

WEALTH

CONVERSATIONS

Mar 2023



Asset Class Performance



| Index | Compound Annualized Returns (%) – as on 28-Feb-2023 | | | | | | | | | | | | |
|-------------------------------------|---|------|------|------------|------|------|--|--|--|--|--|--|--|
| index | 1 Y | 3Y | 5Y | 10Y | 15Y | 20Y | | | | | | | |
| India – Equity (Nifty 50 TRI) | 4.3 | 17.0 | 11.9 | 13.1 | 9.5 | 16.5 | | | | | | | |
| US – Equity (S&P 500 TRI in INR) | 1.2 | 17.2 | 15.2 | 17.1 | 15.0 | 13.3 | | | | | | | |
| Gold (in INR) | 4.9 | 9.1 | 11.9 | 5.7 | 9.6 | 11.7 | | | | | | | |
| Debt* | 4.5 | 5.6 | 6.6 | 7.4 | 7.5 | 7.2 | | | | | | | |

Asset Class Performance (no of times multiplied)



| Indov | No of times your money multiplied – as on 28-Feb-2023 | | | | | | | | | | | | | |
|-------------------------------------|---|------|------|------------|------|-------|--|--|--|--|--|--|--|--|
| Index | 1 Y | 3Y | 5Y | 10Y | 15Y | 20Y | | | | | | | | |
| India – Equity (Nifty 50 TRI) | 1.0x | 1.6x | 1.8x | 3.4x | 3.9x | 21.4x | | | | | | | | |
| US – Equity (S&P 500 TRI in INR) | 1.0x | 1.6x | 2.0x | 4.8x | 8.2x | 12.2x | | | | | | | | |
| Gold (in INR) | 1.0x | 1.3x | 1.8x | 1.7x | 3.9x | 9.1x | | | | | | | | |
| Debt* | 1.0x | 1.2x | 1.4x | 2.1x | 2.9x | 4.0x | | | | | | | | |





Equity Returns & Volatility

Indian Equity Markets – The long term story so far









India Equity - Performance



| | Compounded Annualized Returns (%) – as on 28-Feb-2023 | | | | | | | | | | | | |
|------------------------|---|------|----------|-------------|------|------|--|--|--|--|--|--|--|
| Index | 1 Y | 3Y | 5Y | 10 Y | 15Y | 20Y | | | | | | | |
| | | La | arge Cap | | | | | | | | | | |
| S&P BSE Sensex TRI | 6.2 | 16.9 | 12.9 | 13.6 | 9.8 | 17.2 | | | | | | | |
| Nifty 50 TRI | 4.3 | 17.0 | 11.9 | 13.1 | 9.5 | 16.5 | | | | | | | |
| Nifty 100 TRI | 1.6 | 16.0 | 10.8 | 13.2 | 9.7 | 17.0 | | | | | | | |
| | | r | Mid Cap | | | | | | | | | | |
| S&P BSE Mid Cap TRI | 4.7 | 19.7 | 9.1 | 15.8 | 9.3 | | | | | | | | |
| Nifty Midcap 150 TRI | 8.3 | 23.2 | 11.9 | 18.1 | 12.2 | | | | | | | | |
| | | Sı | mall Cap | | | | | | | | | | |
| S&P BSE Small Cap TRI | 3.4 | 27.0 | 9.6 | 17.1 | 8.5 | | | | | | | | |
| Nifty Smallcap 250 TRI | 1.4 | 23.9 | 6.7 | 15.7 | 8.9 | | | | | | | | |
| | | F | lexi Cap | | | | | | | | | | |
| Nifty 500 TRI | 2.6 | 17.6 | 10.7 | 13.8 | 9.5 | 17.5 | | | | | | | |

India Equity - Performance (no of times multiplied)



| | | No of times your money multiplied – as on 28-Feb-2023 | | | | | | | | | | | | | |
|------------------------|---------|---|----------|------------|------|-------|--|--|--|--|--|--|--|--|--|
| Index | 1Y | 3Y | 5Y | 10Y | 15Y | 20Y | | | | | | | | | |
| | | L | arge Cap | | | | | | | | | | | | |
| S&P BSE Sensex TRI | 1.1x | 1.6x | 1.8x | 3.6x | 4.1x | 24.0x | | | | | | | | | |
| Nifty 50 TRI | 1.0x | 1.6x | 1.8x | 3.4x | 3.9x | 21.4x | | | | | | | | | |
| Nifty 100 TRI | 1.0x | 1.6x | 1.7x | 3.5x | 4.0x | 23.2x | | | | | | | | | |
| | Mid Cap | | | | | | | | | | | | | | |
| S&P BSE Mid Cap TRI | 1.0x | 1.7x | 1.5x | 4.3x | 3.8x | | | | | | | | | | |
| Nifty Midcap 150 TRI | 1.1x | 1.9x | 1.8x | 5.3x | 5.6x | | | | | | | | | | |
| | | S | mall Cap | | | | | | | | | | | | |
| S&P BSE Small Cap TRI | 1.0x | 2.0x | 1.6x | 4.9x | 3.4x | | | | | | | | | | |
| Nifty Smallcap 250 TRI | 1.0x | 1.9x | 1.4x | 4.3x | 3.6x | | | | | | | | | | |
| | | F | lexi Cap | | | | | | | | | | | | |
| Nifty 500 TRI | 1.0x | 1.6x | 1.7x | 3.6x | 3.9x | 25.1x | | | | | | | | | |

India Equity Mutual Funds - Performance



| | C | Compounded A | nnualized Retu | ırns (%) – as or | າ 28-Feb-2023 | |
|---|------|--------------|----------------|------------------|---------------|------|
| Scheme | 1Y | 3Y | 5Y | 10Y | 15Y | 20Y |
| | La | rge Cap | | | | |
| Franklin India Bluechip - Growth | 0.6 | 15.2 | 8.3 | 11.4 | 9.8 | 18.2 |
| HDFC Top 100 Fund - Growth | 9.9 | 17.9 | 10.2 | 13.2 | 11.2 | 20.5 |
| | N | /lid Cap | | | | |
| Franklin India Prima Fund - Growth | 6.6 | 16.4 | 8.6 | 17.0 | 12.8 | 21.7 |
| Nippon India Growth Fund - Reg - Growth | 7.6 | 21.4 | 13.0 | 16.7 | 12.0 | 23.6 |
| | F | lexi Cap | | | | |
| Aditya Birla Sun Life Flexi Cap Fund - Growth | 0.1 | 14.0 | 9.0 | 15.6 | 10.4 | 20.6 |
| Franklin India Flexi Cap Fund - Growth | 3.8 | 20.1 | 10.5 | 14.8 | 11.8 | 20.4 |
| HDFC Flexi Cap Fund - Growth | 15.0 | 22.4 | 12.2 | 15.1 | 12.6 | 21.4 |

India Equity Mutual Funds - Performance



(no of times multiplied)

| Calcarra | No of Times Your Money Multiplied – as on 28-Feb-2023 | | | | | | | | | | | | | |
|---|---|----------|------|------|------|-------|--|--|--|--|--|--|--|--|
| Scheme | 1Y | 3Y | 5Y | 10Y | 15Y | 20Y | | | | | | | | |
| | La | rge Cap | | | | | | | | | | | | |
| Franklin India Bluechip - Growth | 1.0x | 1.5x | 1.5x | 2.9x | 4.0x | 28.5x | | | | | | | | |
| HDFC Top 100 Fund - Growth | 1.1x | 1.6x | 1.6x | 3.4x | 4.9x | 41.8x | | | | | | | | |
| | ١ | Viid Cap | | | | | | | | | | | | |
| Franklin India Prima Fund - Growth | 1.1x | 1.6x | 1.5x | 4.8x | 6.1x | 50.6x | | | | | | | | |
| Nippon India Growth Fund - Reg - Growth | 1.1x | 1.8x | 1.8x | 4.7x | 5.5x | 69.0x | | | | | | | | |
| | F | lexi Cap | | | | | | | | | | | | |
| Aditya Birla Sun Life Flexi Cap Fund - Growth | 1.0x | 1.5x | 1.5x | 4.2x | 4.4x | 42.3x | | | | | | | | |
| Franklin India Flexi Cap Fund - Growth | 1.0x | 1.7x | 1.7x | 4.0x | 5.3x | 40.8x | | | | | | | | |
| HDFC Flexi Cap Fund - Growth | 1.1x | 1.8x | 1.8x | 4.1x | 5.9x | 48.1x | | | | | | | | |

Global Equity Markets - Performance



| Inday (in INID) | Compounded Annualized Returns (%, in INR terms) – as on 28-Feb-2023 | | | | | | | | | | | | |
|---|---|------|------|------|------|-------------|--|--|--|--|--|--|--|
| Index (in INR) | 1 Y | 3Y | 5Y | 10Y | 15Y | 20 Y | | | | | | | |
| Nasdaq 100 TR | -6.6 | 18.4 | 18.4 | 22.2 | 20.4 | 17.4 | | | | | | | |
| S&P 500 TR | 1.2 | 17.2 | 15.2 | 17.1 | 15.0 | 13.3 | | | | | | | |
| MSCI World (represents Developed Markets) | -0.2 | 13.0 | 10.2 | 11.4 | | | | | | | | | |
| MSCI Emerging Markets | -9.9 | 3.0 | 0.4 | 3.3 | | | | | | | | | |

Global Equity Markets - Performance (in multiples)



| Indov (in INID) | Multiples (x times) – as on 28-Feb-2023 | | | | | | | | | | | | | |
|---|---|------|------|------------|-------|-------|--|--|--|--|--|--|--|--|
| Index (in INR) | 1 Y | 3Y | 5Y | 10Y | 15Y | 20Y | | | | | | | | |
| Nasdaq 100 TR | 0.9x | 1.7x | 2.3x | 7.4x | 16.2x | 24.6x | | | | | | | | |
| S&P 500 TR | 1.0x | 1.6x | 2.0x | 4.8x | 8.2x | 12.2x | | | | | | | | |
| MSCI World (represents Developed Markets) | 1.0x | 1.4x | 1.6x | 2.9x | | | | | | | | | | |
| MSCI Emerging Markets | 0.9x | 1.1x | 1.0x | 1.4x | | | | | | | | | | |

Nifty 50 TRI – Rolling Returns



On a 15Y Rolling basis, Large cap Index (Nifty 50 TRI) gave >12% returns ~82% of the times since Inception (Jun-1999)

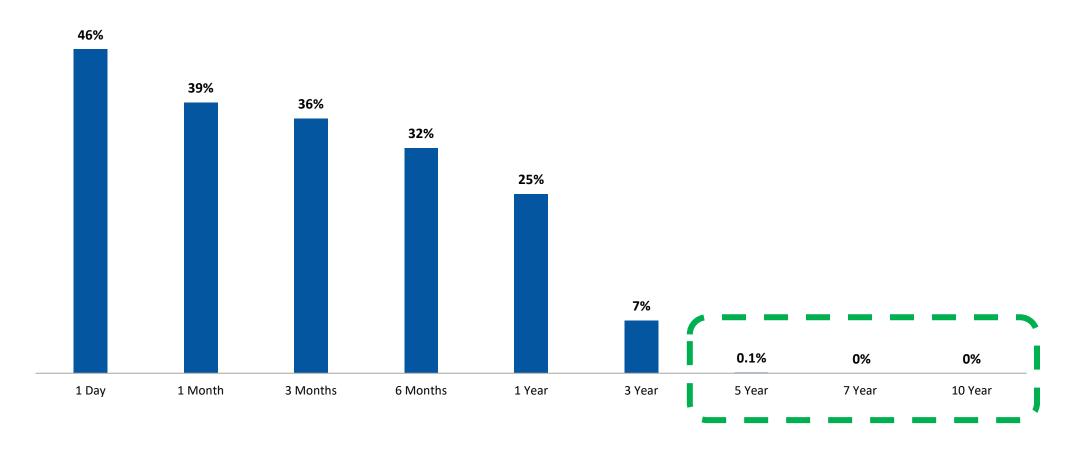
| | | Rolling Returns Since Inception | | | | | | | | | | | | | |
|---------|------|---------------------------------|------|-----|-----|------|------|--|--|--|--|--|--|--|--|
| | 15 Y | 12 Y | 10 Y | 7 Y | 5 Y | 3 Y | 1 Y | | | | | | | | |
| | | | | | | | | | | | | | | | |
| Average | 14% | 14% | 14% | 15% | 15% | 15% | 16% | | | | | | | | |
| Maximum | 19% | 22% | 22% | 30% | 47% | 62% | 108% | | | | | | | | |
| Minimum | 9% | 6% | 5% | 5% | -1% | -15% | -55% | | | | | | | | |

| % No. of Times | | | | | | | |
|-------------------------|------|-----|-----|-----|------|-----|-----|
| Less than 0% | 0% | 0% | 0% | 0% | 0.1% | 7% | 25% |
| Less than 7% | 0% | 2% | 1% | 2% | 15% | 24% | 38% |
| Greater than 7% | 100% | 98% | 99% | 98% | 85% | 76% | 62% |
| Greater than 10% | 95% | 88% | 82% | 82% | 71% | 64% | 56% |
| Greater than 12% | 82% | 69% | 67% | 63% | 62% | 55% | 52% |
| Greater than 15% | 35% | 35% | 44% | 37% | 37% | 40% | 45% |

Longer the time frame, lower the odds of negative returns



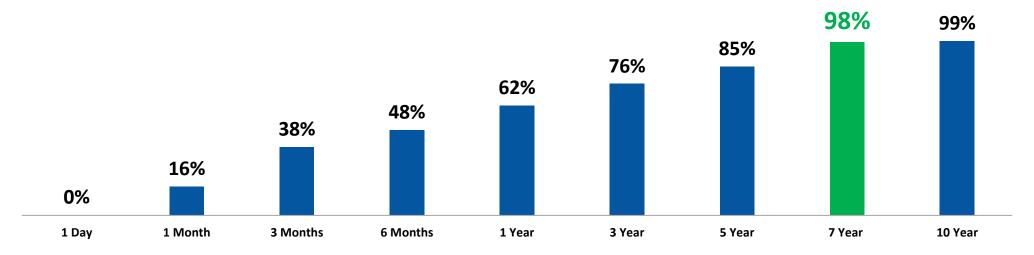
Nifty 50 TRI - % Instances of Negative Returns since Inception (Jun-1999)

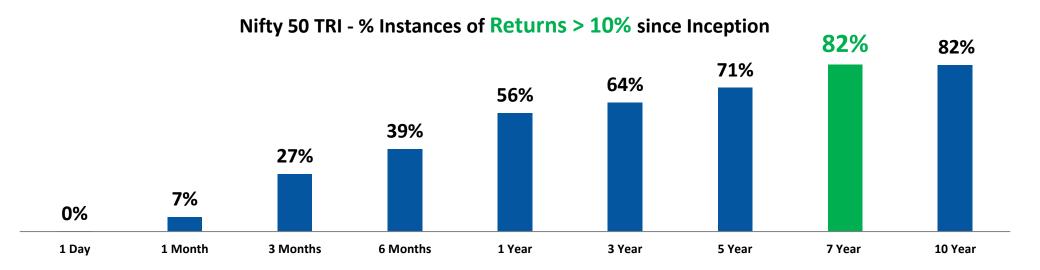


Longer the time frame, higher the odds of better returns



Nifty 50 TRI - % Instances of Returns > 7% since Inception





Year wise Lumpsum Returns of Nifty 50 TRI (2000 to 2022)



| Average | 16% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 14% | 14% | 14% | 14% | 14% | 14% | 14% | 15% | 15% | 15% | 15% | 15% | |
|---------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---|
| Max | 97% | 59% | 60% | 48% | 47% | 37% | 30% | 28% | 26% | 22% | 21% | 22% | 20% | 20% | 19% | 19% | 18% | 18% | 18% | 18% | |
| Min | -53% | -19% | -13% | -6% | 0% | 2% | 6% | 4% | 4% | 6% | 7% | 6% | 7% | 8% | 9% | 11% | 12% | 12% | 12% | 10% | |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | |
| Jan-00 | -14% | -14% | -8% | 9% | 9% | 14% | 17% | 22% | 10% | 15% | 16% | 12% | 13% | 13% | 14% | 13% | 12% | 13% | 13% | 13% | |
| Jan-01 | -15% | -5% | 17% | 16% | 20% | 23% | 28% | 14% | 19% | 19% | 14% | 16% | 15% | 16% | 15% | 14% | 15% | 14% | 14% | 14% | |
| Jan-02 | 6% | 38% | 28% | 31% | 33% | 37% | 18% | 24% | 24% | 18% | 19% | 18% | 19% | 17% | 16% | 17% | 16% | 16% | 16% | 17% | |
| Jan-03 | 79% | 41% | 40% | 41% | 44% | 20% | 27% | 26% | 19% | 20% | 19% | 20% | 18% | 17% | 18% | 17% | 17% | 17% | 17% | 17% | l |
| Jan-04 | 11% | 24% | 30% | 36% | 11% | 20% | 20% | 13% | 15% | 14% | 16% | 14% | 13% | 14% | 14% | 14% | 14% | 14% | 14% | | |
| Jan-05 | 39% | 40% | 46% | 11% | 22% | 21% | 13% | 15% | 15% | 16% | 14% | 13% | 15% | 14% | 14% | 14% | 15% | 14% | | | |
| Jan-06 | 42% | 49% | 4% | 18% | 18% | 10% | 13% | 12% | 14% | 12% | 11% | 13% | 12% | 12% | 13% | 13% | 13% | | | | |
| Jan-07 | 57% | -11% | 11% | 13% | 4% | 8% | 8% | 11% | 9% | 9% | 10% | 10% | 10% | 11% | 12% | 11% | | | | | |
| Jan-08 | -50% | -7% | 1% | -6% | 0% | 2% | 6% | 4% | 4% | 7% | 7% | 7% | 8% | 9% | 9% | | | | | | |
| Jan-09 | 73% | 44% | 16% | 20% | 17% | 20% | 16% | 15% | 16% | 15% | 15% | 15% | 16% | 15% | | | | | | | |
| Jan-10 | 19% | -5% | 6% | 6% | 11% | 9% | 8% | 10% | 10% | 10% | 11% | 12% | 11% | | | | | | | | |
| Jan-11 | -24% | 0% | 2% | 9% | 7% | 6% | 9% | 9% | 9% | 10% | 11% | 11% | | | | | | | | | |
| Jan-12 | 30% | 18% | 23% | 16% | 13% | 16% | 14% | 14% | 15% | 16% | 15% | | | | | | | | | | |
| Jan-13 | 7% | 19% | 11% | 10% | 13% | 12% | 12% | 13% | 14% | 13% | | | | | | | | | | | |
| Jan-14 | 33% | 14% | 10% | 15% | 13% | 13% | 13% | 15% | 14% | | | | | | | | | | | | |
| Jan-15 | -3% | 1% | 9% | 9% | 9% | 11% | 13% | 12% | | | | | | | | | | | | | |
| Jan-16 | 4% | 16% | 13% | 13% | 13% | 15% | 14% | | | | | | | | | | | | | | |
| Jan-17 | 29% | 17% | 16% | 16% | 18% | 16% | | | | | | | | | | | | | | | |
| Jan-18 | 6% | 10% | 12% | 15% | 13% | | | | | | | | | | | | | | | | |
| Jan-19 | 13% | 15% | 18% | 15% | | | | | | | | | | | | | | | | | |
| Jan-20 | 16% | 21% | 15% | | | | | | | | | | | | | | | | | | |
| Jan-21 | 25% | 15% | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | |

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

14%

17%

12%

21

13%

15%

16%

14%

15%

12%

22

13%

14%

13%

14%

13%

23

13%

How to read the table: Column 1 indicates the starting date of investment. The Row named 'Year' indicates the time frame on investment – 1Y, 2Y, 3Y etc For eg: If you invested on Jan-03, then your 5 year annualized return is 44%, 6 year annualized return is 20% etc

Jan-22 **6%**

Year wise Lumpsum Returns of HDFC Flexi Cap Fund (1995 to 2022)



20% 18% 18%

18%

28 18%

21% 18%

27

18% 21%

| | _ | | | | | | | | | | | | | | | | | | | | | | | | | |
|---------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---------|
| | | | | | | | | | | | | | | | | | | | _ | | | | | | | |
| Average | 25% | 23% | 22% | 22% | 22% | 22% | 22% | 23% | 23% | 23% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 21% | 22% | 21% | 21% | 21% |
| Max | 155% | | 78% | 63% | 60% | 52% | 43% | 43% | 44% | 42% | 40% | 36% | 34% | 33% | 29% | 29% | 29% | 29% | 26% | 26% | 26% | 24% | 23% | 24% | 23% | 23% |
| Min | -52% | | -12% | -2% | -1% | 4% | 7% | 7% | 5% | 6% | 9% | 9% | 8% | 9% | 12% | 14% | 15% | 17% | 18% | 15% | 17% | 18% | 18% | 19% | 17% | 18% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| Jan-95 | -27% | -25% | -12% | -2% | 19% | 11% | 9% | 11% | 20% | 21% | 24% | 25% | 27% | 19% | 23% | 24% | 20% | 21% | 20% | 21% | 20% | 19% | 20% | 19% | 18% | 18% |
| Jan-96 | -22% | -3% | 8% | 34% | 21% | 16% | 18% | 28% | 28% | 31% | 31% | 33% | 24% | 28% | 28% | 24% | 24% | 23% | 25% | 23% | 22% | 23% | 21% | 21% | 20% | 21% |
| Jan-97 | 20% | 28% | 61% | 35% | 26% | 26% | 37% | 36% | 39% | 38% | 40% | 28% | 33% | 33% | 28% | 28% | 26% | 28% | 26% | 25% | 25% | 24% | 23% | 22% | 23% | 23% |
| Jan-98 | 37% | 86% | 40% | 28% | 28% | 41% | 38% | 41% | 41% | 42% | 29% | 34% | 34% | 28% | 29% | 27% | 28% | 26% | 25% | 26% | 24% | 23% | 22% | 23% | 23% | |
| Jan-99 | 154% | 42% | 25% | 25% | 41% | 39% | 42% | 41% | 42% | 29% | 34% | 34% | 28% | 28% | 26% | 28% | 26% | 24% | 25% | 24% | 23% | 22% | 22% | 22% | | |
| Jan-00 | -20% | -12% | -1% | 22% | 23% | 29% | 30% | 33% | 19% | 26% | 26% | 20% | 22% | 20% | 22% | 20% | 19% | 20% | 19% | 18% | 18% | 18% | 18% | | | |
| Jan-01 | -3% | 10% | 41% | 37% | 42% | 41% | 43% | 25% | 32% | 32% | 25% | 26% | 24% | 26% | 24% | 22% | 23% | 22% | 21% | 20% | 21% | 21% | | | | |
| Jan-02 | 26% | 69% | 53% | 56% | 52% | 52% | 30% | 37% | 36% | 28% | 29% | 26% | 28% | 26% | 24% | 25% | 23% | 22% | 21% | 22% | 22% | | | | | |
| Jan-03 | 128% | 69% | 67% | 59% | 58% | 31% | 39% | 38% | 28% | 29% | 27% | 29% | 26% | 24% | 25% | 23% | 22% | 21% | 22% | 22% | | | | | | |
| Jan-04 | 26% | 43% | 41% | 44% | 17% | 28% | 28% | 20% | 21% | 19% | 22% | 20% | 19% | 20% | 18% | 17% | 17% | 18% | 18% | | | | | | | |
| Jan-05 | 63% | 49% | 51% | 15% | 29% | 29% | 19% | 21% | 19% | 22% | 19% | 18% | 19% | 18% | 17% | 16% | 17% | 17% | | | | | | | | |
| Jan-06 | 36% | 45% | 2% | 21% | 23% | 13% | 16% | 14% | 18% | 15% | 15% | 16% | 15% | 14% | 14% | 15% | 15% | | | | | | | | | |
| Jan-07 | 54% | -11% | 17% | 20% | 9% | 13% | 11% | 16% | 13% | 13% | 15% | 13% | 13% | 12% | 14% | 14% | | | | | | | | | | |
| Jan-08 | -49% | 1% | 10% | -1% | 6% | 5% | 11% | 9% | 9% | 11% | 10% | 10% | 9% | 11% | 12% | | | | | | | | | | | |
| Jan-09 | 102% | 61% | 24% | 27% | 22% | 27% | 22% | 20% | 21% | 19% | 18% | 17% | 18% | 18% | | | | | | | | | | | | |
| Jan-10 | 29% | -3% | 9% | 7% | 15% | 12% | 11% | 14% | 12% | 11% | 11% | 13% | 13% | | | | | | | | | | | | | |
| Jan-11 | -27% | 0% | 1% | 12% | 8% | 8% | 12% | 10% | 9% | 9% | 11% | 12% | | | | | | | | | | | | | | |
| Jan-12 | 36% | 18% | 29% | 20% | 17% | 20% | 16% | 15% | 14% | 16% | 16% | | | | | | | | | | | | | | | |
| Jan-13 | 3% | 26% | 15% | 13% | 17% | 13% | 12% | 12% | 14% | 15% | | | | | | | | | | | | | | | | |
| Jan-14 | 54% | 21% | 16% | 21% | 16% | 14% | 13% | 16% | 16% | | | | | | | | | | | | | | | | | |
| Jan-15 | -5% | 1% | 11% | 8% | 8% | 7% | 11% | 12% | | | | | | | | | | | | | | | | | | |
| Jan-16 | 6% | 20% | 12% | 11% | 10% | 14% | 14% | | | | | | | | | | | | | | | | | | | Return |
| Jan-17 | 36% | 15% | 12% | 11% | 15% | 16% | | | | | | | | | | | | | | | | | | | | 7 to <1 |
| Jan-18 | -2% | 2% | 4% | 11% | 12% | | | | | | | | | | | | | | | | | | | | _ |) to <7 |
| Jan-19 | 7% | 7% | 15% | 16% | | | | | | | | | | | | | | | | | | | | | | |
| Jan-20 | 7% | 20% | 20% | | | | | | | | | | | | | | | | | | | | | | L | Less th |
| | | | | | | | | | | | | | | | | | | | | | | | | | | |

rns >=10%

<10%

<7%

than 0%

Jan-21 Jan-22 35% 27%

18%

Year wise Lumpsum Returns of Franklin India Flexicap Fund (1995 to 2022)



20%

22%

17%

21%

21%

19%

20%

18%

19%

20%

18%

18%

18%

18%

| Average | 23% | 22% | 21% | 21% | 21% | 21% | 21% | 21% | 22% | 21% | 21% | 21% | 21% | 21% | 21% | 21% | 21% | 21% | 21% | 21% | 21% | 20% | 21% | 20% | 20% |
|---------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Max | 209% | 119% | 72% | 58% | 56% | 50% | 39% | 41% | 41% | 40% | 37% | 33% | 31% | 30% | 28% | 27% | 28% | 26% | 26% | 26% | 24% | 23% | 23% | 23% | 22% |
| Min | -48% | -22% | -12% | -3% | -2% | 4% | 7% | 8% | 7% | 7% | 9% | 8% | 8% | 9% | 11% | 13% | 15% | 17% | 16% | 14% | 16% | 16% | 16% | 18% | 16% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| Jan-95 | -23% | -18% | -9% | 1% | 26% | 14% | 11% | 12% | 20% | 21% | 23% | 25% | 27% | 19% | 22% | 22% | 19% | 20% | 19% | 21% | 20% | 19% | 20% | 19% | 18% |
| Jan-96 | -13% | -2% | 10% | 42% | 23% | 18% | 18% | 27% | 27% | 29% | 30% | 32% | 23% | 26% | 26% | 23% | 23% | 22% | 24% | 23% | 22% | 22% | 21% | 20% | 20% |
| Jan-97 | 11% | 24% | 68% | 34% | 25% | 24% | 34% | 33% | 34% | 36% | 37% | 27% | 30% | 29% | 25% | 26% | 24% | 26% | 25% | 24% | 24% | 23% | 22% | 21% | 22% |
| Jan-98 | 38% | 107% | 43% | 29% | 27% | 38% | 36% | 37% | 39% | 40% | 28% | 31% | 31% | 26% | 27% | 25% | 27% | 26% | 24% | 25% | 23% | 22% | 22% | 23% | 22% |
| Jan-99 | 209% | 45% | 26% | 24% | 38% | 36% | 37% | 39% | 41% | 28% | 31% | 30% | 26% | 26% | 24% | 26% | 25% | 24% | 24% | 22% | 21% | 21% | 22% | 21% | l |
| Jan-00 | -32% | -20% | -8% | 13% | 15% | 20% | 24% | 27% | 16% | 20% | 20% | 17% | 18% | 17% | 19% | 18% | 17% | 18% | 17% | 16% | 16% | 17% | 16% | | |
| Jan-01 | -5% | 7% | 33% | 31% | 34% | 37% | 39% | 24% | 28% | 27% | 22% | 23% | 22% | 24% | 22% | 21% | 22% | 20% | 19% | 19% | 20% | 19% | | | |
| Jan-02 | 20% | 58% | 47% | 47% | 47% | 49% | 28% | 33% | 31% | 26% | 26% | 24% | 26% | 25% | 23% | 24% | 22% | 21% | 21% | 21% | 21% | | | | |
| Jan-03 | 108% | 62% | 57% | 55% | 55% | 30% | 35% | 33% | 26% | 27% | 25% | 27% | 25% | 23% | 24% | 22% | 21% | 21% | 21% | 21% | | | | | |
| Jan-04 | 25% | 36% | 40% | 44% | 18% | 25% | 24% | 18% | 20% | 18% | 21% | 20% | 19% | 19% | 18% | 17% | 17% | 18% | 17% | | | | | | |
| Jan-05 | 48% | 48% | 51% | 16% | 25% | 24% | 17% | 19% | 18% | 21% | 19% | 18% | 19% | 17% | 16% | 16% | 17% | 17% | | | | | | | |
| Jan-06 | 49% | 52% | 7% | 20% | 20% | 13% | 16% | 14% | 18% | 17% | 16% | 17% | 15% | 14% | 14% | 16% | 15% | | | | | | | | |
| Jan-07 | 55% | -9% | 12% | 14% | 7% | 11% | 10% | 15% | 14% | 13% | 14% | 13% | 12% | 12% | 14% | 13% | | | | | | | | | |
| Jan-08 | -47% | -5% | 3% | -2% | 4% | 4% | 10% | 9% | 9% | 11% | 9% | 9% | 9% | 11% | 11% | | | | | | | | | | |
| Jan-09 | 69% | 42% | 19% | 22% | 19% | 24% | 21% | 19% | 20% | 18% | 16% | 16% | 18% | 17% | | | | | | | | | | | |
| Jan-10 | 19% | 0% | 10% | 8% | 17% | 15% | 13% | 15% | 13% | 12% | 12% | 14% | 14% | | | | | | | | | | | | |
| Jan-11 | -16% | 5% | 5% | 16% | 14% | 12% | 14% | 12% | 11% | 12% | 14% | 13% | | | | | | | | | | | | | |
| Jan-12 | 32% | 18% | 30% | 23% | 19% | 21% | 17% | 15% | 15% | 17% | 16% | | | | | | | | | | | | | | |
| Jan-13 | 5% | 28% | 20% | 16% | 19% | 15% | 13% | 13% | 16% | 15% | | | | | | | | | | | | | | | |
| Jan-14 | 57% | 28% | 20% | 22% | 17% | 14% | 15% | 17% | 16% | | | | | | | | | | | | | | | | |
| Jan-15 | 5% | 5% | 12% | 8% | 7% | 9% | 13% | 12% | | | | | | | | | | | | | | | | | |
| Jan-16 | 4% | 16% | 9% | 8% | 9% | 14% | 13% | | | | | | | | | | | | | | | | | | |
| Jan-17 | 30% | 12% | 9% | 11% | 16% | 14% | | | | | | | | | | | | | | | | | | | |
| Jan-18 | -4% | 0% | 5% | 13% | 11% | | | | | | | | | | | | | | | | | | | | |
| Jan-19 | 3% | 10% | 19% | 15% | | | | | | | | | | | | | | | | | | | | | |
| Jan-20 | 16% | 27% | 20% | | | | | | | | | | | | | | | | | | | | | | |
| Jan-21 | 40% | 21% | | | | | | | | | | | | | | | | | | | | | | | |

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

Year wise 6M STP Returns of Nifty 50 TRI (2000 to 2022)



13% 13%

13% 23 13%

| Average | 13% | 14% | 14% | 15% | 15% | 15% | 15% | 14% | 14% | 14% | 14% | 14% | 14% | 14% | 14% | 14% | 15% | 15% | 15% | 15% | 14% | 14% |
|---------|------|------|------------|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|---------|
| Max | 93% | 50% | 49% | 45% | 46% | 36% | 28% | 27% | 24% | 21% | 20% | 21% | 20% | 18% | 19% | 18% | 17% | 17% | 18% | 17% | 16% | 15% |
| Min | -49% | -20% | -12% | -2% | 1% | 1% | 6% | 6% | 6% | 6% | 7% | 6% | 7% | 8% | 9% | 11% | 12% | 13% | 12% | 11% | 12% | 13% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| Jan-00 | -15% | -15% | -8% | 8% | 9% | 13% | 17% | 21% | 10% | 15% | 15% | 11% | 13% | 12% | 14% | 13% | 12% | 13% | 13% | 13% | 13% | 13% |
| Jan-01 | -13% | -4% | 18% | 16% | 21% | 24% | 28% | 14% | 19% | 19% | 15% | 16% | 15% | 16% | 15% | 14% | 15% | 15% | 14% | 15% | 15% | 15% |
| Jan-02 | 3% | 35% | 27% | 30% | 32% | 36% | 18% | 24% | 23% | 17% | 18% | 17% | 19% | 17% | 16% | 17% | 16% | 16% | 16% | 16% | 16% | |
| Jan-03 | 93% | 46% | 44% | 43% | 46% | 22% | 28% | 27% | 20% | 21% | 20% | 21% | 19% | 18% | 18% | 18% | 17% | 17% | 18% | 17% | | |
| Jan-04 | 20% | 29% | 33% | 39% | 13% | 21% | 21% | 14% | 16% | 15% | 17% | 15% | 14% | 15% | 14% | 14% | 14% | 15% | 14% | | | |
| Jan-05 | 41% | 41% | 46% | 12% | 22% | 22% | 14% | 16% | 15% | 16% | 15% | 14% | 15% | 14% | 14% | 14% | 15% | 14% | | | | |
| Jan-06 | 29% | 42% | 0% | 15% | 16% | 8% | 11% | 10% | 13% | 11% | 10% | 12% | 11% | 12% | 12% | 13% | 12% | | | | | |
| Jan-07 | 55% | -12% | 10% | 12% | 4% | 8% | 8% | 11% | 9% | 9% | 10% | 10% | 10% | 11% | 12% | 11% | | | | | | |
| Jan-08 | -41% | 1% | 7% | -2% | 4% | 4% | 8% | 7% | 6% | 8% | 8% | 9% | 9% | 10% | 10% | | | | | | | |
| Jan-09 | 64% | 40% | 14% | 18% | 16% | 18% | 15% | 14% | 15% | 14% | 14% | 14% | 15% | 15% | | | | | | | | |
| Jan-10 | 22% | -4% | 7 % | 7 % | 12% | 9% | 8% | 11% | 10% | 10% | 11% | 12% | 12% | | | | | | | | | |
| Jan-11 | -18% | 3% | 5% | 11% | 8% | 7% | 10% | 10% | 10% | 11% | 12% | 11% | | | | | | | | | | |
| Jan-12 | 18% | 13% | 19% | 13% | 11% | 14% | 13% | 13% | 13% | 14% | 14% | | | | | | | | | | | |
| Jan-13 | 8% | 20% | 12% | 10% | 13% | 12% | 12% | 13% | 14% | 13% | | | | | | | | | | | | |
| Jan-14 | 28% | 12% | 9% | 14% | 12% | 12% | 13% | 14% | 13% | | | | | | | | | | | | | |
| Jan-15 | -6% | -1% | 8% | 8% | 9% | 10% | 12% | 11% | | | | | | | | | | | | | | |
| Jan-16 | 7% | 18% | 14% | 13% | 14% | 16% | 14% | | | | | | | | | | | | | | | |
| Jan-17 | 18% | 12% | 12% | 13% | 16% | 14% | | | | | | | | | | | | | | | | |
| Jan-18 | 4% | 9% | 11% | 15% | 13% | | | | | | | | | | | | | | | | Retu | rns >=1 |
| Jan-19 | 9% | 13% | 17% | 14% | | | | | | | | | | | | | | | | | 7 to | <10% |
| Jan-20 | 37% | 31% | 22% | | | | | | | | | | | | | | | | | | 0 to | <7% |
| Jan-22 | 7% | | | | | | | | | | | | | | | | | | | | Less | than 0% |

s >=10% Less than 0%

Year wise 6M STP Returns of HDFC Flexicap Fund (1995 to 2022)



20% 21%

19%

27

19% 21% 19%

19% 19%

28

19%

| | | | | | | | | 1 | | | | | | | | | | | | | | | | | | |
|---------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Average | 20% | 21% | 21% | 21% | 21% | 21% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 22% | 21% | 21% | 21% | 21% | 21% |
| Max | 123% | 91% | 67% | 60% | 57% | 49% | 43% | 42% | 41% | 41% | 39% | 34% | 34% | 33% | 29% | 28% | 28% | 28% | 26% | 25% | 25% | 24% | 23% | 23% | 23% | 23% |
| Min | -48% | -22% | -11% | -1% | -1% | 2% | 8% | 7% | 5% | 6% | 9% | 9% | 8% | 10% | 12% | 13% | 14% | 17% | 18% | 16% | 17% | 18% | 18% | 19% | 17% | 18% |
| Period | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| Jan-95 | -21% | -22% | -10% | 0% | 21% | 13% | 10% | 12% | 21% | 22% | 25% | 26% | 28% | 20% | 24% | 24% | 20% | 21% | 20% | 22% | 20% | 20% | 20% | 19% | 19% | 18% |
| Jan-96 | -20% | -2% | 9% | 35% | 21% | 17% | 18% | 28% | 28% | 31% | 32% | 33% | 24% | 28% | 28% | 24% | 25% | 23% | 25% | 23% | 22% | 23% | 22% | 21% | 20% | 21% |
| Jan-97 | 16% | 26% | 59% | 34% | 26% | 26% | 37% | 35% | 38% | 38% | 39% | 28% | 33% | 32% | 27% | 28% | 26% | 28% | 26% | 25% | 25% | 24% | 23% | 22% | 23% | 23% |
| Jan-98 | 27% | 80% | 37% | 26% | 26% | 39% | 37% | 40% | 39% | 41% | 28% | 33% | 33% | 27% | 28% | 26% | 28% | 26% | 25% | 25% | 24% | 23% | 22% | 23% | 22% | |
| Jan-99 | 112% | 30% | 18% | 20% | 36% | 34% | 38% | 38% | 40% | 26% | 32% | 32% | 26% | 26% | 25% | 26% | 24% | 23% | 24% | 22% | 22% | 21% | 21% | 21% | | |
| Jan-00 | -21% | -12% | -1% | 22% | 23% | 29% | 30% | 32% | 19% | 26% | 26% | 20% | 21% | 20% | 22% | 20% | 19% | 20% | 19% | 18% | 18% | 18% | 18% | | | |
| Jan-01 | 0% | 12% | 42% | 38% | 43% | 41% | 43% | 26% | 33% | 32% | 25% | 26% | 24% | 26% | 24% | 23% | 23% | 22% | 21% | 20% | 21% | 21% | | | | |
| Jan-02 | 10% | 58% | 47% | 50% | 47% | 49% | 28% | 35% | 34% | 26% | 27% | 25% | 27% | 24% | 23% | 24% | 22% | 21% | 20% | 21% | 21% | | | | | |
| Jan-03 | 123% | 67% | 66% | 58% | 57% | 30% | 39% | 37% | 28% | 29% | 26% | 28% | 25% | 24% | 25% | 23% | 22% | 21% | 22% | 22% | | | | | | |
| Jan-04 | 28% | 44% | 41% | 44% | 17% | 28% | 29% | 20% | 21% | 19% | 22% | 20% | 19% | 20% | 18% | 17% | 17% | 18% | 18% | | | | | | | |
| Jan-05 | 60% | 47% | 50% | 14% | 28% | 28% | 18% | 20% | 18% | 21% | 19% | 18% | 19% | 17% | 17% | 16% | 17% | 17% | | | | | | | | |
| Jan-06 | 24% | 38% | -1% | 18% | 20% | 11% | 14% | 13% | 17% | 14% | 14% | 15% | 14% | 13% | 13% | 14% | 14% | | | | | | | | | |
| Jan-07 | 50% | -12% | 16% | 19% | 8% | 12% | 11% | 15% | 13% | 12% | 14% | 13% | 12% | 12% | 13% | 14% | | | | | | | | | | |
| Jan-08 | -38% | 12% | 17% | 4% | 10% | 9% | 14% | 12% | 11% | 13% | 12% | 11% | 11% | 13% | 13% | | | | | | | | | | | |
| Jan-09 | 98% | 60% | 23% | 26% | 21% | 26% | 21% | 19% | 21% | 18% | 17% | 16% | 18% | 18% | | | | | | | | | | | | |
| Jan-10 | 28% | -3% | 8% | 7% | 15% | 12% | 11% | 14% | 12% | 11% | 11% | 13% | 13% | | | | | | | | | | | | | |
| Jan-11 | -22% | 3% | 3% | 14% | 10% | 9% | 13% | 11% | 10% | 10% | 12% | 12% | | | | | | | | | | | | | | |
| Jan-12 | 20% | 11% | 24% | 16% | 14% | 17% | 14% | 13% | 13% | 15% | 15% | | | | | | | | | | | | | | | |
| Jan-13 | 7% | 29% | 16% | 14% | 18% | 14% | 13% | 12% | 15% | 15% | | | | | | | | | | | | | | | | |
| Jan-14 | 45% | 18% | 14% | 19% | 14% | 13% | 12% | 15% | 15% | | | | | | | | | | | | | | | | | |
| Jan-15 | -5% | 0% | 11% | 8% | 7% | 7% | 11% | 12% | | | | | | | | | | | | | | | | | | |
| Jan-16 | 14% | 25% | 15% | 13% | 12% | 15% | 16% | | | | | | | | | | | | | | | | | | | |
| Jan-17 | 22% | 9% | 8% | 8% | 13% | 14% | | • | | | | | | | | | | | | | | | | | | Re |
| Jan-18 | 1% | 4% | 5% | 12% | 13% | | | | | | | | | | | | | | | | | | | | | 7 t |
| Jan-19 | 3% | 5% | 14% | 15% | | | | | | | | | | | | | | | | | | | | | | |
| Jan-20 | 29% | 32% | 28% | | | | | | | | | | | | | | | | | | | | | | | 0 t |
| lan-21 | 23% | 21% | | | | | | | | | | | | | | | | | | | | | | | | Les |

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

Year wise 6M STP Returns of Franklin India Flexicap Fund (1995 to 2022)



18%

18%

18% 28

18%

20%

22%

17%

18%

20% 21% 19%

20%

18%

19%

20%

| Average | 18% | 19% | 20% | 20% | 20% | 20% | 20% | 21% | 21% | 21% | 21% | 21% | 21% | 20% | 21% | 21% | 21% | 21% | 21% | 21% | 21% | 20% | 20% | 20% | 20% |
|---------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Max | 150% | 99% | 68% | 56% | 55% | 46% | 39% | 38% | 38% | 39% | 37% | 32% | 31% | 29% | 26% | 26% | 27% | 26% | 25% | 24% | 24% | 23% | 22% | 23% | 22% |
| Min | -44% | -21% | -11% | -3% | -2% | 3% | 7% | 8% | 7% | 7% | 10% | 8% | 8% | 10% | 11% | 13% | 14% | 17% | 17% | 15% | 15% | 17% | 17% | 18% | 16% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| Jan-95 | -19% | -16% | -8% | 2% | 27% | 15% | 11% | 13% | 21% | 21% | 23% | 25% | 27% | 20% | 22% | 22% | 20% | 20% | 19% | 21% | 20% | 19% | 20% | 19% | 18% |
| Jan-96 | -17% | -4% | 8% | 41% | 22% | 17% | 17% | 26% | 26% | 28% | 30% | 32% | 23% | 26% | 25% | 22% | 23% | 22% | 23% | 22% | 21% | 22% | 21% | 20% | 20% |
| Jan-97 | 7% | 21% | 66% | 33% | 24% | 23% | 33% | 32% | 34% | 35% | 37% | 27% | 29% | 29% | 25% | 25% | 24% | 26% | 25% | 23% | 24% | 22% | 21% | 21% | 22% |
| Jan-98 | 26% | 98% | 38% | 26% | 25% | 36% | 34% | 36% | 37% | 39% | 27% | 31% | 30% | 26% | 26% | 25% | 26% | 25% | 24% | 24% | 23% | 22% | 21% | 22% | 21% |
| Jan-99 | 150% | 30% | 17% | 18% | 32% | 31% | 33% | 35% | 37% | 25% | 28% | 28% | 24% | 24% | 23% | 25% | 23% | 22% | 23% | 21% | 20% | 20% | 21% | 20% | l e |
| Jan-00 | -26% | -16% | -6% | 15% | 17% | 22% | 25% | 29% | 17% | 21% | 21% | 17% | 18% | 17% | 20% | 19% | 18% | 18% | 17% | 16% | 16% | 17% | 17% | | |
| Jan-01 | -5% | 7% | 34% | 31% | 35% | 37% | 39% | 24% | 28% | 27% | 22% | 23% | 22% | 24% | 22% | 21% | 22% | 20% | 19% | 19% | 20% | 19% | | | |
| Jan-02 | 7% | 49% | 41% | 42% | 44% | 46% | 26% | 31% | 30% | 24% | 25% | 23% | 25% | 24% | 22% | 23% | 21% | 20% | 20% | 21% | 20% | | | | |
| Jan-03 | 109% | 62% | 57% | 55% | 55% | 30% | 35% | 33% | 26% | 27% | 25% | 27% | 25% | 24% | 24% | 22% | 21% | 21% | 22% | 21% | | | | | |
| Jan-04 | 26% | 37% | 41% | 44% | 18% | 25% | 25% | 19% | 20% | 18% | 21% | 20% | 19% | 19% | 18% | 17% | 17% | 18% | 17% | | | | | | |
| Jan-05 | 45% | 47% | 50% | 16% | 25% | 24% | 17% | 19% | 17% | 21% | 19% | 18% | 19% | 17% | 16% | 16% | 17% | 17% | | | | | | | |
| Jan-06 | 33% | 43% | 3% | 17% | 17% | 11% | 14% | 13% | 17% | 15% | 14% | 16% | 14% | 13% | 13% | 15% | 14% | | | | | | | | |
| Jan-07 | 52% | -10% | 11% | 13% | 7% | 10% | 10% | 15% | 14% | 13% | 14% | 12% | 12% | 12% | 14% | 13% | | | | | | | | | |
| Jan-08 | -36% | 4% | 9% | 2% | 7% | 7% | 13% | 12% | 11% | 13% | 11% | 11% | 11% | 13% | 12% | | | | | | | | | | |
| Jan-09 | 66% | 41% | 18% | 21% | 18% | 24% | 21% | 19% | 20% | 17% | 16% | 16% | 18% | 17% | | | | | | | | | | | |
| Jan-10 | 19% | 0% | 9% | 8% | 17% | 15% | 13% | 15% | 13% | 12% | 12% | 14% | 14% | | | | | | | | | | | | |
| Jan-11 | -12% | 7% | 7% | 17% | 15% | 13% | 15% | 13% | 12% | 12% | 14% | 14% | l | | | | | | | | | | | | |
| Jan-12 | 21% | 13% | 26% | 20% | 17% | 19% | 15% | 14% | 14% | 16% | 15% | | | | | | | | | | | | | | |
| Jan-13 | 8% | 30% | 21% | 17% | 19% | 15% | 13% | 14% | 16% | 15% | | | | | | | | | | | | | | | |
| Jan-14 | 50% | 25% | 18% | 21% | 15% | 13% | 14% | 17% | 15% | | | | | | | | | | | | | | | | |
| Jan-15 | 0% | 2% | 11% | 7% | 6% | 8% | 12% | 11% | | | | | | | | | | | | | | | | | |
| Jan-16 | 6% | 18% | 10% | 8% | 10% | 14% | 13% | | | | | | | | | | | | | | | | | | |
| Jan-17 | 18% | 6% | 5% | 8% | 14% | 12% | | , | | | | | | | | | | | | | | | | | |
| Jan-18 | -2% | 1% | 6% | 13% | 12% | | | | | | | | | | | | | | | | | | | | |
| Jan-19 | 1% | 9% | 18% | 15% | l | | | | | | | | | | | | | | | | | | | | |
| Jan-20 | 36% | 38% | 26% | | | | | | | | | | | | | | | | | | | | | | |
| Jan-21 | 27% | 16% | | | | | | | | | | | | | | | | | | | | | | | |

Returns >=10%

7 to <10%

0 to <7%

Less than 0%

Year wise SIP Returns of Nifty 50 TRI (2000 to 2022)



| Average | 18% | 16% | 17% | 17% | 16% | 16% | 15% | 15% | 14% | 14% | 14% | 13% | 13% | 14% | 14% | 14% | 14% | 14% | 14% | 14% | 15% | 15% | 14 |
|---------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----------|-----|-----|----|
| Max | 141% | 67% | 54% | 49% | 48% | 44% | 40% | 35% | 25% | 24% | 22% | 18% | 18% | 18% | 18% | 16% | 16% | 16% | 15% | 16% | 16% | 15% | 15 |
| Min | -65% | -40% | -22% | -8% | -4% | -2% | 0% | 2% | 3% | 4% | 5% | 6% | 6% | 6% | 7% | 8% | 9% | 10% | 11% | 11% | 13% | 14% | 14 |
| Period | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 2 |
| Jan-00 | -18% | -14% | -2% | 28% | 23% | 27% | 30% | 35% | 14% | 22% | 21% | 15% | 16% | 15% | 17% | 15% | 14% | 15% | 14% | 14% | 14% | 15% | 15 |
| Jan-01 | -9% | 4% | 42% | 30% | 33% | 35% | 40% | 15% | 23% | 23% | 15% | 17% | 16% | 17% | 15% | 14% | 15% | 15% | 15% | 15% | 15% | 15% | |
| Jan-02 | 13% | 67% | 39% | 39% | 40% | 44% | 15% | 24% | 23% | 15% | 17% | 16% | 17% | 15% | 14% | 15% | 14% | 14% | 14% | 15% | 15% | | |
| Jan-03 | 141% | 47% | 44% | 43% | 47% | 12% | 23% | 23% | 13% | 15% | 14% | 17% | 14% | 13% | 14% | 14% | 14% | 14% | 15% | 14% | | | |
| Jan-04 | 41% | 43% | 42% | 48% | 5% | 21% | 20% | 10% | 13% | 12% | 15% | 13% | 11% | 13% | 13% | 13% | 13% | 14% | 13% | | | | |
| Jan-05 | 58% | 46% | 53% | -2% | 19% | 19% | 7% | 12% | 11% | 14% | 11% | 10% | 13% | 12% | 12% | 12% | 13% | 13% | | | | | |
| Jan-06 | 42% | 57% | -15% | 16% | 17% | 4% | 10% | 9% | 13% | 10% | 9% | 12% | 11% | 11% | 12% | 13% | 12% | | | | | | |
| Jan-07 | 81% | -29% | 17% | 18% | 2% | 9% | 9% | 13% | 10% | 9% | 12% | 11% | 11% | 12% | 13% | 13% | | | | | | | |
| Jan-08 | -47% | 28% | 24% | 1% | 10% | 10% | 15% | 11% | 10% | 13% | 12% | 12% | 12% | 14% | 13% | | | | | | | | |
| Jan-09 | 74% | 35% | -1% | 11% | 10% | 16% | 11% | 10% | 13% | 12% | 12% | 13% | 14% | 13% | | | | | | | | | |
| Jan-10 | 28% | -13% | 8% | 8% | 16% | 10% | 9% | 13% | 11% | 12% | 12% | 14% | 13% | | | | | | | | | | |
| Jan-11 | -25% | 12% | 10% | 19% | 11% | 9% | 13% | 12% | 12% | 13% | 15% | 13% | | | | | | | | | | | |
| Jan-12 | 26% | 14% | 23% | 12% | 9% | 14% | 12% | 12% | 13% | 15% | 14% | | | | | | | | | | | | |
| Jan-13 | 15% | 27% | 10% | 7% | 14% | 12% | 12% | 13% | 15% | 14% | | | | | | | | | | | | | |
| Jan-14 | 31% | 4% | 4% | 13% | 11% | 11% | 13% | 15% | 14% | | | | | | | | | | | | | | |
| Jan-15 | -7% | 1% | 14% | 11% | 12% | 14% | 16% | 14% | | | | | | | | | | | | | | | |
| Jan-16 | 3% | 20% | 12% | 13% | 15% | 18% | 15% | | | | | | | | | | | | | | | | |
| Jan-17 | 21% | 9% | 11% | 15% | 18% | 15% | | | | | | | | | | | | | | | | | |
| Jan-18 | 4% | 11% | 18% | 20% | 16% | | | | | | | | | | | | | | | | | | |
| Jan-19 | 14% | 25% | 25% | 17% | l | | | | | | | | | | | | | | | Returns | | | |
| Jan-20 | 59% | 33% | 19% | | | | | | | | | | | | | | | | | 7 to <109 | % | | |

0 to <7%

Less than 0%

22%

10%

11%

Jan-21

Year wise SIP Returns of HDFC Flexicap Fund (1995 to 2022)



21%

22%

20%

26

20%

21%

21%

21%

22%

18%

24

21%

20%

20%

22%

18%

25

21%

21%

21%

20%

21%

21%

20%

27

21%

21%

21%

21%

21%

28

21%

| Average | 27% | 25% | 24% | 24% | 23% | 22% | 23% | 23% | 23% | 23% | 22% | 22% | 21% | 21% | 21% | 21% | 20% | 21% | 21% | 21% | 21% | 21% | 21% |
|---------|------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Max | 177% | 127% | 92% | 69% | 60% | 54% | 51% | 46% | 43% | 43% | 42% | 40% | 37% | 34% | 33% | 30% | 27% | 27% | 27% | 26% | 24% | 24% | 23% |
| Min | -63% | -40% | -23% | -13% | -8% | -5% | -1% | 1% | 2% | 3% | 4% | 6% | 6% | 7% | 8% | 10% | 11% | 13% | 15% | 15% | 16% | 17% | 18% |
| Period | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| Jan-95 | -27% | -24% | -2% | 13% | 46% | 25% | 18% | 20% | 33% | 32% | 36% | 36% | 37% | 25% | 31% | 30% | 25% | 26% | 24% | 26% | 24% | 23% | 23% |
| Jan-96 | -25% | 5% | 22% | 61% | 31% | 21% | 22% | 37% | 35% | 39% | 38% | 40% | 26% | 32% | 32% | 26% | 27% | 25% | 26% | 24% | 23% | 24% | 22% |
| Jan-97 | 14% | 32% | 82% | 34% | 22% | 23% | 40% | 38% | 41% | 40% | 42% | 27% | 33% | 33% | 26% | 27% | 25% | 27% | 24% | 23% | 24% | 22% | 21% |
| Jan-98 | 46% | 115% | 33% | 18% | 20% | 42% | 38% | 42% | 41% | 43% | 26% | 33% | 33% | 25% | 26% | 24% | 26% | 24% | 22% | 23% | 22% | 21% | 20% |
| Jan-99 | 163% | 13% | 6% | 13% | 42% | 38% | 43% | 41% | 43% | 24% | 32% | 32% | 24% | 25% | 23% | 25% | 23% | 21% | 22% | 21% | 20% | 19% | 20% |
| Jan-00 | -22% | -4% | 10% | 48% | 41% | 46% | 44% | 46% | 24% | 33% | 32% | 24% | 25% | 22% | 25% | 22% | 21% | 22% | 20% | 19% | 18% | 19% | 19% |
| Jan-01 | 11% | 20% | 68% | 52% | 55% | 50% | 51% | 25% | 35% | 34% | 24% | 25% | 23% | 26% | 22% | 21% | 22% | 20% | 19% | 18% | 19% | 19% | |
| Jan-02 | 18% | 95% | 59% | 61% | 53% | 54% | 22% | 34% | 33% | 22% | 24% | 21% | 25% | 21% | 20% | 21% | 19% | 18% | 17% | 18% | 18% | | |
| Jan-03 | 177% | 66% | 66% | 54% | 54% | 17% | 32% | 32% | 19% | 22% | 19% | 23% | 19% | 18% | 20% | 18% | 17% | 16% | 17% | 17% | | | |
| Jan-04 | 51% | 63% | 49% | 52% | 8% | 28% | 28% | 15% | 18% | 16% | 20% | 17% | 16% | 18% | 16% | 15% | 14% | 16% | 16% | | | | |
| Jan-05 | 84% | 49% | 53% | -1% | 26% | 27% | 12% | 16% | 14% | 19% | 16% | 14% | 17% | 15% | 14% | 13% | 15% | 15% | | | | | |
| Jan-06 | 35% | 52% | -14% | 24% | 26% | 8% | 14% | 12% | 18% | 14% | 13% | 16% | 14% | 13% | 12% | 14% | 15% | | | | | | |
| Jan-07 | 75% | -28% | 28% | 29% | 7% | 14% | 12% | 19% | 14% | 13% | 16% | 14% | 13% | 12% | 14% | 15% | | | | | | | |
| Jan-08 | -43% | 48% | 38% | 7% | 16% | 12% | 21% | 15% | 14% | 17% | 14% | 13% | 12% | 15% | 15% | | | | | | | | |
| Jan-09 | 119% | 52% | 3% | 16% | 12% | 22% | 15% | 13% | 17% | 14% | 13% | 12% | 15% | 15% | | | | | | | | | |
| Jan-10 | 33% | -16% | 9% | 7% | 21% | 13% | 12% | 16% | 13% | 12% | 11% | 14% | 14% | | | | | | | | | | |
| Jan-11 | -32% | 12% | 9% | 25% | 15% | 12% | 17% | 13% | 12% | 11% | 14% | 15% | | | | | | | | | | | |
| Jan-12 | 30% | 14% | 33% | 16% | 13% | 19% | 14% | 12% | 11% | 15% | 15% | | | | | | | | | | | | |
| Jan-13 | 21% | 43% | 16% | 12% | 19% | 13% | 11% | 11% | 15% | 15% | | | | | | | | | | | | | |
| Jan-14 | 50% | 8% | 7% | 18% | 11% | 10% | 10% | 14% | 15% | | | | | | | | | | | | | | |
| Jan-15 | -6% | 4% | 19% | 10% | 9% | 9% | 15% | 16% | | | | | | | | | | | | | | | |
| Jan-16 | 11% | 27% | 11% | 9% | 10% | 16% | 17% | J | | | | | | | | | | | | | | | |
| Jan-17 | 29% | 7% | 6% | 9% | 17% | 17% | | • | | | | | | | | | | | | | | | |
| Jan-18 | 3% | 5% | 11% | 20% | 19% | | | | | | | | | | | | | | | | | | |
| Jan-19 | 6% | 17% | 25% | 23% | | | | | | | | | | | | | | | | | | | |
| Jan-20 | 53% | 38% | 28% | | | | | | | | | | | | | | | | | | | | |

Returns >=10% 7 to <10%

0 to <7%

Less than 0%

25%

21%

Jan-21 Jan-22 21%

Year wise SIP Returns of Franklin India Flexicap Fund (1995 to 2022)



20%

20%

20%

28

20%

20%

21%

19%

27 20%

20%

21%

18%

26

20%

17%

19%

| • | | | | | | | | | | | | | | | | | | | | | | | | |
|---------|------|------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Average | 25% | 23% | 23% | 23% | 22% | 21% | 21% | 21% | 22% | 21% | 21% | 21% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% |
| Max | 245% | 144% | 101% | 75% | 57% | 52% | 49% | 43% | 41% | 41% | 40% | 38% | 35% | 30% | 29% | 28% | 25% | 25% | 25% | 25% | 23% | 23% | 22% | 21% |
| Min | -57% | -34% | -22% | -14% | -10% | -6% | -2% | 1% | 3% | 4% | 5% | 6% | 6% | 7% | 8% | 9% | 11% | 13% | 14% | 14% | 15% | 16% | 17% | 17% |
| Period | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| Jan-95 | -26% | -18% | -4% | 12% | 53% | 26% | 18% | 18% | 30% | 29% | 32% | 33% | 35% | 24% | 28% | 27% | 23% | 24% | 22% | 24% | 23% | 22% | 22% | 21% |
| Jan-96 | -19% | 0% | 19% | 70% | 30% | 20% | 20% | 33% | 32% | 34% | 36% | 38% | 25% | 29% | 28% | 24% | 24% | 23% | 25% | 23% | 22% | 23% | 21% | 20% |
| Jan-97 | 1% | 26% | 97% | 34% | 20% | 20% | 36% | 34% | 36% | 38% | 40% | 25% | 29% | 28% | 24% | 24% | 23% | 25% | 23% | 22% | 23% | 21% | 20% | 20% |
| Jan-98 | 36% | 143% | 32% | 16% | 17% | 36% | 34% | 37% | 38% | 41% | 25% | 29% | 28% | 23% | 24% | 22% | 24% | 23% | 22% | 22% | 20% | 19% | 19% | 20% |
| Jan-99 | 245% | 12% | 3% | 10% | 35% | 33% | 36% | 38% | 41% | 23% | 28% | 27% | 22% | 23% | 21% | 24% | 22% | 21% | 21% | 19% | 18% | 18% | 19% | 18% |
| Jan-00 | -27% | -9% | 5% | 40% | 36% | 39% | 41% | 43% | 23% | 28% | 27% | 21% | 22% | 20% | 23% | 22% | 20% | 21% | 19% | 18% | 18% | 19% | 18% | Į. |
| Jan-01 | 3% | 14% | 58% | 45% | 46% | 47% | 49% | 24% | 30% | 29% | 22% | 23% | 21% | 24% | 22% | 20% | 21% | 19% | 18% | 18% | 19% | 18% | I | |
| Jan-02 | 14% | 83% | 54% | 52% | 51% | 52% | 22% | 30% | 28% | 21% | 22% | 20% | 23% | 21% | 20% | 21% | 18% | 17% | 17% | 18% | 18% | | | |
| Jan-03 | 161% | 62% | 56% | 53% | 54% | 18% | 28% | 26% | 18% | 20% | 18% | 22% | 20% | 18% | 19% | 17% | 16% | 16% | 18% | 17% | | | | |
| Jan-04 | 46% | 50% | 50% | 52% | 10% | 24% | 23% | 14% | 17% | 15% | 20% | 18% | 16% | 18% | 15% | 14% | 14% | 16% | 15% | | | | | |
| Jan-05 | 63% | 54% | 55% | 2% | 21% | 21% | 11% | 15% | 13% | 19% | 17% | 15% | 17% | 14% | 13% | 14% | 16% | 15% | | | | | | |
| Jan-06 | 51% | 58% | -10% | 18% | 18% | 7% | 13% | 11% | 18% | 16% | 14% | 16% | 14% | 13% | 13% | 15% | 14% | | | | | | | |
| Jan-07 | 76% | -25% | | 19% | 6% | 12% | 11% | 19% | 16% | 14% | 16% | 14% | 12% | 13% | 15% | 14% | | | | | | | | |
| Jan-08 | -40% | 31% | 25% | 6% | 14% | 12% | 21% | 17% | 15% | 17% | 14% | 13% | 13% | 16% | 15% | | | | | | | | | |
| Jan-09 | 79% | 35% | 4% | 15% | 12% | 23% | 18% | 15% | 18% | 14% | 13% | 13% | 16% | 15% | | | | | | | | | | |
| Jan-10 | 22% | -9% | 11% | 9% | 23% | 18% | 15% | 17% | 13% | 12% | 13% | 16% | 14% | | | | | | | | | | | |
| Jan-11 | -20% | 15% | 11% | 28% | 20% | 15% | 18% | 14% | 12% | 13% | 16% | 15% | | | | | | | | | | | | |
| Jan-12 | 30% | 14% | 35% | 22% | 16% | 19% | 14% | 11% | 13% | 16% | 15% | | | | | | | | | | | | | |
| Jan-13 | 18% | 46% | 22% | 15% | 19% | 13% | 10% | 12% | 16% | 15% | | | | | | | | | | | | | | |
| Jan-14 | 62% | 17% | 10% | 17% | 10% | 8% | 11% | 16% | 14% | | | | | | | | | | | | | | | |
| Jan-15 | -1% | 2% | 16% | 7% | 6% | 10% | 16% | 14% | | | | | | | | | | | | | | | | |
| Jan-16 | 2% | 20% | 7% | 5% | 10% | 18% | 15% | | | | | | | | | | | | | | | | | |
| Jan-17 | 23% | 3% | 3% | 11% | 19% | 15% | | | | | | | | | | | | | | | | | | |
| Jan-18 | -3% | 2% | 14% | 23% | 17% | | | | | | | | | | | | | | | | | | | |
| Jan-19 | 5% | 23% | 30% | 20% | | | | | | | | | | | | | | | | | | | | |
| Jan-20 | 59% | 43% | 23% | | | | | | | | | | | | | | | | | | | | | |
| Jan-21 | 31% | 13% | | | | | | | | | | | | | | | | | | | | | | |

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

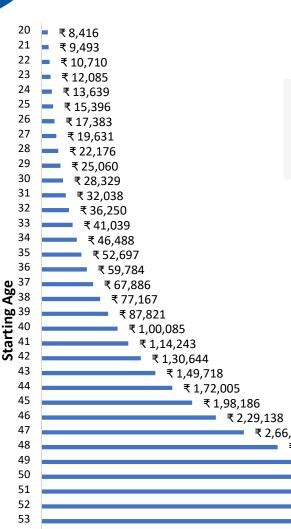
How to read the table: Column 1 indicates the starting date of SIP. The Row named 'Year' indicates the time frame on investment -1Y, 2Y, 3Y etc

Jan-22 **11%**

Advantage of starting your SIP early

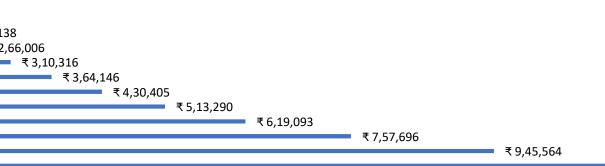


₹ 12,12,322



Monthly SIP Amount Required to Reach Rs 10 crore at 60 years (@12% returns per annum)

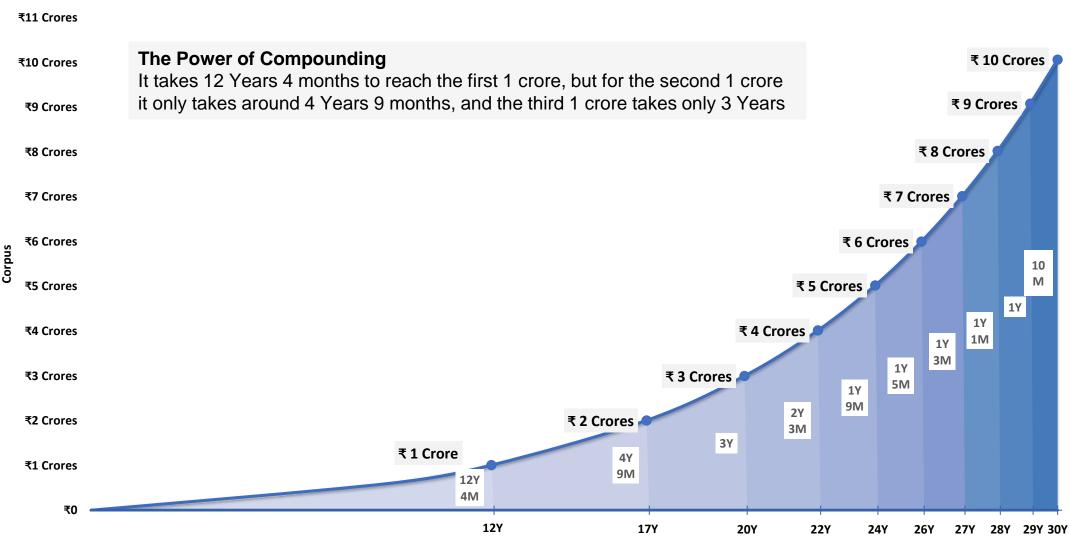
If you start investing via SIP at the age of 25, the monthly SIP required is only Rs 15,000. But if you delay and start at the age of 30 the monthly SIP required is 2x more at Rs 28,000. If you delay and start at the age of 40 the monthly SIP required is 6x more at Rs 1,00,000.



Power of Compounding



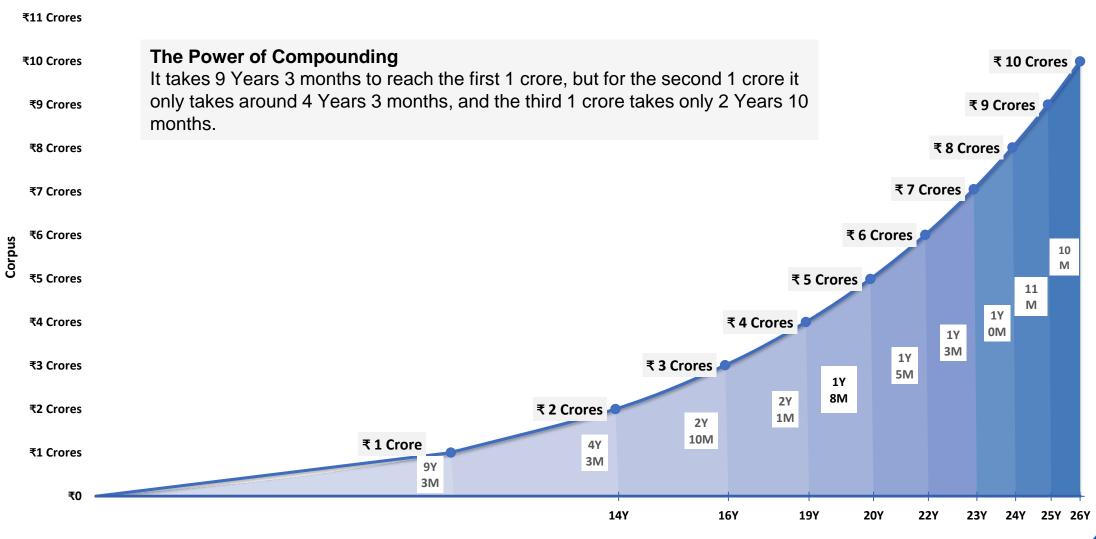
Portfolio Value when investing Rs. 30,000 every month @ 12% per annum returns



Power of Compounding



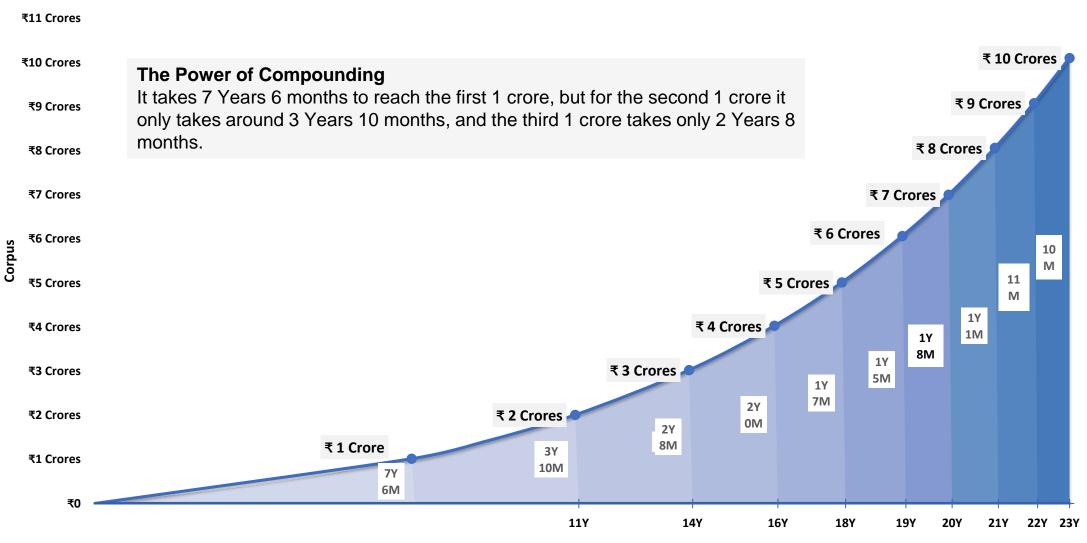
Portfolio Value when investing Rs. 50,000 every month @ 12% per annum returns



Power of Compounding



Portfolio Value when investing Rs. 70,000 every month @ 12% per annum returns



How To Reach Your Target Amount (with No Annual Increase in SIP Investment)?



| SIP Amount | | | | | Targ | get Amoun | t @ 12% C | AGR | | | | |
|-------------------------|--------------|--------------|--------------|--------------|--------------|-------------|--------------|--------------|--------------|--------------|--------------|---------------|
| (0% Annual Increase) | Rs. 10 Lakhs | Rs. 20 Lakhs | Rs. 30 Lakhs | Rs. 50 Lakhs | Rs. 75 Lakhs | Rs. 1 Crore | Rs. 2 Crores | Rs. 3 Crores | Rs. 4 Crores | Rs. 5 Crores | Rs. 7 Crores | Rs. 10 Crores |
| Rs. 10,000 | 5Y 10M | 9Y 2M | 11Y 7M | 15Y 0M | 17Y 11M | 20Y 1M | 25Y 6M | 28Y 9M | 31Y 1M | 32Y 11M | 35Y 8M | 38Y 7M |
| Rs. 20,000 | 3Y 5M | 5Y 10M | 7Y 8M | 10Y 6M | 13Y 0M | 15Y 0M | 20Y 1M | 23Y 2M | 25Y 6M | 27Y 3M | 30Y 0M | 32Y 11M |
| Rs. 25,000 | 2Y 10M | 4Y 11M | 6Y 7M | 9Y 2M | 11Y 7M | 13Y 5M | 18Y 4M | 21Y 5M | 23Y 8M | 25Y 6M | 28Y 2M | 31Y 1M |
| Rs. 30,000 | 2Y 5M | 4Y 3M | 5Y 10M | 8Y 2M | 10Y 6M | 12Y 4M | 17Y 0M | 20Y 1M | 22Y 3M | 24Y 0M | 26Y 8M | 29Y 7M |
| Rs. 40,000 | 1Y 11M | 3Y 5M | 4Y 8M | 6Y 9M | 8Y 10M | 10Y 6M | 15Y 0M | 17Y 11M | 20Y 1M | 21Y 9M | 24Y 5M | 27Y 3M |
| Rs. 50,000 | 1Y 7M | 2Y 10M | 3Y 11M | 5Y 10M | 7Y 8M | 9Y 2M | 13Y 5M | 16Y 3M | 18Y 4M | 20Y 1M | 22Y 8M | 25Y 6M |
| Rs. 75,000 | 1Y 1M | 2Y 0M | 2Y 10M | 4Y 3M | 5Y 10M | 7Y 1M | 10Y 10M | 13Y 5M | 15Y 5M | 17Y 0M | 19Y 6M | 22Y 3M |
| Rs. 100,000 | 0Y 10M | 1Y 7M | 2Y 3M | 3Y 5M | 4Y 8M | 5Y 10M | 9Y 2M | 11Y 7M | 13Y 5M | 15Y 0M | 17Y 5M | 20Y 1M |



How To Reach Your Target Amount (with 5% Annual Increase in SIP Investment)?



| SIP Amount | | | | | Та | rget Amoun | nt @ 12% CA | GR | | | | |
|-------------------------|--------------|--------------|--------------|--------------|--------------|-------------|--------------|--------------|--------------|--------------|--------------|---------------|
| (5% Annual Increase) | Rs. 10 Lakhs | Rs. 20 Lakhs | Rs. 30 Lakhs | Rs. 50 Lakhs | Rs. 75 Lakhs | Rs. 1 Crore | Rs. 2 Crores | Rs. 3 Crores | Rs. 4 Crores | Rs. 5 Crores | Rs. 7 Crores | Rs. 10 Crores |
| Rs. 10,000 | 5Y 5M | 8Y 4M | 10Y 5M | 13Y 5M | 15Y 11M | 17Y 10M | 22Y 9M | 25Y 9M | 27Y 11M | 29Y 8M | 32Y 3M | 35Y 1M |
| Rs. 20,000 | 3Y 3M | 5Y 5M | 7Y 1M | 9Y 6M | 11Y 8M | 13Y 5M | 17Y 10M | 20Y 8M | 22Y 9M | 24Y 4M | 26Y 11M | 29Y 8M |
| Rs. 25,000 | 2Y 9M | 4Y 8M | 6Y 1M | 8Y 4M | 10Y 5M | 12Y 1M | 16Y 4M | 19Y 1M | 21Y 1M | 22Y 9M | 25Y 3M | 27Y 11M |
| Rs. 30,000 | 2Y 4M | 4Y 1M | 5Y 5M | 7Y 6M | 9Y 6M | 11Y 0M | 15Y 2M | 17Y 10M | 19Y 10M | 21Y 5M | 23Y 10M | 26Y 6M |
| Rs. 40,000 | 1Y 10M | 3Y 3M | 4Y 5M | 6Y 3M | 8Y 1M | 9Y 6M | 13Y 5M | 15Y 11M | 17Y 10M | 19Y 5M | 21Y 9M | 24Y 4M |
| Rs. 50,000 | 1Y 6M | 2Y 9M | 3Y 9M | 5Y 5M | 7Y 1M | 8Y 4M | 12Y 1M | 14Y 6M | 16Y 4M | 17Y 10M | 20Y 2M | 22Y 9M |
| Rs. 75,000 | 1Y 1M | 2Y 0M | 2Y 9M | 4Y 1M | 5Y 5M | 6Y 6M | 9Y 10M | 12Y 1M | 13Y 9M | 15Y 2M | 17Y 5M | 19Y 10M |
| Rs. 100,000 | 0Y 10M | 1Y 6M | 2Y 2M | 3Y 3M | 4Y 5M | 5Y 5M | 8Y 4M | 10Y 5M | 12Y 1M | 13Y 5M | 15Y 6M | 17Y 10M |

How To Reach Your Target Amount (with 10% Annual Increase in SIP Amount)?

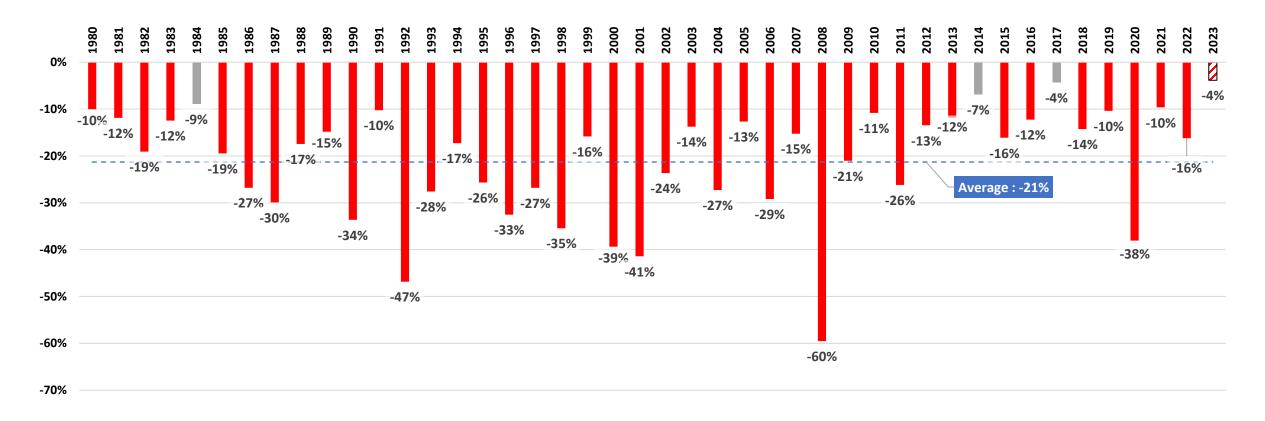


| SIP Amount | | | | | Та | rget Amoun | it @ 12% CA | GR | | | | |
|--------------------------|--------------|--------------|--------------|--------------|--------------|-------------|--------------|--------------|--------------|--------------|--------------|---------------|
| (10% Annual Increase) | Rs. 10 Lakhs | Rs. 20 Lakhs | Rs. 30 Lakhs | Rs. 50 Lakhs | Rs. 75 Lakhs | Rs. 1 Crore | Rs. 2 Crores | Rs. 3 Crores | Rs. 4 Crores | Rs. 5 Crores | Rs. 7 Crores | Rs. 10 Crores |
| Rs. 10,000 | 5Y 1M | 7Y 8M | 9Y 6M | 12Y 0M | 14Y 3M | 15Y 10M | 20Y 1M | 22Y 8M | 24Y 7M | 26Y 1M | 28Y 5M | 30Y 11M |
| Rs. 20,000 | 3Y 2M | 5Y 1M | 6Y 6M | 8Y 8M | 10Y 7M | 12Y 0M | 15Y 10M | 18Y 3M | 20Y 1M | 21Y 6M | 23Y 8M | 26Y 1M |
| Rs. 25,000 | 2Y 8M | 4Y 5M | 5Y 8M | 7Y 8M | 9Y 6M | 10Y 10M | 14Y 7M | 16Y 11M | 18Y 8M | 20Y 1M | 22Y 3M | 24Y 7M |
| Rs. 30,000 | 2Y 4M | 3Y 10M | 5Y 1M | 6Y 11M | 8Y 8M | 10Y 0M | 13Y 7M | 15Y 10M | 17Y 7M | 18Y 11M | 21Y 1M | 23Y 5M |
| Rs. 40,000 | 1Y 10M | 3Y 2M | 4Y 2M | 5Y 10M | 7Y 5M | 8Y 8M | 12Y 0M | 14Y 3M | 15Y 10M | 17Y 2M | 19Y 3M | 21Y 6M |
| Rs. 50,000 | 1Y 6M | 2Y 8M | 3Y 7M | 5Y 1M | 6Y 6M | 7Y 8M | 10Y 10M | 13Y 0M | 14Y 7M | 15Y 10M | 17Y 10M | 20Y 1M |
| Rs. 75,000 | 1Y 1M | 1Y 11M | 2Y 8M | 3Y 10M | 5Y 1M | 6Y 1M | 8Y 11M | 10Y 10M | 12Y 4M | 13Y 7M | 15Y 5M | 17Y 7M |
| Rs. 100,000 | 0Y 10M | 1Y 6M | 2Y 1M | 3Y 2M | 4Y 2M | 5Y 1M | 7Y 8M | 9Y 6M | 10Y 10M | 12Y 0M | 13Y 10M | 15Y 10M |

Equity Markets witness 10-20% temporary declines almost every year



Sensex: Year-wise Drawdown (1980 to 2023 YTD)



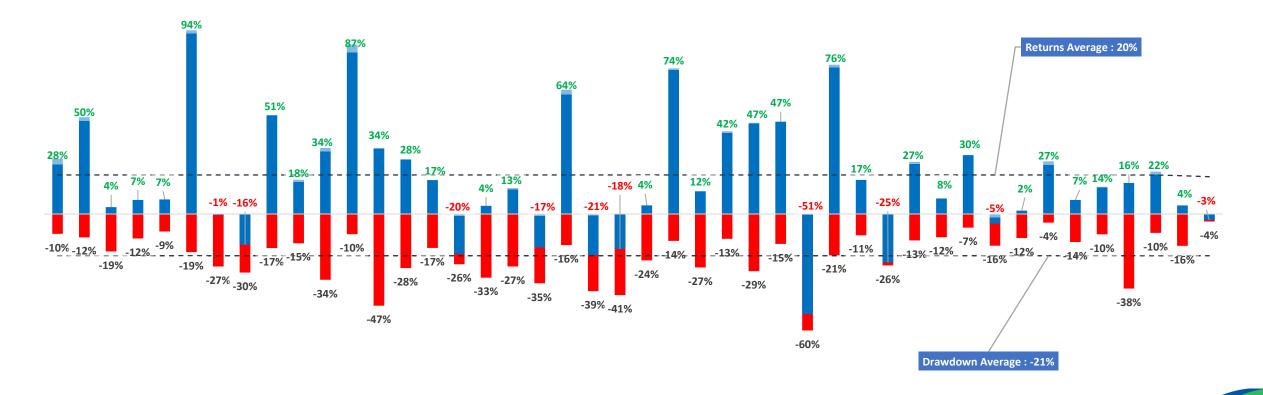
Only 3 out of the last 43 calendar years, had intra-year declines less than 10%

Despite an intra-year decline of more than 10% almost every year, 3 out of 4 years ended with positive returns!









Despite the markets having intra-year declines every year, 34 out of 43 years ended with positive returns

S

FundsIndia

Around 50% of the days, the Sensex trades below its peak level by more than 10%

| Drawdown from Peak | % of days Sensex traded below the drawdown threshold (Since Apr-1979) |
|--------------------|---|
| < 0% | 93% |
| < -5% | 69% |
| < -10% | 50% |
| < -20% | 29% |
| < -30% | 16% |
| < -40% | 8% |
| < -50% | 2% |

Temporary market declines of 30-60%, historically has occurred once every 7-10 years



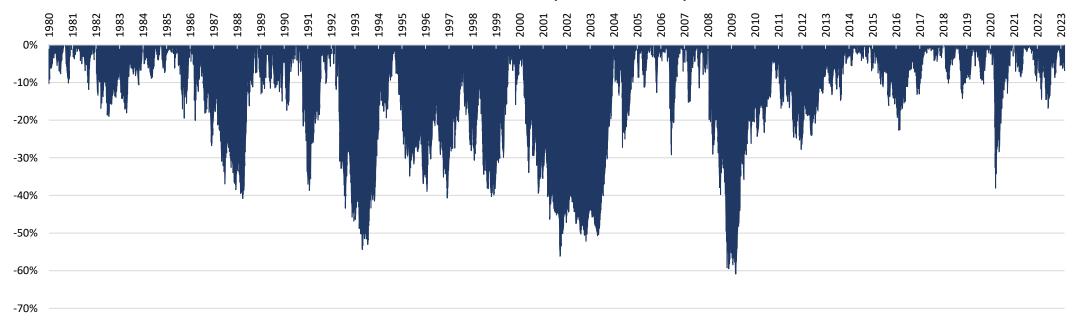
| Peak Date | Peak Value | Trough Date | Trough Value | Fall from Peak | Recovery Date | Sensex Value | Time Taken for Fall (in yrs) | Time Taken to Recover (in yrs) | Fall & Recovery (in yrs) |
|-----------|------------|-------------|--------------|----------------|---------------|--------------|------------------------------------|--------------------------------------|-----------------------------|
| 94-Jun-86 | 659 | 28-Mar-88 | 390 | -41% | 30-Sep-88 | 663 | 1Y 10M | 6M | 2Y 4M |
| 9-Oct-90 | 1,559 | 25-Jan-91 | 956 | -39% | 26-Jul-91 | 1,600 | 4M | 6M | 10M |
| 2-Apr-92 | 4,467 | 26-Apr-93 | 2,037 | -54% | 12-Aug-94 | 4,508 | 12M | 1Y 4M | 2Y 4M |
| 2-Sep-94 | 4,631 | 04-Dec-96 | 2,745 | -41% | 14-Jul-99 | 4,710 | 2Y 3M | 2Y 7M | 4Y 10M |
| 1-Apr-98 | 4,281 | 20-Oct-98 | 2,764 | -35% | 05-Jul-99 | 4,306 | 6M | 8M | 1Y 2M |
| 1-Feb-00 | 5,934 | 21-Sep-01 | 2,600 | -56% | 02-Jan-04 | 6,027 | 1Y 7M | 2Y 3M | 3Y 10M |
| 08-Jan-08 | 20,873 | 09-Mar-09 | 8,160 | -61% | 04-Nov-10 | 20,894 | 1Y 2M | 1Y 8M | 2Y 10M |
| 14-Jan-20 | 41,952 | 23-Mar-20 | 25,981 | -38% | 09-Nov-20 | 42,597 | 2M | 8M | 10M |
| | | | | | | • | 43/484 | 43/ 284 | 2V 454 |
| | | | | | | Average | 1Y 1M | 1Y 3M | 2Y 4M |

Every decade saw 1 or 2 sharp temporary falls >30%



Frequency of Market Declines

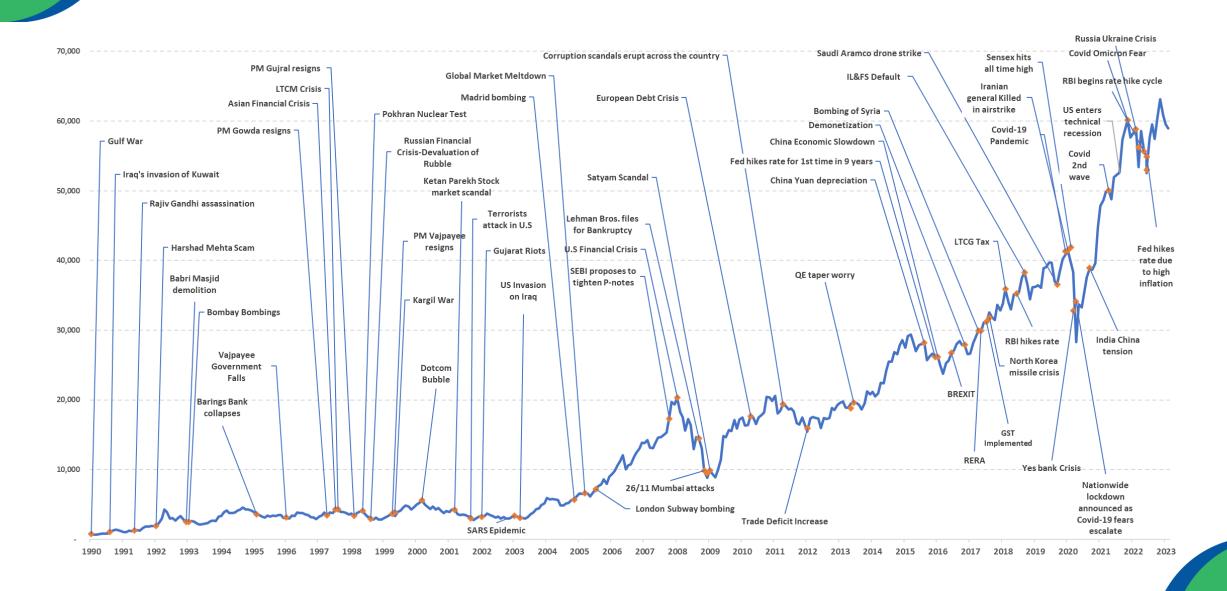
Sensex - Drawdown (1980 - 2023 YTD)



| Decade | Number of declines in the given range | | | | | Returns |
|---------|---------------------------------------|-----------|-----------|-----------|-----------|----------|
| | 10 to 20% | 20 to 30% | 30 to 40% | 40 to 50% | 50 to 60% | CAGR (%) |
| 1981-90 | 7 | | | 1 | | 21.3% |
| 1991-00 | 2 | | 1 | 1 | 1 | 14.2% |
| 2001-10 | 3 | 2 | | | 2 | 17.9% |
| 2011-20 | 2 | 2 | 1 | | | 8.8% |
| 2021-22 | 2 | | | | | 11.1% |

There is always a reason not to buy Equities





Despite several intermittent crises, Indian Equities have gone up over the long run mirroring earnings growth





Every crisis in the past has been followed by a recovery and further upside



Sensex - Market Decline and Recovery (1980 to 2023 YTD)

Upsides are much higher than the Declines!





Even if you invested right before a market crash, over long time frames the returns have still turned out to be decent



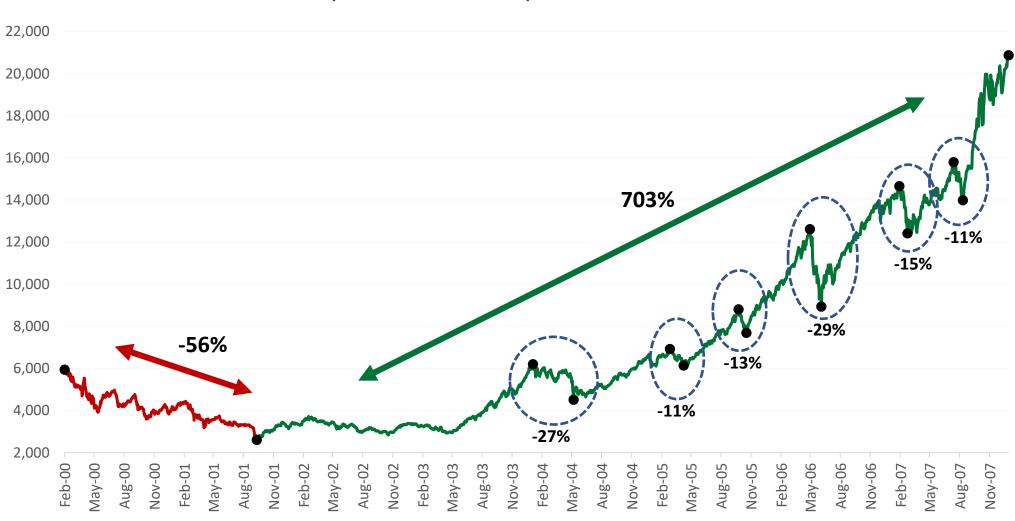
| Major Falls > 20% since 2000 | Absolute Decline | Nifty 50 TRI | Debt | Inflation | | | | | |
|---|------------------|--------------|--|-----------|--|--|--|--|--|
| | | Annualize | alized Returns – from Peak till Feb-23 | | | | | | |
| 2000 Dotcom Bubble | -50% | 12% | 8% | 6% | | | | | |
| 2004 Indian Election Uncertainty | -30% | 13% | 7% | 6% | | | | | |
| 2006 Global Rate Hike Selloff | -30% | 11% | 8% | 6% | | | | | |
| 2008 Global Financial Crisis | -59% | 8% | 7% | 6% | | | | | |
| 2010 European Debt Crisis | -27% | 10% | 8% | 6% | | | | | |
| 2015 Global Market Selloff (Yuan Devaluation) | -22% | 10% | 7% | 4% | | | | | |
| 2020 Covid Crash | -38% | 13% | 6% | 5% | | | | | |

Source: FundsIndia Research, MFI; FI Debt Index comprising of ABSL Low Duration Fund, HDFC Low Duration Fund & ABSL Corporate Bond Fund is considered as the debt option; Inflation % is based on the Cost Inflation Index; Returns as on 28-Feb-23.

Even Bull Markets have several intermittent declines







Even Bull Markets have several intermittent declines

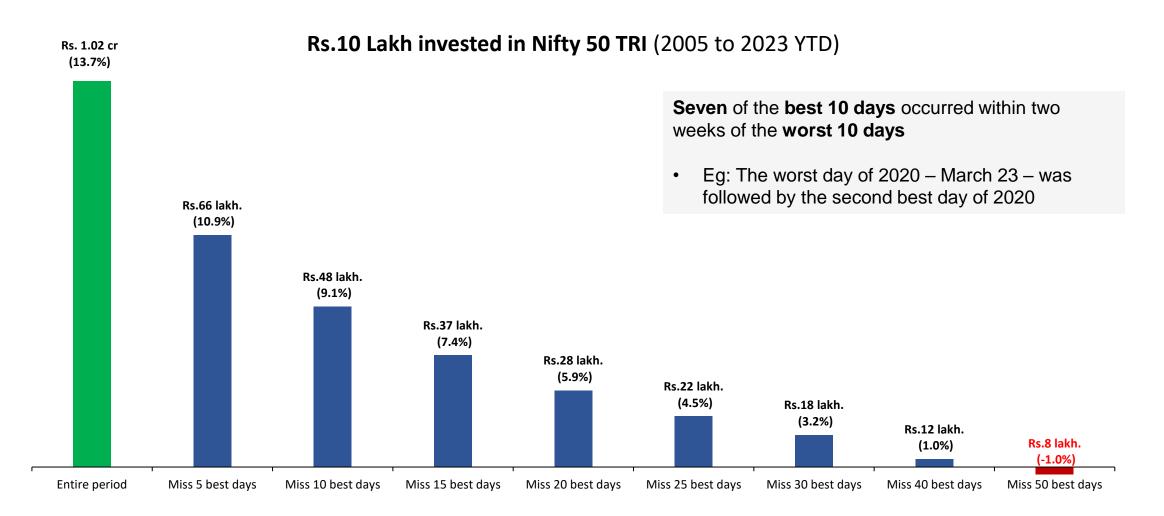


Sensex (Jan 2008 to Jan 2020) – 5 Intermittent Declines



Equity Returns are non-linear - Missing few best days in the market significantly reduces returns





By missing the 10 best days in the last 18+ years, your portfolio value was lower by 50%

Many of the best days occur in the middle of a market



2006: FII & DII - Heavy sell off

crash

Market Fall: -30%

3 of Top 30 Best Days

| B | Best Day No | Date | Returns |
|---|-------------|-----------|---------|
| | 8 | 15-Jun-06 | 6.3% |
| | 19 | 09-Jun-06 | 5.2% |
| | 30 | 30-Jun-06 | 4.4% |

2008: Global Financial Crisis

Market Fall: -60%

22 of Top 30 Best Days

| 22 (| or Top 30 Bes | t Days |
|--------------------|---------------|---------|
| Best Day No | Date | Returns |
| 1 | 18-May-09 | 17.7% |
| 4 | 25-Jan-08 | 7.0% |
| 3 | 31-Oct-08 | 7.0% |
| 6 | 13-Oct-08 | 6.4% |
| 7 | 28-Oct-08 | 6.4% |
| 9 | 23-Jan-08 | 6.2% |
| 10 | 10-Nov-08 | 5.9% |
| 12 | 25-Mar-08 | 5.8% |
| 13 | 23-Oct-07 | 5.6% |
| 14 | 23-Jul-08 | 5.6% |
| 15 | 14-Feb-08 | 5.5% |
| 16 | 21-Nov-08 | 5.5% |
| 17 | 03-Nov-08 | 5.5% |
| 20 | 04-May-09 | 5.2% |
| 21 | 10-Dec-08 | 5.2% |
| 22 | 19-Sep-08 | 5.1% |
| 23 | 02-Jul-08 | 5.0% |
| 24 | 04-Dec-08 | 5.0% |
| 25 | 02-Apr-09 | 4.9% |
| 26 | 09-Oct-07 | 4.8% |
| 28 | 23-Mar-09 | 4.7% |
| 29 | 15-Oct-07 | 4.5% |

2020: Covid-19 Pandemic

Market Fall: -40%

4 of Top 30 Best Days

| _ | | - / - |
|--------------------|-----------|---------|
| Best Day No | Date | Returns |
| 2 | 07-Apr-20 | 8.8% |
| 5 | 25-Mar-20 | 6.6% |
| 11 | 20-Mar-20 | 5.8% |
| 27 | 01-Feb-21 | 4.7% |
| | | |

Others

1 of Top 30 Best Days

| Best Day No | Date | Returns |
|--------------------|-----------|---------|
| 18 | 20-Sep-19 | 5.3% |

All Time Highs are a natural part of any growing asset class and not something to be feared





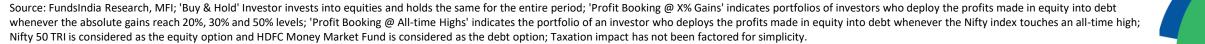


| Nifty 50 TRI Performance post All-Time Highs | 1 Y Returns | 3 Y Returns | 5 Y Returns |
|--|-------------|-------------|-------------|
| Average Returns (CAGR) | 14% | 11% | 11% |
| % | of times | | |
| >20% returns | 37% | 17% | 9% |
| >15% returns | 47% | 22% | 20% |
| >12% returns | 57% | 35% | 50% |
| >10% returns | 60% | 45% | 64% |
| >8% returns | 63% | 60% | 74% |
| >0% returns | 75% | 88% | 100% |
| <0% returns | 25% | 12% | 0% |

Never interrupt compounding – Profit booking at market highs underperforms over long term



| | 'Buy & Hold' | Annualized Outperformance of 'Buy & Hold' vs 'Profit Booking' Strategies | | | | | | | | | | | |
|--------------|--------------------|--|-------------------------------|-------------------------------|------------------------------------|--|--|--|--|--|--|--|--|
| 10Y Period | Annualized Returns | Profit Booking @ 20% Gains | Profit Booking @ 30% Gains | Profit Booking @ 50% Gains | Profit Booking @ All-time Highs | | | | | | | | |
| 2000 to 2009 | 15.2% | 3.2% | 2.8% | 2.6% | 3.5% | | | | | | | | |
| 2001 to 2010 | 19.1% | 5.1% | 5.0% | 4.5% | 5.4% | | | | | | | | |
| 2002 to 2011 | 17.7% | 2.9% | 2.6% | 2.0% | 2.8% | | | | | | | | |
| 2003 to 2012 | 20.1% | 4.2% | 3.9% | 3.3% | 4.2% | | | | | | | | |
| 2004 to 2013 | 14.2% | 0.9% | 0.7% | 0.9% | 1.5% | | | | | | | | |
| 2005 to 2014 | 16.2% | 2.1% | 2.0% | 1.6% | 2.6% | | | | | | | | |
| 2006 to 2015 | 12.2% | -0.2% | 0.1% | 0.4% | 0.3% | | | | | | | | |
| 2007 to 2016 | 8.8% | -1.1% | -1.2% | -1.7% | -0.7% | | | | | | | | |
| 2008 to 2017 | 6.7% | 0.3% | 0.4% | 0.1% | 0.4% | | | | | | | | |
| 2009 to 2018 | 15.0% | 1.5% | 1.1% | 1.4% | 0.2% | | | | | | | | |
| 2010 to 2019 | 10.2% | 0.9% | 0.7% | 0.4% | 0.6% | | | | | | | | |
| 2011 to 2020 | 9.9% | 0.9% | 0.8% | 0.6% | 1.2% | | | | | | | | |
| 2012 to 2021 | 15.5% | 3.0% | 3.0% | 2.6% | 3.3% | | | | | | | | |
| 2013 to 2022 | 13.1% | 2.2% | 2.2% | 1.8% | 2.6% | | | | | | | | |

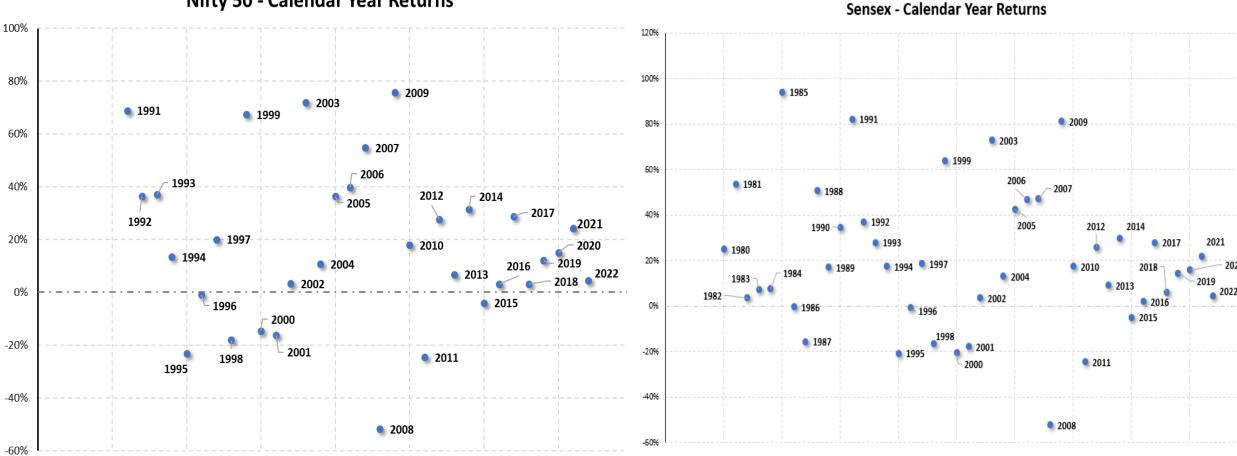


Calendar year returns are volatile & rarely resemble



long term averages

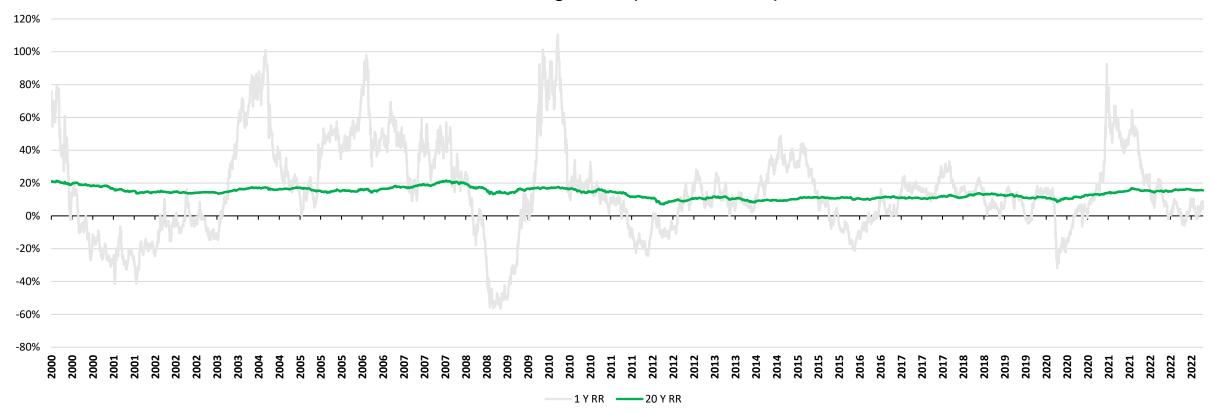




Equities are less volatile over longer time horizons







Indian Equity - Takeaways



- 1. Over the Long Term (10-15 years) Equity has provided returns above inflation
- 2. Long Term Return Expectation = Inflation + 4-6% but...
- 3. 10-20% decline happens almost every year
- 4. 30-60% Decline should be a part of expectation for every 7-10 years





Debt Returns

Year wise Lumpsum Returns of Debt (2001 to 2022)



| Average | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 7% | 8% |
|---------|------------|------------|-----|----|----|------------|----|----|------------|------------|----|------------|------------|------------|----|------------|----|----|----|----|----|----|
| Max | 14% | 12% | 10% | 9% | 9% | 9% | 9% | 8% | 9% | 9% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% |
| Min | 1% | 3% | 5% | 5% | 6% | 7% | 6% | 6% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 7% | 8% |
| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| Jan-01 | 11% | 11% | 9% | 8% | 7% | 7 % | 8% | 8% | 7 % | 7 % | 7% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% |
| Jan-02 | 10% | 8% | 6% | 6% | 6% | 7 % | 8% | 7% | 7 % | 7 % | 7% | 7 % | 7 % | 8% | 8% | 8% | 8% | 8% | 8% | 7% | 7% | |
| Jan-03 | 6% | 5% | 5% | 5% | 6% | 7 % | 7% | 6% | 7 % | 7 % | 7% | 7 % | 7 % | 7 % | 7% | 7% | 7% | 8% | 7% | 7% | | |
| Jan-04 | 3% | 4% | 5% | 6% | 8% | 7% | 6% | 7% | 7% | 7% | 7% | 7 % | 8% | 7 % | 7% | 7 % | 8% | 7% | 7% | | | |
| Jan-05 | 5% | 6% | 7% | 9% | 7% | 7 % | 7% | 7% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 7% | | | | |
| Jan-06 | 7% | 8% | 10% | 8% | 7% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | | | | | |
| Jan-07 | 10% | 12% | 8% | 7% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | | | | | | |
| Jan-08 | 14% | 7 % | 6% | 7% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | | | | | | | |
| Jan-09 | 1% | 3% | 5% | 6% | 6% | 7 % | 7% | 7% | 7 % | 7 % | 7% | 8% | 7 % | 7 % | | | | | | | | |
| Jan-10 | 5% | 7 % | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | | | | | | | | | |
| Jan-11 | 9% | 9% | 9% | 9% | 9% | 9% | 9% | 8% | 8% | 9% | 8% | 8% | | | | | | | | | | |
| Jan-12 | 10% | 9% | 9% | 9% | 9% | 9% | 8% | 8% | 9% | 8% | 8% | | | | | | | | | | | |
| Jan-13 | 8% | 9% | 9% | 9% | 8% | 8% | 8% | 8% | 8% | 7% | | | | | | | | | | | | |
| Jan-14 | 10% | 9% | 9% | 8% | 8% | 8% | 8% | 8% | 7 % | | | | | | | | | | | | | |
| Jan-15 | 8% | 9% | 8% | 8% | 8% | 8% | 8% | 7% | | | | | | | | | | | | | | |
| Jan-16 | 9% | 8% | 7% | 8% | 8% | 7 % | 7% | | | | | | | | | | | | | | | |
| Jan-17 | 7% | 7% | 7% | 8% | 7% | 7% | | | | | | | | | | | | | | | | |
| Jan-18 | 7 % | 8% | 8% | 7% | 7% | | | | | | | | | | | | | | | | | |
| Jan-19 | 9% | 9% | 7% | 6% | | | | | | | | | | | | | | | | | | |
| Jan-20 | 9% | 7 % | 6% | | | | | | | | | | | | | | | | | | | |
| Jan-21 | 4% | 4% | | | | | | | | | | | | | | | | | | | | |

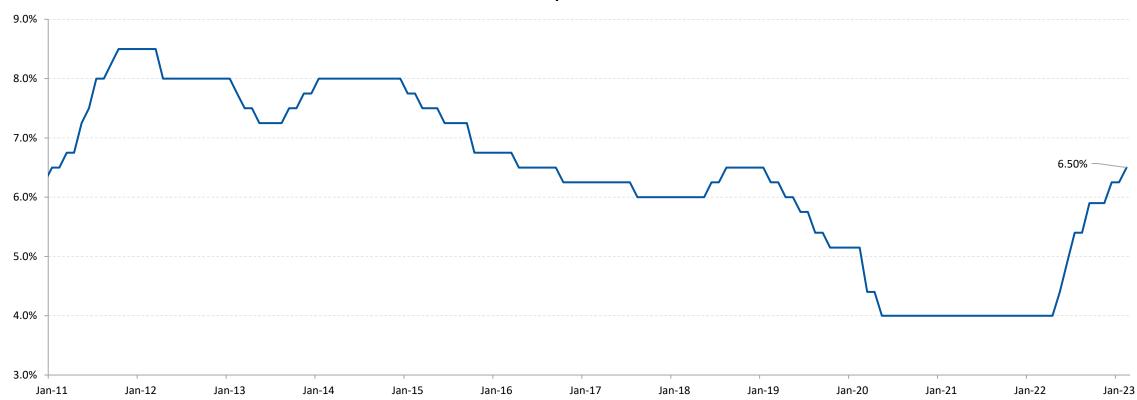
Returns >=6%
0 to <6%
Less than 0%

Jan-22

India – Repo Rate







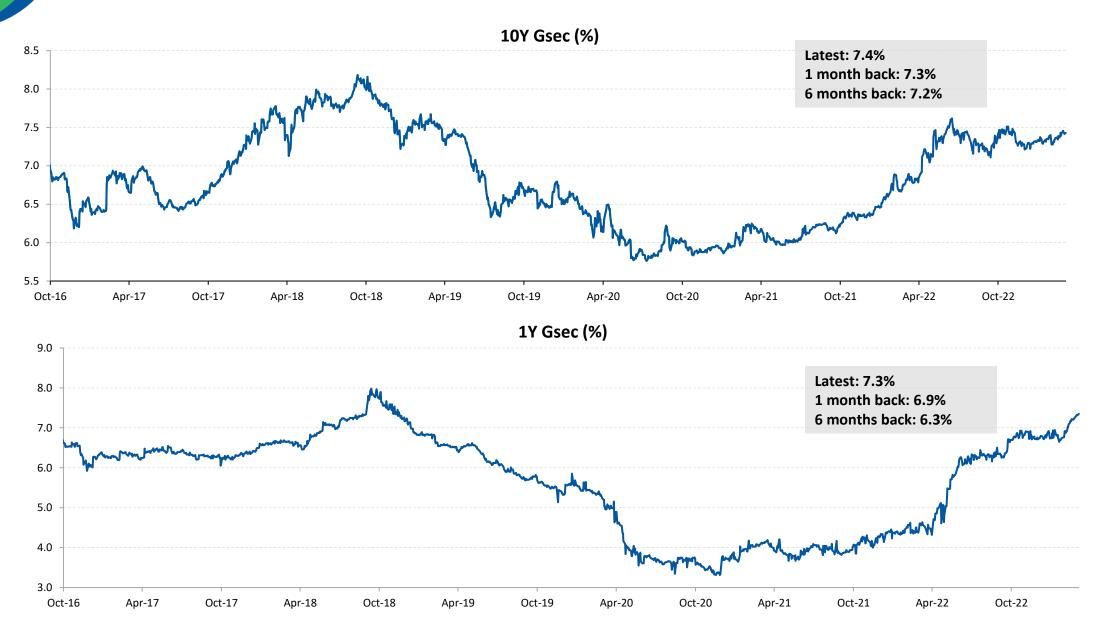
RBI continues to prioritize controlling inflation -

In its last monetary policy update (08-Feb-2023), RBI hiked the repo rate by 25 bps to 6.50%.

- Inflation forecast for FY24 at 5.3%
- Growth forecast for FY24 at 6.4%

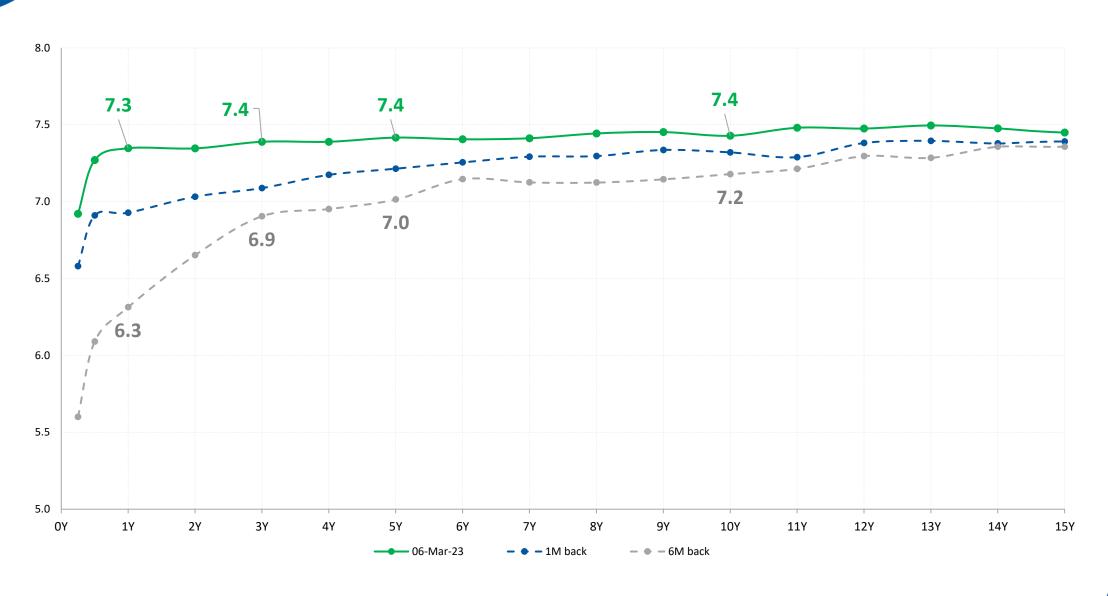
India – 10Y and 1Y Government Bond Yields





India GSec Yield Curve – Yields have significantly increased





FD Rates have increased in the recent past



| | | Fixed Deposit | Rates of Large | Banks | | | | | | | | | | |
|----------|-----------|---------------|----------------|----------|-----------------|--|--|--|--|--|--|--|--|--|
| | | | 6 Months | | | | | | | | | | | |
| | HDFC Bank | ICICI Bank | SBI Bank | PNB Bank | Bank FD Average | | | | | | | | | |
| Pre-Tax | 4.50 | 4.75 | 5.25 | 5.50 | 5.00 | | | | | | | | | |
| Post-Tax | 3.14 | 3.31 | 3.66 | 3.83 | 3.49 | | | | | | | | | |
| | | | 1 Year | | | | | | | | | | | |
| | HDFC Bank | ICICI Bank | SBI Bank | PNB Bank | Bank FD Average | | | | | | | | | |
| Pre-Tax | 6.60 | 6.70 | 6.80 | 6.80 | 6.73 | | | | | | | | | |
| Post-Tax | 4.62 | 4.69 | 4.76 | 4.76 | 4.71 | | | | | | | | | |
| | 2 Years | | | | | | | | | | | | | |
| | HDFC Bank | ICICI Bank | SBI Bank | PNB Bank | Bank FD Average | | | | | | | | | |
| Pre-Tax | 7.00 | 7.10 | 7.00 | 6.80 | 6.98 | | | | | | | | | |
| Post-Tax | 4.95 | 5.02 | 4.95 | 4.81 | 4.93 | | | | | | | | | |
| | | | 3 Years | | | | | | | | | | | |
| | HDFC Bank | ICICI Bank | SBI Bank | PNB Bank | Bank FD Average | | | | | | | | | |
| Pre-Tax | 7.00 | 7.00 | 6.50 | 7.00 | 6.88 | | | | | | | | | |
| Post-Tax | 5.00 | 5.00 | 4.63 | 5.00 | 4.91 | | | | | | | | | |
| | | | 5 Years | | | | | | | | | | | |
| | HDFC Bank | ICICI Bank | SBI Bank | PNB Bank | Bank FD Average | | | | | | | | | |
| Pre-Tax | 7.00 | 7.00 | 6.50 | 6.50 | 6.75 | | | | | | | | | |
| Post-Tax | 5.09 | 5.09 | 4.72 | 4.72 | 4.90 | | | | | | | | | |

US & India Inflation – Early signs of easing



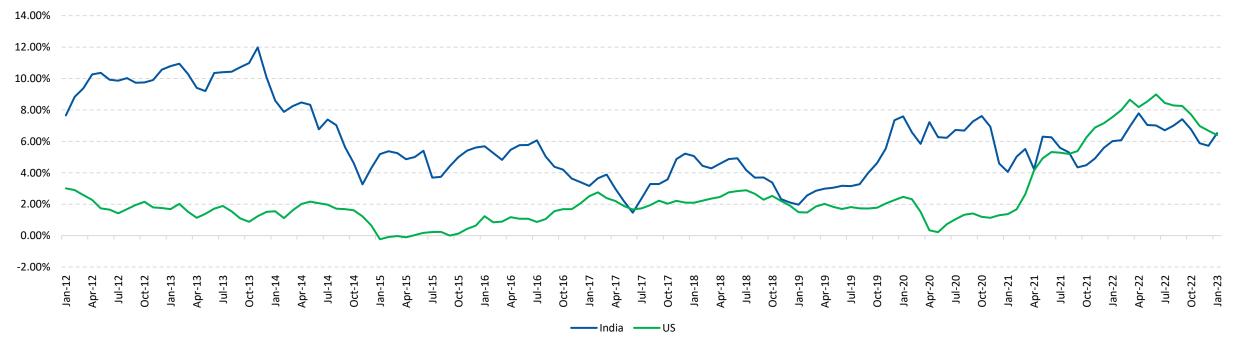
India CPI Latest: 6.5%

1 month back: 5.7% 6 months back: 6.7%

U.S. CPI Latest: 6.4%

1 month back: 6.7% 6 months back: 8.5%

Inflation (YoY %)





Debt Funds - Taxation Advantage over FD



| | Debt Mutual Fund Scheme | Traditional Term Deposit | Difference |
|--------------------------------------|-------------------------|--------------------------|------------|
| Amount Invested | 10,00,000 | 10,00,000 | |
| Pre- Tax Annual Return | 7.0% | 7.0% | |
| Tenure (in Years) | 3 | 3 | |
| Pre-Tax Amount after 3 Years | 12,25,043 | 12,25,043 | |
| Pre-Tax Absolute Return (%) | 22.5% | 22.5% | |
| Pre-Tax Gain (Rs) | 2,25,043 | 2,25,043 | |
| Indexed Cost (assuming 5% inflation) | 11,57,625 | - | |
| Taxable Capital Gain Post Indexation | 67,418 | 2,25,043 | |
| Applicable Tax Rate | 20% | 30% | |
| Tax payable | 13,484 | 67,513 | |
| Capital Gain Post Tax & Indexation | 2,11,559 | 1,57,530 | |
| Post-Tax Amount after 3 Years | 12,11,559 | 11,57,530 | 54,029 |
| Post-Tax Absolute Return | 21.2% | 15.8% | 5.4% |
| Post-Tax Annual Return | 6.6% | 5.0% | 1.6% |

Indian Debt - Takeaways



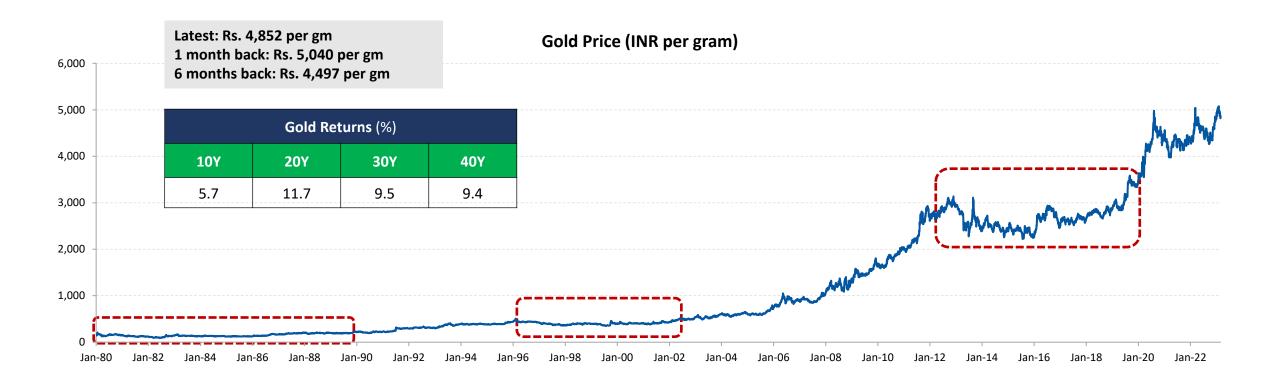
- 1. Over the Long Term (10-15 years) Debt has provided returns above inflation
- 2. Long Term Return Expectation = Inflation + 1-2%
- 3. Taxation Advantage over FDs when held for >3 years
- 4. High Credit Quality, Shorter Duration Debt Funds should form a part of your Core Debt Portfolio





Gold Returns

Gold Returns have beaten inflation in the long term but *FundsIndia goes through long intermittent periods of subdued returns





Year wise Lumpsum Returns of Gold (1980 to 2022)



10%

| | _ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Average | 10% | 9% | 9% | 9% | 9% | 9% | 9% | 9% | 9% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 9% |
| Max | 31% | 27% | 24% | 25% | 24% | 23% | 23% | 22% | 19% | 20% | 19% | 18% | 16% | 15% | 15% | 13% | 12% | 12% | 13% | 13% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 11% | 11% | 11% | 10% | 10% | 10% |
| Min | -22% | -9% | -8% | -5% | -3% | -1% | 1% | 1% | 3% | 4% | 4% | 5% | 6% | 6% | 7% | 7% | 5% | 6% | 5% | 5% | 5% | 5% | 6% | 6% | 6% | 7% | 7% | 8% | 8% | 9% | 9% | 9% | 9% | 9% |
| Years | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 |
| Jan-80 | 10% | -7% | 1% | -1% | -2% | -1% | 3% | 5% | 4% | 5% | 5% | 7% | 7% | 8% | 7% | 8% | 7% | 6% | 6% | 6% | 5% | 5% | 6% | 6% | 6% | 7% | 7% | 8% | 8% | 9% | 9% | 10% | 10% | 9% |
| Jan-81 | -22% | -3% | -5% | -5% | -3% | 2% | 4% | 4% | 4% | 4% | 6% | 6% | 8% | 7% | 7% | 7% | 5% | 6% | 5% | 5% | 5% | 6% | 6% | 6% | 7% | 7% | 8% | 8% | 9% | 9% | 10% | 10% | 9% | 9% |
| Jan-82 | 19% | 5% | 2% | 2% | 7% | 9% | 8% | 8% | 7% | 10% | 9% | 11% | 10% | 10% | 9% | 7% | 7% | 7% | 7% | 7% | 8% | 8% | 7% | 8% | 9% | 9% | 10% | 10% | 10% | 11% | 11% | 10% | 10% | 9% |
| Jan-83 | -8% | -6% | -3% | 4% | 7% | 6% | 6% | 6% | 9% | 8% | 10% | 9% | 9% | 8% | 7% | 7% | 7% | 6% | 6% | 7% | 7% | 7% | 8% | 8% | 8% | 9% | 10% | 10% | 11% | 11% | 10% | 9% | 9% | 9% |
| Jan-84 | -4% | -1% | 8% | 11% | 9% | 9% | 8% | 11% | 10% | 12% | 11% | 11% | 10% | 8% | 8% | 7% | 7% | 7% | 8% | 8% | 8% | 8% | 9% | 9% | 10% | 10% | 11% | 11% | 11% | 10% | 10% | 9% | 9% | 9% |
| Jan-85 | 2% | 15% | 17% | 12% | 12% | 10% | 13% | 12% | 14% | 12% | 12% | 11% | 9% | 9% | 8% | 8% | 8% | 9% | 9% | 8% | 9% | 9% | 10% | 11% | 11% | 11% | 12% | 12% | 11% | 10% | 10% | 10% | 10% | 10% |
| Jan-86 | 29% | 25% | 16% | 14% | 12% | 15% | 14% | 15% | 13% | 13% | 12% | 9% | 9% | 9% | 8% | 8% | 9% | 9% | 9% | 9% | 10% | 10% | 11% | 11% | 12% | 12% | 12% | 11% | 11% | 10% | 10% | 10% | 10% | 10% |
| Jan-87 | 21% | 10% | 9% | 8% | 12% | 11% | 13% | 11% | 12% | 10% | 8% | 8% | 7% | 7% | 7% | 8% | 8% | 8% | 8% | 9% | 9% | 10% | 11% | 11% | 12% | 12% | 10% | 10% | 9% | 10% | 9% | 9% | 10% | 10% |
| Jan-88 | 0% | 4% | 4% | 10% | 10% | 12% | 10% | 11% | 9% | 6% | 7% | 6% | 6% | 6% | 7% | 7% | 7% | 8% | 8% | 9% | 10% | 10% | 11% | 11% | 11% | 10% | 10% | 9% | 9% | 9% | 9% | 9% | 10% | 10% |
| Jan-89 | 8% | 7% | 14% | 12% | 15% | 12% | 12% | 10% | 7% | 7% | 7% | 6% | 6% | 7% | 8% | 7% | 8% | 9% | 9% | 10% | 11% | 11% | 12% | 12% | 11% | 10% | 9% | 10% | 9% | 9% | 10% | 10% | 10% | 10% |
| Jan-90 | 5% | 17% | 13% | 17% | 13% | 13% | 10% | 7% | 7% | 7% | 6% | 6% | 7% | 8% | 7% | 8% | 9% | 9% | 10% | 11% | 11% | 12% | 12% | 11% | 10% | 9% | 10% | 9% | 9% | 10% | 10% | 10% | 10% | |
| Jan-91 | 31% | 18% | 21% | 15% | 14% | 11% | 7% | 7% | 7% | 6% | 6% | 8% | 8% | 7% | 8% | 9% | 10% | 11% | 11% | 12% | 12% | 12% | 11% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | | |
| Jan-92 | 6% | 16% | 10% | 11% | 8% | 4% | 4% | 4% | 4% | 4% | 6% | 6% | 6% | 7% | 8% | 8% | 9% | 10% | 11% | 12% | 12% | 10% | 10% | 9% | 9% | 9% | 9% | 9% | 10% | 9% | 9% | | | |
| Jan-93 | 27% | 12% | 12% | 8% | 3% | 4% | 4% | 4% | 4% | 6% | 6% | 6% | 7% | 8% | 9% | 10% | 10% | 11% | 12% | 12% | 10% | 10% | 9% | 9% | 9% | 9% | 9% | 10% | 10% | 10% | | | | |
| Jan-94 | -2% | 5% | 3% | -2% | 0% | 1% | 1% | 1% | 3% | 4% | 4% | 5% | 7% | 7% | 9% | 9% | 10% | 11% | 11% | 9% | 9% | 8% | 8% | 8% | 8% | 9% | 9% | 9% | 9% | | | | | |
| Jan-95 | 13% | 5% | -2% | 0% | 1% | 1% | 1% | 4% | 5% | 5% | 6% | 7% | 8% | 9% | 10% | 11% | 12% | 12% | 10% | 10% | 9% | 9% | 9% | 9% | 9% | 10% | 9% | 9% | | | | | | |
| Jan-96 | -3% | -9% | -3% | -2% | -1% | 0% | 3% | 4% | 4% | 5% | 7% | 8% | 9% | 10% | 11% | 12% | 12% | 10% | 9% | 9% | 9% | 9% | 9% | 9% | 10% | 9% | 9% | | | | | | | |
| Jan-97 | -14% | -4% | -2% | -1% | 0% | 4% | 5% | 5% | 6% | 8% | 9% | 10% | 11% | 12% | 13% | 13% | 11% | 10% | 9% | 9% | 9% | 9% | 10% | 10% | 10% | 10% | | | | | | | | |
| Jan-98 | 7% | 5% | 4% | 4% | 8% | 9% | 8% | 9% | 11% | 11% | 13% | 13% | 14% | 15% | 15% | 12% | 12% | 11% | 11% | 10% | 10% | 11% | 11% | 11% | 11% | | | | | | | | | |
| Jan-99 | 3% | 2% | 3% | 8% | 9% | 8% | 10% | 11% | 12% | 13% | 14% | 15% | 16% | 15% | 13% | 12% | 11% | 11% | 11% | 10% | 11% | 12% | 11% | 11% | | | | | | | | | | |
| Jan-00 | 1% | 3% | 10% | 11% | 8% | 11% | 12% | 13% | 14% | 15% | 16% | 17% | 16% | 14% | 13% | 11% | 11% | 11% | 11% | 11% | 12% | 11% | 11% | | | | | | | | | | | |
| Jan-01 | 4% | 14% | 14% | 10% | 13% | 14% | 14% | 16% | 16% | 17% | 18% | 18% | 15% | 14% | 12% | 12% | 12% | 11% | 12% | 13% | 12% | 12% | | | | | | | | | | | | |
| Jan-02 | 25% | 19% | 12% | 15% | 16% | 16% | 18% | 18% | 19% | 20% | 19% | 15% | 14% | 13% | 12% | 12% | 12% | 12% | 13% | 12% | 12% | | | | | | | | | | | | | |
| Jan-03 | 14% | 7% | 12% | 14% | 15% | 17% | 17% | 18% | 19% | 18% | 15% | 14% | 12% | 12% | 11% | 11% | 12% | 12% | 12% | 12% | | | | | | | | | | | | | | |
| Jan-04 | 0% | 10% | 14% | 15% | 17% | 18% | 19% | 20% | 19% | 15% | 13% | 12% | 11% | 11% | 11% | 11% | 12% | 11% | 11% | | | | | | | | | | | | | | | |
| Jan-05 | 22% | 22% | 20% | 22% | 22% | 22% | 23% | 22% | 16% | 15% | 13% | 12% | 12% | 12% | 12% | 13% | 12% | 12% | | | | | | | | | | | | | | | | |
| Jan-06 | 21% | 19% | 22% | 22% | 22% | 23% | 22% | 16% | 14% | 12% | 12% | 11% | 11% | 12% | 13% | 12% | 12% | | | | | | | | | | | | | | | | | |
| Jan-07 | 17% | 23% | 22% | 22% | 24% | 22% | 15% | 13% | 11% | 11% | 10% | 10% | 11% | 12% | 11% | 11% | | | | | | | | | | | | | | | | | | |
| Jan-08 | 29% | 24% | 24% | 25% | 23% | 15% | 13% | 10% | 10% | 10% | 10% | 10% | 12% | 11% | 11% | | | | | | | | | | | | | | | | | | | |
| Jan-09 | 19% | 22% | 24% | 21% | 12% | 10% | 7% | 8% | 8% | 8% | 9% | 10% | 9% | 9% | | | | | | | | | | | | | | | | | | | | |
| Jan-10 | 24% | 27% | 22% | 10% | 9% | 6% | 6% | 6% | 7% | 8% | 10% | 8% | 9% | | | | | | | | | | | | | | | | | | | | | |
| Jan-11 | 29% | 20% | 6% | 5% | 2% | 4% | 4% | 4% | 6% | 8% | 7% | 8% | | | | | | | | | | | | | | | | | | | | | | |
| Jan-12 | | -4% | -2% | -4% | -1% | 0% | 1% | 4% | 6% | 5% | 6% | | | | | | | | | | | | | | | | | | | | | | | |
| Jan-13 | -18% | -8% | -8% | -4% | -2% | 0% | 3% | 5% | 4% | 5% | | | | | | | | | | | | | | | | | | | | | | | | |
| Jan-14 | 2% | -3% | 1% | 3% | 4% | 6% | 9% | 8% | 8% | | | | | | | | | | | | | | | | | | | | | | | | | |
| Jan-15 | -8% | 1% | 3% | 4% | 7% | 10% | 8% | 9% | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Jan-16 | 11% | 8% | 8% | 11% | 14% | 11% | 11% | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Jan-17 | 6% | 7% | 12% | 15% | 12% | 12% | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Jan-18 | 8% | 15% | 19% | 13% | 13% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

21% 24% 15% 14%

Jan-20 28% 11% 12%

Jan-22 12%

-3% 4%

1980-1990: It took gold 10 years to hit its 1980 peak once again

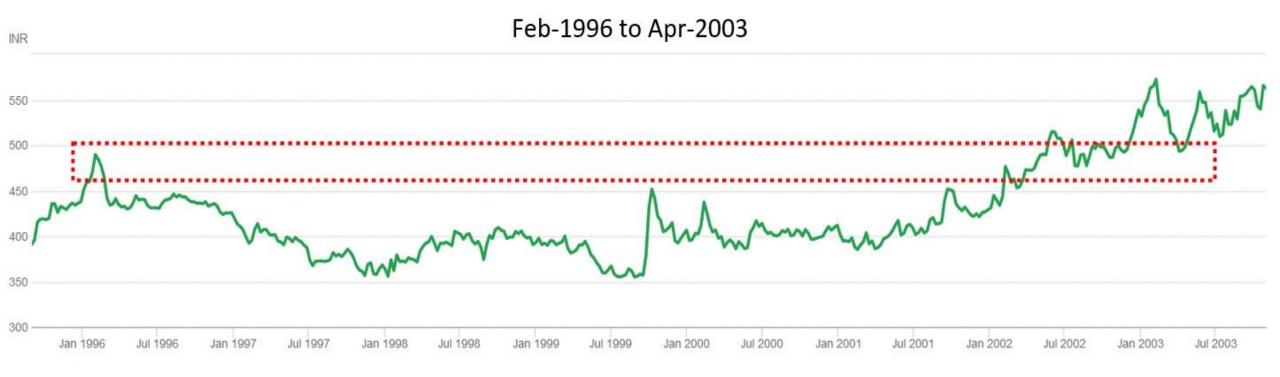






1996-2003: It took gold 8 years to hit its 1996 peak once again







2012-2019: It took gold 7 years to hit its 2012 peak once again







Gold shows inverse correlation to US Real Yields



10 Yr Treasury Bond Real Yield

Latest: 1.49%

1 month back: 1.19% 6 months back: 0.47%

Gold Price (USD/Troy Ounce)

Latest: 1,827

1 month back: 1,923 6 months back: 1,751

US 10 Yr Real Yield (%) vs Gold (USD/Troy Ounce)



Gold - Takeaways



- 1. Over the Long Term (10-15 years) Gold has provided returns above inflation
- 2. Long Term Return Expectation = Inflation + 1-3% but...
- 3. Gold also goes through extended interim periods of subdued returns
- 4. Gold Returns in INR are driven by
 - 1. Gold Price (in USD) inversely correlated to US Real Yields
 - 2. Currency (USD-INR) movement

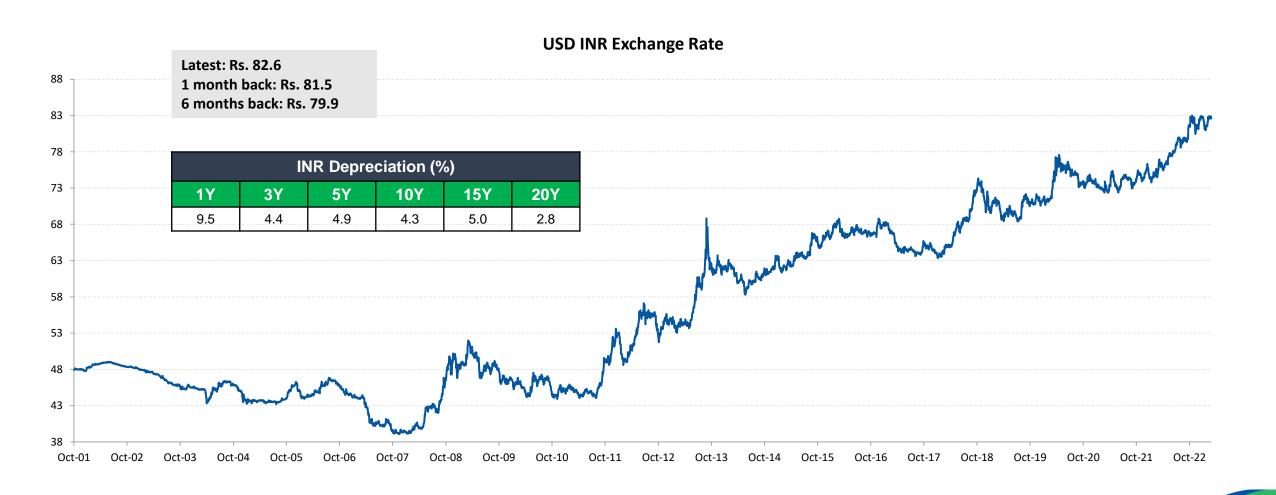




Currency

Currency (USD-INR)









Asset Allocation

Winners keep changing across Asset Classes



Calendar Year-wise Performance of Asset Classes

| CY-2010 | CY-2011 | CY-2012 | CY-2013 | CY-2014 | CY-2015 | CY-2016 | CY-2017 | CY-2018 | CY-2019 | CY-2020 | CY-2021 | CY-2022 | 2023 YTD |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Gold | Gold | Ind-Equity | US-Equity | Ind-Equity | Real Estate | US-Equity | Ind-Equity | Gold | US-Equity | Gold | US-Equity | Gold | US-Equity |
| 24.2% | 29.4% | 29.4% | 48.8% | 32.9% | 9.8% | 14.9% | 30.3% | 8.4% | 34.9% | 27.6% | 30.8% | 11.8% | 4.1% |
| Ind-Equity | Real Estate | Real Estate | Real Estate | Real Estate | Debt | Gold | US-Equity | Debt | Gold | US-Equity | Ind-Equity | Ind-Equity | Debt |
| 19.2% | 26.3% | 25.1% | 10.1% | 16.9% | 8.3% | 10.9% | 14.5% | 6.9% | 21.1% | 21.2% | 25.6% | 5.7% | 0.9% |
| US-Equity | US-Equity | US-Equity | Debt | US-Equity | US-Equity | Debt | Real Estate | Real Estate | Ind-Equity | Ind-Equity | Debt | Debt | Gold |
| 10.9% | 21.1% | 20.3% | 8.5% | 15.9% | 6.5% | 9.2% | 7.2% | 5.1% | 13.5% | 16.1% | 3.8% | 4.1% | 0.6% |
| Debt | Debt | Gold | Ind-Equity | Debt | Ind-Equity | Real Estate | Debt | Ind-Equity | Debt | Debt | Real Estate | Real Estate | Ind-Equity |
| 4.7% | 9.0% | 11.7% | 8.1% | 9.6% | -3.0% | 8.3% | 6.4% | 4.6% | 8.7% | 9.5% | 0.2% | 2.8% | -4.3% |
| Real Estate | Ind-Equity | Debt | Gold | Gold | Gold | Ind-Equity | Gold | US-Equity | Real Estate | Real Estate | Gold | US-Equity | Real Estate |
| -0.6% | -23.8% | 9.6% | -18.0% | 2.2% | -7.9% | 4.4% | 6.0% | 4.2% | 3.0% | 2.2% | -2.7% | -9.1% | NA |

Note:

Real Estate: Returns based on RBI House Price Index. CY-2010 Returns since 01-Apr-10. 2023 YTD Returns as on 28-Feb-2023.. 2023 YTD Real Estate Returns are not available and hence market as NA. Ind-Equity: Nifty 50 TRI, US-Equity: S&P 500 TRI.

Debt: Index calibrated based on the Debt Schemes - Aditya Birla SL Low Duration Fund, HDFC Low Duration Fund, Aditya Birla SL Corporate Bond Fund.

Source: MFI, RBI, gold.org, FundsIndia Research



Asset Allocation is an important driver of long term returns



| Portfolio | Past CAGR Returns | | | | | | | | Min 1Y | Max 1Y |
|---------------------------|-------------------|-----|-----|------------|-----|-----|-----|----------|--------|--------|
| | 1 Y | 3Y | 5Y | 7 Y | 10Y | 15Y | 20Y | Drawdown | Return | Return |
| Equity 70% : Debt 30% | 4% | 14% | 10% | 13% | 11% | 10% | 15% | -40% | -35% | 74% |
| Equity 50% : Debt 50% | 4% | 12% | 9% | 11% | 11% | 10% | 13% | -27% | -23% | 52% |
| Equity 30% : Debt 70% | 4% | 9% | 8% | 9% | 9% | 9% | 11% | -14% | -10% | 32% |
| Ind Equity (Nifty 50 TRI) | 4% | 17% | 12% | 15% | 13% | 10% | 17% | -59% | -55% | 110% |
| US Equity (S&P 500 TR) | 1% | 17% | 15% | 16% | 17% | 15% | 13% | -44% | -33% | 71% |
| Debt | 4% | 6% | 7% | 7% | 7% | 7% | 7% | -4% | 0% | 15% |
| Gold | 5% | 9% | 12% | 9% | 6% | 10% | 12% | -29% | -21% | 79% |







| Rolling Returns 5Y | Equity 70%: Debt 30% | Equity 50%: Debt 50% | Equity 30%: Debt 70% | Ind Equity (Nifty 50 TRI) | US Equity (S&P 500 TR) | Debt | Gold |
|-----------------------|----------------------|----------------------|----------------------|---------------------------------|------------------------------|------|------|
| Avg | 14% | 13% | 11% | 16% | 12% | 8% | 12% |
| Min | 2% | 4% | 5% | -1% | -6% | 6% | -3% |
| Max | 35% | 27% | 19% | 47% | 30% | 9% | 28% |
| >15% | 30% | 24% | 9% | 38% | 43% | 0% | 38% |
| >12% | 52% | 40% | 26% | 64% | 53% | 0% | 51% |
| >10% | 75% | 73% | 52% | 73% | 56% | 0% | 62% |
| >7% | 96% | 98% | 99% | 86% | 62% | 76% | 75% |
| >0% | 100% | 100% | 100% | 100% | 90% | 100% | 92% |
| 0 to -10% | 0% | 0% | 0% | 0% | 10% | 0% | 8% |
| -10 to -20% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |

7Y Rolling Returns for various asset allocation combinations

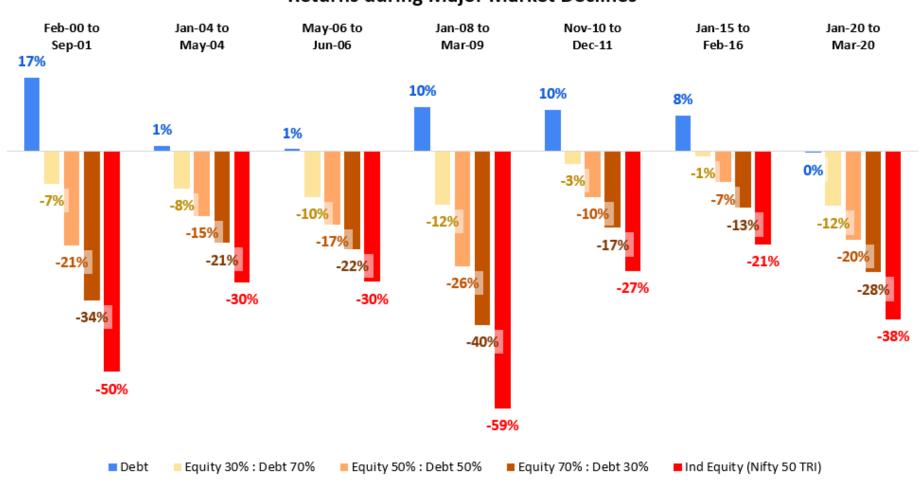


| Rolling Returns 7Y | Equity 70%: Debt 30% | Equity 50%: Debt 50% | Equity 30%: Debt 70% | Ind Equity (Nifty 50 TRI) | US Equity (S&P 500 TR) | Debt | Gold |
|-----------------------|----------------------|----------------------|----------------------|---------------------------------|------------------------------|------|-------------|
| Avg | 14% | 13% | 11% | 15% | 12 % | 8% | 12% |
| Min | 7% | 8% | 8% | 5% | -5% | 6% | -1% |
| Max | 26% | 21% | 16% | 30% | 24% | 9% | 26% |
| >15% | 32% | 23% | 3% | 36% | 47% | 0% | 40% |
| >12% | 50% | 43% | 27% | 62% | 54% | 0% | 48% |
| >10% | 84% | 82% | 54% | 81% | 59% | 0% | 57 % |
| >7% | 100% | 100% | 100% | 98% | 66% | 82% | 79% |
| >0% | 100% | 100% | 100% | 100% | 95% | 100% | 99% |
| 0 to -10% | 0% | 0% | 0% | 0% | 5% | 0% | 1% |
| -10 to -20% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |

Higher Debt Exposure lowers portfolio declines during market falls – but also lowers long term returns



Returns during Major Market Declines









Diversification

Avoid Chasing Performance – Past Winners in Equity Mutual Funds may not be Future Winners



Ranked lower than 30

| How did the 30 To | p Funds Fare in the Sul | bsequent 3Y Period? |
|-------------------|-------------------------|---------------------|
|-------------------|-------------------------|---------------------|

| | | | | | | v did ti | c 30 10p | | <u> </u> | | | - quent | | | | _ | | | | | |
|---------|---------|---------|---------|---------|---------|----------|-----------|-----|-------------|--------------|------|---------|---------|---------|---------|---|---------|---------|------|--|--------|
| 2009-11 | 2012-14 | 2010-12 | 2013-15 | 2011-13 | 2014-16 | 2012 | 14 2015-1 | 7 | 2013-15 | 2016-18 | | 2014-16 | 2017-19 | 2015-17 | 2018-20 | | 2016-18 | 2019-21 | 2017 | -19 20 | 020-22 |
| 1 | 38 | 1 | 103 | 1 | 1 | 1 | 7 | | 1 | 2 | | 1 | 6 | 1 | 175 | | 1 | 22 | 1 | | 165 |
| 2 | 15 | 2 | 15 | 2 | 40 | 2 | 48 | | 2 | 34 | | 2 | 30 | 2 | 20 | | 2 | 17 | 2 | | 161 |
| 3 | 31 | 3 | 33 | 3 | 27 | 3 | 8 | | 3 | 166 | | 3 | 168 | 3 | 161 | | 3 | 63 | 3 | | 53 |
| 4 | 27 | 4 | 13 | 4 | 31 | 4 | 2 | | 4 | 140 | | 4 | 95 | 4 | 68 | | 4 | 184 | 4 | | 33 |
| 5 | 17 | 5 | 57 | 5 | 53 | 5 | 33 | | 5 | 116 | | 5 | 148 | 5 | 139 | | 5 | 84 | 5 | | 166 |
| 6 | 14 | 6 | 11 | 6 | 11 | 6 | 12 | | 6 | 106 | | 6 | 116 | 6 | 177 | | 6 | 163 | 6 | | 41 |
| 7 | 1 | 7 | 2 | 7 | 12 | 7 | 44 | | 7 | 134 | | 7 | 160 | 7 | 64 | | 7 | 98 | 7 | | 94 |
| 8 | 16 | 8 | 12 | 8 | 26 | 8 | 114 | | 8 | 14 | | 8 | 130 | 8 | 95 | | 8 | 97 | 8 | | 164 |
| 9 | 120 | 9 | 19 | 9 | 90 | 9 | 6 | | 9 | 85 | | 9 | 68 | 9 | 171 | | 9 | 109 | 9 | | 109 |
| 10 | 51 | 10 | 62 | 10 | 55 | 10 | | | 10 | 75 | | 10 | 154 | 10 | 156 | | 10 | 102 | 10 | | 69 |
| 11 | 25 | 11 | 21 | 11 | 92 | 1: | | | 11 | 156 | | 11 | 147 | 11 | 92 | | 11 | 2 | 1: | | 87 |
| 12 | 101 | 12 | 6 | 12 | 14 | 12 | 30 | | 12 | 46 | | 12 | 166 | 12 | 122 | | 12 | 39 | 12 | <u>:</u> | 149 |
| 13 | 29 | 13 | 27 | 13 | 104 | 13 | | | 13 | 43 | | 13 | 167 | 13 | 154 | | 13 | 105 | 13 | į. | 152 |
| 14 | 36 | 14 | 128 | 14 | 24 | 14 | 46 | | 14 | 60 | | 14 | 129 | 14 | 9 | | 14 | 156 | 14 | ļ. | 54 |
| 15 | 104 | 15 | 93 | 15 | 2 | 15 | | | 15 | 125 | | 15 | 144 | 15 | 173 | | 15 | 85 | 1! | j | 162 |
| 16 | 24 | 16 | 30 | 16 | 144 | 16 | | | 16 | 96 | | 16 | 109 | 16 | 90 | | 16 | 106 | 10 | | 123 |
| 17 | 116 | 17 | 43 | 17 | 10 | 17 | 51 | | 17 | 131 | | 17 | 137 | 17 | 93 | | 17 | 59 | 1 | , | 17 |
| 18 | 67 | 18 | 91 | 18 | 81 | 18 | | | 18 | 12 | | 18 | 98 | 18 | 116 | | 18 | 144 | 18 | ŝ | 105 |
| 19 | 74 | 19 | 55 | 19 | 96 | 19 | | | 19 | 57 | | 19 | 120 | 19 | 71 | | 19 | 49 | 19 |) | 95 |
| 20 | 105 | 20 | 14 | 20 | 141 | 20 | 28 | | 20 | 105 | | 20 | 113 | 20 | 147 | | 20 | 119 | 20 | J | 146 |
| 21 | 3 | 21 | 132 | 21 | 137 | 2: | | | 21 | 145 | | 21 | 163 | 21 | 100 | | 21 | 57 | 2: | <u>. </u> | 145 |
| 22 | 12 | 22 | 121 | 22 | 136 | 22 | | | 22 | 91 | | 22 | 104 | 22 | 129 | | 22 | 171 | 22 | 1 | 147 |
| 23 | 131 | 23 | 70 | 23 | 47 | 23 | | | 23 | 101 | | 23 | 88 | 23 | 172 | | 23 | 117 | 23 | į. | 122 |
| 24 | 113 | 24 | 45 | 24 | 52 | 24 | | | 24 | 49 | | 24 | 157 | 24 | 142 | | 24 | 182 | 24 | ļ. | 125 |
| 25 | 2 | 25 | 24 | 25 | 147 | 25 | | | 25 | 55 | | 25 | 85 | 25 | 85 | | 25 | 38 | 2. | <u>; </u> | 179 |
| 26 | 139 | 26 | 38 | 26 | 25 | 26 | | | 26 | 129 | | 26 | 66 | 26 | 32 | | 26 | 15 | 20 | | 120 |
| 27 | 35 | 27 | 47 | 27 | 95 | 2 | | | 27 | 44 | | 27 | 133 | 27 | 135 | | 27 | 23 | 2 | | 49 |
| 28 | 64 | 28 | 44 | 28 | 80 | 28 | | | 28 | 26 | | 28 | 164 | 28 | 102 | | 28 | 77 | 28 | | 195 |
| 29 | 102 | 29 | 40 | 29 | 43 | 29 | | | 29 | 79 | | 29 | 87 | 29 | 127 | | 29 | 169 | 29 | | 21 |
| 30 | 100 | 30 | 146 | 30 | 113 | 30 | 31 | | 30 | 158 | l | 30 | 67 | 30 | 134 | | 30 | 46 | 30 |) | 45 |
| | | | | | | | Total | Num | ber of Fund | ds in the Ui | nive | rse | | | | | | | | | |

125

Avoid Chasing Performance – Present Winners may not have been Past Winners



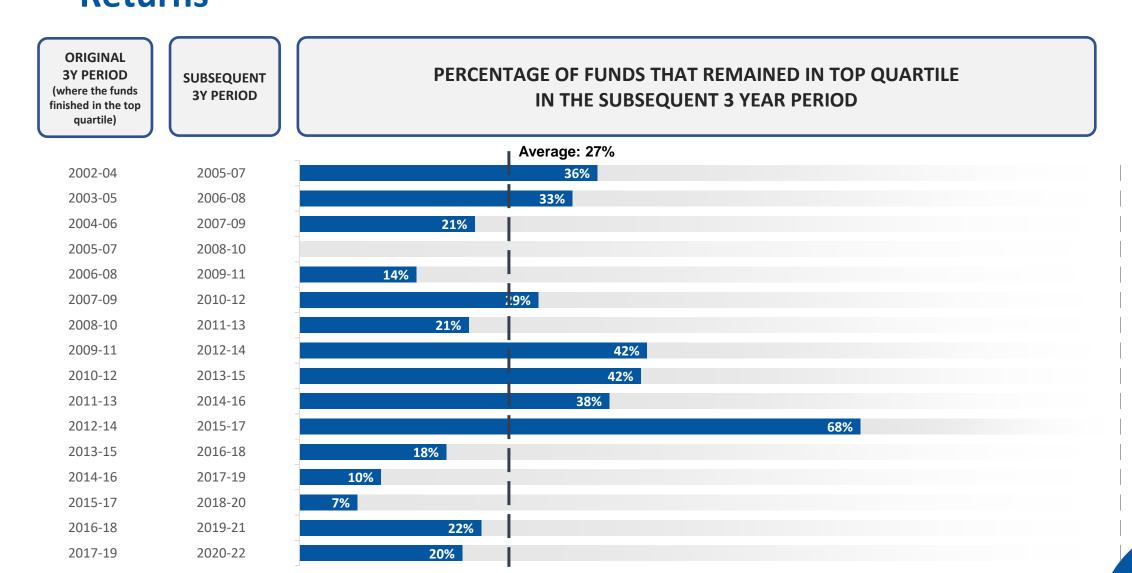
Ranked lower than 30

| How did the 30 Top Funds Fare in the Prior 3Y Period? |
|---|
|---|

| | | | | | | | HO\ | w ala tr | 1e 30 10 | рь | unas Fa | re in the | Pr | ior 34 P | 'erioa! | | | | | | | | |
|---------|---------|---------|---------|---|---------|---------|-----|----------|----------|-----|------------|-------------|------|----------|---------|----|-------|---------|---|---------|---------|---------|---------|
| 2009-11 | 2012-14 | 2010-12 | 2013-15 | 2 | 2011-13 | 2014-16 | | 2012-14 | 2015-17 | | 2013-15 | 2016-18 | | 2014-16 | 2017-19 | 20 | 15-17 | 2018-20 | | 2016-18 | 2019-21 | 2017-19 | 2020-22 |
| 7 | 1 | NA | 1 | | 1 | 1 | | 35 | 1 | | NA | 1 | | 145 | 1 | | 140 | 1 | | 167 | 1 | 113 | 1 |
| 25 | 2 | 7 | 2 | | 15 | 2 | | 4 | 2 | | 1 | 2 | | 99 | 2 | | 143 | 2 | | 11 | 2 | 158 | 2 |
| 21 | 3 | 45 | 3 | | 71 | 3 | | 18 | 3 | | 101 | 3 | | NA | 3 | | 77 | 3 | | 79 | 3 | 67 | 3 |
| NA | 4 | 36 | 4 | | 95 | 4 | | 93 | 4 | | 119 | 4 | | 42 | 4 | | NA | 4 | | 89 | 4 | 149 | 4 |
| 51 | 5 | 49 | 5 | | 135 | 5 | | NA | 5 | | NA | 5 | | 40 | 5 | | 56 | 5 | | 93 | 5 | 159 | 5 |
| 46 | 6 | 12 | 6 | | 96 | 6 | | 9 | 6 | | 46 | 6 | | 1 | 6 | | 139 | 6 | | 88 | 6 | 166 | 6 |
| 76 | 7 | 53 | 7 | | 52 | 7 | | 1 | 7 | | 39 | 7 | | 53 | 7 | | 79 | 7 | | 118 | 7 | 41 | 7 |
| NA | 8 | 78 | 8 | | 63 | 8 | | 3 | 8 | | 146 | 8 | | 148 | 8 | | 142 | 8 | | 138 | 8 | 125 | 8 |
| 45 | 9 | 108 | 9 | | 70 | 9 | | 24 | 9 | | 45 | 9 | | 141 | 9 | | 14 | 9 | | NA | 9 | 90 | 9 |
| 56 | 10 | NA | 10 | | 17 | 10 | ļ | 23 | 10 | | 125 | 10 | | 143 | 10 | | 114 | 10 | | 137 | 10 | 109 | 10 |
| 58 | 11 | 6 | 11 | | 6 | 11 | | 21 | 11 | | 66 | 11 | | 66 | 11 | | 85 | 11 | | NA | 11 | 148 | 11 |
| 22 | 12 | 8 | 12 | | 7 | 12 | | 6 | 12 | | 18 | 12 | | 43 | 12 | | 43 | 12 | | 106 | 12 | NA | 12 |
| 31 | 13 | 4 | 13 | | 76 | 13 | | 13 | 13 | | 48 | 13 | | 118 | 13 | | 131 | 13 | | 166 | 13 | 157 | 13 |
| 6 | 14 | 20 | 14 | | 12 | 14 | | 136 | 14 | | 8 | 14 | | NA | 14 | | NA | 14 | | 70 | 14 | 154 | 14 |
| 2 | 15 | 2 | 15 | | 105 | 15 | | 33 | 15 | | 112 | 15 | | 89 | 15 | | NA | 15 | | 26 | 15 | 135 | 15 |
| 8 | 16 | 39 | 16 | | 33 | 16 | | 26 | 16 | | NA | 16 | | 54 | 16 | | 120 | 16 | | 49 | 16 | 76 | 16 |
| 5 | 17 | 38 | 17 | | 98 | 17 | | NA | 17 | | 106 | 17 | | 111 | 17 | | 128 | 17 | | 2 | 17 | 17 | 17 |
| 38 | 18 | 67 | 18 | | 68 | 18 | | 78 | 18 | | 49 | 18 | | 125 | 18 | | 130 | 18 | | 149 | 18 | 96 | 18 |
| 78 | 19 | 9 | 19 | | 90 | 19 | - | 25 | 19 | | 60 | 19 | | NA | 19 | | 129 | 19 | | 77 | 19 | 133 | 19 |
| 54 | 20 | 61 | 20 | | 141 | 20 | | 16 | 20 | | 59 | 20 | | 138 | 20 | | 2 | 20 | | 148 | 20 | 95 | 20 |
| 85 | 21 | 11 | 21 | | 123 | 21 | | 88 | 21 | | 123 | 21 | | 137 | 21 | | 121 | 21 | | 90 | 21 | 29 | 21 |
| NA | 22 | 73 | 22 | | 112 | 22 | | 44 | 22 | | 127 | 22 | | 136 | 22 | | 152 | 22 | - | 1 | 22 | NA | 22 |
| NA | 23 | 94 | 23 | | 45 | 23 | | 29 | 23 | | 58 | 23 | | 83 | 23 | | 89 | 23 | | 27 | 23 | NA | 23 |
| 16 | 24 | 25 | 24 | | 14 | 24 | ļ | 32 | 24 | | NA | 24 | | NA | 24 | | 125 | 24 | | 140 | 24 | NA | 24 |
| 11 | 25 | 91 | 25 | | 26 | 25 | | 28 | 25 | | 80 | 25 | | 102 | 25 | | 70 | 25 | | NA | 25 | 155 | 25 |
| 119 | 26 | 107 | 26 | | 8 | 26 | | 94 | 26 | | 28 | 26 | | 57 | 26 | | 136 | 26 | | 160 | 26 | 128 | 26 |
| 4 | 27 | 13 | 27 | | 3 | 27 | ļ | 47 | 27 | | 103 | 27 | | 105 | 27 | | 157 | 27 | | 34 | 27 | NA | 27 |
| 99 | 28 | NA | 28 | | 38 | 28 | | 20 | 28 | | NA | 28 | | 61 | 28 | | 137 | 28 | | 142 | 28 | 68 | 28 |
| 13 | 29 | 123 | 29 | | 100 | 29 | ļ | 49 | 29 | | 136 | 29 | | 123 | 29 | | 117 | 29 | | 134 | 29 | 88 | 29 |
| 116 | 30 | 16 | 30 | | 136 | 30 | | 12 | 30 | | 62 | 30 | | 2 | 30 | | 105 | 30 | | 82 | 30 | 147 | 30 |
| | | | | | | | | | Total Nu | ımb | er of Fund | s in the Ur | nive | rse | | | | | | | | | |
| 125 | 145 | 135 | 148 | | 141 | 152 | | 145 | 158 | | 148 | 167 | | 152 | 168 | | 158 | 177 | | 167 | 186 | 168 | 200 |
| | | | | | | | L | | | | | | | | | | | • | L | | | | |

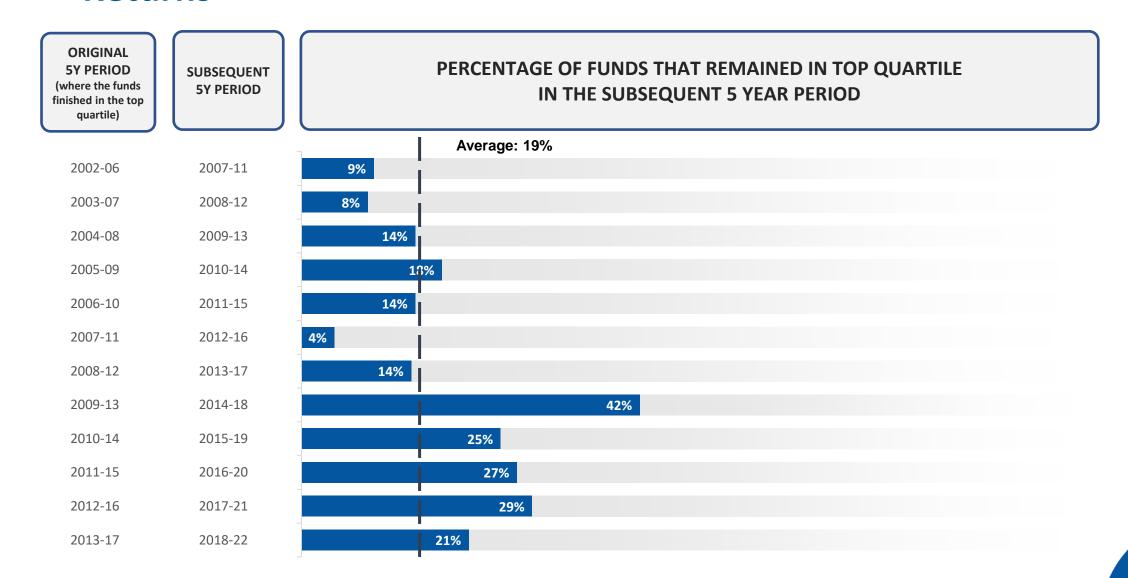
Past Performance is Not Enough To Predict Future Returns





Past Performance is Not Enough To Predict Future Returns





Diversify Across Investment Styles



Style Returns by Calendar Year

| 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 YTD |
|----------------|----------------|----------------|----------------|----------------|----------------|-------------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------------|
| Dividend Yield | Global | Size (Midcap) | Global | Value | Momentum | Value | Momentum | Quality | Global | Quality | Value | Value | Global |
| 34% | 21% | 47% | 50% | 79% | 11% | 25% | 57% | 9% | 34% | 26% | 56% | 23% | 4% |
| Value | Quality | Momentum | Quality | Size (Midcap) | Low Volatility | Global | Size (Midcap) | Low Volatility | Nifty 50 TRI | Size (Midcap) | Momentum | Nifty 50 TRI | Dividend Yield |
| 31% | -10% | 39% | 20% | 63% | 10% | 15% | 56% | 7% | 13% | 26% | 54% | 6% | 2% |
| Quality | Low Volatility | Dividend Yield | Momentum | Momentum | Size (Midcap) | Dividend Yield | Value | Nifty 50 TRI | Momentum | Low Volatility | Size (Midcap) | Dividend Yield | Quality |
| 28% | -12% | 34% | 13% | 50% | 10% | 13% | 47% | 5% | 11% | 24% | 48% | 5% | -1% |
| Low Volatility | Dividend Yield | Value | Nifty 50 TRI | Quality | Global | Momentum | Low Volatility | Global | Quality | Global | Dividend Yield | Size (Midcap) | Low Volatility -2% |
| 25% | -13% | 32% | 8% | 40% | 6% | 10% | 30% | 4% | 6% | 21% | 34% | 4% | |
| Size (Midcap) | Momentum | Low Volatility | Low Volatility | Low Volatility | Quality | Size (Midcap) | Nifty 50 TRI | Dividend Yield | Low Volatility | Momentum | Global | Low Volatility | Size (Midcap) |
| 20% | -16% | 32% | 7% | 37% | 2% | 7% | 30% | 1% | 5% | 20% | 31% | 2% | -4% |
| Momentum | Nifty 50 TRI | Quality | Size (Midcap) | Dividend Yield | Nifty 50 TRI | Nifty 50 TRI | Quality | Momentum | Dividend Yield | Nifty 50 TRI | Quality | Quality | Nifty 50 TRI |
| 20% | -24% | 31% | -1% | 37% | -3% | 4% | 30% | -2% | 1% | 16% | 26% | -4% | -4% |
| Nifty 50 TRI | Size (Midcap) | Nifty 50 TRI | Dividend Yield | Nifty 50 TRI | Value | Low Volatility 3% | Dividend Yield | Size (Midcap) | Size (Midcap) | Dividend Yield | Nifty 50 TRI | Momentum | Value |
| 19% | -31% | 29% | -5% | 33% | -7% | | 29% | -13% | 1% | 16% | 26% | -5% | -4% |
| Global | Value | Global | Value | Global | Dividend Yield | Quality | Global | Value | Value | Value | Low Volatility | Global | Momentum |
| 10% | -38% | 19% | -14% | 16% | -9% | 1% | 15% | -26% | -14% | 8% | 24% | -9% | -8% |

Diversify Across Market Cap Segments - Large, Mid & Small Cap

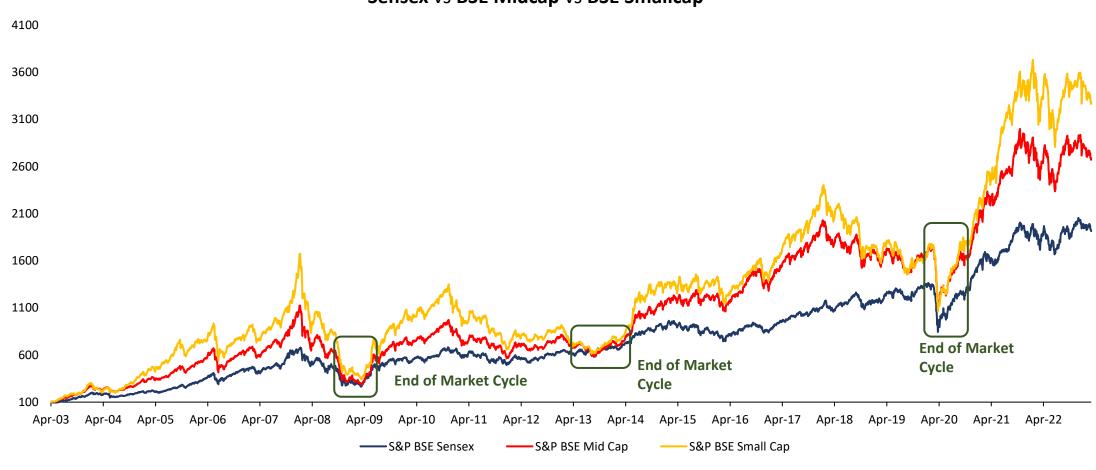


| | Returns of Market Cap Segments by Calendar Year | | | | | | | | | | | | | |
|-----------|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 YTD | |
| Mid Cap | Large Cap | Mid Cap | Large Cap | Small Cap | Small Cap | Mid Cap | Small Cap | Large Cap | Large Cap | Small Cap | Small Cap | Large Cap | Mid Cap | |
| 20% | -25% | 47% | 8% | 72% | 11% | 7% | 58% | 3% | 12% | 26% | 63% | 5% | -4% | |
| Large Cap | Mid Cap | Small Cap | Mid Cap | Mid Cap | Mid Cap | Large Cap | Mid Cap | Mid Cap | Mid Cap | Mid Cap | Mid Cap | Mid Cap | Small Cap | |
| 19% | -31% | 40% | -1% | 63% | 10% | 5% | 56% | -13% | 1% | 26% | 48% | 4% | -6% | |
| Small Cap | Small Cap | Large Cap | Small Cap | Large Cap | Large Cap | Small Cap | Large Cap | Small Cap | Small Cap | Large Cap | Large Cap | Small Cap | Large Cap | |
| 18% | -35% | 33% | -6% | 35% | -1% | 1% | 33% | -26% | -7% | 16% | 26% | -3% | -6% | |

Large, Mid & Small Cap returns historically converge over a market cycle



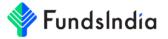




Diversify Across Geographies



| 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| USA | India | USA | India | USA | USA | China | USA | USA | China | USA |
| 21% | 32% | 50% | 28% | 6% | 14% | 45% | 4% | 34% | 33% | 29% |
| World | China | World | USA | World | World | Asia | World | World | Asia | India |
| 13% | 27% | 44% | 16% | 4% | 11% | 34% | 0% | 31% | 28% | 27% |
| Europe | Asia | Europe | China | Europe | Asia | India | India | Europe | USA | World |
| 6% | 26% | 42% | 11% | 2% | 8% | 30% | 0% | 27% | 24% | 24% |
| Asia | Europe | China | World | India | China | Europe | Asia | China | World | Europe |
| -1% | 23% | 17% | 8% | 0% | 4% | 19% | -6% | 26% | 19% | 19% |
| China | World | Asia | Asia | China | Europe | World | Europe | Asia | India | Asia |
| -3% | 20% | 17% | 8% | -3% | 3% | 16% | -6% | 21% | 11% | -3% |
| India | USA | India | Europe | Asia | India | USA | China | India | Europe | China |
| -20% | 19% | 15% | -4% | -5% | -1% | 15% | -11% | 8% | 9% | -20% |



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