | | | | |
| Dec-12 | -5% | -5% | -4% | -2% | -2% | -1% | -1% | -1% | -1% | 0% | | | | | | | | | | | |
| Dec-13 | -4% | -4% | -1% | -2% | -1% | 0% | 0% | 0% | 0% | | - | | | | | | | | | | |
| Dec-14 | -3% | 0% | -1% | 0% | 1% | 0% | 0% | 1% | | | | | | | | | | | | | |
| Dec-15 | 4% | 1% | 1% | 2% | 1% | 1% | 1% | | | | | | | | | | | | | | |
| Dec-16 | -2% | 0% | 1% | 0% | 0% | 1% | | | | | | | | | | | | | | | |
| Dec-17 | 3% | 3% | 1% | 1% | 1% | | _ | | | | | | | | | | | | | | |
| 1 | | | | | | _ | | | | | | | | | | | | | | | |

Outperformance >= 0%
Outperformance < 0%

Dec-18

Dec-19

Dec-20 Dec-21 -1%

-1%

1%

1%

1%

But Real Estate has Underperformed Equities over long time frames



Year wise Outperformance of Real estate vs Nifty 50 TRI (2001 to 2022)

| Average | -10% | -8% | -6% | -6% | -5% | -5% | -4% | -4% | -4% | -4% | -4% | -4% | -4% | -4% | -4% | -5% | -5% | -6% | -6% | -7% | -6% |
|---------|------|------|------|------|------|------|------|------|------|------|-----|-----|-----|----------|-------------|---------|----------|--------|---------|-------|-----|
| Max | 60% | 28% | 12% | 18% | 11% | 9% | 4% | 4% | 4% | 1% | 1% | 0% | -1% | -2% | -2% | -3% | -4% | -5% | -5% | -6% | -6% |
| Min | -70% | -31% | -26% | -23% | -25% | -18% | -11% | -11% | -10% | -11% | -9% | -8% | -9% | -8% | -7% | -6% | -6% | -7% | -7% | -7% | -6% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| Dec-01 | 13% | -19% | -10% | -12% | -15% | -18% | -1% | -8% | -7% | -2% | -3% | -3% | -5% | -4% | -4% | -5% | -5% | -5% | -6% | -6% | -6% |
| Dec-02 | -59% | -24% | -21% | -23% | -25% | -3% | -11% | -9% | -3% | -5% | -5% | -7% | -6% | -5% | -7% | -6% | -6% | -7% | -7% | -7% | |
| Dec-03 | 5% | -5% | -13% | -18% | 6% | -5% | -4% | 2% | 0% | -1% | -3% | -2% | -2% | -4% | -3% | -4% | -4% | -5% | -5% | i | |
| Dec-04 | -17% | -22% | -26% | 6% | -7% | -5% | 2% | -1% | -1% | -4% | -3% | -2% | -4% | -4% | -4% | -5% | -6% | -5% | | i | |
| Dec-05 | -28% | -31% | 12% | -5% | -3% | 4% | 1% | 1% | -2% | -2% | -1% | -3% | -3% | -3% | -4% | -5% | -5% | | | | |
| Dec-06 | -34% | 28% | 2% | 3% | 10% | 5% | 4% | 0% | 1% | 1% | -2% | -1% | -2% | -3% | -4% | -3% | | | | - 1 | |
| Dec-07 | 60% | 15% | 12% | 18% | 11% | 9% | 4% | 4% | 4% | 1% | 1% | 0% | -1% | -2% | -2% | | | | | | |
| Dec-08 | -70% | -30% | -4% | -8% | -7% | -10% | -8% | -6% | -9% | -8% | -8% | -8% | -9% | -8% | \ | | | | | | |
| Dec-09 | 5% | 21% | 9% | 6% | -1% | 0% | 1% | -3% | -2% | -3% | -4% | -5% | -5% | | > | | | | | | |
| Dec-10 | 33% | 10% | 6% | -2% | 0% | 0% | -4% | -3% | -4% | -5% | -6% | -5% | | | | | | | | | |
| Dec-11 | -19% | -11% | -16% | -10% | -8% | -11% | -9% | -9% | -9% | -11% | -9% | | | | | ÷ | | | | | |
| Dec-12 | -3% | -15% | -8% | -5% | -10% | -8% | -8% | -8% | -10% | -8% | | | | D | l Cara | . 1 | | | | tat | |
| Dec-13 | -28% | -10% | -5% | -11% | -9% | -8% | -9% | -11% | -9% | | | | | | | | • | erform | iea equ | ities | |
| Dec-14 | 5% | 4% | -6% | -4% | -5% | -6% | -8% | -7% | | | | | | by 4 | l-6% ov | ver the | e long r | un | | | |
| Dec-15 | 3% | -13% | -8% | -8% | -9% | -11% | -9% | | | | | | | • | | | J | | | | |
| Dec-16 | -30% | -14% | -12% | -12% | -14% | -11% | | | | | | | | | | | | | | | |
| Dec-17 | 1% | -3% | -6% | -10% | -7% | | | | | | | | | | | | | | | | |
| Dec-18 | -7% | -10% | -14% | -10% | | | | | | | | | | | | | | | | | |

Outperformance >= 0%
Outperformance < 0%

-13%

-22%

-18%

Dec-19

Dec-20 Dec-21 -10%

Real Estate - Takeaways



- 1. Over the Long Term (15-20 years) Real Estate has provided returns above inflation
- 2. Long Term Return Expectation = Inflation + 2-4% but...
- 3. Real Estate also goes through cycles (7-10 years of up-cycle followed by down-cycle)
- 4. WHEN you enter in the Real Estate Cycle is a key driver of long term returns



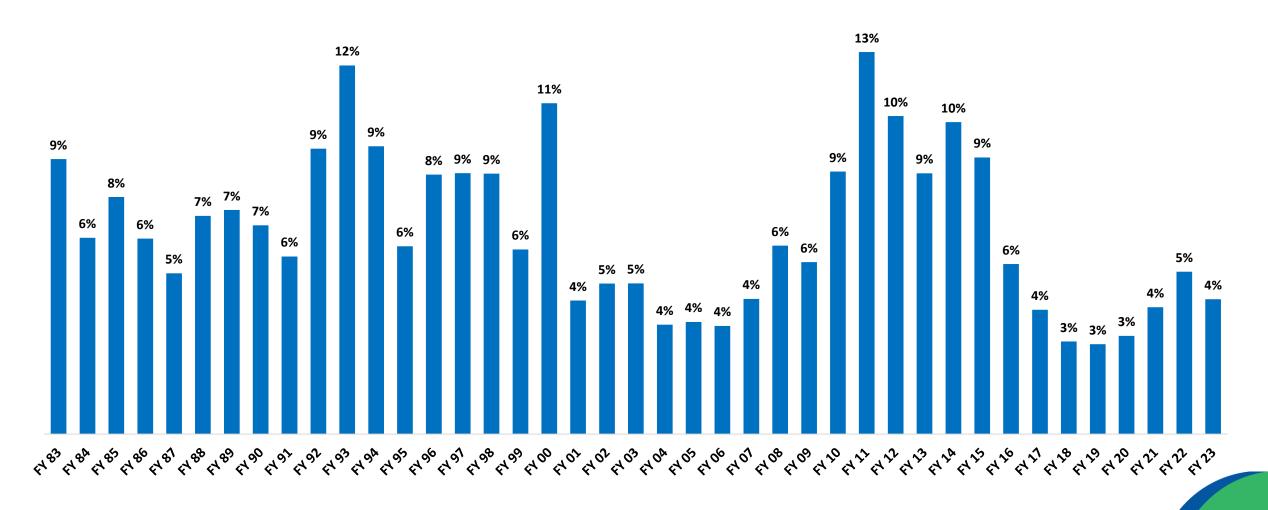


Inflation

Know Your Enemy – Inflation!



Historical Inflation rates in India (1981 - 2023)





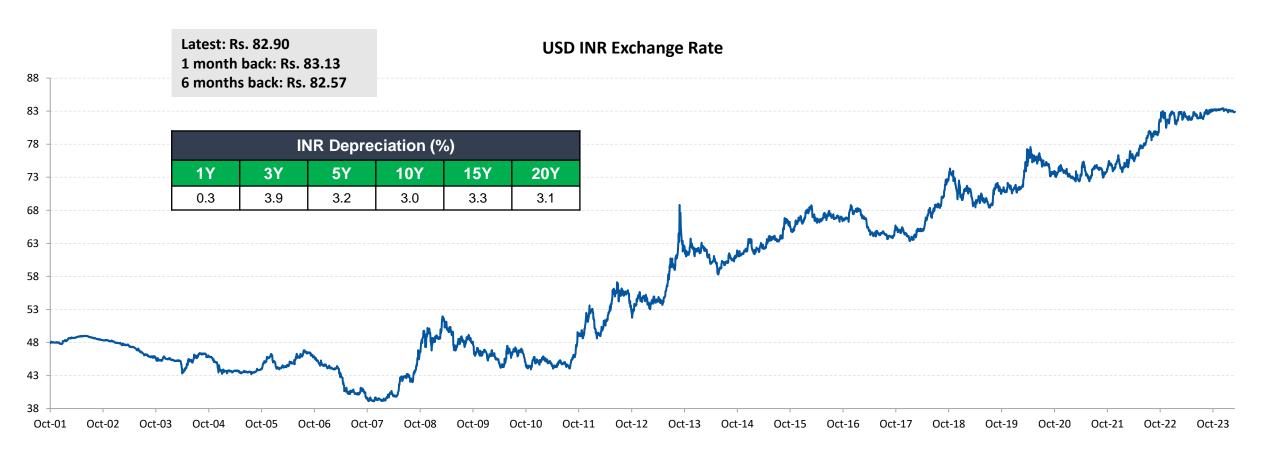


Currency



FundsIndía

Indian Currency has weakened by 3-4% per annum vs USD over the long run







Asset Allocation

Winners keep changing across Asset Classes



| | V | Daufa | £ ^+ | |
|----------|------------------|-------------|------------|---------|
| Calendar | Year-wise | Performance | e ot Asset | Classes |

| CY-2010 | CY-2011 | CY-2012 | CY-2013 | CY-2014 | CY-2015 | CY-2016 | CY-2017 | CY-2018 | CY-2019 | CY-2020 | CY-2021 | CY-2022 | CY-2023 | 2024 YTD |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------------|-------------|
| Gold | Gold | Ind-Equity | US-Equity | Ind-Equity | Debt | US-Equity | Ind-Equity | Gold | US-Equity | Gold | US-Equity | Gold | US-Equity 27.7% | US-Equity |
| 24.2% | 29.4% | 29.4% | 48.8% | 32.9% | 8.3% | 14.9% | 30.3% | 8.4% | 34.9% | 27.6% | 30.8% | 11.8% | | 6.2% |
| Real Estate | US-Equity | US-Equity | Debt | US-Equity | US-Equity | Gold | US-Equity | Debt | Gold | US-Equity | Ind-Equity | Real Estate | Ind-Equity | Debt |
| 24.0% | 21.1% | 20.3% | 8.5% | 15.9% | 6.5% | 10.9% | 14.5% | 6.9% | 21.1% | 21.2% | 25.6% | 9.1% | 21.3% | 1.3% |
| Ind-Equity | Debt | Gold | Ind-Equity | Debt | Real Estate | Debt | Debt | Real Estate | Ind-Equity | Ind-Equity | Debt | Ind-Equity | Gold | Ind-Equity |
| 19.2% | 9.0% | 11.7% | 8.1% | 9.6% | 2.2% | 9.2% | 6.4% | 5.7% | 13.5% | 16.1% | 3.8% | 5.7% | 15.2% | 1.34% |
| US-Equity | Real Estate | Real Estate | Real Estate | Real Estate | Ind-Equity | Real Estate | Gold | Ind-Equity | Debt | Debt | Real Estate | Debt | Debt | Gold |
| 10.9% | 8.9% | 10.1% | 4.9% | 5.2% | -3.0% | 7.6% | 6.0% | 4.6% | 8.7% | 9.5% | 3.6% | 4.1% | 7.0% | -1.8% |
| Debt | Ind-Equity | Debt | Gold | Gold | Gold | Ind-Equity | Real Estate | US-Equity | Real Estate | Real Estate | Gold | US-Equity | Real Estate | Real Estate |
| 4.7% | -23.8% | 9.6% | -18.0% | 2.2% | -7.9% | 4.4% | 0.6% | 4.2% | 6.1% | 3.0% | -2.7% | -9.1% | 3.4% | NA |

•

US Equity was the worst performer in 2022 but finished as the best performer in 2023

Note:

Real Estate: Returns based on NHB House Price Index. Ind-Equity: Nifty 50 TRI, US-Equity: S&P 500 TRI. Debt: Index calibrated based on the Debt Schemes - Aditya Birla SL Low Duration Fund, HDFC Low Duration Fund, Aditya Birla SL Corporate Bond Fund.

CY-2010 Returns since 01-Apr-10. 2024 YTD Returns as on 29-Feb-2024. CY 2023 Real Estate Returns are updated till Sep-2023 and returns for 2024 are not available yet.

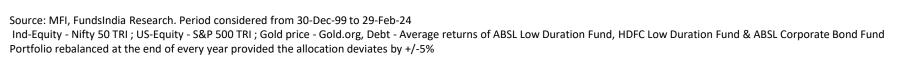
Source: MFI, NHB, gold.org, FundsIndia Research



Asset Allocation is an important driver of long term returns



| Doublalia | Past Annualised Returns | | | | | | | | Min 1Y | Max 1Y |
|---------------------------|-------------------------|-----|-----|------------|-----|-----|-----|----------|--------|--------|
| Portfolio | 1Y | 3Y | 5Y | 7 Y | 10Y | 15Y | 20Y | Drawdown | Return | Return |
| Equity 70% : Debt 30% | 23% | 13% | 14% | 13% | 13% | 14% | 13% | -40% | -35% | 74% |
| Equity 50% : Debt 50% | 18% | 11% | 12% | 11% | 11% | 12% | 12% | -27% | -23% | 52% |
| Equity 30% : Debt 70% | 14% | 9% | 10% | 9% | 10% | 10% | 10% | -14% | -10% | 32% |
| Ind Equity (Nifty 50 TRI) | 28% | 16% | 17% | 15% | 15% | 16% | 15% | -59% | -55% | 110% |
| US Equity (S&P 500 TR) | 30% | 16% | 18% | 17% | 16% | 20% | 13% | -44% | -33% | 71% |
| Debt | 7% | 5% | 7% | 7% | 7% | 7% | 7% | -4% | 0% | 15% |
| Gold | 13% | 10% | 13% | 11% | 8% | 9% | 12% | -29% | -21% | 79% |





5Y Rolling Returns - 77% of the times a 70 Equity:30 Debt portfolio delivered returns > 10%

| Rolling Returns 5Y | Equity 70%: Debt 30% | Equity 50%: Debt 50% | Equity 30%: Debt 70% | Ind Equity (Nifty 50 TRI) | US Equity (S&P 500 TR) | Debt | Gold |
|-----------------------|----------------------|----------------------|----------------------|---------------------------------|------------------------------|------|------|
| Avg | 14% | 13% | 11% | 16% | 12% | 8% | 12% |
| Min | 2% | 4% | 5% | -1% | -6% | 6% | -3% |
| Max | 35% | 27% | 19% | 47% | 30% | 9% | 28% |
| >15% | 28% | 23% | 8% | 37% | 45% | 0% | 36% |
| >12% | 51% | 38% | 25% | 66% | 55% | 0% | 53% |
| >10% | 77% | 73% | 50% | 75% | 58% | 0% | 64% |
| >7% | 96% | 98% | 99% | 87% | 64% | 72% | 76% |
| >0% | 100% | 100% | 100% | 100% | 91% | 100% | 93% |
| 0 to -10% | 0% | 0% | 0% | 0% | 9% | 0% | 7% |
| -10 to -20% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |

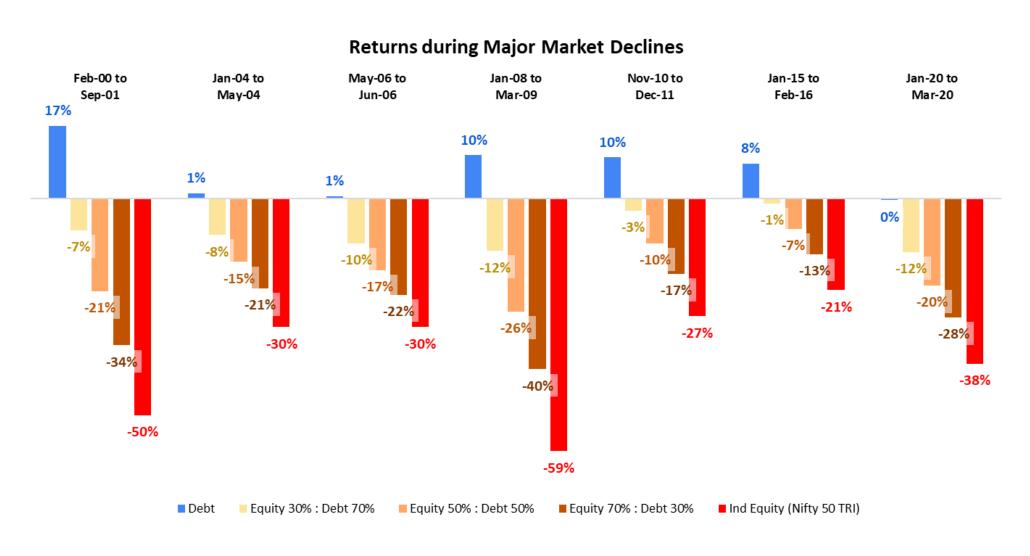


7Y Rolling Returns - 85% of the times a 70 Equity:30 Debt portfolio delivered returns > 10%

| Rolling Returns 7Y | Equity 70%: Debt 30% | Equity 50%: Debt 50% | Equity 30%: Debt 70% | Ind Equity (Nifty 50 TRI) | US Equity (S&P 500 TR) | Debt | Gold |
|-----------------------|----------------------|----------------------|----------------------|---------------------------------|------------------------------|------|------|
| Avg | 14% | 13% | 11% | 15% | 12% | 8% | 12% |
| Min | 7% | 8% | 8% | 5% | -5% | 6% | -1% |
| Max | 26% | 21% | 16% | 30% | 24% | 9% | 26% |
| >15% | 30% | 22% | 3% | 36% | 50% | 0% | 38% |
| >12% | 50% | 40% | 26% | 65% | 56% | 0% | 46% |
| >10% | 85% | 83% | 51% | 82% | 62% | 0% | 57% |
| >7% | 100% | 100% | 100% | 98% | 68% | 77% | 80% |
| >0% | 100% | 100% | 100% | 100% | 95% | 100% | 99% |
| 0 to -10% | 0% | 0% | 0% | 0% | 5% | 0% | 1% |
| -10 to -20% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |

Higher Debt Exposure lowers portfolio declines during market falls – but also lowers long term returns











Diversification

Avoid Chasing Performance – Past Winners in Equity Mutual Funds may not be Future Winners



Ranked lower than 30

How did the 30 Top Funds Fare in the Subsequent 3Y Period?

| | | | | | | <u> </u> | 101 | v ala t | .110 30 1 | υp | Tullu | 3 Fale | | iic Jui | oscque | | 3110 | ilou: | | | | | | |
|---------|---------|-------|------------|-------------|---------|----------|-----|---------|-----------|----|---------|---------|---|---------|---------|---|---------|---------|---------|---------|---------|---------|---------|---------|
| 2009-11 | 2012-14 | 2010- | 12 2013-15 | 2 | 2011-13 | 2014-16 | | 2012-14 | 2015-17 | 2 | 2013-15 | 2016-18 | 2 | 2014-16 | 2017-19 | | 2015-17 | 2018-20 | 2016-18 | 2019-21 | 2017-19 | 2020-22 | 2018-20 | 2021-23 |
| 1 | 38 | 1 | 103 | | 1 | 1 | | 1 | 7 | | 1 | 2 | | 1 | 6 | | 1 | 175 | 1 | 22 | 1 | 165 | 1 | 190 |
| 2 | 15 | 2 | 15 | | 2 | 40 | | 2 | 48 | | 2 | 34 | | 2 | 30 | | 2 | 20 | 2 | 17 | 2 | 161 | 2 | 192 |
| 3 | 31 | 3 | 33 | | 3 | 27 | | 3 | 8 | | 3 | 166 | | 3 | 168 | | 3 | 161 | 3 | 63 | 3 | 53 | 3 | 70 |
| 4 | 27 | 4 | 13 | | 4 | 31 | | 4 | 2 | | 4 | 140 | | 4 | 95 | | 4 | 68 | 4 | 184 | 4 | 33 | 4 | 189 |
| 5 | 17 | 5 | 57 | | 5 | 53 | | 5 | 33 | | 5 | 116 | | 5 | 148 | | 5 | 139 | 5 | 84 | 5 | 166 | 5 | 13 |
| 6 | 14 | 6 | 11 | | 6 | 11 | | 6 | 12 | | 6 | 106 | | 6 | 116 | | 6 | 177 | 6 | 163 | 6 | 41 | 6 | 175 |
| 7 | 1 | 7 | 2 | | 7 | 12 | | 7 | 44 | | 7 | 134 | | 7 | 160 | | 7 | 64 | 7 | 98 | 7 | 94 | 7 | 93 |
| 8 | 16 | 8 | 12 | | 8 | 26 | | 8 | 114 | | 8 | 14 | | 8 | 130 | | 8 | 95 | 8 | 97 | 8 | 164 | 8 | 126 |
| 9 | 120 | 9 | 19 | | 9 | 90 | | 9 | 6 | | 9 | 85 | | 9 | 68 | | 9 | 171 | 9 | 109 | 9 | 109 | 9 | 5 |
| 10 | 51 | 10 | 62 | | 10 | 55 | | 10 | 74 | | 10 | 75 | | 10 | 154 | | 10 | 156 | 10 | 102 | 10 | 69 | 10 | 104 |
| 11 | 25 | 11 | 21 | | 11 | 92 | | 11 | 73 | | 11 | 156 | | 11 | 147 | | 11 | 92 | 11 | 2 | 11 | 87 | 11 | 193 |
| 12 | 101 | 12 | 6 | | 12 | 14 | | 12 | 30 | | 12 | 46 | | 12 | 166 | | 12 | 122 | 12 | 39 | 12 | 149 | 12 | 195 |
| 13 | 29 | 13 | 27 | 」 | 13 | 104 | | 13 | 13 | _ | 13 | 43 | | 13 | 167 | | 13 | 154 | 13 | 105 | 13 | 152 | 13 | 153 |
| 14 | 36 | 14 | 128 | | 14 | 24 | | 14 | 46 | _ | 14 | 60 | | 14 | 129 | | 14 | 9 | 14 | 156 | 14 | 54 | 14 | 147 |
| 15 | 104 | 15 | 93 | | 15 | 2 | | 15 | 126 | _ | 15 | 125 | | 15 | 144 | | 15 | 173 | 15 | 85 | 15 | 162 | 15 | 106 |
| 16 | 24 | 16 | 30 | ┛┕ | 16 | 144 | | 16 | 20 | | 16 | 96 | | 16 | 109 | L | 16 | 90 | 16 | 106 | 16 | 123 | 16 | 2 |
| 17 | 116 | 17 | 43 | | 17 | 10 | | 17 | 51 | | 17 | 131 | | 17 | 137 | L | 17 | 93 | 17 | 59 | 17 | 17 | 17 | 151 |
| 18 | 67 | 18 | 91 | | 18 | 81 | | 18 | 3 | | 18 | 12 | | 18 | 98 | L | 18 | 116 | 18 | 144 | 18 | 105 | 18 | 152 |
| 19 | 74 | 19 | 55 | ! | 19 | 96 | | 19 | 37 | _ | 19 | 57 | | 19 | 120 | L | 19 | 71 | 19 | 49 | 19 | 95 | 19 | 150 |
| 20 | 105 | 20 | 14 | . ⊢ | 20 | 141 | | 20 | 28 | _ | 20 | 105 | | 20 | 113 | L | 20 | 147 | 20 | 119 | 20 | 146 | 20 | 89 |
| 21 | 3 | 21 | 132 | | 21 | 137 | | 21 | 11 | - | 21 | 145 | _ | 21 | 163 | L | 21 | 100 | 21 | 57 | 21 | 145 | 21 | 128 |
| 22 | 12 | 22 | 121 | | 22 | 136 | | 22 | 85 | - | 22 | 91 | | 22 | 104 | F | 22 | 129 | 22 | 171 | 22 | 147 | 22 | 187 |
| 23 | 131 | 23 | 70 | | 23 | 47 | | 23 | 10 | - | 23 | 101 | | 23 | 88 | F | 23 | 172 | 23 | 117 | 23 | 122 | 23 | 191 |
| 24 | 113 | 24 | 45 | | 24 | 52 | | 24 | 9 | - | 24 | 49 | | 24 | 157 | - | 24 | 142 | 24 | 182 | 24 | 125 | 24 | 158 |
| 25 | 2 | 25 | 24 | ⊢ | 25 | 147 | | 25 | 19 | - | 25 | 55 | _ | 25 | 85 | F | 25 | 85 | 25 | 38 | 25 | 179 | 25 | 98 |
| 26 | 139 | 26 | 38 | . - | 26 | 25 | | 26 | 16 | - | 26 | 129 | - | 26 | 66 | F | 26 | 32 | 26 | 15 | 26 | 120 | 26 | 173 |
| 27 | 35 | 27 | 47 | . - | 27 | 95 | | 27 | 141 | - | 27 | 44 | - | 27 | 133 | F | 27 | 135 | 27 | 23 | 27 | 49 | 27 | 100 |
| 28 | 64 | 28 | 44 | . - | 28 | 80 | | 28 | 25 | - | 28 | 26 | - | 28 | 164 | F | 28 | 102 | 28 | 77 | 28 | 195 | 28 | 196 |
| 29 | 102 | 29 | 40 | - | 29 | 43 | | 29 | 23 | - | 29 | 79 | - | 29 | 87 | F | 29 | 127 | 29 | 169 | 29 | 21 | 29 | 154 |
| 30 | 100 | 30 | 146 | ı L | 30 | 113 | | 30 | 31 | L | 30 | 158 | L | 30 | 67 | L | 30 | 134 | 30 | 46 | 30 | 45 | 30 | 55 |
| | | | | | | | | | | | | | | | | | | | | | | | | |

The number

1 fund
of
2018-20
is
currently
ranked
190

Total Number of Funds in the Universe

Avoid Chasing Performance – Present Winners may not have been Past Winners



Ranked lower than 30

How did the 30 Top Funds Fare in the Prior 3Y Period?

| 2009-11 | 2012-14 | |
|---------|---------|--|
| 7 | 1 | |
| 25 | 2 | |
| 21 | 3 | |
| NA | 4 | |
| 51 | 5 | |
| 46 | 6 | |
| 76 | 7 | |
| NA | 8 | |
| 45 | 9 | |
| 56 | 10 | |
| 58 | 11 | |
| 22 | 12 | |
| 31 | 13 | |
| 6 | 14 | |
| 2 | 15 | |
| 8 | 16 | |
| 5 | 17 | |
| 38 | 18 | |
| 78 | 19 | |
| 54 | 20 | |
| 85 | 21 | |
| NA | 22 | |
| NA | 23 | |
| 16 | 24 | |
| 11 | 25 | |
| 119 | 26 | |
| 4 | 27 | |
| 99 | 28 | |
| 13 | 29 | |
| 116 | 30 | |

| 10-12 | 2013-15 | 2011-13 |
|-------|---------|---------|
| NA | 1 | 1 |
| 7 | 2 | 15 |
| 45 | 3 | 71 |
| 36 | 4 | 95 |
| 49 | 5 | 135 |
| 12 | 6 | 96 |
| 53 | 7 | 52 |
| 78 | 8 | 63 |
| 108 | 9 | 70 |
| NA | 10 | 17 |
| 6 | 11 | 6 |
| 8 | 12 | 7 |
| 4 | 13 | 76 |
| 20 | 14 | 12 |
| 2 | 15 | 105 |
| 39 | 16 | 33 |
| 38 | 17 | 98 |
| 67 | 18 | 68 |
| 9 | 19 | 90 |
| 61 | 20 | 141 |
| 11 | 21 | 123 |
| 73 | 22 | 112 |
| 94 | 23 | 45 |
| 25 | 24 | 14 |
| 91 | 25 | 26 |
| 107 | 26 | 8 |
| 13 | 27 | 3 |
| NA | 28 | 38 |
| 123 | 29 | 100 |
| 16 | 30 | 136 |

| How d | lid the | 3 |
|---------|---------|---|
| 2012-14 | 2015-17 | |
| 35 | 1 | |
| 4 | 2 | |
| 18 | 3 | |
| 93 | 4 | |
| NA | 5 | |
| 9 | 6 | |
| 1 | 7 | |
| 3 | 8 | |
| 24 | 9 | |
| 23 | 10 | |
| 21 | 11 | |
| 6 | 12 | |
| 13 | 13 | |
| 136 | 14 | |
| 33 | 15 | |
| 26 | 16 | |
| NA | 17 | |
| 78 | 18 | |
| 25 | 19 | |
| 16 | 20 | |
| 88 | 21 | |
| 44 | 22 | |
| 29 | 23 | |
| 32 | 24 | |
| 28 | 25 | |
| 94 | 26 | |
| 47 | 27 | |
| 20 | 28 | |
| 49 | 29 | |
| 12 | 30 | |

2014-16

3 4

| Top F | unds F | а |
|---------|---------|---|
| 2013-15 | 2016-18 | |
| NA | 1 | |
| 1 | 2 | |
| 101 | 3 | |
| 119 | 4 | |
| NA | 5 | |
| 46 | 6 | |
| 39 | 7 | |
| 146 | 8 | |
| 45 | 9 | |
| 125 | 10 | |
| 66 | 11 | |
| 18 | 12 | |
| 48 | 13 | |
| 8 | 14 | |
| 112 | 15 | |
| NA | 16 | |
| 106 | 17 | |
| 49 | 18 | |
| 60 | 19 | |
| 59 | 20 | |
| 123 | 21 | |
| 127 | 22 | |
| 58 | 23 | |
| NA | 24 | |
| 80 | 25 | |
| 28 | 26 | |
| 103 | 27 | |
| NA | 28 | |
| 136 | 29 | |
| 62 | 30 | |

| n the | e Prior | 3Y | Perio | d? |
|-------|---------|----|---------|--------|
| 14-16 | 2017-19 | | 2015-17 | 2018-2 |
| 145 | 1 | | 140 | 1 |
| 99 | 2 | | 143 | 2 |
| NA | 3 | | 77 | 3 |
| 42 | 4 | | NA | 4 |
| 40 | 5 | | 56 | 5 |
| 1 | 6 | | 139 | 6 |
| 53 | 7 | | 79 | 7 |
| 148 | 8 | | 142 | 8 |
| 141 | 9 | | 14 | 9 |
| 143 | 10 | | 114 | 10 |
| 66 | 11 | | 85 | 11 |
| 43 | 12 | | 43 | 12 |
| 118 | 13 | | 131 | 13 |
| NA | 14 | | NA | 14 |
| 89 | 15 | | NA | 15 |
| 54 | 16 | | 120 | 16 |
| 111 | 17 | | 128 | 17 |
| 125 | 18 | | 130 | 18 |
| NA | 19 | | 129 | 19 |
| 138 | 20 | | 2 | 20 |
| 137 | 21 | | 121 | 21 |
| 136 | 22 | | 152 | 22 |
| 83 | 23 | | 89 | 23 |
| NA | 24 | | 125 | 24 |
| 102 | 25 | | 70 | 25 |
| 57 | 26 | | 136 | 26 |
| 105 | 27 | | 157 | 27 |
| 61 | 28 | | 137 | 28 |
| 123 | 29 | | 117 | 29 |
| 2 | 30 | | 105 | 30 |
| | | | | |

| 2016-18 | 2019-21 |
|---------|---------|
| 167 | 1 |
| 11 | 2 |
| 79 | 3 |
| 89 | 4 |
| 93 | 5 |
| 88 | 6 |
| 118 | 7 |
| 138 | 8 |
| NA | 9 |
| 137 | 10 |
| NA | 11 |
| 106 | 12 |
| 166 | 13 |
| 70 | 14 |
| 26 | 15 |
| 49 | 16 |
| 2 | 17 |
| 149 | 18 |
| 77 | 19 |
| 148 | 20 |
| 90 | 21 |
| 1 | 22 |
| 27 | 23 |
| 140 | 24 |
| NA | 25 |
| 160 | 26 |
| 34 | 27 |
| 142 | 28 |
| 134 | 29 |
| 82 | 30 |

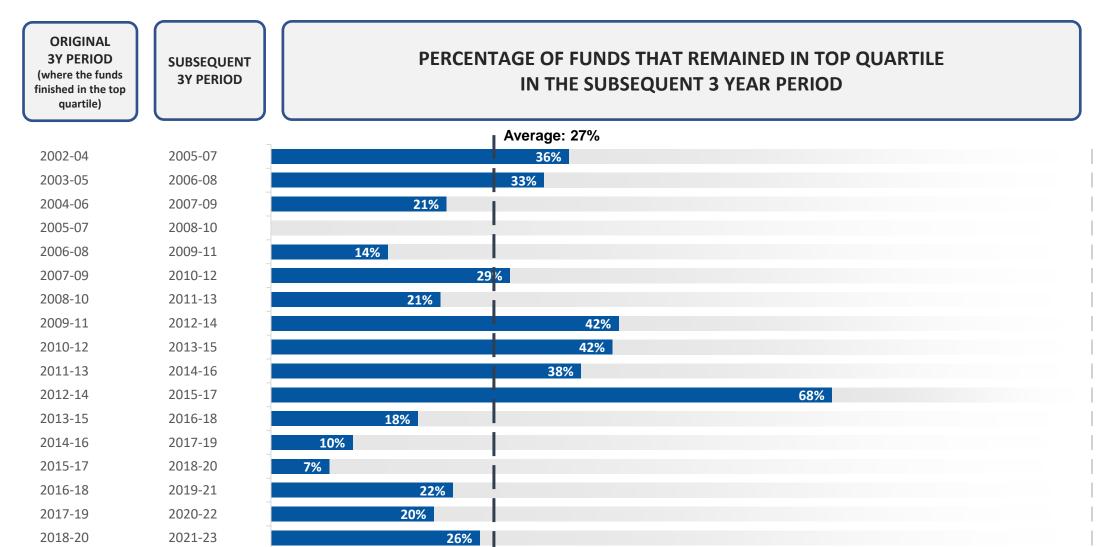
| 2017-19 | 2020-22 | 2018-20 | 2021-23 |
|---------|---------|---------|---------|
| 113 | 1 | 160 | 1 |
| 158 | 2 | 16 | 2 |
| 67 | 3 | 166 | 3 |
| 149 | 4 | 133 | 4 |
| 159 | 5 | 9 | 5 |
| 166 | 6 | 96 | 6 |
| 41 | 7 | 147 | 7 |
| 125 | 8 | 173 | 8 |
| 90 | 9 | 170 | 9 |
| 109 | 10 | 169 | 10 |
| 148 | 11 | 175 | 11 |
| NA | 12 | 5 | 12 |
| 157 | 13 | 107 | 13 |
| 154 | 14 | 122 | 14 |
| 135 | 15 | 116 | 15 |
| 76 | 16 | 153 | 16 |
| 17 | 17 | 140 | 17 |
| 96 | 18 | NA | 18 |
| 133 | 19 | 86 | 19 |
| 95 | 20 | NA | 20 |
| 29 | 21 | 118 | 21 |
| NA | 22 | 131 | 22 |
| NA | 23 | 77 | 23 |
| NA | 24 | 68 | 24 |
| 155 | 25 | 92 | 25 |
| 128 | 26 | 172 | 26 |
| NA | 27 | 164 | 27 |
| 68 | 28 | 87 | 28 |
| 88 | 29 | 63 | 29 |
| 147 | 30 | NA | 30 |

number
1 fund
currently
was
ranked
160
during
2018-20

| | Total Number of Funds in the Universe | | | | | | | | | | | | | | | | | | | | | | | | |
|-----|---------------------------------------|--|-----|-----|----|----|-----|--|-----|-----|--|-----|-----|--|-----|-----|-----|--|-----|-----|-----|-----|-----|-----|-----|
| 125 | 145 | | 135 | 148 | 14 | 41 | 152 | | 145 | 158 | | 148 | 167 | | 152 | 168 | 158 | | 177 | 167 | 186 | 168 | 200 | 178 | 213 |

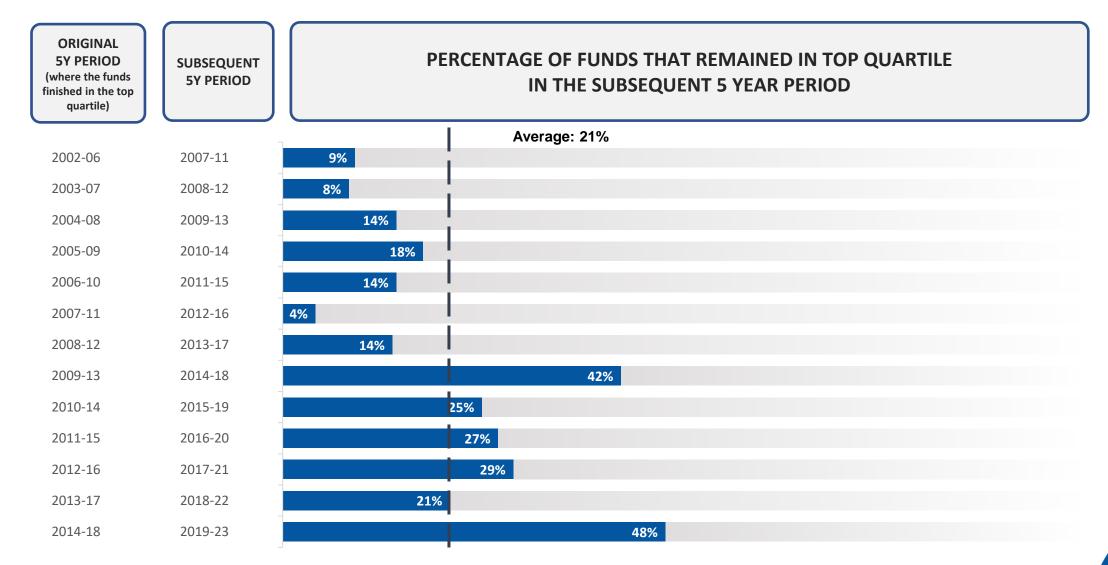


Only 1 out of 4 Top Funds continue to remain in top over the next 3 years





Only 1 out of 5 Top Funds continue to stay on top over the next 5 years



Diversify Across Investment Styles



| Style Returns by Calend |
|-------------------------|
|-------------------------|

| 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 YTD |
|----------------|----------------|----------------|-------------------|----------------|----------------|-------------------|----------------|----------------|----------------|----------------|----------------|-------------------|----------------|----------------|
| Dividend Yield | Global | Size (Midcap) | Global | Value | Momentum | Value | Momentum | Quality | Global | Quality | Value | Value | Value | Value |
| 34% | 21% | 47% | 50% | 79% | 11% | 25% | 57% | 9% | 34% | 26% | 56% | 23% | 63% | 12% |
| Value | Quality | Momentum | Quality | Size (Midcap) | Low Volatility | Global | Size (Midcap) | Low Volatility | Nifty 50 TRI | Size (Midcap) | Momentum | Nifty 50 TRI | Size (Midcap) | Momentum |
| 31% | -10% | 39% | 20% | 63% | 10% | 15% | 56% | 7% | 13% | 26% | 54% | 6% | 45% | 10% |
| Quality | Low Volatility | Dividend Yield | Momentum | Momentum | Size (Midcap) | Dividend Yield | Value | Nifty 50 TRI | Momentum | Low Volatility | Size (Midcap) | Dividend Yield 5% | Dividend Yield | Dividend Yield |
| 28% | -12% | 34% | 13% | 50% | 10% | 13% | 47% | 5% | 11% | 24% | 48% | | 44% | 8% |
| Low Volatility | Dividend Yield | Value | Nifty 50 TRI | Quality | Global | Momentum | Low Volatility | Global | Quality | Global | Dividend Yield | Size (Midcap) | Momentum | Global |
| 25% | -13% | 32% | 8% | 40% | 6% | 10% | 30% | 4% | 6% | 21% | 34% | 4% | 42% | 6% |
| Size (Midcap) | Momentum | Low Volatility | Low Volatility 7% | Low Volatility | Quality | Size (Midcap) | Nifty 50 TRI | Dividend Yield | Low Volatility | Momentum | Global | Low Volatility | Low Volatility | Size (Midcap) |
| 20% | -16% | 32% | | 37% | 2% | 7% | 30% | 1% | 5% | 20% | 31% | 2% | 32% | 5% |
| Momentum | Nifty 50 TRI | Quality | Size (Midcap) | Dividend Yield | Nifty 50 TRI | Nifty 50 TRI | Quality | Momentum | Dividend Yield | Nifty 50 TRI | Quality | Quality | Quality | Low Volatility |
| 20% | -24% | 31% | -1% | 37% | -3% | 4% | 30% | -2% | 1% | 16% | 26% | -4% | 32% | 4% |
| Nifty 50 TRI | Size (Midcap) | Nifty 50 TRI | Dividend Yield | Nifty 50 TRI | Value | Low Volatility 3% | Dividend Yield | Size (Midcap) | Size (Midcap) | Dividend Yield | Nifty 50 TRI | Momentum | Global | Quality |
| 19% | -31% | 29% | -5% | 33% | -7% | | 29% | -13% | 1% | 16% | 26% | -5% | 28% | 1% |
| Global | Value | Global | Value | Global | Dividend Yield | Quality | Global | Value | Value | Value | Low Volatility | Global | Nifty 50 TRI | Nifty 50 TRI |
| 10% | -38% | 19% | -14% | 16% | -9% | 1% | 15% | -26% | -14% | 8% | 24% | -9% | 21% | 1% |

Diversify Across Sectors



Sector Returns by Calendar Year

| 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 YTD |
|----------------|---------------|--------------------|------------------|-------------------|--------------------|-------------------|-----------------|------------------|------------------|--------------|------------------|--------------------|-------------------|--------------|------------------|-------------------|----------------|------------------|
| Realty | Utilities | FMCG | Metals | Healthcare | FMCG | Media | IT | Financials | Healthcare | Metals | Realty | IT | Realty | Healthcare | Metals | Utilities | Realty | Oil & Gas |
| 464% | 153% | -20% | 227% | 36% | 9% | 59% | 58% | 57% | 12% | 45% | 106% | 24% | 27% | 57% | 70% | 22% | 79% | 20% |
| Metals | Metals | Healthcare | Auto | Auto | Healthcare | Realty | Healthcare | Auto | Media | Oil & Gas | Cons Disc. 54% | FMCG | Financials | IT | Utilities | Metals | Auto | Realty |
| 94% | 139% | -30% | 194% | 35% | -13% | 53% | 21% | 57% | 10% | 27% | | 14% | 26% | 55% | 64% | 22% | 48% | 16% |
| Media | Oil & Gas | Telecom | IT | FMCG | Telecom | Financials | Telecom | Cons Disc. | Cons Disc. | Auto | Telecom | Financials | Telecom | Cons Disc. | IT | FMCG | Cons Disc. | Utilities |
| 74% | 115% | -49% | 166% | 31% | -16% | 52% | 18% | 54% | 8% | 11% | 49% | 11% | 13% | 20% | 60% | 18% | 39% | 13% |
| Telecom | Financials | Oil & Gas | Cons Disc. | Financials | IT | FMCG | FMCG | Healthcare | Telecom | Utilities | Metals | Healthcare | IT | Metals | Realty | Oil & Gas | Healthcare | Healthcare |
| 56% | 83% | -55% | 107% | 30% | -18% | 49% | 12% | 46% | 3% | 10% | 49% | -6% | 8% | 16% | 55% | 17% | 33% | 12% |
| Oil & Gas | Telecom | IT | Financials | IT | Auto | Auto | Auto | Media | FMCG | Financials | Financials | Utilities | Oil & Gas | Telecom | Telecom | Auto | Utilities | Auto |
| 40% | 82% | -55% | 89% | 29% | -19% | 42% | 9% | 33% | 0% | 5% | 41% | -15% | 7% | 14% | 43% | 15% | 33% | 10% |
| Financials 40% | Realty 71% | Auto -55% | Media 82% | Cons Disc. 12% | Cons Disc. -23% | Cons Disc. 40% | Oil & Gas 4% | Utilities 20% | IT 0% | Cons Disc. | Oil & Gas 34% | Oil & Gas -16% | FMCG -1% | FMCG 13% | Media 35% | Financials 10% | Telecom 31% | Telecom 8% |
| IT 39% | Media 61% | Financials -55% | Oil & Gas 73% | Media 4% | Oil & Gas -29% | Healthcare 33% | Media 1% | FMCG 18% | Auto 0% | FMCG 3% | Media 33% | Cons Disc. -16% | Cons Disc. -2% | Auto 11% | Cons Disc. | Cons Disc. -1% | FMCG 29% | Cons Disc. 6% |
| Cons Disc. 37% | Cons Disc. | Utilities -56% | Utilities 71% | Telecom 2% | Financials -29% | Metals 18% | Cons Disc. | IT 18% | Oil & Gas -3% | Media -1% | Auto 31% | Metals -20% | Healthcare -7% | Realty 9% | Oil & Gas 24% | Telecom -4% | IT 24% | IT 6% |
| Auto | FMCG | Cons Disc. | Realty | Oil & Gas | Media | Oil & Gas | Financials | Oil & Gas | Utilities | Realty | Utilities | Auto | Utilities | Financials | Auto | Media | Media | Metals |
| 28% | 22% | | 70% | 1% | -33% | 13% | -7% | 12% | -4% | -6% | 30% | -23% | -7% | 4% | 19% | -10% | 20% | -1% |
| Healthcare 23% | Healthcare | Media | Healthcare | Metals | Utilities | Utilities | Utilities | Telecom | Financials | IT | FMCG | Media | Auto | Utilities | Healthcare | Realty | Metals | Financials |
| | 17% | -69% | 69% | 0% | -34% | 10% | -14% | 9% | -5% | -7% | 29% | -26% | -11% | 0% | 18% | -10% | 19% | -5% |
| Utilities | Auto | Metals | FMCG | Utilities | Metals | IT | Metals | Realty | Realty | Healthcare | IT | Realty | Metals | Oil & Gas | Financials | Healthcare | Financials | FMCG |
| 20% | 5% | -74% | 42% | -6% | -48% | -2% | -14% | 8% | -14% | -14% | 12% | -31% | -11% | -4% | 14% | -11% | 13% | -5% |
| FMCG | IT | Realty | Telecom | Realty | Realty | Telecom | Realty | Metals | Metals | Telecom | Healthcare | Telecom | Media | Media | FMCG | IT | Oil & Gas | Media |
| 17% | -11% | -82% | -7% | -26% | -52% | -3% | -32% | 7% | -31% | -21% | -3% | -41% | -30% | -9% | 10% | -26% | 13% | -14% |

Diversify Across Market Cap Segments - Large, Mid & Small Cap

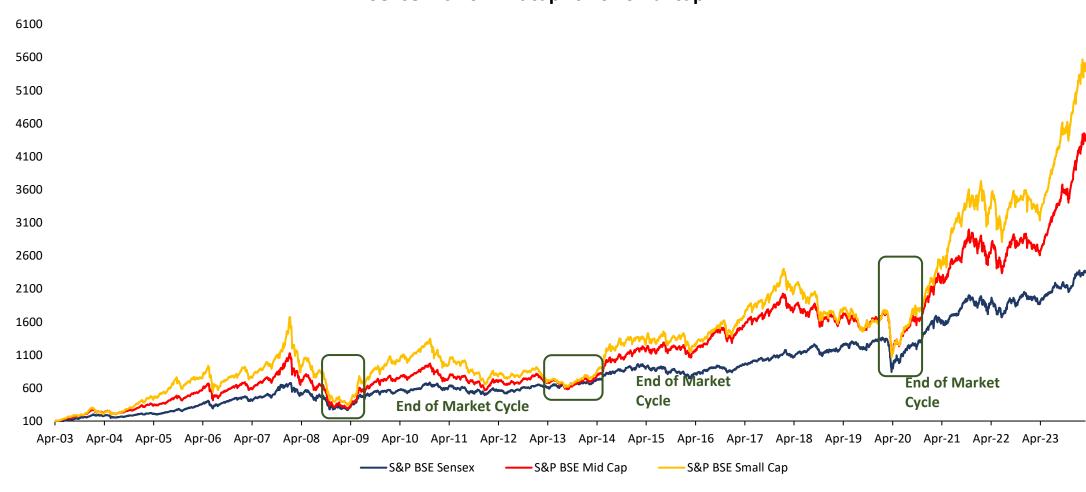


| | Returns of Market Cap Segments by Calendar Year | | | | | | | | | | | | | |
|-----------|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 YTD |
| Mid Cap | Large Cap | Mid Cap | Large Cap | Small Cap | Small Cap | Mid Cap | Small Cap | Large Cap | Large Cap | Small Cap | Small Cap | Large Cap | Small Cap | Small Cap |
| 20% | -25% | 47% | 8% | 72% | 11% | 7% | 58% | 3% | 12% | 26% | 63% | 5% | 49% | 7% |
| Large Cap | Mid Cap | Small Cap | Mid Cap | Mid Cap | Mid Cap | Large Cap | Mid Cap | Mid Cap | Mid Cap | Mid Cap | Mid Cap | Mid Cap | Mid Cap | Mid Cap |
| 19% | -31% | 40% | -1% | 63% | 10% | 5% | 56% | -13% | 1% | 26% | 48% | 4% | 45% | 5% |
| Small Cap | Small Cap | Large Cap | Small Cap | Large Cap | Large Cap | Small Cap | Large Cap | Small Cap | Small Cap | Large Cap | Large Cap | Small Cap | Large Cap | Large Cap |
| 18% | -35% | 33% | -6% | 35% | -1% | 1% | 33% | -26% | -7% | 16% | 26% | -3% | 21% | 3% |

Large, Mid & Small Cap returns historically converge over a market cycle







Diversify Across Geographies



| 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| USA | India | USA | India | USA | USA | China | USA | USA | China | USA | India |
| 21% | 32% | 50% | 28% | 6% | 14% | 45% | 4% | 34% | 33% | 29% | -8% |
| World | China | World | USA | World | World | Asia | World | World | Asia | India | Europe |
| 13% | 27% | 44% | 16% | 4% | 11% | 34% | 0% | 31% | 28% | 27% | -15% |
| Europe | Asia | Europe | China | Europe | Asia | India | India | Europe | USA | World | World |
| 6% | 26% | 42% | 11% | 2% | 8% | 30% | 0% | 27% | 24% | 24% | -18% |
| Asia | Europe | China | World | India | China | Europe | Asia | China | World | Europe | USA |
| -1% | 23% | 17% | 8% | 0% | 4% | 19% | -6% | 26% | 19% | 19% | -20% |
| China | World | Asia | Asia | China | Europe | World | Europe | Asia | India | Asia | Asia |
| -3% | 20% | 17% | 8% | -3% | 3% | 16% | -6% | 21% | 11% | -3% | -21% |
| India | USA | India | Europe | Asia | India | USA | China | India | Europe | China | China |
| -20% | 19% | 15% | -4% | -5% | -1% | 15% | -11% | 8% | 9% | -20% | -22% |



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