

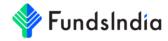
WEALTH

CONVERSATIONS

Jun 2022



Asset Class Performance



Index	Compound Annualized Returns (%) – as on 31-May-2022													
index	1 Y	3 Y	5Y	10Y	15Y	20Y								
India – Equity (Nifty 50 TRI)	7.9	13.0	13.0	14.3	10.7	16.5								
US – Equity (S&P 500 TRI in INR)	7.3	20.9	17.7	18.2	13.9	11.7								
Gold (in INR)	3.3	16.4	11.8	5.0	11.8	11.6								
Debt*	3.0	6.2	6.6	7.7	7.7	7.3								

Asset Class Performance (no of times multiplied)



Index	No of times your money multiplied – as on 31-May-2022													
index	1 Y	3Y	5Y	10Y	15Y	20Y								
India – Equity (Nifty 50 TRI)	1.1x	1.4x	1.8x	3.8x	4.6x	21.3x								
US – Equity (S&P 500 TRI in INR)	1.1x	1.8x	2.3x	5.3x	7.1x	9.1x								
Gold (in INR)	1.0x	1.6x	1.7x	1.6x	5.3x	8.9x								
Debt*	1.0x	1.2x	1.4x	2.1x	3.0x	4.1x								



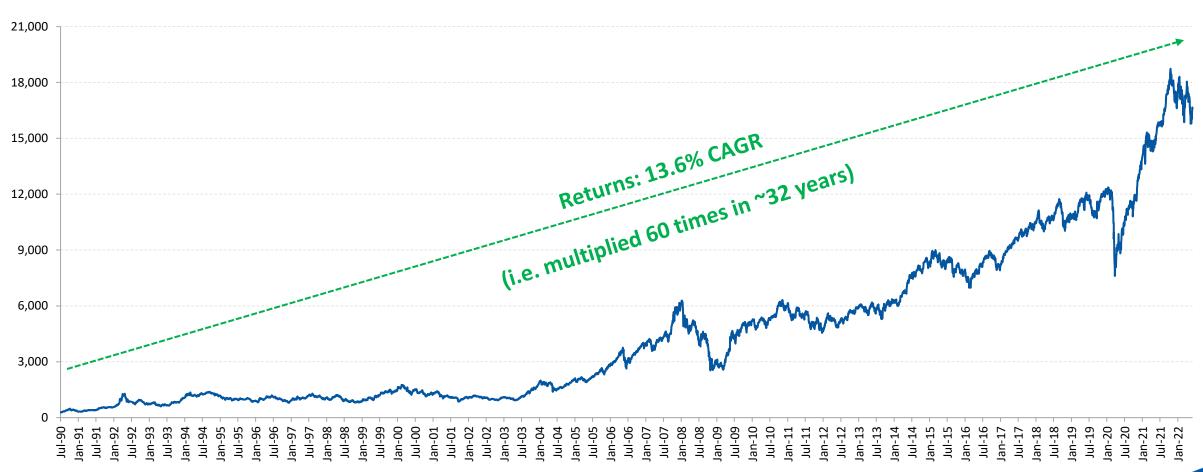


Equity Returns & Volatility

Indian Equity Markets – The long term story so far







India Equity - Performance



	Compounded Annualized Returns (%) – as on 31-May-2022												
Index	1 Y	3Y	5Y	10 Y	15Y	20Y							
		La	arge Cap										
S&P BSE Sensex TRI	8.4	13.2	13.7	14.7	10.9	17.2							
Nifty 50 TRI	7.9	13.0	13.0	14.3	10.7	16.5							
Nifty 100 TRI	7.6	13.1	12.5	14.7	11.1								
Milty 100 TRI 7.6 15.1 12.5 14.7 11.1 Mid Cap													
S&P BSE Mid Cap TRI	7.5	16.6	10.8	16.1	10.6								
Nifty Midcap 150 TRI	10.8	17.5	11.1	16.5	12.7								
		Sı	mall Cap										
S&P BSE Small Cap TRI	12.6	22.2	12.8	16.7	10.2								
Nifty Smallcap 250 TRI	9.3	18.2	9.1	16.0	10.8								
		F	lexi Cap										
Nifty 500 TRI	8.1	14.3	12.4	15.0	10.9	17.6							

India Equity - Performance (no of times multiplied)



		No of times your money multiplied – as on 31-May-2022												
Index	1 Y	3 Y	5Y	10Y	15Y	20Y								
		L	arge Cap											
S&P BSE Sensex TRI	1.1x	1.5x	1.9x	3.9x	4.7x	24.0x								
Nifty 50 TRI	1.1x	1.4x	1.8x	3.8x	4.6x	21.3x								
Nifty 100 TRI	1.1x	1.4x	1.8x	4.0x	4.9x									
		Г	Mid Cap											
S&P BSE Mid Cap TRI	1.1x	1.6x	1.7x	4.4x	4.5x									
Nifty Midcap 150 TRI	1.1x	1.6x	1.7x	4.6x	6.0x									
		S	mall Cap											
S&P BSE Small Cap TRI	1.1x	1.8x	1.8x	4.7x	4.3x									
Nifty Smallcap 250 TRI	1.1x	1.7x	1.5x	4.4x	4.6x									
		F	lexi Cap											
Nifty 500 TRI	1.1x	1.5x	1.8x	4.1x	4.7x	25.7x								

India Equity Mutual Funds - Performance



	Compounded Annualized Returns (%) – as on 31-May-2022													
Scheme	1Y	3Y	5Y	10Y	15Y	20Y								
	La	rge Cap												
Franklin India Bluechip - Growth	1.9	11.8	9.2	12.8	10.9	18.8								
HDFC Top 100 Fund - Growth	9.2	9.4	10.0	13.8	12.3	20.7								
	N	/lid Cap												
Franklin India Prima Fund - Growth	1.2	11.7	8.7	18.1	12.9	21.6								
Nippon India Growth Fund - Reg - Growth	14.8	19.2	13.9	16.9	13.3	23.8								
	F	lexi Cap												
Aditya Birla Sun Life Flexi Cap Fund - Growth	3.3	12.5	10.1	16.9	11.6	20.3								
Franklin India Flexi Cap Fund - Growth	10.6	15.0	11.2	16.0	12.7	20.4								
HDFC Flexi Cap Fund - Growth	13.9	12.7	11.7	15.2	12.9	21.2								

India Equity Mutual Funds - Performance



(no of times multiplied)

	No of Times Your Money Multiplied – as on 31-May-2022													
Scheme	1Y	3Y	5Y	10Y	15Y	20Y								
	La	irge Cap												
Franklin India Bluechip - Growth	1.0x	1.4x	1.6x	3.3x	4.7x	31.1x								
HDFC Top 100 Fund - Growth	1.1x	1.3x	1.6x	3.6x	5.7x	43.1x								
	N	/lid Cap												
Franklin India Prima Fund - Growth	1.0x	1.4x	1.5x	5.3x	6.2x	49.9x								
Nippon India Growth Fund - Reg - Growth	1.1x	1.7x	1.9x	4.8x	6.5x	71.6x								
	F	lexi Cap												
Aditya Birla Sun Life Flexi Cap Fund - Growth	1.0x	1.4x	1.6x	4.8x	5.2x	40.6x								
Franklin India Flexi Cap Fund - Growth	1.1x	1.5x	1.7x	4.4x	6.0x	40.8x								
HDFC Flexi Cap Fund - Growth	1.1x	1.4x	1.7x	4.1x	6.2x	47.1x								

Global Equity Markets - Performance



Index (in INR)	Compoun	ded Annualiz	ed Returns (%	%, in INR term	s) – as on 31-	May-2022
index (in livk)	1 Y	3Y	5Y	10 Y	15Y	20Y
Nasdaq 100 TR	-0.3	26.6	22.4	22.7	19.6	16.0
S&P 500 TR	7.3	20.9	17.7	18.2	13.9	11.7
MSCI World (represents Developed Markets)	0.4	15.0	11.9			
MSCI Emerging Markets	-15.2	6.4	5.2	5.1		

Global Equity Markets - Performance (in multiples)



Inday (in INID)		Multip	les (x times) -	- as on 31-Ma	y-2022	
Index (in INR)	1 Y	3Y	5Y	10Y	15Y	20Y
Nasdaq 100 TR	1.0x	2.0x	2.8x	7.8x	14.6x	19.5x
S&P 500 TR	1.1x	1.8x	2.3x	5.3x	7.1x	9.1x
MSCI World (represents Developed Markets)	1.0x	1.5x	1.8x			
MSCI Emerging Markets	0.8x	1.2x	1.3x	1.6x		

Nifty 50 TRI – Rolling Returns



On a 15Y Rolling basis, Large cap Index (Nifty 50 TRI) gave >12% returns ~90% of the times since Inception (Jun-1999)

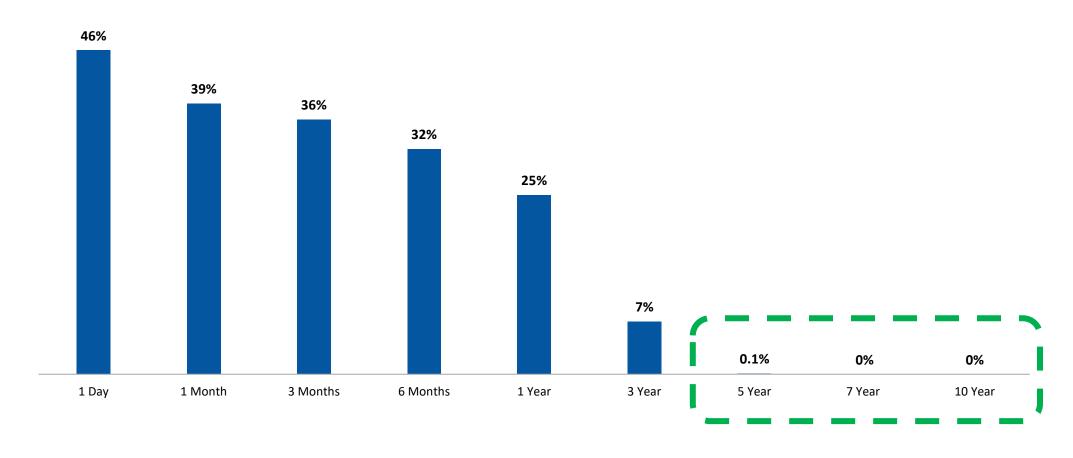
		Rolling Returns Since Inception														
	15 Y	12 Y	10 Y	7 Y	5 Y	3 Y	1 Y									
Average	15%	14%	14%	15%	16%	15%	17%									
Maximum	19%	22%	22%	30%	47%	62%	108%									
Minimum	11%	6%	5%	5%	-1%	-15%	-55%									

% No. of Times							
Less than 0%	0%	0%	0%	0%	0.1%	7%	25%
Less than 7%	0%	2%	2%	2%	15%	25%	37%
Greater than 7%	100%	98%	98%	98%	85%	75%	63%
Greater than 10%	100%	87%	81%	81%	70%	63%	58%
Greater than 12%	90%	74%	65%	63%	61%	53%	54%
Greater than 15%	38%	37%	47%	39%	38%	38%	46%

Longer the time frame, lower the odds of negative returns



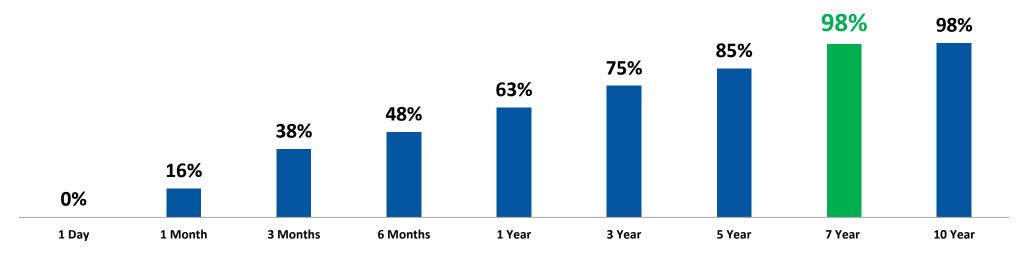
Nifty 50 TRI - % Instances of Negative Returns since Inception (Jun-1999)

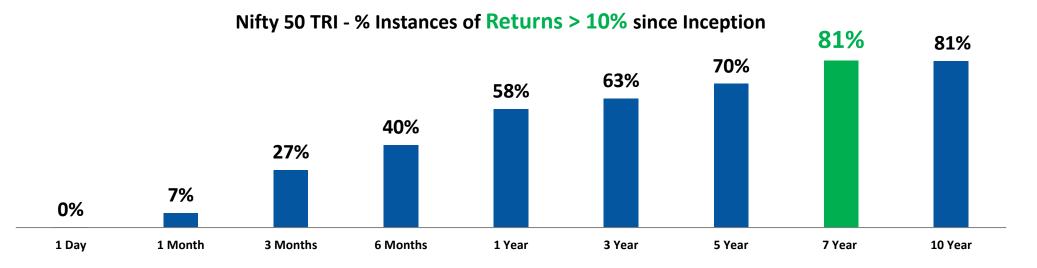


Longer the time frame, higher the odds of better returns



Nifty 50 TRI - % Instances of Returns > 7% since Inception





Year wise Lumpsum Returns of Nifty 50 TRI (2000 to 2021)



Average	17%	15%	15%	15%	15%	15%	15%	15%	14%	14%	14%	14%	14%	14%	15%	15%	15%	15%	15%	14%	13%	14%
Max	97%	59%	60%	48%	47%	37%	30%	28%	26%	22%	21%	22%	20%	20%	19%	19%	18%	18%	18%	18%	15%	14%
Min	-53%	-19%	-13%	-6%	0%	2%	6%	4%	4%	6%	7%	6%	7%	8%	11%	11%	12%	12%	12%	10%	12%	13%
Year	1Y	2Y	3Y	4Y	5Y	6Y	7Y	8Y	9Y	10Y	11Y	12Y	13Y	14Y	15Y	16Y	17Y	18Y	19Y	20Y	21Y	22Y
Jan-00	-14%	-14%	-8%	9%	9%	14%	17%	22%	10%	15%	16%	12%	13%	13%	14%	13%	12%	13%	13%	13%	13%	13%
Jan-01	-15%	-5%	17%	16%	20%	23%	28%	14%	19%	19%	14%	16%	15%	16%	15%	14%	15%	14%	14%	14%	15%	
Jan-02	6%	38%	28%	31%	33%	37%	18%	24%	24%	18%	19%	18%	19%	17%	16%	17%	16%	16%	16%	17%		
Jan-03	79%	41%	40%	41%	44%	20%	27%	26%	19%	20%	19%	20%	18%	17%	18%	17%	17%	17%	17%			
Jan-04	11%	24%	30%	36%	11%	20%	20%	13%	15%	14%	16%	14%	13%	14%	14%	14%	14%	14%				
Jan-05	39%	40%	46%	11%	22%	21%	13%	15%	15%	16%	14%	13%	15%	14%	14%	14%	15%					
Jan-06	42%	49%	4%	18%	18%	10%	13%	12%	14%	12%	11%	13%	12%	12%	13%	13%						
Jan-07	57%	-11%	11%	13%	4%	8%	8%	11%	9%	9%	10%	10%	10%	11%	12%							
Jan-08	-50%	-7%	1%	-6%	0%	2%	6%	4%	4%	7%	7%	7%	8%	9%								
Jan-09	73%	44%	16%	20%	17%	20%	16%	15%	16%	15%	15%	15%	16%									
Jan-10	19%	-5%	6%	6%	11%	9%	8%	10%	10%	10%	11%	12%										
Jan-11	-24%	0%	2%	9%	7%	6%	9%	9%	9%	10%	11%											
Jan-12	30%	18%	23%	16%	13%	16%	14%	14%	15%	16%												
Jan-13	7%	19%	11%	10%	13%	12%	12%	13%	14%													
Jan-14	33%	14%	10%	15%	13%	13%	13%	15%														
Jan-15	-3%	1%	9%	9%	9%	11%	13%															
Jan-16	4%	16%	13%	13%	13%	15%	\bigcup															
Jan-17	29%	17%	16%	16%	18%																	1001
Jan-18	6%	10%	12%	15%																	turns >=	10%
Jan-19	13%	15%	18%																	7 t	o <10%	

0 to <7% Less than 0%

How to read the table: Column 1 indicates the starting date of investment. The Row named 'Year' indicates the time frame on investment −1Y, 2Y, 3Y etc For eg: If you invested on Jan-03, then your 5 year annualized return is 44%, 6 year annualized return is 20% etc

Jan-20

Jan-21

21%

25%

Year wise Lumpsum Returns of HDFC Flexi Cap Fund (1995 to 2021)



Average	25%	22%	22%	23%	23%	22%	23%	23%	23%	23%	23%	23%	23%	23%	23%	23%	23%	23%	23%	22%	22%	22%	22%	21%	20%	19%	18%
Max	155%	102%	78%	63%	60%	52%	43%	43%	44%	42%	40%	36%	34%	33%	29%	29%	29%	29%	26%	26%	26%	24%	23%	23%	23%	21%	18%
Min	-52%	-25%	-12%	-2%	-1%	4%	7%	7%	5%	6%	9%	9%	8%	9%	13%	14%	16%	18%	18%	15%	17%	18%	20%	19%	17%	18%	18%
Year	1Y	2Y	3Y	4Y	5Y	6Y	7Y	8Y	9Y	10Y	11Y	12Y	13Y	14Y	15Y	16Y	17Y	18Y	19Y	20Y	21Y	22Y	23Y	24Y	25Y	26Y	27Y
Jan-95	-27%	-25%	-12%	-2%	19%	11%	9%	11%	20%	21%	24%	25%	27%	19%	23%	24%	20%	21%	20%	21%	20%	19%	20%	19%	18%	18%	18%
Jan-96	-22%	-3%	8%	34%	21%	16%	18%	28%	28%	31%	31%	33%	24%	28%	28%	24%	24%	23%	25%	23%	22%	23%	21%	21%	20%	21%	
Jan-97	20%	28%	61%	35%	26%	26%	37%	36%	39%	38%	40%	28%	33%	33%	28%	28%	26%	28%	26%	25%	25%	24%	23%	22%	23%		
Jan-98	37%	86%	40%	28%	28%	41%	38%	41%	41%	42%	29%	34%	34%	28%	29%	27%	28%	26%	25%	26%	24%	23%	22%	23%			
Jan-99	154%	42%	25%	25%	41%	39%	42%	41%	42%	29%	34%	34%	28%	28%	26%	28%	26%	24%	25%	24%	23%	22%	22%				
Jan-00	-20%	-12%	-1%	22%	23%	29%	30%	33%	19%	26%	26%	20%	22%	20%	22%	20%	19%	20%	19%	18%	18%	18%					
Jan-01	-3%	10%	41%	37%	42%	41%	43%	25%	32%	32%	25%	26%	24%	26%	24%	22%	23%	22%	21%	20%	21%						
Jan-02	26%	69%	53%	56%	52%	52%	30%	37%	36%	28%	29%	26%	28%	26%	24%	25%	23%	22%	21%	22%							
Jan-03	128%	69%	67%	59%	58%	31%	39%	38%	28%	29%	27%	29%	26%	24%	25%	23%	22%	21%	22%								
Jan-04	26%	43%	41%	44%	17%	28%	28%	20%	21%	19%	22%	20%	19%	20%	18%	17%	17%	18%									
Jan-05	63%	49%	51%	15%	29%	29%	19%	21%	19%	22%	19%	18%	19%	18%	17%	16%	17%										
Jan-06	36%	45%	2%	21%	23%	13%	16%	14%	18%	15%	15%	16%	15%	14%	14%	15%											
Jan-07	54%	-11%	17%	20%	9%	13%	11%	16%	13%	13%	15%	13%	13%	12%	14%												
Jan-08	-49%	1%	10%	-1%	6%	5%	11%	9%	9%	11%	10%	10%	9%	11%													
Jan-09	102%	61%	24% 9%	27%	22%	27%	22%	20%	21%	19%	18%	17%	18%														
Jan-10	29% -27%	-3% 0%	1%	7% 12%	15% 8%	12% 8%	11%	14%	12% 9%	11% 9%	11%	13%															
Jan-11 Jan-12	36%	18%	29%	20%	17%	20%	12% 16%	10% 15%	14%	16%	11%	l															
Jan-12 Jan-13	3%	26%	15%	13%	17%	13%	12%	12%	14%	10%	l																
Jan-13 Jan-14	54%	21%	16%	21%	16%	14%	13%	16%	I-7/0	1																	
Jan-14 Jan-15	-5%	1%	11%	8%	8%	7%	11%	10/6																			
Jan-16	6%	20%	12%	11%	10%	14%	ريت	•																			
Jan-17	36%	15%	12%	11%	15%																						
Jan-18	-2%	2%	4%	11%																					Retur	ns >=10	0%
505																											

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

Jan-19

Jan-20

Jan-21

7%

35%

20%

15%

Year wise Lumpsum Returns of Franklin India Flexicap Fund (1995 to 2021)



Average	24%	21%	21%	21%	22%	21%	21%	22%	22%	22%	22%	22%	21%	21%	21%	22%	22%	22%	21%	21%	21%	21%	21%	20%	19%	19%	18%
Max	209%	119%	72%	58%	56%	50%	39%	41%	41%	40%	37%	33%	31%	30%	28%	27%	28%	26%	26%	26%	24%	23%	23%	23%	22%	21%	19%
Min	-48%	-22%	-12%	-3%	-2%	4%	7%	8%	7%	7%	9%	8%	8%	9%	13%	14%	17%	17%	16%	14%	16%	17%	19%	18%	16%	17%	18%
Year	1Y	2Y	3Y	4Y	5Y	6Y		8Y	9Y	10Y	11Y	12Y	13Y	14Y	15Y	16Y	17Y	18Y	19Y	20Y	21Y	22Y	23Y	24Y	25Y	26Y	27Y
Jan-95	-23%	-18%	-9%	1%	26%	14%	11%	12%	20%	21%	23%	25%	27%	19%	22%	22%	19%	20%	19%	21%	20%	19%	20%	19%	18%	18%	19%
Jan-96	-13%	-2%	10%	42%	23%	18%	18%	27%	27%	29%	30%	32%	23%	26%	26%	23%	23%	22%	24%	23%	22%	22%	21%	20%	20%	21%	ı
Jan-97	11%	24%	68%	34%	25%	24%	34%	33%	34%	36%	37%	27%	30%	29%	25%	26%	24%	26%	25%	24%	24%	23%	22%	21%	22%		
Jan-98	38%	107%	43%	29%	27%	38%	36%	37%	39%	40%	28%	31%	31%	26%	27%	25%	27%	26%	24%	25%	23%	22%	22%	23%	l		
Jan-99	209%	45%	26%	24%	38%	36%	37%	39%	41%	28%	31%	30%	26%	26%	24%	26%	25%	24%	24%	22%	21%	21%	22%				
Jan-00	-32%	-20%	-8%	13%	15%	20%	24%	27%	16%	20%	20%	17%	18%	17%	19%	18%	17%	18%	17%	16%	16%	17%					
Jan-01	-5%	7%	33%	31%	34%	37%	39%	24%	28%	27%	22%	23%	22%	24%	22%	21%	22%	20%	19%	19%	20%						
Jan-02	20%	58%	47%	47%	47%	49%	28%	33%	31%	26%	26%	24%	26%	25%	23%	24%	22%	21%	21%	21%							
Jan-03	108%	62%	57%	55%	55%	30%	35%	33%	26%	27%	25%	27%	25%	23%	24%	22%	21%	21%	21%								
Jan-04	25%	36%	40%	44%	18%	25%	24%	18%	20%	18%	21%	20%	19%	19%	18%	17%	17%	18%									
Jan-05	48%	48%	51%	16%	25%	24%	17%	19%	18%	21%	19%	18%	19%	17%	16%	16%	17%										
Jan-06 Jan-07	49% 55%	52% -9%	7% 12%	20% 14%	20% 7%	13% 11%	16% 10%	14% 15%	18% 14%	17% 13%	16% 14%	17% 13%	15% 12%	14% 12%	14% 14%	16%											
Jan-07 Jan-08	-47%	-5%	3%	-2%	4%	4%	10%	9%	9%	11%	9%	9%	9%	11%	14/0												
Jan-09	69%	42%	19%	22%	19%	24%	21%	19%	20%	18%	16%	16%	18%	11/0													
Jan-10	19%	0%	10%	8%	17%	15%	13%	15%	13%	12%	12%	14%	10/0	•													
Jan-11	-16%	5%	5%	16%	14%	12%	14%	12%	11%	12%	14%	1.70															
Jan-12	32%	18%	30%	23%	19%	21%	17%	15%	15%	17%	,,	•															
Jan-13	5%	28%	20%	16%	19%	15%	13%	13%	16%																		
Jan-14	57%	28%	20%	22%	17%	14%	15%	17%																			
Jan-15	5%	5%	12%	8%	7%	9%	13%																				
Jan-16	4%	16%	9%	8%	9%	14%		r																			
Jan-17	30%	12%	9%	11%	16%																						
Jan-18	-4%	0%	5%	13%																					Retu	ırns >=	10%
Jan-19	3%	10%	19%																						7 to	<10%	
Jan-20	16%	27%																									
la a 21	400/																								ULO	<7%	

Less than 0%

Jan-21

Year wise 6M STP Returns of Nifty 50 TRI (2000 to 2021)



Average	13%	13%	14%	15%	15%	15%	15%	14%	14%	14%	14%	14%	14%	14%	15%	15%	15%	15%	15%	14%	13%	13%
Max	93%	50%	49%	45%	46%	36%	28%	27%	24%	21%	20%	21%	20%	18%	19%	18%	17%	17%	18%	17%	15%	14%
Min	-49%	-20%	-12%	-2%	1%	1%	6%	6%	6%	6%	7%	6%	7%	8%	11%	12%	12%	13%	12%	11%	12%	13%
Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22
Jan-00	-15%	-15%	-8%	8%	9%	13%	17%	21%	10%	15%	15%	11%	13%	12%	14%	13%	12%	13%	13%	13%	13%	13%
Jan-01	-13%	-4%	18%	16%	21%	24%	28%	14%	19%	19%	15%	16%	15%	16%	15%	14%	15%	15%	14%	15%	15%	
Jan-02	3%	35%	27%	30%	32%	36%	18%	24%	23%	17%	18%	17%	19%	17%	16%	17%	16%	16%	16%	16%		
Jan-03	93%	46%	44%	43%	46%	22%	28%	27%	20%	21%	20%	21%	19%	18%	18%	18%	17%	17%	18%			
Jan-04	20%	29%	33%	39%	13%	21%	21%	14%	16%	15%	17%	15%	14%	15%	14%	14%	14%	15%				
Jan-05	41%	41%	46%	12%	22%	22%	14%	16%	15%	16%	15%	14%	15%	14%	14%	14%	15%					
Jan-06	29%	42%	0%	15%	16%	8%	11%	10%	13%	11%	10%	12%	11%	12%	12%	13%						
Jan-07	55%	-12%	10%	12%	4%	8%	8%	11%	9%	9%	10%	10%	10%	11%	12%							
Jan-08	-41%	1%	7%	-2%	4%	4%	8%	7%	6%	8%	8%	9%	9%	10%								
Jan-09	64%	40%	14%	18%	16%	18%	15%	14%	15%	14%	14%	14%	15%									
Jan-10	22%	-4%	7%	7%	12%	9%	8%	11%	10%	10%	11%	12%										
Jan-11	-18%	3%	5%	11%	8%	7%	10%	10%	10%	11%	12%											
Jan-12	18%	13%	19%	13%	11%	14%	13%	13%	13%	14%												
Jan-13	8%	20%	12%	10%	13%	12%	12%	13%	14%													
Jan-14	28%	12%	9%	14%	12%	12%	13%	14%														
Jan-15	-6%	-1%	8%	8%	9%	10%	12%															
Jan-16	7%	18%	14%	13%	14%	16%																
Jan-17	18%	12%	12%	13%	16%																	
Jan-18	4%	9%	11%	15%		•															_	
Jan-19	9%	13%	17%																		Returns	
Jan-20	37%	31%																			7 to <10	%

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

Jan-21

19%

Year wise 6M STP Returns of HDFC Flexicap Fund (1995) to 2021)



								1																			
Average	20%	20%	21%	21%	22%	22%	22%	23%	23%	23%	23%	22%	22%	22%	22%	22%	23%	23%	23%	22%	22%	22%	22%	21%	20%	20%	19%
Max	123%	91%	67%	60%	57%	49%	43%	42%	41%	41%	39%	34%	34%	33%	29%	28%	28%	28%	26%	25%	25%	24%	23%	23%	23%	21%	19%
Min	-48%	-22%	-11%	-1%	-1%	2%	8%	7%	5%	6%	9%	9%	8%	10%	12%	14%	15%	18%	19%	16%	17%	18%	20%	19%	17%	18%	19%
Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27
Jan-95	-21%	-22%	-10%	0%	21%	13%	10%	12%	21%	22%	25%	26%	28%	20%	24%	24%	20%	21%	20%	22%	20%	20%	20%	19%	19%	18%	19%
Jan-96	-20%	-2%	9%	35%	21%	17%	18%	28%	28%	31%	32%	33%	24%	28%	28%	24%	25%	23%	25%	23%	22%	23%	22%	21%	20%	21%	
Jan-97	16%	26%	59%	34%	26%	26%	37%	35%	38%	38%	39%	28%	33%	32%	27%	28%	26%	28%	26%	25%	25%	24%	23%	22%	23%	l .	
Jan-98	27%	80%	37%	26%	26%	39%	37%	40%	39%	41%	28%	33%	33%	27%	28%	26%	28%	26%	25%	25%	24%	23%	22%	23%			
Jan-99	112%	30%	18%	20%	36%	34%	38%	38%	40%	26%	32%	32%	26%	26%	25%	26%	24%	23%	24%	22%	22%	21%	21%				
Jan-00	-21%	-12%	-1%	22%	23%	29%	30%	32%	19%	26%	26%	20%	21%	20%	22%	20%	19%	20%	19%	18%	18%	18%					
Jan-01	0%	12%	42%	38%	43%	41%	43%	26%	33%	32%	25%	26%	24%	26%	24%	23%	23%	22%	21%	20%	21%						
Jan-02	10% 123%	58% 67%	47% 66%	50% 58%	47% 57%	49%	28%	35% 37%	34% 28%	26% 29%	27% 26%	25% 28%	27% 25%	24% 24%	23% 25%	24% 23%	22% 22%	21% 21%	20% 22%	21%							
Jan-03 Jan-04	28%	44%	41%	36% 44%	17%	30% 28%	39% 29%	20%	21%	19%	22%	20%	19%	20%	18%	25% 17%	17%	18%	2270								
Jan-05	60%	47%	50%	14%	28%	28%	18%	20%	18%	21%	19%	18%	19%	17%	17%	16%	17%	10/0									
Jan-06	24%	38%	-1%	18%	20%	11%	14%	13%	17%	14%	14%	15%	14%	13%	13%	14%	17/0										
Jan-07	50%	-12%	16%	19%	8%	12%	11%	15%	13%	12%	14%	13%	12%	12%	13%	,,											
Jan-08	-38%	12%	17%	4%	10%	9%	14%	12%	11%	13%	12%	11%	11%	13%													
Jan-09	98%	60%	23%	26%	21%	26%	21%	19%	21%	18%	17%	16%	18%														
Jan-10	28%	-3%	8%	7%	15%	12%	11%	14%	12%	11%	11%	13%															
Jan-11	-22%	3%	3%	14%	10%	9%	13%	11%	10%	10%	12%																
Jan-12	20%	11%	24%	16%	14%	17%	14%	13%	13%	15%																	
Jan-13	7%	29%	16%	14%	18%	14%	13%	12%	15%																		
Jan-14	45%	18%	14%	19%	14%	13%	12%	15%																			
Jan-15	-5%	0%	11%	8%	7%	7%	11%																				
Jan-16	14%	25%	15%	13%	12%	15%																					
Jan-17	22%	9%	8%	8%	13%																						
Jan-18	1%	4%	5%	12%	l																				Retu	urns >=1	10%
Jan-19	3%	5%	14%	l																					7 to	<10%	
Jan-20	29%	32%																							0 to	<7%	

0 to <7% Less than 0%

Jan-21 **23**%

Year wise 6M STP Returns of Franklin India Flexicap Fund (1995 to 2021)



								1																			
Average	19%	19%	20%	20%	21%	20%	21%	21%	21%	21%	21%	21%	21%	21%	21%	21%	21%	21%	21%	21%	21%	21%	21%	20%	19%	19%	19%
Max	150%	99%	68%	56%	55%	46%	39%	38%	38%	39%	37%	32%	31%	29%	26%	26%	27%	26%	25%	24%	24%	23%	22%	23%	22%	21%	19%
Min	-44%	-21%	-11%	-3%	-2%	3%	7%	8%	7%	7%	10%	8%	8%	10%	12%	14%	16%	17%	17%	15%	15%	17%	19%	18%	16%	17%	18%
Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27
Jan-95	-19%	-16%	-8%	2%	27%	15%	11%	13%	21%	21%	23%	25%	27%	20%	22%	22%	20%	20%	19%	21%	20%	19%	20%	19%	18%	18%	19%
Jan-96	-17%	-4%	8%	41%	22%	17%	17%	26%	26%	28%	30%	32%	23%	26%	25%	22%	23%	22%	23%	22%	21%	22%	21%	20%	20%	20%	
Jan-97	7%	21%	66%	33%	24%	23%	33%	32%	34%	35%	37%	27%	29%	29%	25%	25%	24%	26%	25%	23%	24%	22%	21%	21%	22%		
Jan-98	26%	98%	38%	26%	25%	36%	34%	36%	37%	39%	27%	31%	30%	26%	26%	25%	26%	25%	24%	24%	23%	22%	21%	22%			
Jan-99	150%	30%	17%	18%	32%	31%	33%	35%	37%	25%	28%	28%	24%	24%	23%	25%	23%	22%	23%	21%	20%	20%	21%				
Jan-00	-26%	-16%	-6%	15%	17%	22%	25%	29%	17%	21%	21%	17%	18%	17%	20%	19%	18%	18%	17%	16%	16%	17%					
Jan-01	-5%	7%	34%	31%	35%	37%	39%	24%	28%	27%	22%	23%	22%	24%	22%	21%	22%	20%	19%	19%	20%						
Jan-02	7%	49%	41%	42%	44%	46%	26%	31%	30%	24%	25%	23%	25%	24%	22%	23%	21%	20%	20%	21%							
Jan-03	109%	62%	57%	55%	55%	30%	35%	33%	26%	27%	25%	27%	25%	24%	24%	22%	21%	21%	22%								
Jan-04	26%	37%	41%	44%	18%	25%	25%	19%	20%	18%	21%	20%	19%	19%	18%	17%	17%	18%									
Jan-05	45%	47%	50%	16%	25%	24%	17%	19%	17%	21%	19%	18%	19%	17%	16%	16%	17%										
Jan-06	33%	43%	3%	17%	17%	11%	14%	13%	17%	15%	14%	16%	14%	13%	13%	15%											
Jan-07	52%	-10%	11%	13%	7%	10%	10%	15%	14%	13%	14%	12%	12%	12%	14%												
Jan-08	-36%	4%	9%	2%	7%	7%	13%	12%	11%	13%	11%	11%	11%	13%													
Jan-09	66%	41%	18%	21%	18%	24%	21%	19%	20%	17%	16%	16%	18%														
Jan-10	19%	0%	9%	8%	17%	15%	13%	15%	13%	12%	12%	14%															
Jan-11	-12%	7%	7%	17%	15%	13%	15%	13%	12%	12%	14%																
Jan-12	21%	13%	26%	20%	17%	19%	15%	14%	14%	16%																	
Jan-13	8%	30%	21%	17%	19%	15%	13%	14%	16%																		
Jan-14	50%	25%	18%	21%	15%	13%	14%	17%																			
Jan-15	0%	2%	11%	7%	6%	8% 1.49/	12%																				
Jan-16	6% 10%	18% 6%	10%	8% 8%	10% 14%	14%																					
Jan-17 Jan-18	18% -2%	1%	5% 6%	13%	1470																				Retu	rns >=1	10%
Jan-19	1%	9%	18%																						7 to	<10%	
Jan-20	36%	38%																							0 to	<7%	
Jan-21	27%																								Loss	than N	0/

Less than 0%

Year wise SIP Returns of Nifty 50 TRI (2000 to 2021)



Average	13%	14%	14%	15%	15%	15%	14%	14%	13%	13%	13%	13%	13%	13%	13%	13%	13%	13%	13%	13%	14%	14%
Max	92%	53%	44%	40%	40%	37%	34%	30%	22%	21%	20%	17%	17%	17%	16%	15%	15%	15%	14%	15%	15%	14%
Min	-100%	-50%	-24%	-8%	-4%	-2%	0%	2%	3%	4%	5%	5%	5%	6%	7%	8%	9%	10%	10%	10%	12%	14%
Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22
Jan-00	-20%	-15%	-2%	25%	21%	24%	27%	30%	13%	20%	20%	14%	15%	14%	16%	14%	13%	14%	14%	13%	14%	14%
Jan-01	-9%	4%	35%	27%	29%	31%	34%	14%	21%	21%	14%	16%	15%	16%	14%	13%	14%	14%	14%	14%	14%	
Jan-02	12%	53%	33%	34%	34%	37%	14%	22%	21%	14%	16%	15%	16%	14%	13%	14%	14%	13%	14%	14%		
Jan-03	92%	39%	37%	37%	40%	11%	21%	21%	12%	15%	13%	15%	13%	12%	14%	13%	13%	13%	14%			
Jan-04	35%	36%	36%	40%	5%	19%	19%	9%	12%	12%	14%	12%	11%	13%	12%	12%	12%	13%				
Jan-05	47%	39%	43%	-2%	17%	18%	7%	11%	10%	13%	11%	10%	12%	11%	11%	12%	13%					
Jan-06	36%	46%	-16%	15%	16%	4%	9%	9%	13%	10%	9%	11%	11%	11%	11%	12%						
Jan-07	61%	-34%	15%	17%	2%	9%	8%	13%	10%	9%	11%	11%	11%	11%	13%							
Jan-08	-62%	25%	22%	1%	10%	9%	14%	10%	9%	12%	11%	11%	12%	13%								
Jan-09	57%	31%	-1%	11%	10%	15%	11%	9%	12%	11%	11%	12%	13%									
Jan-10	25%	-14%	8%	8%	15%	10%	8%	12%	11%	11%	12%	13%										
Jan-11	-29%	11%	10%	17%	11%	9%	13%	11%	11%	12%	14%											
Jan-12	23%	13%	21%	11%	9%	13%	12%	12%	13%	14%												
Jan-13	14%	24%	10%	7%	13%	11%	11%	13%	14%													
Jan-14	27%	4%	4%	13%	10%	11%	12%	15%														
Jan-15	-7%	1%	14%	10%	11%	13%	15%															
Jan-16	3%	18%	11%	12%	14%	16%																
Jan-17	19%	9%	11%	14%	17%																	
Jan-18	4%	10%	16%	19%																	eturns >	
Jan-19	13%	23%	22%																		to <10%	
Jan-20	47%	29%																		0	to <7%	

Less than 0%

Jan-21

Year wise SIP Returns of HDFC Flexicap Fund (1995 to 2021)



Average	19%	20%	20%	21%	21%	20%	20%	21%	21%	21%	20%	20%	20%	19%	19%	19%	19%	19%	20%	20%	19%	19%	19%	19%	19%	19%	19%
Max	107%	85%	67%	54%	48%	44%	42%	38%	37%	36%	36%	34%	32%	29%	29%	27%	24%	24%	24%	23%	22%	22%	21%	20%	20%	20%	19%
Min	-95%	-49%	-26%	-14%	-9%	-6%	-1%	1%	2%	3%	4%	6%	6%	7%	8%	9%	11%	13%	14%	14%	15%	16%	17%	17%	17%	19%	19%
Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27
Jan-95	-31%	-27%	-2%	12%	38%	23%	17%	18%	29%	28%	31%	31%	32%	23%	27%	27%	22%	23%	22%	23%	21%	21%	21%	20%	19%	19%	19%
Jan-96	-28%	5%	20%	49%	27%	19%	20%	32%	31%	33%	33%	34%	24%	28%	28%	23%	24%	22%	24%	22%	21%	22%	20%	19%	19%	19%	
Jan-97	13%	28%	62%	30%	20%	21%	34%	32%	35%	34%	36%	24%	29%	29%	23%	24%	22%	24%	22%	21%	22%	20%	19%	19%	19%		
Jan-98	39%	79%	29%	16%	18%	35%	33%	36%	35%	36%	23%	29%	29%	23%	24%	22%	23%	21%	20%	21%	20%	19%	18%	19%			
Jan-99	101%	12%	5%	12%	35%	33%	36%	35%	37%	22%	28%	28%	22%	23%	21%	23%	21%	19%	20%	19%	18%	17%	18%				
Jan-00	-24%	-5%	10%	40%	35%	39%	37%	38%	22%	29%	28%	21%	22%	20%	23%	20%	19%	20%	18%	18%	17%	18%					
Jan-01	10%	18%	53%	43%	45%	42%	42%	22%	30%	30%	22%	23%	21%	23%	20%	19%	20%	18%	18%	17%	18%						
Jan-02	17%	69%	48%	49%	44%	44%	20%	30%	29%	20%	22%	20%	22%	19%	18%	19%	18%	17%	16%	17%							
Jan-03	107%	52%	52%	44%	44%	16%	28%	28%	18%	20%	18%	21%	18%	17%	18%	16%	15%	15%	16%								
Jan-04	42%	50%	41%	42%	8%	25%	25%	14%	17%	15%	19%	16%	15%	16%	15%	14%	13%	15%									
Jan-05	63%	40%	43%	-1%	23%	24%	11%	15%	13%	18%	15%	14%	16%	14%	13%	12%	14%										
Jan-06	31%	43%	-16%	22%	23%	8%	13%	11%	17%	14%	13%	15%	13%	12%	12%	13%											
Jan-07	57%	-32%	25%	25%	7%	13%	11%	18%	14%	12%	15%	13%	12%	12%	13%												
Jan-08	-54%	40%	33%	7%	15%	12%	19%	14%	13%	16%	13%	12%	12%	14%													
Jan-09	81%	43%	3%	15%	11%	20%	14%	13%	16%	13%	12%	11%	14%														
Jan-10	29%	-17%	9%	7%	19%	13%	11%	15%	12%	11%	11%	13%															
Jan-11	-38%	12%	9%	23%	14%	12%	16%	12%	11%	11%	14%																
Jan-12	27%	13%	29%	15%	12%	17%	13%	12%	11%	14%																	
Jan-13	19%	36%	15%	11%	18%	12%	11%	10%	14%																		
Jan-14	41%	7%	7%	17%	11%	9%	9%	14%																			
Jan-15	-7%	4%	18%	10%	9%	9%	14%	J																			
Jan-16	10%	24%	11%	9%	9%	15%																					
Jan-17	26%	6%	6%	9%	16%	l																			Retur	ns >=1)%
Jan-18	3%	5%	10%	18%	l																				7 to <	:10%	
Jan-19	6%	16%	23%																						0 to <		
Jan-20	43%	33%	l																								
Jan-21	23%																								Less t	:han 0%	5

Year wise SIP Returns of Franklin India Flexicap Fund (1995 to 2021)



Average	18%	19%	19%	20%	20%	19%	19%	20%	20%	20%	20%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	18%	18%	18%	18%	18%	19%
Max	131%	92%	72%	57%	46%	43%	40%	36%	35%	35%	34%	33%	31%	26%	26%	25%	22%	23%	23%	22%	21%	21%	20%	19%	19%	19%	19%
Min	-83%	-41%	-24%	-16%	-10%	-6%	-2%	1%	3%	4%	5%	6%	6%	7%	8%	9%	11%	12%	13%	14%	14%	15%	16%	16%	16%	17%	19%
Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27
Jan-95	-30%	-20%	-4%	11%	43%	23%	17%	17%	27%	26%	28%	29%	31%	22%	25%	24%	21%	21%	20%	22%	21%	20%	20%	19%	18%	18%	19%
Jan-96	-21%	0%	17%	55%	27%	18%	18%	29%	28%	30%	31%	33%	23%	26%	25%	21%	22%	21%	22%	21%	20%	21%	19%	18%	18%	19%	
Jan-97	1%	24%	70%	30%	19%	19%	31%	30%	31%	32%	34%	23%	26%	25%	21%	22%	21%	22%	21%	20%	21%	19%	18%	18%	19%		
Jan-98	31%	92%	28%	15%	16%	32%	30%	32%	33%	35%	22%	26%	25%	21%	21%	20%	22%	21%	20%	20%	19%	18%	18%	18%			
Jan-99	131%	12%	3%	9%	31%	29%	31%	33%	35%	21%	25%	24%	20%	21%	19%	21%	20%	19%	19%	18%	17%	17%	18%				
Jan-00	-32%	-9%	5%	34%	31%	33%	35%	36%	21%	25%	24%	19%	20%	19%	21%	20%	19%	19%	18%	17%	16%	17%					
Jan-01	3%	13%	46%	38%	39%	39%	40%	22%	27%	26%	20%	21%	19%	22%	20%	19%	19%	18%	17%	17%	18%						
Jan-02	13%	62%	44%	43%	42%	43%	20%	27%	25%	19%	20%	18%	21%	20%	18%	19%	17%	16%	16%	17%							
Jan-03	100%	49%	45%	44%	44%	17%	25%	24%	17%	18%	17%	20%	18%	17%	18%	16%	15%	15%	16%								
Jan-04	39%	41%	41%	43%	10%	22%	21%	13%	16%	14%	18%	17%	15%	16%	14%	13%	14%	15%									
Jan-05	50%	44%	45%	2%	19%	19%	10%	14%	12%	18%	16%	14%	16%	14%	13%	13%	15%										
Jan-06	42%	46%	-11%	17%	17%	7%	12%	11%	17%	15%	14%	15%	13%	12%	12%	14%											
Jan-07	58%	-28%	17%	17%	5%	12%	10%	17%	15%	13%	15%	13%	12%	12%	14%												
Jan-08	-50%	28%	23%	6%	13%	11%	19%	16%	14%	16%	13%	12%	12%	15%													
Jan-09	60%	30%	4%	14%	11%	21% 17%	17%	14%	16%	13%	12%	12% 15%	15%														
Jan-10	20%	-9%	11%	9% 25%	21%		14%	16%	13%	11%	12% 15%	15%															
Jan-11	-22% 27%	14% 14%	11% 31%	25%	18%	14%	17%	13%	11%	12% 15%	15%																
Jan-12 Jan-13	16%	38%	20%	20% 14%	15% 18%	18% 12%	13% 10%	11% 11%	12% 15%	15/6																	
Jan-13	50%	16%	10%	16%	10%	8%	10%	15%	13/6																		
Jan-15	-1%	2%	15%	7%	6%	9%	15%	13/0																			
Jan-15	2%	18%	7%	5%	10%	16%	13/6	•																			
Jan-17	21%	3%	3%	10%	18%	10/3																			Datum	ma > _4	20/
Jan-18	-3%	2%	13%	21%	10/3																					ns >=10	J70
Jan-19	5%	21%	27%																						7 to <	10%	
Jan-20	47%	36%																							0 to <	7%	
3411.25	.,,,	00/3																								L	ļ

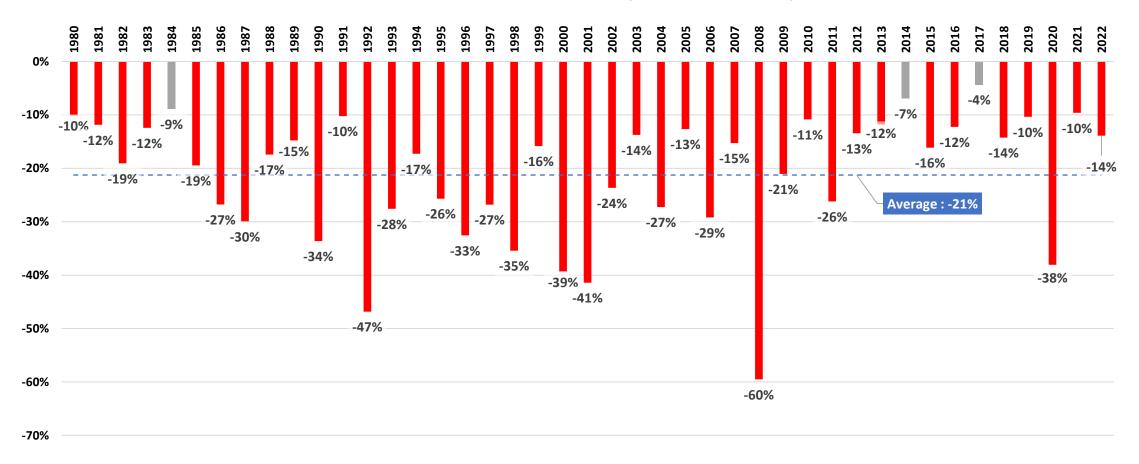
Less than 0%

Jan-21

Equity Markets witness 10-20% temporary declines almost every year



Sensex: Year-wise Drawdown (1980 to 2022-YTD)



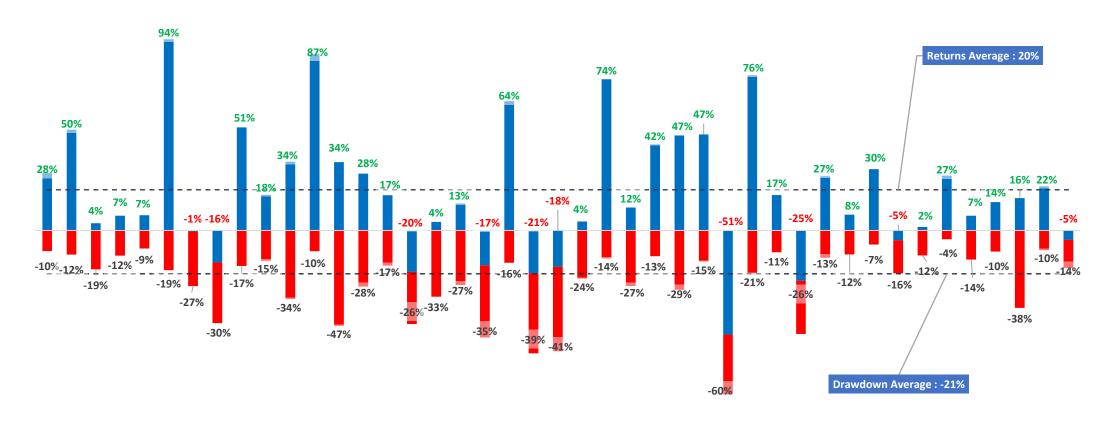
Only 3 out of the last 43 calendar years, had intra-year declines less than 10%

Despite an intra-year decline of more than 10% almost every year, 3 out of 4 years ended with positive returns:



Sensex (1980 to 2022) - Calendar Year Returns vs Drawdown





Despite the markets having intra-year declines every year, only 9 years (out of 42 years) had negative returns



Around 51% of	the days	, the Ser	nsex trad	les be	low	its
peak level by r	nore than	10%				

Drawdown from Peak	% of days Sensex traded below the drawdown threshold (Since Apr-1979)
< 0%	93%
< -5%	69%
< -10%	51%
< -20%	29%
< -30%	17%
< -40%	8%
< -50%	2%

Temporary Market Declines of 30-60%, historically have occurred once every 7-10 years



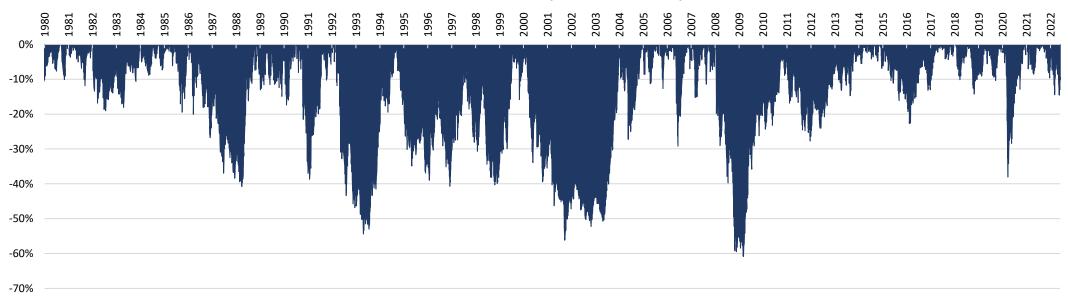
Peak Date	Peak Value	Trough Date	Trough Value	Fall from Peak	Recovery Date	Sensex Value	Time Taken for Fall (in yrs)	Time Taken to Recover (in yrs)	Fall & Recovery (in yrs)
04-Jun-86	659	28-Mar-88	390	-41%	30-Sep-88	663	1Y 10M	6M	2Y 4M
09-Oct-90	1,559	25-Jan-91	956	-39%	26-Jul-91	1,600	4M	6M	10M
22-Apr-92	4,467	26-Apr-93	2,037	-54%	12-Aug-94	4,508	12M	1Y 4M	2Y 4M
.2-Sep-94	4,631	04-Dec-96	2,745	-41%	14-Jul-99	4,710	2Y 3M	2Y 7M	4Y 10M
21-Apr-98	4,281	20-Oct-98	2,764	-35%	05-Jul-99	4,306	6M	8M	1Y 2M
.1-Feb-00	5,934	21-Sep-01	2,600	-56%	02-Jan-04	6,027	1Y 7M	2Y 3M	3Y 10M
08-Jan-08	20,873	09-Mar-09	8,160	-61%	04-Nov-10	20,894	1Y 2M	1Y 8M	2Y 10M
14-Jan-20	41,952	23-Mar-20	25,981	-38%	09-Nov-20	42,597	2M	8M	10M
						Average	1Y 1M	1Y 3M	2Y 4M
						Max	2Y 3M	2Y 7M	4Y 10M
						Min	2M	6M	8M

Every decade saw 1 or 2 sharp declines >30%



Frequency of Market Declines

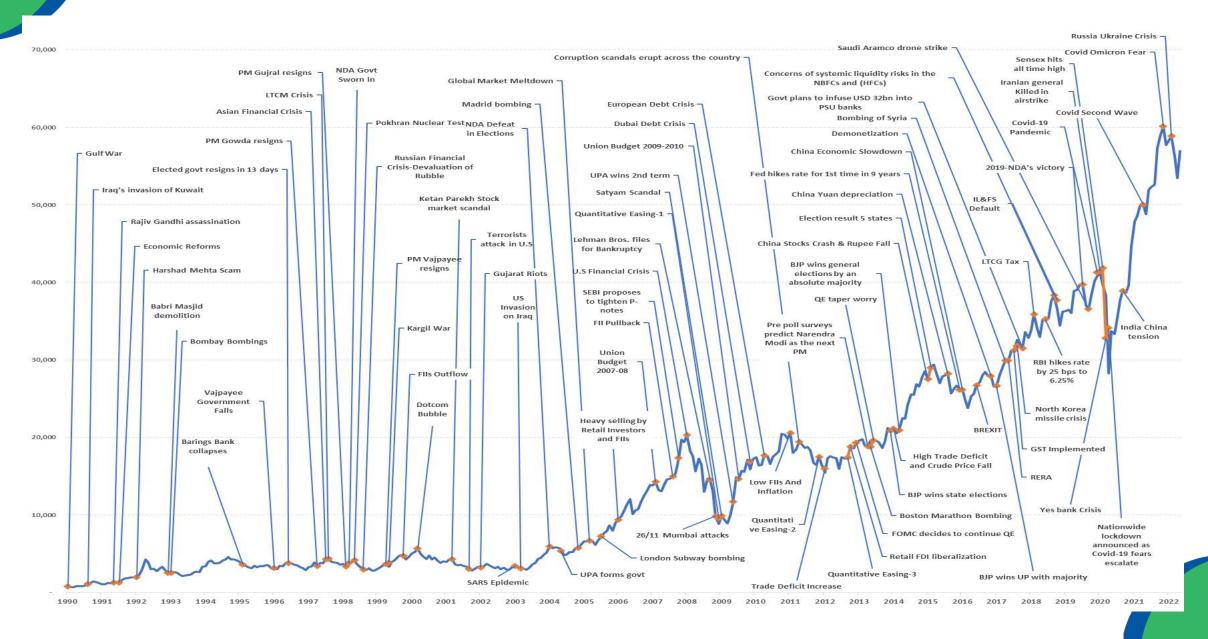




Decade		Number	of declines in th	e given range		Returns
Decade	10 to 20%	20 to 30%	30 to 40%	40 to 50%	50 to 60%	CAGR (%)
1981-90	7			1		21.3%
1991-00	2		1	1	1	14.2%
2001-10	3	2			2	17.9%
2011-20	2	2	1			8.8%
2021-22	2					21.7%

There is always a reason not to buy Equities...





Despite several intermittent crises, Indian Equities have gone up over the long run mirroring earnings growth





Every crisis in the past has been followed by a recovery and further upside



Sensex - Market Decline and Recovery (1980 to 2022 YTD)

Upsides are much higher than the Declines!





Even if you invested right before a market crash, over long time frames the returns have still turned out to be decent



Major Falls > 20% since 2000	Absolute Decline	Nifty 50 TRI Lumpsum CAGR (When Invested at Peaks before the Fall)	Debt	Inflation
2000 Dotcom Bubble	-50%	12%	8%	6%
2004 Indian Election Uncertainty	-30%	14%	7%	6%
2006 Global Rate Hike Selloff	-30%	11%	8%	6%
2008 Global Financial Crisis	-59%	8%	8%	7%
2010 European Debt Crisis	-27%	10%	8%	7%
2015 Global Market Selloff (Yuan Devaluation)	-22%	10%	7%	4%
2020 Covid Crash	-38%	15%	6%	5%

Source: FundsIndia Research, MFI; FI Debt Index comprising of ABSL Low Duration Fund, HDFC Low Duration Fund & ABSL Corporate Bond Fund is considered as the debt option; Inflation % is based on the Cost Inflation Index; Returns as on 31-May-22.

Even Bull Markets have several intermittent declines



Sensex (Feb 2000 to Dec 2007) – Five Intermittent Declines



Even Bull Markets have several intermittent declines



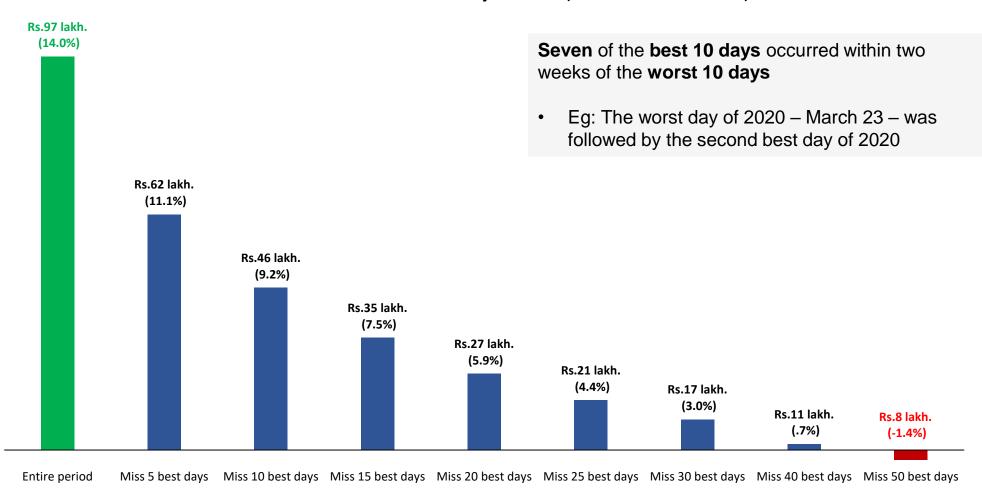
Sensex (Jan 2008 to Jan 2020)



Equity Returns are non-linear - Missing few best days in the market significantly reduces returns



Rs.10 Lakh invested in Nifty 50 TRI (2005 to 2022 YTD)



Many of the best days occur in the middle of a market



2006: FII & DII - Heavy sell off

crash

Market Fall: -30%

3 of Top 30 Best Days

S.N.	Date	Returns
8	15-Jun-06	6.3%
19	09-Jun-06	5.2%
30	30-Jun-06	4.4%

2008: Global Financial Crisis

Market Fall: -60%

22 of Top 30 Best Days

22 of Top 30 best Days				
S.N.	Date	Returns		
1	18-May-09	17.7%		
4	25-Jan-08	7.0%		
3	31-Oct-08	7.0%		
6	13-Oct-08	6.4%		
7	28-Oct-08	6.4%		
9	23-Jan-08	6.2%		
10	10-Nov-08	5.9%		
12	25-Mar-08	5.8%		
13	23-Oct-07	5.6%		
14	23-Jul-08	5.6%		
15	14-Feb-08	5.5%		
16	21-Nov-08	5.5%		
17	03-Nov-08	5.5%		
20	04-May-09	5.2%		
21	10-Dec-08	5.2%		
22	19-Sep-08	5.1%		
23	02-Jul-08	5.0%		
24	04-Dec-08	5.0%		
25	02-Apr-09	4.9%		
26	09-Oct-07	4.8%		
28	23-Mar-09	4.7%		
29	15-Oct-07	4.5%		

2020: Covid-19 Pandemic

Market Fall: -40%

4 of Top 30 Best Days

+ or rop so best buys				
S.N.	Date	Returns		
2	07-Apr-20	8.8%		
5	25-Mar-20	6.6%		
11	20-Mar-20	5.8%		
27	01-Feb-21	4.7%		

Others

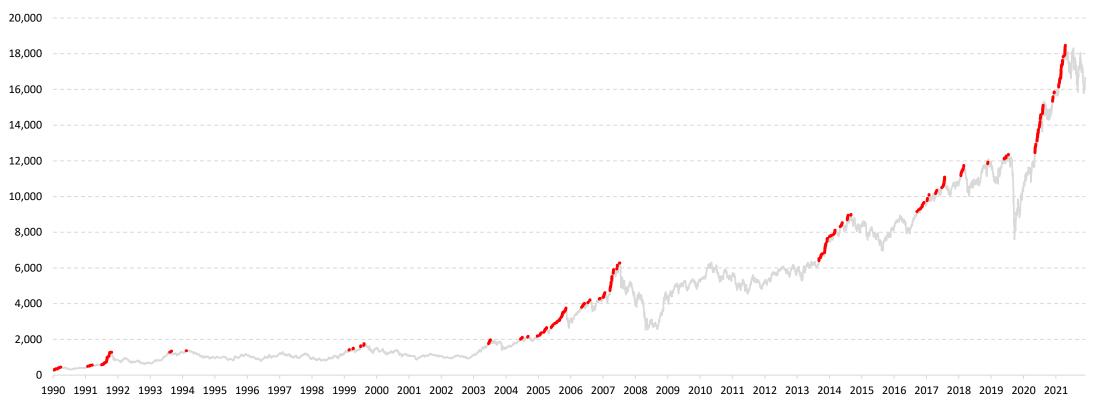
1 of Top 30 Best Days

S.N.	Date	Returns
18	20-Sep-19	5.3%

All Time Highs are a natural part of any growing asset class and not something to be feared







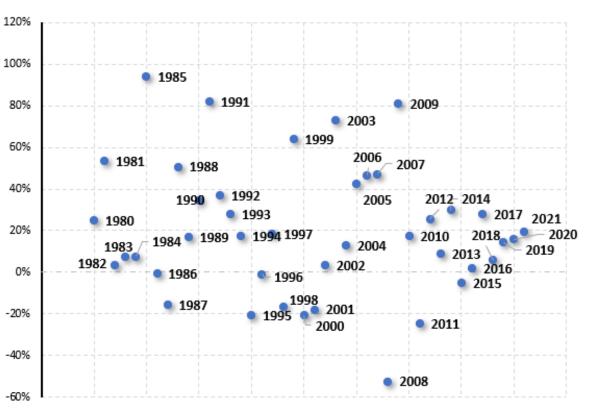
All Time Highs automatically don't imply a market fall. FundsIndication Majority of times, were followed by high returns in the next year

Nifty 50 TRI (Jan-2000 to Apr-2022)	1 Y Returns	3 Y Returns	5 Y Returns
Average	15%	11%	11%
>20%	40%	18%	10%
>15%	51%	20%	23%
>12%	62%	32%	47%
>10%	65%	43%	59%
>8%	67%	59%	70%
>0%	75%	88%	100%
<0%	25%	12%	0%

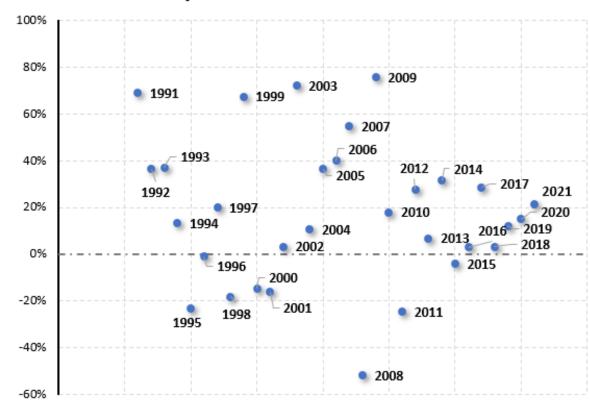


Calendar year returns are volatile & rarely resemble long term averages

Sensex - Calendar Year Returns



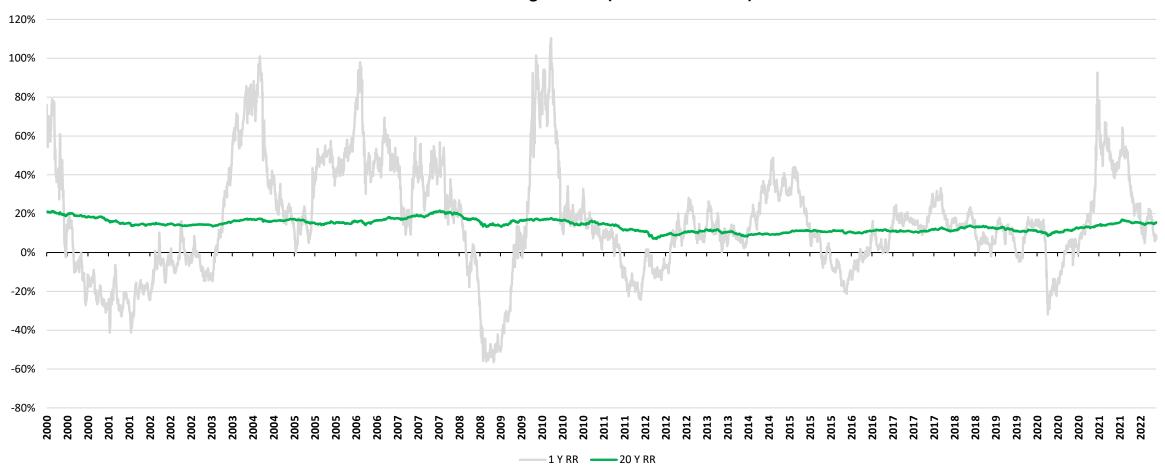
Nifty 50 - Calendar Year Returns



Equities are less volatile over longer time horizons



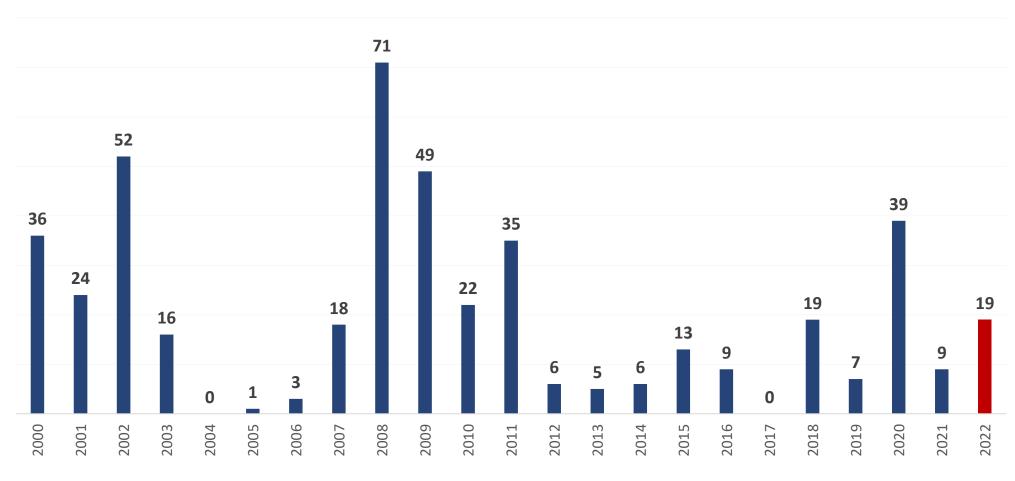




Volatility Has Increased



Number of single day stock market returns of +/- 2% or more



Indian Equity - Takeaways



- 1. Over the Long Term (10-15 years) Equity has provided returns above inflation
- 2. Long Term Return Expectation = Inflation + 4-6% but...
- 3. 10-20% decline happens almost every year
- 4. 30-60% Decline should be a part of expectation for every 7-10 years





Debt Returns

Year wise Lumpsum Returns of Debt (2001 to 2021)



8%

21 8%

Average	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%
Max	14%	12%	10%	9%	9%	9%	9%	8%	9%	9%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%
Min	1%	3%	5%	5%	6%	7%	6%	6%	7%	7%	7%	7%	7%	7%	7%	7%	7%	7%	7%	7%
Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Jan-01	11%	11%	9%	8%	7%	7%	8%	8%	7%	7%	7%	8%	8%	8%	8%	8%	8%	8%	8%	8%
Jan-02	10%	8%	6%	6%	6%	7%	8%	7%	7%	7 %	7%	7%	7%	8%	8%	8%	8%	8%	8%	7%
Jan-03	6%	5%	5%	5%	6%	7%	7%	6%	7%	7 %	7%	7%	7%	7%	7%	7%	7%	8%	7%	
Jan-04	3%	4%	5%	6%	8%	7%	6%	7%	7%	7%	7%	7%	8%	7%	7%	7%	8%	7%		
Jan-05	5%	6%	7%	9%	7%	7%	7%	7%	8%	8%	8%	8%	8%	8%	8%	8%	8%			
Jan-06	7%	8%	10%	8%	7%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%				
Jan-07	10%	12%	8%	7%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%					
Jan-08	14%	7%	6%	7%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%						
Jan-09	1%	3%	5%	6%	6%	7%	7%	7%	7%	7%	7%	8%	7%							
Jan-10	5%	7%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%								
Jan-11	9%	9%	9%	9%	9%	9%	9%	8%	8%	9%	8%									
Jan-12	10%	9%	9%	9%	9%	9%	8%	8%	9%	8%										
Jan-13	8%	9%	9%	9%	8%	8%	8%	8%	8%											
Jan-14	10%	9%	9%	8%	8%	8%	8%	8%												
Jan-15	8%	9%	8%	8%	8%	8%	8%													
Jan-16	9%	8%	7%	8%	8%	7%														
Jan-17	7%	7%	7%	8%	7%															
Jan-18	7%	8%	8%	7%															Re	turns
Jan-19	9%	9%	7%																6 1	to <8%
lan-20	9%	7%																	0.4	to 260/

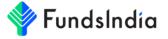
Returns >=8%

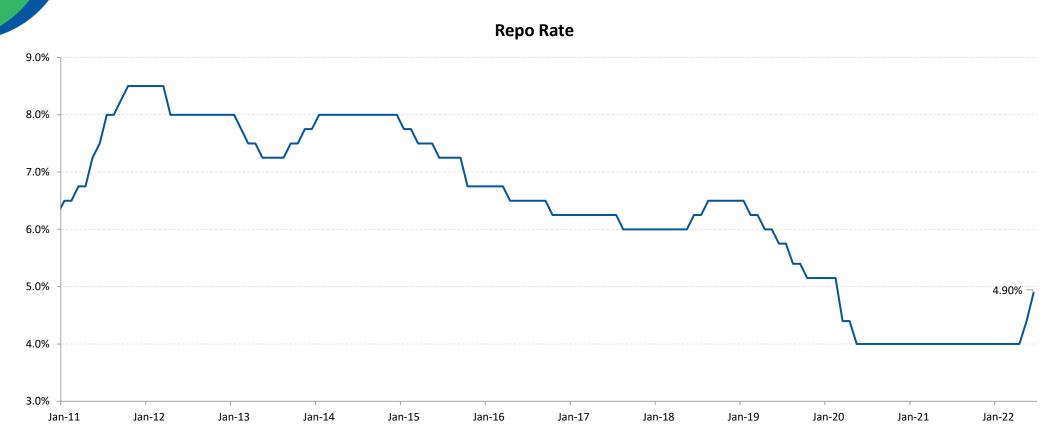
0 to <6%

Less than 0%

Jan-21

India – Repo Rate



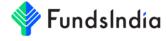


RBI's priority has shifted to controlling inflation over supporting growth -

In its latest monetary policy update (08-Jun-2022), RBI hiked the repo rate by 50 bps to 4.9% and retained the CRR at 4.5%.

- Repo Rate at 4.90%
- Inflation forecast for FY23 at 6.7% (increased from 5.7% in April MPC)
- Growth forecast for FY23 retained at 7.2%

India – 10Y and 1Y Government Bond Yields

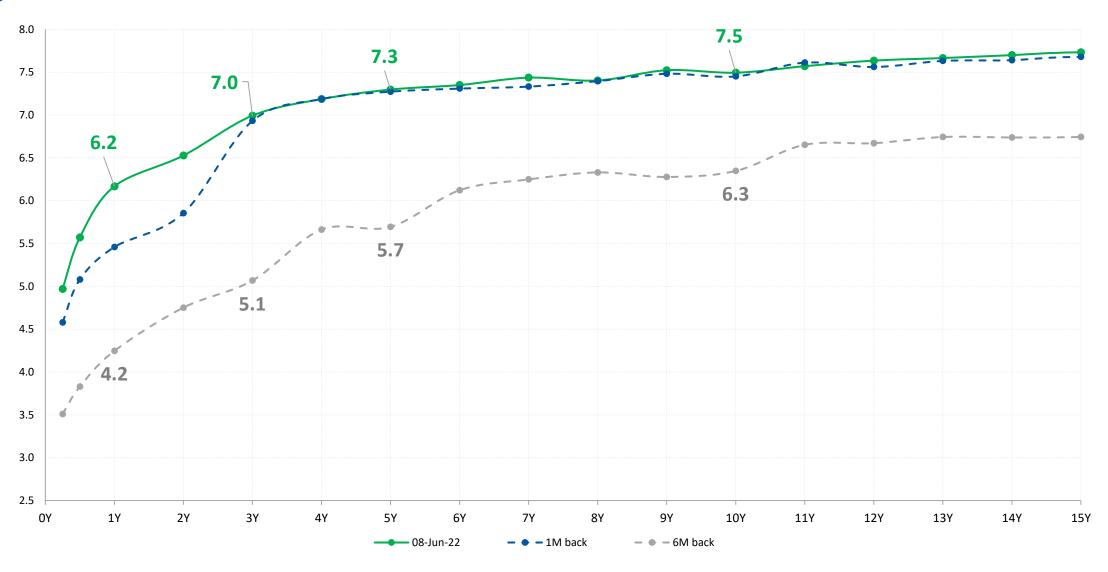






India GSec Yield Curve – Yields have significantly increased





FD Rates continue to remain low



FD Rates of Large Banks

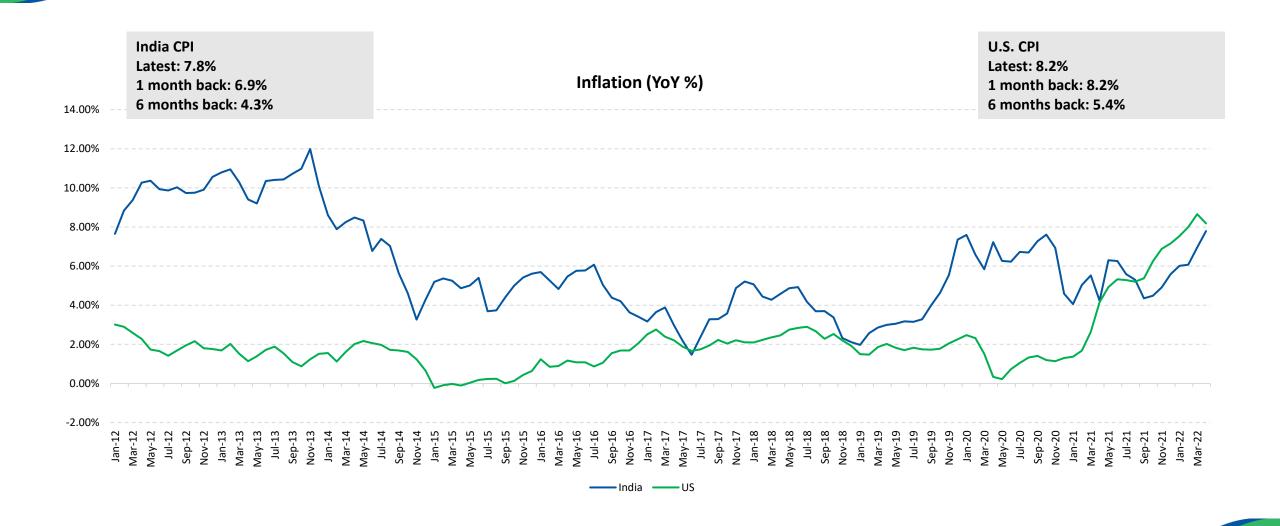
		mates of Large Barnes		
		Upto 6 Months		
HDFC Bank	ICICI Bank	SBI Bank	PNB Bank	Bank FD Average
3.50	4.25	3.90	4.00	3.91
		6 Months to 1 Year		
HDFC Bank	ICICI Bank	SBI Bank	PNB Bank	Bank FD Averag
5.10	4.70	4.40	5.10	4.83
		1 to 2 Years		
HDFC Bank	ICICI Bank	SBI Bank	PNB Bank	Bank FD Averag
5.10	5.00	5.10	5.10	5.08
		2 to 3 Years		

		2 to 3 Years		
HDFC Bank	ICICI Bank	SBI Bank	PNB Bank	Bank FD Average
5.40	5.25	5.20	5.10	5.24

		3 to 5 Years		
HDFC Bank	ICICI Bank	SBI Bank	PNB Bank	Bank FD Average
5.60	5.25	5.45	5.25	5.39

US & India Inflation - Inching up





Indian Debt - Takeaways



- 1. Over the Long Term (10-15 years) Debt has provided returns above inflation
- 2. Long Term Return Expectation = Inflation + 1-2%
- 3. Taxation Advantage over FDs when held for >3 years
- 4. High Credit Quality, Shorter Duration Debt Funds should form a part of your Core Debt Portfolio

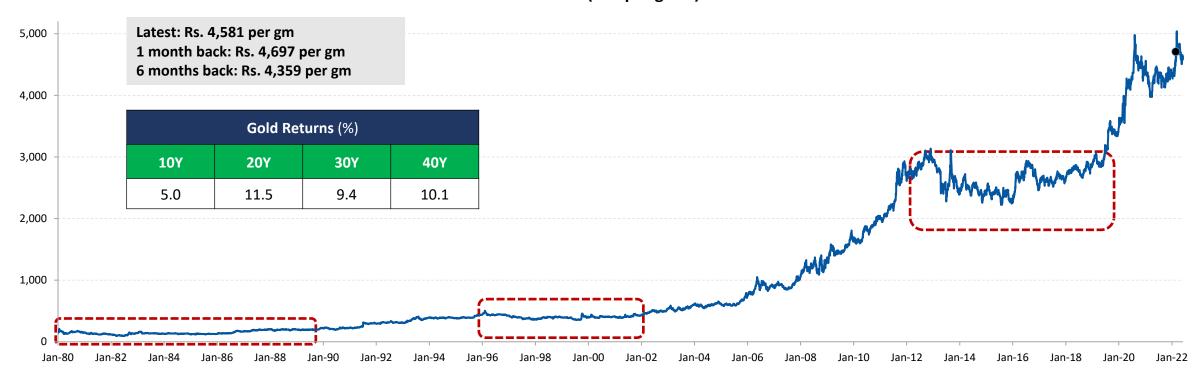




Gold Returns

Gold Returns have beaten inflation in the long term but \$\sqrt{\psi}\$ FundsIndia goes through long intermittent periods of subdued returns

Gold Price (INR per gram)





Year wise Lumpsum Returns of Gold (1980 to 2021)



																									•								7	
Average	10%	9%	9%	9%	9%	9%	9%	9%	9%	10%	10%	10%	10%	10%	10%	10%	10%	9%	9%	9%	9%	9%	9%	9%	9%	10%	10%	10%	10%	10%	10%	10%	10%	9%
Max	31%	27%	24%	25%	24%	23%	23%	22%	19%	20%	19%	18%	16%	15%	15%	13%	12%	12%	13%	13%	12%	12%	12%	12%	12%	12%	12%	12%	11%	11%	11%	10%	10%	10%
Min	-22%	-9%	-8%	-5%	-3%	-1%	1%	1%	3%	4%	4%	5%	6%	6%	7%	7%	5%	6%	5%	5%	5%	5%	6%	6%	6%	7%	7%	8%	8%	9%	9%	9%	9%	9%
Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34
Jan-80	10%	•	1%	-1%	-2%	-1%	3%	5%	4%	5%	5%	7%	7%	8%	7%	8%	7%	6%	6%	6%	5%	5%	6%	6%	6%	7%	7%	8%	8%	9%	9%		10%	9%
Jan-81	-22%			-5%	-3%	2%	4%	4%	4%	4%	6%	6%	8%	7%	7%	7%	5%	6%	5%	5%	5%	6%	6%	6%	7%	7%	8%	8%	9%	9%		10%	9%	9%
Jan-82	19%		2%	2%	7%	9%	8%	8%	7%	10%	9%	11%	10%	10%	9%	7%	7%	7%	7%	7%	8%	8%	7%	8%	9%	9%	10%	10%	10%		_		10%	9%
Jan-83	-8%	-6%	-3%	4%	7%	6%	6%	6%	9%	8%	10%	9%	9%	8%	7%	7%	7%	6%	6%	7%	7%	7%	8%	8%	8%	9%	10%		11%	11%		9%	9%	9%
Jan-84	-4%	-1%	_	11%	9%	9%	8%		10%	12%		11%	10%	8%	8%	7%	7 %	7%	8%	8%	8%	8%	9%	9%		10%				10%		9%	9%	9%
Jan-85			17%					12%			12%	11%	9%	9%	8%	8%	8%	9%	9%	8%	9%	9%	10%	11%	11%								10%	10%
Jan-86 Jan-87	29% 21%	10%		14% 8%		11%			13%	13% 10%	12%	9%	9% 7%	9% 7 %	8% 7 %	8% 8%	9%	9%	9% 8%	9% 9%	10%	10%		11% 11%	12% 12%	12%		11% 10%			10% 9%		10% 10%	10%
Jan-88	0%	4%	4%	10%			13% 10%	11% 11%	12% 9%	6%	8% 7 %	8% 6%	6%	6%	7% 7%	7%	8% 7 %	8% 8%	8%	9%	9% 10%	10% 10%	11% 11%	11%	11%	10%	10%	9%	9% 9%	10% 9%	9%	9%		10%
Jan-89	8%		14%				12%	10%		7%	7% 7%	6%	6%	7%	8%	7% 7%	8%	9%	9%			11%			11%	10%	9%	10%	9%	9%	10%			10/0
Jan-90	5%		13%				10%	7%	7%	7%	6%	6%	7%	8%	7%	8%	9%	9%				12%		11%	10%	9%	10%	9%	9%				10/0	
Jan-91	31%				14%		7%	7%	7%	6%	6%	8%	8%	7%	8%	9%	10%		11%				11%	10%	10%	10%	10%					10/0		
Jan-92	6%		10%		8%	4%	4%	4%	4%	4%	6%	6%	6%	7%	8%	8%	9%			12%		10%	10%	9%	9%	9%	9%	9%	10%		1070			
Jan-93	27%		12%		3%	4%	4%	4%	4%	6%	6%	6%	7%	8%	9%	10%	10%		12%	12%	10%	10%	9%	9%	9%	9%	9%		10%	0,0				
Jan-94	-2%	5%	3%	-2%	0%	1%	1%	1%	3%	4%	4%	5%	7%	7%	9%	9%	10%		11%	9%	9%	8%	8%	8%	8%	9%	9%	9%						
Jan-95	13%	5%	-2%	0%	1%	1%	1%	4%	5%	5%	6%	7%	8%	9%	10%	11%	12%	12%	10%	10%	9%	9%	9%	9%	9%	10%	9%							
Jan-96	-3%	-9%	-3%	-2%	-1%	0%	3%	4%	4%	5%	7%	8%	9%	10%	11%	12%	12%	10%	9%	9%	9%	9%	9%	9%	10%	9%								
Jan-97	-14%	-4%	-2%	-1%	0%	4%	5%	5%	6%	8%	9%	10%	11%	12%	13%	13%	11%	10%	9%	9%	9%	9%	10%	10%	10%									
Jan-98	7%	5%	4%	4%	8%	9%	8%	9%	11%	11%	13%	13%	14%	15%	15%	12%	12%	11%	11%	10%	10%	11%	11%	11%										
Jan-99	3%	2%	3%	8%	9%	8%	10%	11%	12%	13%	14%	15%	16%	15%	13%	12%	11%	11%	11%	10%	11%	12%	11%											
Jan-00	1%	3%	10%	11%	8%	11%	12%	13%	14%	15%	16%	17%	16%	14%	13%	11%	11%	11%	11%	11%	12%	11%												
Jan-01	4%	14%	14%	10%	13%	14%	14%	16%	16%	17%	18%	18%	15%	14%	12%	12%	12%	11%	12%	13%	12%													
Jan-02	25%	19%	12%	15%	16%	16%	18%	18%	19%	20%	19%	15%	14%	13%	12%	12%	12%	12%	13%	12%														
Jan-03	14%		12%	14%	15%		17%	18%		18%			12%			11%			12%															
Jan-04		•	14%	15%				20%										11%																
	-		20%		22%					15%							12%																	
Jan-06			22%		22%					12%					13%	12%																		
Jan-07	17%		22%									10%																						
Jan-08			24%					10%			10%		12%	11%																				
			24%				7%	8%	8%	8%	9%	10%	9%																					
Jan-10				10%	9%	6%	6%	6%	7 %	8%	10%	8%																						
Jan-11		20%		5%	2%	4% • • • • • • • • • • • • • • • • • • •	4%	4%	6%	8%	7%																							
Jan-12	12%	•	-2%	-4%	-1%	0%	1%	4%	6% 49/	5%																								
Jan-13 Jan-14		-8% -3%	-8% 1%	-4% 3%	-2% 4%	0% 6%	3% 9%	5% 8%	4%																									
Jan-14 Jan-15	-8%	1%	3%			10%	9% 8%	0/0																										
Jan-15	11%	8%		11%	7% 1/1%		070																											
Jan-17	6%		12%			11/0	ı																											
Jan-17	8%		19%		12/0																													
Jan-19				13/0																														
Jan-15	21/0	2-7/0	13/0																															

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

Jan-20 28% 11% Jan-21 -3%

1980-1990: It took gold 10 years to hit its 1980 peak once again

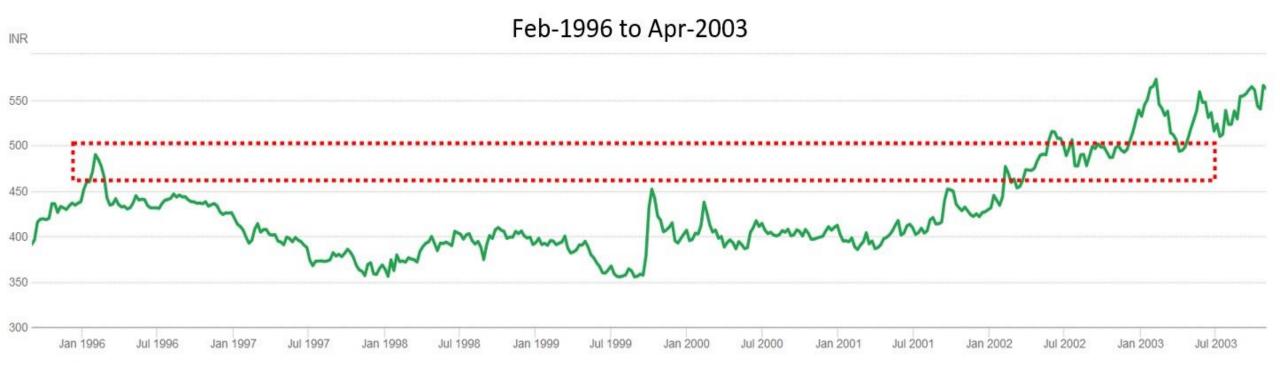






1996-2003: It took gold 8 years to hit its 1996 peak once again







2012-2019: It took gold 7 years to hit its 2012 peak once again

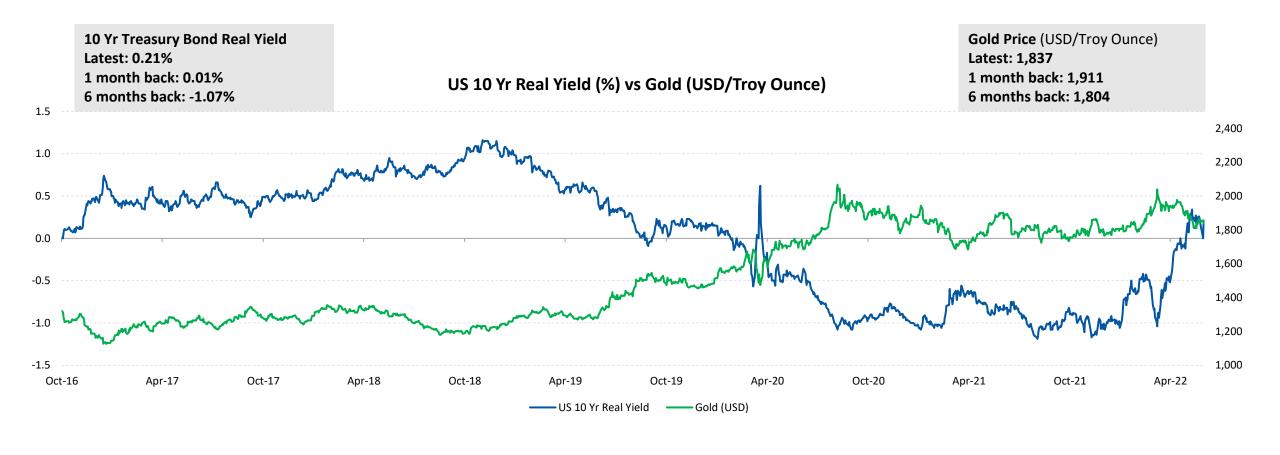






Gold shows inverse correlation to US Real Yields





Gold - Takeaways



- 1. Over the Long Term (10-15 years) Gold has provided returns above inflation
- 2. Long Term Return Expectation = Inflation + 1-3% but...
- 3. Gold also goes through extended interim periods of subdued returns
- 4. Gold Returns in INR are driven by
 - 1. Gold Price (in USD) inversely correlated to US Real Yields
 - 2. Currency (USD-INR) movement

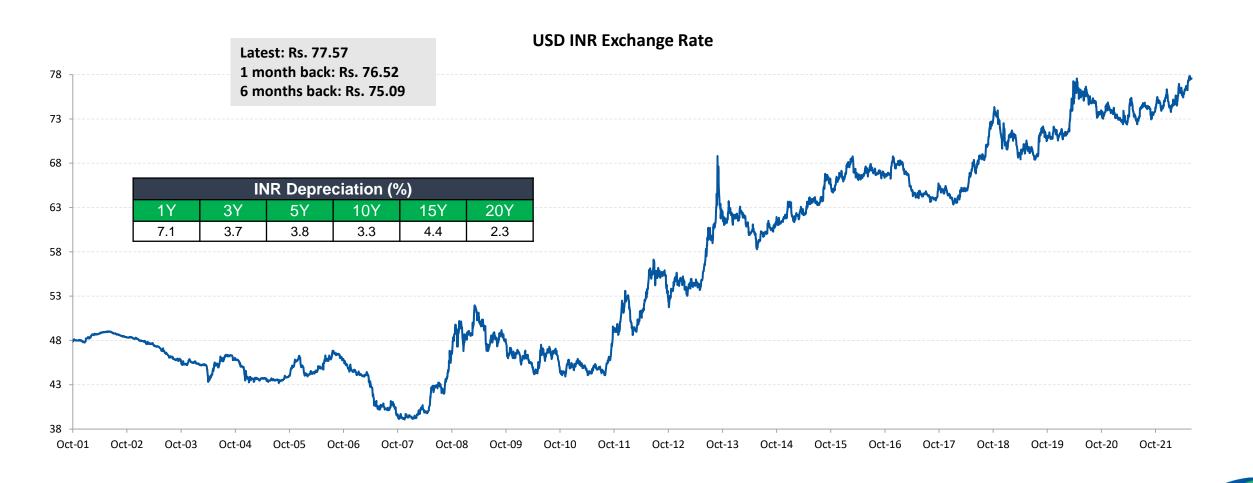




Currency

Currency (USD-INR)









Asset Allocation

Winners keep changing across Asset Classes



Calendar Year-wise Performance of Asset Classes

CY-2010	CY-2011	CY-2012	CY-2013	CY-2014	CY-2015	CY-2016	CY-2017	CY-2018	CY-2019	CY-2020	CY-2021	CY-2022 (YTD)
Gold	Gold	Ind-Equity	US-Equity	Ind-Equity	Real Estate	US-Equity	Ind-Equity	Gold	US-Equity	Gold	US-Equity	Gold
24.2%	29.4%	29.4%	48.8%	32.9%	9.8%	14.9%	30.3%	8.4%	34.9%	27.6%	30.8%	6.1%
Ind-Equity	Real Estate	Real Estate	Real Estate	Real Estate	Debt	Gold	US-Equity	Debt	Gold	US-Equity	Ind-Equity	Debt
19.2%	26.3%	25.1%	10.1%	16.9%	8.3%	10.9%	14.5%	6.9%	21.1%	21.2%	25.6%	0.8%
US-Equity	US-Equity	US-Equity	Debt	US-Equity	US-Equity	Debt	Real Estate	Real Estate	Ind-Equity	Ind-Equity	Debt	Real Estate
10.9%	21.1%	20.3%	8.5%	15.9%	6.5%	9.2%	7.2%	5.1%	13.5%	16.1%	3.8%	-1.1%
Debt	Debt	Gold	Ind-Equity	Debt	Ind-Equity	Real Estate	Debt	Ind-Equity	Debt	Debt	Real Estate	Ind-Equity
4.7%	9.0%	11.7%	8.1%	9.6%	-3.0%	8.3%	6.4%	4.6%	8.7%	9.5%	0.2%	-3.8%
Real Estate	Ind-Equity	Debt	Gold	Gold	Gold	Ind-Equity	Gold	US-Equity	Real Estate	Real Estate	Gold	US-Equity
-0.6%	-23.8%	9.6%	-18.0%	2.2%	-7.9%	4.4%	6.0%	4.2%	3.0%	2.2%	-2.7%	-8.5%

Note:

Real Estate: Returns based on RBI House Price Index. CY-2010 Returns since 01-Apr-10. CY-2022 Returns as on 31-May-2022. CY-2022 Real Estate Returns as on 31-Mar-21. Ind-Equity: Nifty 50 TRI, US-Equity: S&P 500 TRI.

Debt: Index calibrated based on the Debt Schemes - Aditya Birla SL Low Duration Fund, HDFC Low Duration Fund, Aditya Birla SL Corporate Bond Fund.

Source: MFI, RBI, gold.org, FundsIndia Research



Asset Allocation is an important driver of long term returns



Period:	Past CAGR Returns Period:							Max	Min 1Y	Max 1Y
30-Dec-99 to 31-May-22	1Y	3 Y	5Y	7 Y	10 Y	15Y	20Y	Drawdown	Return	Return
Equity 70% : Debt 30%	7%	11%	11%	10%	13%	11%	15%	-40%	-35%	74%
Equity 50% : Debt 50%	6%	10%	10%	9%	11%	10%	13%	-27%	-23%	52%
Equity 30% : Debt 70%	5%	9%	9%	9%	10%	10%	11%	-14%	-10%	32%
Ind Equity (Nifty 50 TRI)	8%	13%	13%	12%	14%	11%	17%	-59%	-55%	110%
US Equity (S&P 500 TR)	7%	21%	18%	15%	18%	14%	12%	-43%	-33%	71%
Debt	3%	6%	7%	7%	8%	8%	7%	-4%	0%	15%
Gold	4%	16%	12%	9%	5%	12%	12%	-29%	-21%	79%



5Y Rolling Returns for various asset allocation combinations



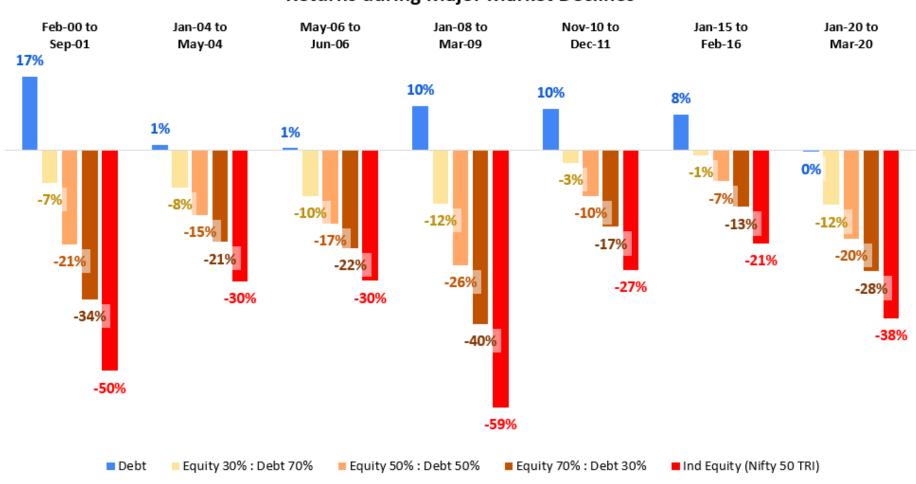
Rolling Returns 5Y	Equity 70% : Debt 30%	Equity 50% : Debt 50%	Equity 30% : Debt 70%	Ind Equity (Nifty 50 TRI)	US Equity (S&P 500 TR)	Debt	Gold
Avg	14%	13%	11%	16%	11%	8%	12%
Min	2%	4%	5%	-1%	-6%	6%	-3%
Max	35%	27%	19%	47%	30%	9%	28%
>15%	31%	25%	9%	39%	42%	0%	39%
>12%	56%	41%	27%	63%	51%	0%	52%
>10%	76%	74%	59%	72%	54%	0%	60%
>7%	96%	98%	99%	86%	61%	79%	74%
>0%	100%	100%	100%	100%	90%	100%	92%
0 to -10%	0%	0%	0%	0.1%	10%	0%	8%
-10 to -20%	0%	0%	0%	0%	0%	0%	0%



Higher Debt Exposure lowers portfolio declines during market falls – but also lowers long term returns



Returns during Major Market Declines









Diversification

Avoid Chasing Performance – Past Winners in Equity Mutual Funds may not be Future Winners



Ranked lower than 30

How did the 30 Top Funds Fare in the Subsequent 3Y Period?

2009-11	2012-14
1	38
2	15
3	31
4	27
5	17
6	14
7	1
8	16
9	120
10	51
11	25
12	101
13	29
14	36
15	104
16	24
17	116
18	67
19	74
20	105
21	3
22	12
23	131
24	113
25	2
26	139
27	35
28	64
29	102
30	100

010-12	2013-15	2011-13	2014-16
1	103	1	1
2	15	2	40
3	33	3	27
4	13	4	31
5	57	5	53
6	11	6	11
7	2	7	12
8	12	8	26
9	19	9	90
10	62	10	55
11	21	11	92
12	6	12	14
13	27	13	104
14	128	14	24
15	93	15	2
16	30	16	144
17	43	17	10
18	91	18	81
19	55	19	96
20	14	20	141
21	132	21	137
22	121	22	136
23	70	23	47
24	45	24	52
25	24	25	147
26	38	26	25
27	47	27	95
28	44	28	80
29	40	29	43
30	146	30	113

2012-14	2015-17
1	7
2	48
3	8
3 4 5	2
	33
6	12
7	44
8	114
9	6
10	74
11	73
12	30
13	13
14	46
15	126
16	20
17	51
18	3
19	37
20	28
21	11
22	85
23	10
24	9
25	19
26	16
27	141
28	25
29	23
30	31

2013-15	2016-18						
1	2						
2	34						
3	166						
4	140						
5	116						
6	106						
7	134						
8	14						
9	85						
10	75						
11	156						
12	46						
13	43						
14	60						
15	125						
16	96						
17	131						
18	12						
19	57						
20	105						
21	145						
22	91						
23	101						
24	49						
25	55						
26	129						
27	44						
28	26						
29	79						
30	158						
in the Ur	niverse						

2014-16	2017-19					
1	6					
2	30					
3	168					
4	95					
5	148					
6	116					
7	160					
8	130					
9	68					
10	154					
11	147					
12	166					
13	167					
14	129					
15	144					
16	109					
17	137					
18	98					
19	120					
20	113					
21	163					
22	104					
23	88					
24	157					
25	85					
26	66					
27	133					
28	164					
29	87					
30	67					

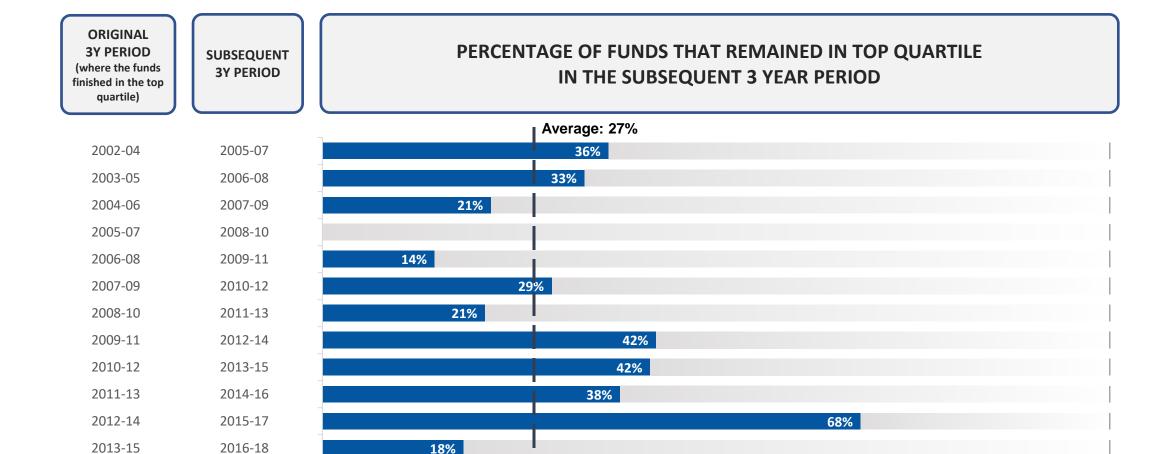
2015-17	2018-20
1	175
2	20
3	161
4	68
5	139
6	177
7	64
8	95
9	171
10	156
11	92
12	122
13	154
14	9
15	173
16	90
17	93
18	116
19	71
20	147
21	100
22	129
23	172
24	142
25	85
26	32
27	135
28	102
29	127
30	134

2016-18	2019-21					
1	22					
2	17					
3	63					
4	184					
5	84					
6	163					
7	98					
8	97					
9	109					
10	102					
11	2					
12	39					
13	105					
14	156					
15	85					
16	106					
17	59					
18	144					
19	49					
20	119					
21	57					
22	171					
23	117					
24	182					
25	38					
26	15					
27	23					
28	77					
29	169					
30	46					

	Total Number of Funds in the Universe														
125	145	135	148	141	152	145	158	148	167	152	168	158	177	167	186

Past Performance is Not Enough To Predict Future Returns





22%

10%

7%

2014-16

2015-17

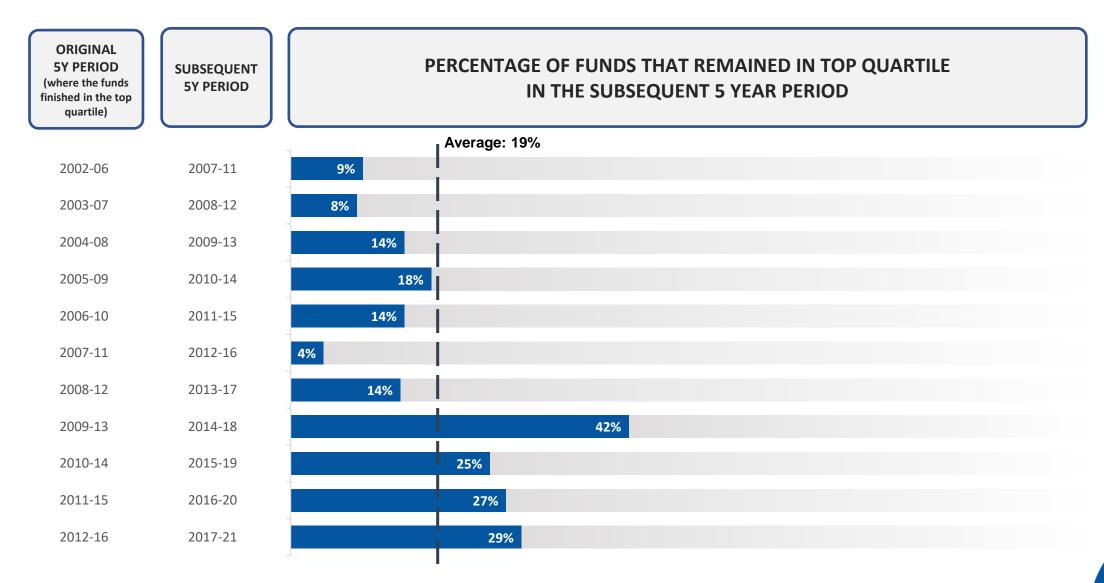
2016-18

2017-19 2018-20

2019-21

Past Performance is Not Enough To Predict Future Returns





Diversify Across Investment Styles

Value

-14%

Global

16%

Global

10%

Value

-38%

Global

19%



	Style Returns by Calendar Year												
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022 YTD	
Dividend Yield	Global	Size (Midcap)	Global	Value	Momentum	Value	Momentum	Quality	Global	Quality	Value	Value	
34%	21%	47%	50%	79%	11%	25%	57%	9%	34%	26%	56%	3%	
Value	Quality	Momentum	Quality	Size (Midcap)	Low Volatility	Global	Size (Midcap)	Low Volatility	Nifty 50 TRI	Size (Midcap)	Momentum	Low Volatility	
31%	-10%	39%	20%	63%	10%	15%	56%	7%	13%	26%	54%	-3%	
Quality	Low Volatility	Dividend Yield	Momentum	Momentum	Size (Midcap)	Dividend Yield	Value	Nifty 50 TRI	Momentum	Low Volatility	Size (Midcap)	Dividend Yield	
28%	-12%	34%	13%	50%	10%	13%	47%	5%	11%	24%	48%		
Low Volatility	Dividend Yield	Value	Nifty 50 TRI	Quality	Global	Momentum	Low Volatility	Global	Quality	Global	Dividend Yield	Nifty 50 TRI	
25%	-13%	32%	8%	40%	6%	10%	30%	4%	6%	21%	34%	-4%	
Size (Midcap)	Momentum	Low Volatility	Low Volatility	Low Volatility	Quality	Size (Midcap)	Nifty 50 TRI	Dividend Yield	Low Volatility	Momentum	Global	Size (Midcap	
20%	-16%	32%	7%	37%	2%	7%	30%	1%	5%	20%	31%	-8%	
Momentum	Nifty 50 TRI	Quality	Size (Midcap)	Dividend Yield	Nifty 50 TRI	Nifty 50 TRI	Quality	Momentum	Dividend Yield	Nifty 50 TRI	Quality	Quality	
20%	-24%	31%	-1%	37%	-3%	4%	30%	-2%	1%	16%	26%	-8%	
Nifty 50 TRI 19%	Size (Midcap) -31%	Nifty 50 TRI 29%	Dividend Yield -5%	Nifty 50 TRI	Value -7%	Low Volatility	Dividend Yield 29%	Size (Midcap)	Size (Midcap)	Dividend Yield 16%	Nifty 50 TRI	Global	

Quality

1%

Global

15%

Value

-14%

Value

8%

Low Volatility

24%

Momentum

-13%

Value

-26%

Dividend Yield

-9%

Diversify Across Market Cap Segments - Large, Mid & Small Cap



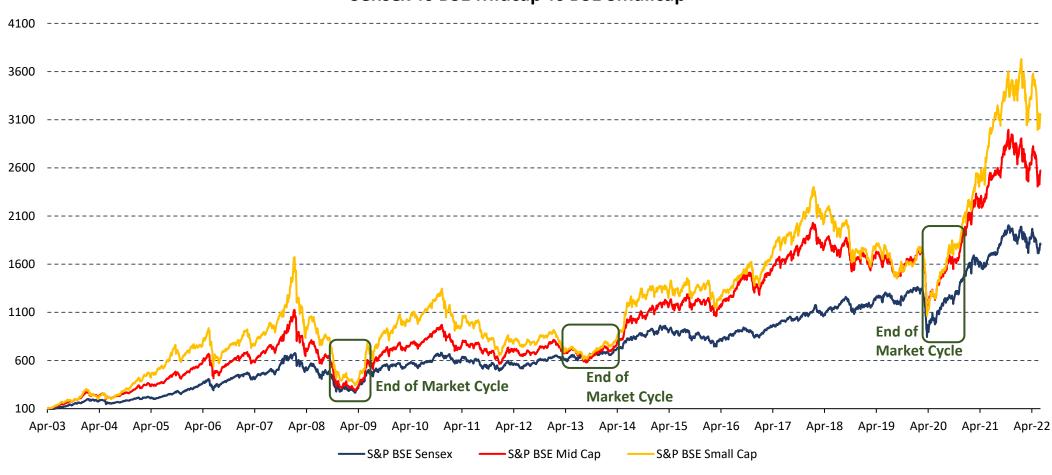
Re	turns of Market Cap Segments by Calendar Year
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2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022 YTD
Mid Cap	Large Cap	Mid Cap	Large Cap	Small Cap	Small Cap	Mid Cap	Small Cap	Large Cap	Large Cap	Small Cap	Small Cap	Large Cap
20%	-25%	47%	8%	72%	11%	7%	58%	3%	12%	26%	63%	-4%
Large Cap	Mid Cap	Small Cap	Mid Cap	Mid Cap	Mid Cap	Large Cap	Mid Cap	Mid Cap	Mid Cap	Mid Cap	Mid Cap	Mid Cap
19%	-31%	40%	-1%	63%	10%	5%	56%	-13%	1%	26%	48%	-8%
Small Cap	Small Cap	Large Cap	Small Cap	Large Cap	Large Cap	Small Cap	Large Cap	Small Cap	Small Cap	Large Cap	Large Cap	Small Cap
18%	-35%	33%	-6%	35%	-1%	1%	33%	-26%	-7%	16%	26%	-12%

Large, Mid & Small Cap returns historically converge over a market cycle



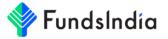
Sensex vs **BSE Midcap** vs **BSE Smallcap**



Diversify Across Geographies



2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
USA	India	USA	India	USA	USA	China	USA	USA	China	USA
21%	32%	50%	28%	6%	14%	45%	4%	34%	33%	29%
World	China	World	USA	World	World	Asia	World	World	Asia	India
13%	27%	44%	16%	4%	11%	34%	0%	31%	28%	27%
Europe	Asia	Europe	China	Europe	Asia	India	India	Europe	USA	World
6%	26%	42%	11%	2%	8%	30%	0%	27%	24%	24%
Asia	Europe	China	World	India	China	Europe	Asia	China	World	Europe
-1%	23%	17%	8%	0%	4%	19%	-6%	26%	19%	19%
China	World	Asia	Asia	China	Europe	World	Europe	Asia	India	Asia
-3%	20%	17%	8%	-3%	3%	16%	-6%	21%	11%	-3%
India	USA	India	Europe	Asia	India	USA	China	India	Europe	China
-20%	19%	15%	-4%	-5%	-1%	15%	-11%	8%	9%	-20%



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